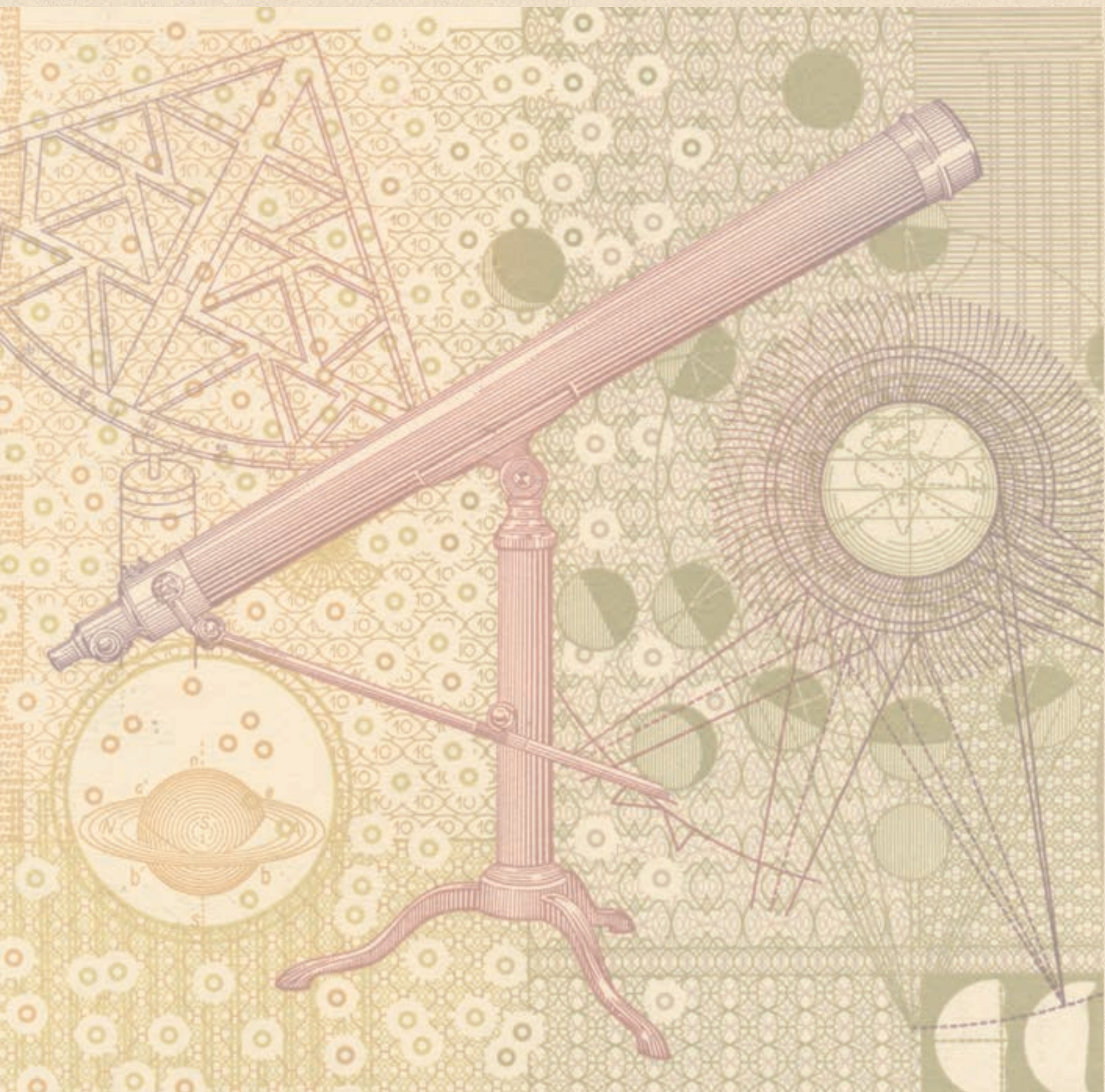


BULGARIAN NATIONAL BANK



BANKS IN BULGARIA

JULY – SEPTEMBER 2018



BANKS IN BULGARIA

JULY – SEPTEMBER 2018



BULGARIAN NATIONAL BANK

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Abbreviations

| | | |
|----------|---|---|
| BGN | - | The Abbreviation of the Redenominated lev |
| BRF | - | Bank Resolution Fund |
| BNB | - | Bulgarian National Bank |
| CIU | - | Collective investment undertakings |
| Core ROA | - | Core Return on Assets |
| FSC | - | Financial Supervision Commission |
| FVC | - | Financial Vehicle Corporations |
| HHI | - | Herfindahl-Hirschman Index (Market Concentration Index) |
| KTB | - | Corporate Commercial Bank |
| NSI | - | National Statistical Institute |
| O-SII | - | Other Systemically Important Institutions |
| PPF | - | Professional Pension Fund |
| ROA | - | Return on Assets |
| ROE | - | Return on Equity |
| RWA | - | Risk-weighted Assets |
| UPF | - | Universal Pension Fund |
| VPF | - | Voluntary Pension Fund |
| VPFPS | - | Voluntary Pension Fund with Professional Schemes |

I. State of the Banking System

(third quarter of 2018)

5

State of the Banking System

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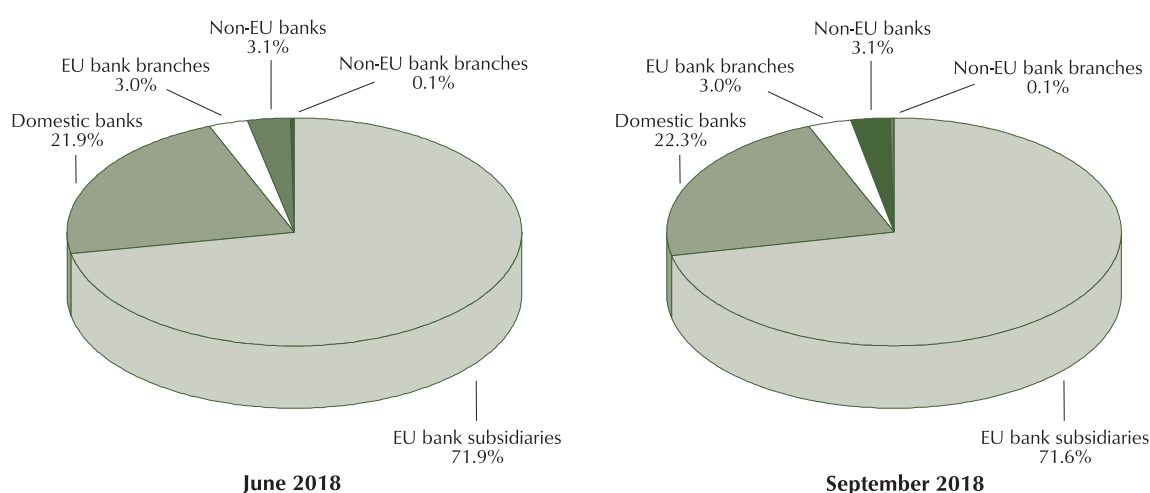
1. The Banking System: Structure and Trends¹

1.1. Dynamics by Bank Group

At the end of September 2018 banking system total assets reached BGN 103.2 billion, up BGN 3.1 billion (3.1 per cent) in the third quarter of the year. The five largest banks held 58.4 per cent of total banking system assets, their market share remaining almost unchanged from the end of the previous quarter.

The market share of domestic banks in total bank assets increased to 22.03 per cent (from 21.9 per cent at the end of June 2018). The share of EU subsidiaries fell to 71.6 per cent (against 71.9 per cent in June). The shares of non-EU bank branches (0.1 per cent), EU bank branches² (3.0 per cent) and banks owned by non-EU residents (3.1 per cent) remained unchanged.

Chart 1
Market Shares of Domestic and Foreign Banks



Note: The sum total may not add up to 100 per cent due to rounding.

Source: the BNB.

1.2. Structural Changes in the Banking System Balance Sheet

Within the structure of banking system assets, the following changes were observed between July and September 2018:

¹ Data on the banking system and individual banks by group are based on the reports as of 30 June 2018, published on the BNB website with the June 2018 press release. Information on individual banks is based on updated and revised data obtained prior to the publication of this issue.

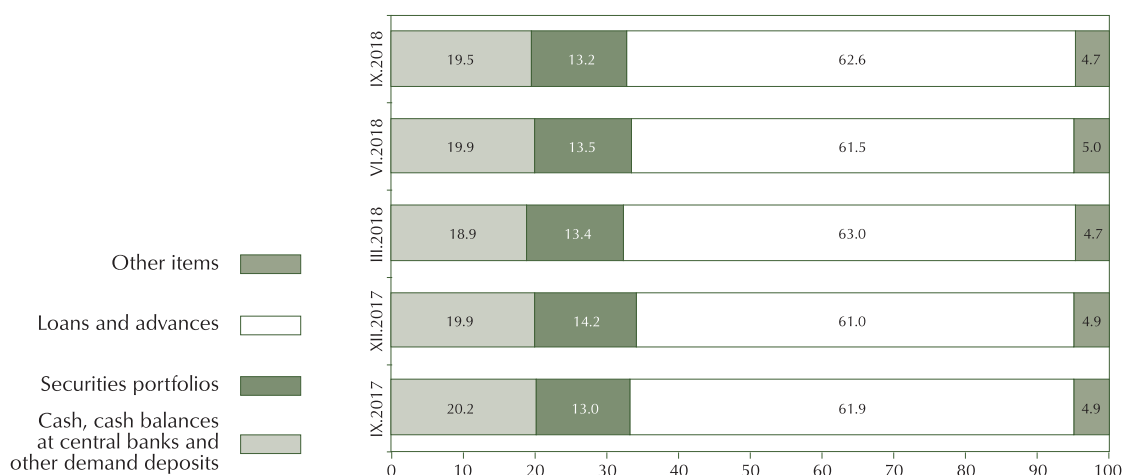
² The inclusion in the second quarter of a new reporting unit, a foreign bank branch, in the banking system aggregated data had a one-off effect on particular balance sheet and financial indicators throughout the quarter.

- Cash, cash balances at central banks and other demand deposits declined from 19.9 per cent to 19.5 per cent.
- Securities portfolios also slightly decreased (from 13.5 per cent to 13.2 per cent).
- Loans and advances in total banking system assets rose from 61.5 per cent to 62.6 per cent).

The amount of banking system assets in relation to the GDP³, accounted for 97.0 per cent at the end of September 2018.

Chart 2
**Structure of the Banking System Assets
at the End of the Corresponding Period**

(per cent)



Note: The sum total may not add up to 100 per cent due to rounding.

Source: the BNB.

1.3. Credit Operations

Over the reviewed quarter the gross credit portfolio of the banking system (excluding loans and advances to central banks and credit institutions) increased by BGN 1.4 billion (2.4 per cent) to BGN 60.3 billion. Growth was reported in loans to households (by BGN 375 million), non-financial corporations (by BGN 537 billion), other financial corporations (by BGN 414 million) and in claims on the general government (by BGN 97 million).

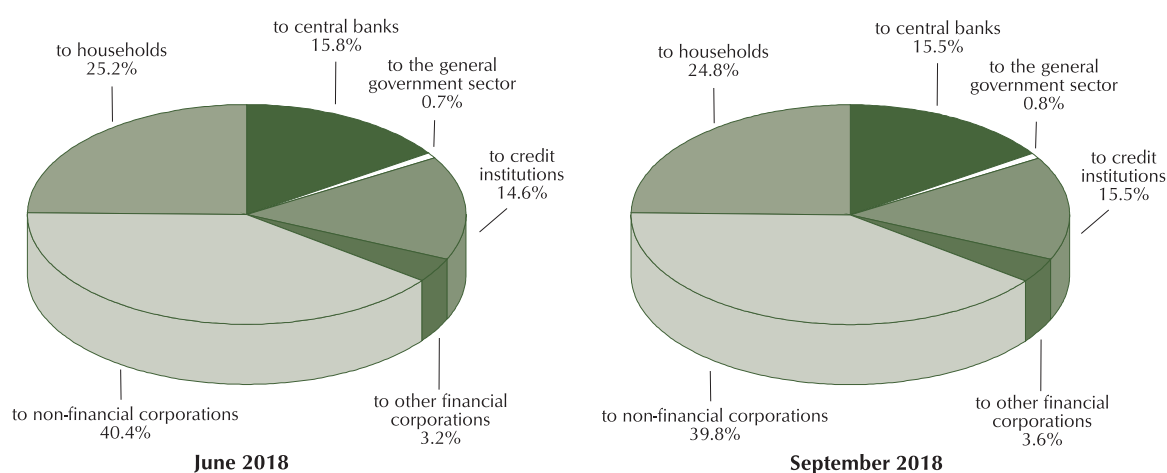
No significant changes occurred in the resident and currency structures of the credit portfolio in the third quarter of 2018. The

³ Based on 'preliminary GDP estimates at current prices' as of 7 December 2018.

share of loans to residents rose by 30 basis points to 97.5 per cent at the expense of the share of non-residents, which increased to 2.5 per cent at the end of September 2018. Within the currency structure lev-denominated loans reported an increase to 62.3 per cent (against 61.9 per cent three months earlier), while the share EUR-denominated loans decreased to 35.9 per cent (against 36.3 per cent at the end of June).

Chart 3

Structure of Gross Loans and Advances by Sector



Source: the BNB.

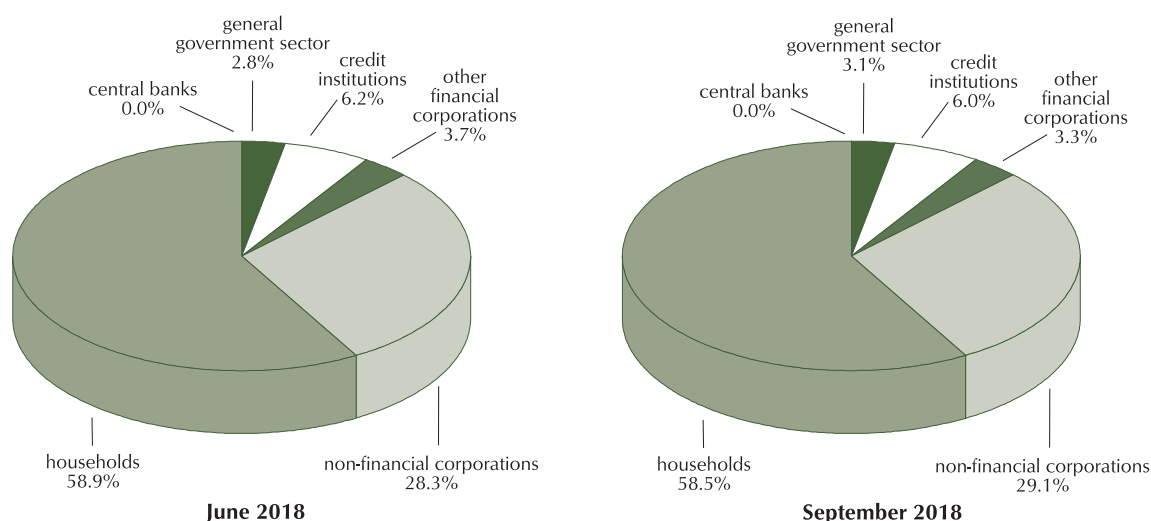
1.4. Deposits

Over the third quarter banking system deposits increased by BGN 2.8 per cent (BGN 2.4 billion) to BGN 88.6 billion.

The most marked absolute increase was reported in resources of non-financial corporations: by BGN 1.4 billion (5.7 per cent). Deposits of households grew by BGN 1.0 billion (2.0 per cent), those of the general government by BGN 310 million (12.7 per cent). Deposits of credit institutions fell by BGN 46 million (0.9 per cent), and funds of other financial corporations by BGN 238 million (7.6 per cent).

Over the review quarter the residence structure of deposits experienced no significant changes and by the end of September the shares of residents and non-residents accounted for 91.0 per cent and 9.0 per cent respectively. Within the currency structure lev-denominated deposits accounted for 57.6 per cent (57.4 per cent at the end of June) and EUR-denominated deposits 34.2 per cent (34.5 per cent at the end of the second quarter of 2018).

Chart 4
Structure of Deposits by Sector



Note: The sum total may not add up to 100 per cent due to rounding.

Source: the BNB.

1.5. Balance Sheet Equity

Banking balance sheet equity rose by 3.7 per cent in the third quarter of 2018 accounting for BGN 12.5 billion at the end of September. Profit contributed most strongly to this growth.

2. Banking System Risk Profile

Lending intensified driven by favourable macroeconomic developments but rapid credit growth may cause cyclical risks which will occur in case of a future interest rate increase or weakening of the economic activity.

The upsurge in economic activity resulted in higher employment, wages and profits. Based on current dynamics corporations and households continued to generate optimistic expectations for their future financial performance, which coupled with low interest rates will push up their appetite for using borrowed funds in funding investments and consumption. The higher demand for loans was accompanied by increased banks' propensity to more intensively expand lending. Under the influence of these factors, banking system claims on the non-government sector increased at the highest rate since the middle of 2009, with lending acceleration more clearly pronounced in the segment of household loans. Growth in housing

loans contributed to the increase in house prices which in turn stimulated demand for borrowed funds in financing loan purchases.

In the short-term horizon, credit activity expansion affected favourably financial results of credit institutions. If its speed is too high, however, there might be cyclical risks to the banking sector which are likely to emerge over the longer run under the influence of factors affecting negatively borrowers' capacity to service their debt. For instance, future tightening of monetary conditions in the euro area will pass onto the cost of borrowings in Bulgaria which will be reflected in the interest burden on borrowers. Most frequently credit agreements provide for a change in interest rate conditions depending on market conditions and the economic environment, while around 97 per cent of newly extended loans for the last ten years are with an initial period of interest rate fixation below one year. Banks' adherence to a policy of maintaining interest margins without taking into account possible effects of a future tightening in euro area monetary conditions would lead to a situation in which interest rate changes in the domestic market will create challenges to some borrowers (and, thus, will result in transformation of an interest rate risk into a credit risk from the perspective of banks).

The capacity to regularly service obligations would be also affected in case of weakening economic activity caused, for example, by external shocks. In the short run, risks to EU economic growth stem from both global factors, such as the US trade policy, and the uncertainty surrounding the economic aspects of Brexit and Italy's political situation and public finances. These factors could have an indirect adverse effect on Bulgaria through external trade channels and EU financial flows. Besides these risks, the credit borrowers' financial performance would be adversely affected by the downside phase of the economic cycle, which will occur within the maturity term of longer-term loans, mostly housing loans.

Risks to the Asset Quality

Against this background, an increase in lending at a pace inconsistent with the long-term level of credit risk would lead to a deterioration in banking asset quality in the future. The share of non-performing loans in Bulgaria's banking sector is currently above the EU average level, and their high values in some credit institutions are also combined with lower than average impairment coverage.

Although some features of non-government sector's financial position could reasonably be considered as factors mitigating credit risk materialisation, the likelihood of its occurrence should not be underestimated. Measured as a ratio between credit and debt securities obligations and nominal GDP, over the recent years non-financial corporations' indebtedness on quarterly financial accounts has declined to reach 85.3 per cent in the second quarter of 2018

(compared to a median of 88.3 per cent for the EU), while the 22.7 per cent indebtedness of Bulgarian households is among the five lowest within the EU. Aggregated indicators, however, cannot present fairly the heterogeneity within these two institutional sectors which may lead to underestimation of the effects that the financial position of counterparties in the same or other sectors would have on borrowers. In addition, the credit to GDP ratio remains relatively unchanged since banking system claims on the non-government sector are so far comparable with those of nominal GDP, returns and profits. Although this could be interpreted as an indication that lending is expanded at rates corresponding to fundamental economic factors, it should be borne in mind that possible unfavourable economic trends would prompt an increase in the credit to GDP ratio.

To limit the effects of future materialisation of credit risk, it is essential that banks apply such credit standards which take into account not only the current but also future financial position of potential borrowers. A risk exists for banks to ease their credit standards under the influence of strengthened competition within the financial system and pursuit of ambitious business targets with respect to market shares and financial results. In addition, there is a significant risk that potential borrowers would overestimate their ability to incur liabilities and ignore the likelihood of a negative effect on their financial position as a result of a possible worsening in the economic environment.

Despite the existing factors likely to mitigate materialisation of the credit risk, it is important for banks to apply conservative credit standards and avoid erosion of their capital and liquidity positions.

Risk to the Capital Position

The capital and liquidity positions of the banking system are currently strong enough to enable absorption of a possible future materialisation of credit, market and liquidity risks. A continuous increase in the share of higher risk and lower liquidity assets, however, could weaken the resilience of the banking sector to the materialisation of risks. Furthermore, though credit institutions hold a capital above the required levels, the capital surplus is unevenly distributed within the banking sector. From this perspective, preservation and further strengthening of the capital position would increase the resilience of credit institutions to a future materialisation of the risks.

Risks to Profitability

The increased lending activity is favourable for the profitability of credit institutions in the main segments of interest and commission income. The higher profitability of the banking system was positively affected by growth in total net operating income and changes

in withdrawals from the income despite the dispersion observed between individual credit institutions.

Over the third quarter of 2018 banking return on assets (ROA) and on equity (ROE) in Bulgaria were again at levels exceeding the EU averages.

Funding and Liquidity Risks

Likewise, banks should maintain a level of the liquidity buffer, taking into account the dynamics and maturity of attracted funds and not only from the perspective of liquidity coverage ratio values.

Quarterly growth in attracted funds in the context of low interest rates is reflected in the level of the loans to deposits ratio. Under these conditions, a continued increase in the share of higher risk and lower liquidity assets is a challenge to credit institutions.

The macroprudential policy of the BNB is focused on smoothing the effects of both cyclical and structural risks to the banking system.

To smooth the effects of cyclical risks on the financial stability, over the last year the BNB on several occasions addressed an early warning to the banking system about the need to apply conservative standards in credit decisions. In September the BNB Governing Council decided to introduce a positive level of the countercyclical capital buffer applied to resident credit risk exposures at 0.5 per cent, with effect from October 2019.

The main macroprudential instrument to counteract structural risks is the capital buffer for other systemically important institutions (OSII). In the beginning of November 2018 the BNB announced the annual buffer review for ten OSII, whose amount for individual banks in 2019 ranges from 0.25 to 0.75 per cent and in 2020, from 0.50 to 1 per cent. In addition to above mentioned possible changes in bank attitudes towards present and potential customers, the forthcoming asset quality review and stress-test may have an effect on the behaviour of market participants, including in terms of the manner the results are interpreted for participating credit institutions.

3. Developments in Major Risks to the Banking System

3.1. Asset Quality

In the third quarter of 2018 the asset quality suggested the following developments:

- a continuing downward trend in gross and net amounts of non-performing loans and their shares due to several large banks;
- a retained level of coverage of non-performing loans;
- a retained downward trend in the share of non-performing loans across institutional sectors;
- a continued decrease in non-performing restructured loans and an increase in performing restructured loans;
- retention of a good quality of investment in assets other than loans (securities and placements in banks).

In the third quarter of 2018 the total amount of gross non-performing loans and advances dropped to BGN 7.4 billion at the banking system level. At the end of September the share of gross non-performing loans and advances⁴ decreased by 0.6 percentage points to 8.5 per cent, reflecting also the quarterly growth in gross loans and advances.

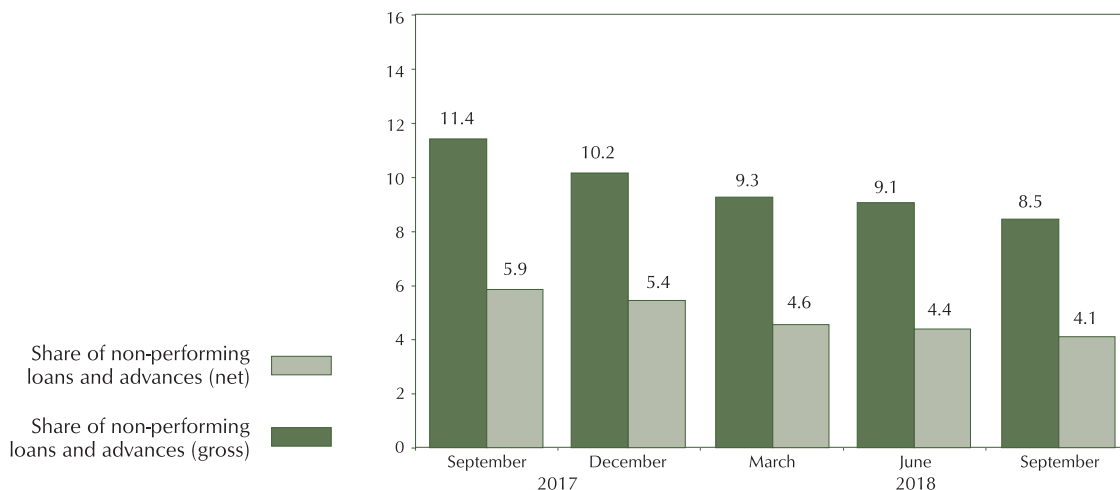
The residual (potential) credit risk in bank balance sheets, *i.e.* the net amount of non-performing loans and advances,⁵ declined during the reviewed quarter to BGN 3.4 billion, comprising 4.1 per cent of net loans and advances. At the end of September 2018 capital exceeding both the regulatory minimum of 8 per cent and set capital buffers covered entirely net non-performing loans in the banking system (residual credit risk).

⁴ The share of gross non-performing loans and advances in total gross loans and advances is calculated using the European Banking Authority methodology AQT_3.2 Level of non-performing loans and advances (NPL ratio), published in the EBA Risk Indicators Methodological Guide: <https://eba.europa.eu/documents/10180/1380571/EBA+Methodological+Guide+-+Risk+Indicators+and+DR+AT+%28June+2018%29/9fb32358-cdfa-4573-9e6a-6f0652e4ad22>

⁵ Net non-performing loans and advances are calculated using EBA methodology: gross non-performing loans and advances less the accumulated impairment for this category. The share of net non-performing loans and advances is calculated using the net value of both non-performing loans and advances and total loans and advances.

Chart 5

Share of Non-performing Loans and Advances in Total Loans and Advances in the Banking System
(per cent)



Source: the BNB.

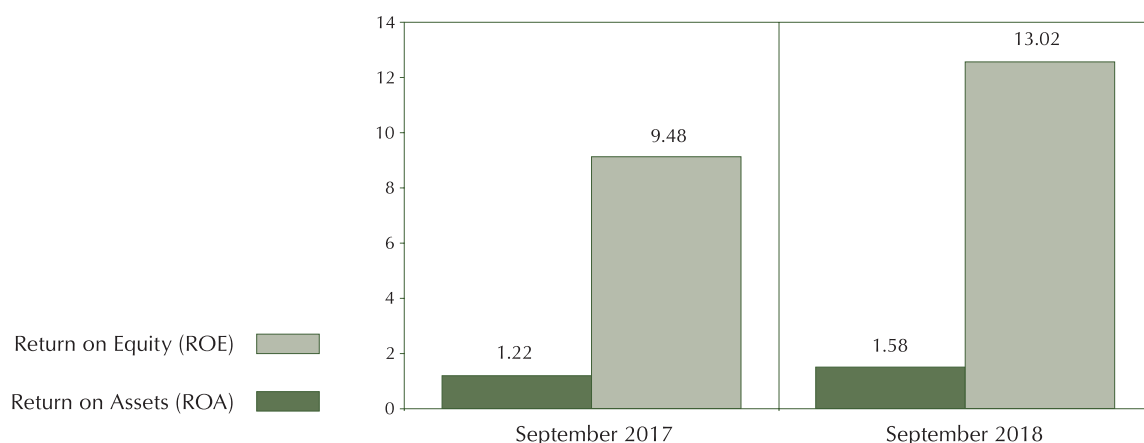
By 30 September 2018 the total accumulated impairment in the banking system was BGN 4.6 billion. The impairment coverage ratio of gross non-performing loans and advances was 54.1 per cent at the end of September against 54.2 per cent at the end of June.

Over the third quarter the quality of balance sheet items other than loans remained good with almost one-fifth of banking system assets comprising the most liquid balance sheet aggregate of cash, cash balances with central banks and other demand deposits. Securities carried no high risk or impairment since most were issued by residents and the general government sector. The share and volume of capital instruments remained insignificant.

3.2. Return

Banking system profit amounted to BGN 1220 million at 30 September 2018, an increase of BGN 348 million or 39.9 per cent on the same period of 2017. Total for the system return of assets (ROA) was 1.58 per cent and return on balance sheet equity (ROE) 13.02 per cent. The net interest margin (the net interest income to gross interest-bearing assets ratio) was 3.12 per cent at the end of September 2018.

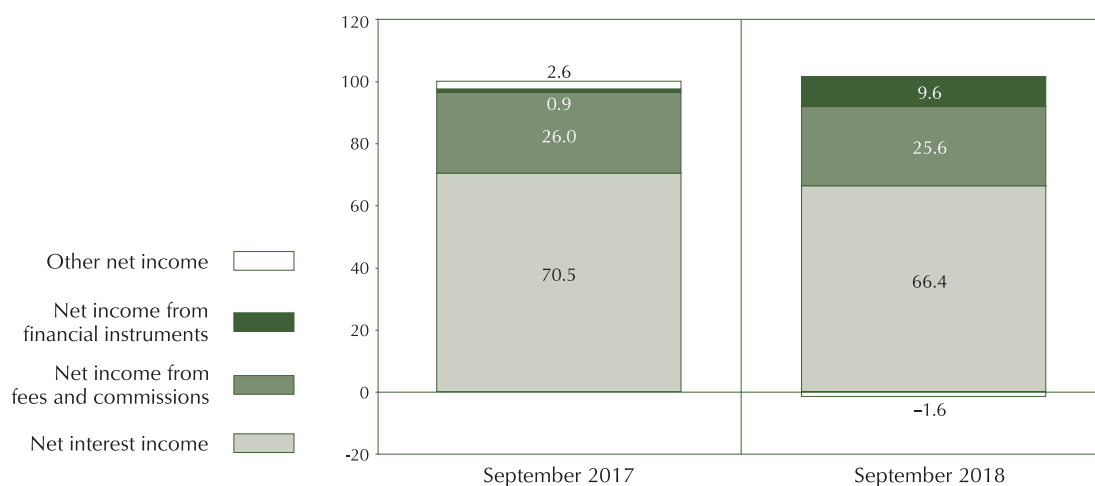
Chart 6
Profitability Indicators
(per cent)



Source: the BNB.

At the end of September 2018 the total net operating income of the banking system was BGN 3072 million, up BGN 221 million or 7.8 per cent on the same period of 2017.

Chart 7
Total Net Operating Income Structure
(per cent)



Note: The sum total may not add up to 100 per cent due to rounding.

Source: the BNB.

Net interest income was BGN 2040 million by end-September 2018 or BGN 29 million (1.4 per cent) higher than that in the same period a year earlier. Net fee and commission income over the same period

was BGN 787 million or an increase of BGN 47 million (6.3 per cent) on the first nine months of 2017.

By 30 September impairment costs were BGN 348 million or BGN 201 million less than those reported a year earlier. Over the nine-month period administrative expenditure and depreciation rose by 5.6 per cent and 0.6 per cent compared to the same period of 2017.

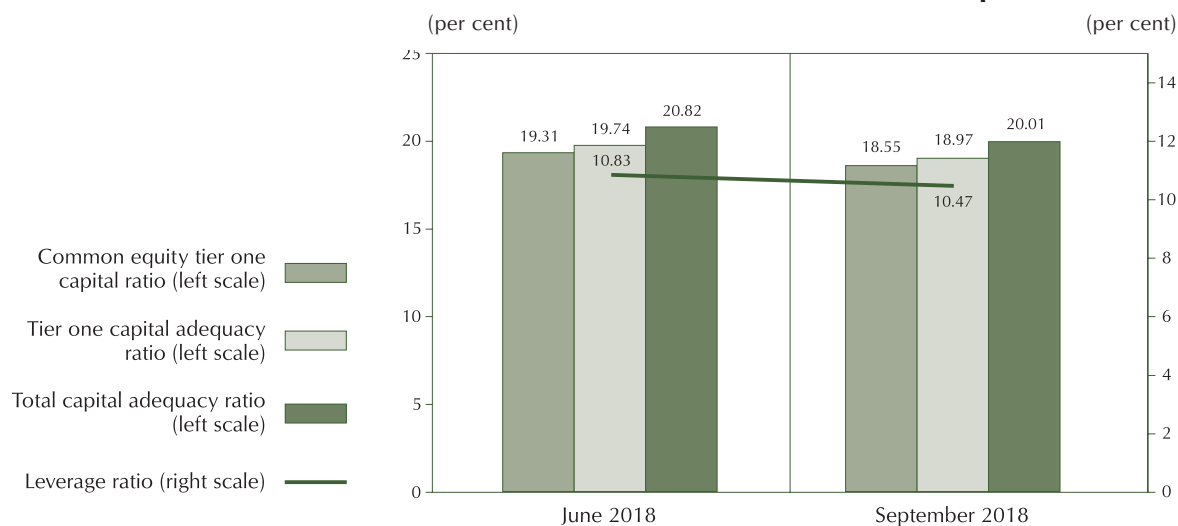
3.3. Regulatory Capital

In the third quarter of 2018 the banking system capital adequacy indicators posted a slight decline due to the increase in total risk exposures. The common equity tier one, tier one capital and total capital adequacy ratios at the end of September 2018 were 18.55, 18.97 and 20.01 per cent, respectively.

At the end of the third quarter equity, tier one capital and common equity tier one capital were BGN 11.7 billion, 11.1 billion and 10.9 billion.

Chart 8

Selected Capital Indicators

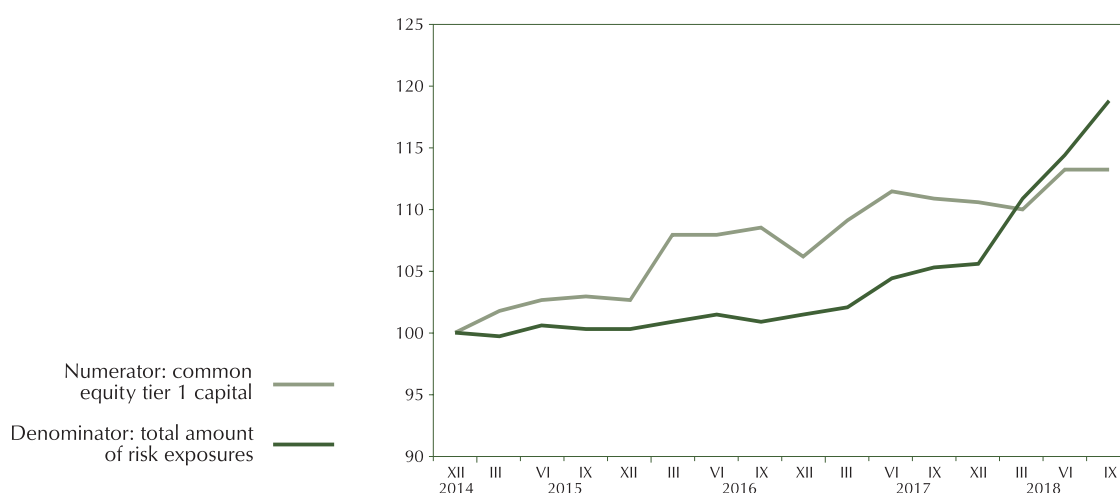


Source: the BNB.

Over the quarter the total risk exposures rose by 3.9 per cent to BGN 58.6 billion, reflecting mainly growth in credit risk exposures under the standardised approach (up BGN 1.4 billion or 3.5 per cent). Credit risk weighted exposures under the Internal Ratings Based Approach increased by BGN 520 million (4.7 per cent).

Chart 9
**Common Equity Tier 1 Ratio:
 Developments in the Numerator
 and Denominator for the Banking System**

(December 2014 = 100)



Note: Numerator and denominator indices are used.

Source: the BNB.

By end-September 2018 the leverage ratio (when a fully phased-in definition of tier one capital is applied) was 10.47 per cent against 10.83 per cent at the end of June mainly due to an increase in the total exposure calculated for the purpose of the leverage ratio.

At the end of the third quarter of 2018 the capital exceeding the regulatory minimum of 8 per cent was BGN 7.0 billion⁶.

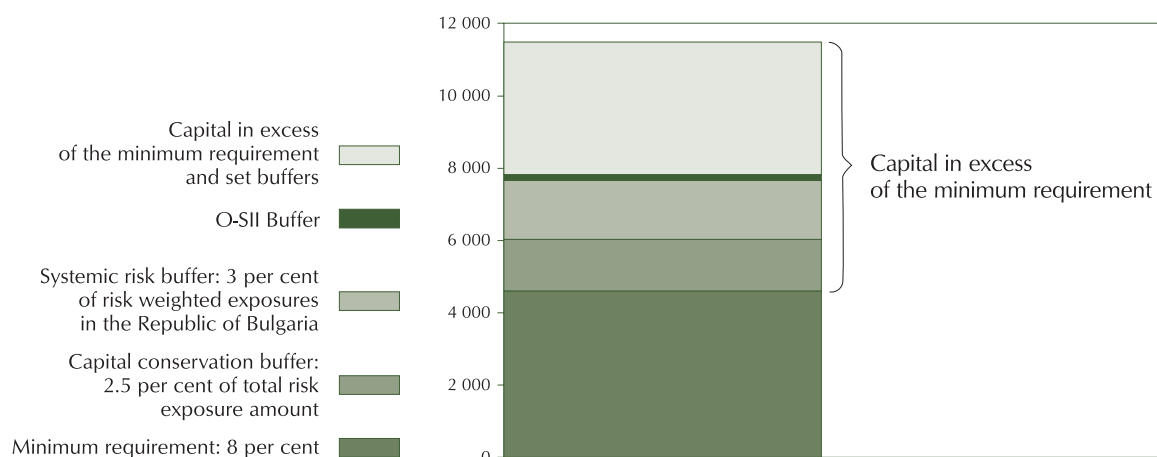
As of 30 September 2018 all credit institutions had sufficient common equity tier one to meet the capital buffer requirements.

⁶ The amount of capital exceeding the minimum regulatory requirement of 8 per cent also includes additional capital buffer requirements. For more information on capital buffers, see the BNB website: <http://www.bnb.bg/BankSupervision/BSCapitalBuffers/index.htm>

Chart 10

Equity: Minimum Requirement, Buffers and Excess over the Minimum Requirement and Buffers as of 30 September 2018

(BGN million)



Note: For levels of the buffer for other systemically important institutions effective as of 1 January 2018, see the BNB press release of 1 December 2017: http://www.bnb.bg/PressOffice/POPressReleases/POPRDate/PR_20171201_EN

Source: the BNB.

3.4. Liquidity

In the July–September 2018 period the liquidity buffer⁷ (the liquidity coverage ratio nominator) rose by 5.8 per cent. Over the review period the liquidity buffer structure posted an increase mainly in assets in the central government. Coins and banknotes also rose. Reserves in the central bank with an option for withdrawal fell.

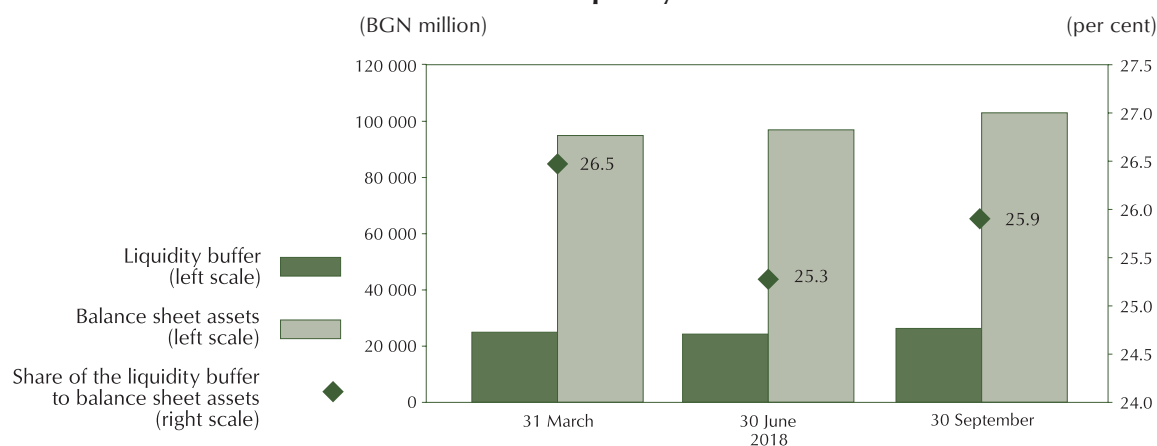
Over the quarter the liquidity coverage ratio denominator (net liquidity outflows) rose by BGN 270 million or 3.5 per cent.

At the end of September 2018 the liquidity coverage ratio of the banking system was 322 per cent against 315 per cent at the end of June 2018.

The liquidity buffer to balance sheet assets ratio reached 25.9 per cent from 25.3 per cent at the end of June 2018.

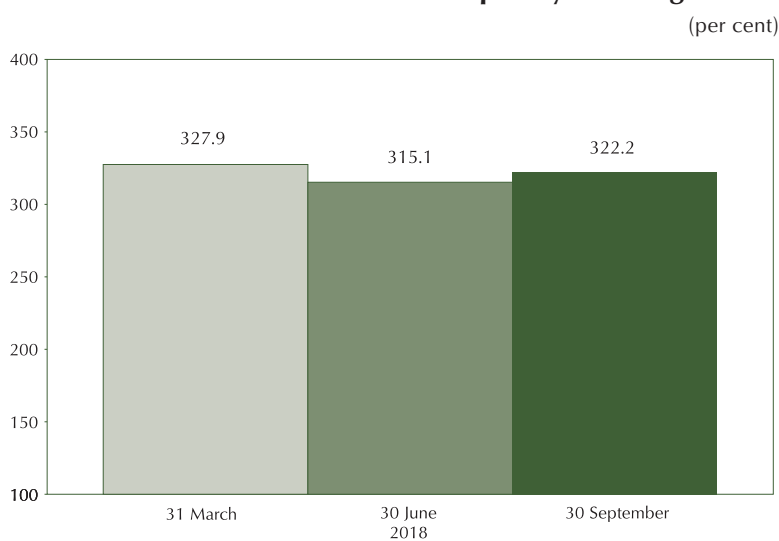
⁷ For further information on the new liquidity reporting requirements, effective as from the beginning of 2018, see the Banks in Bulgaria Quarterly, October – December 2017: http://www.bnb.bg/bnbweb/groups/public/documents/bnb_publication/pub_b_in_b_2017_12_en.pdf

Chart 11

Liquidity Buffer to Balance Sheet Assets Ratio

Source: the BNB.

Chart 12

Liquidity Coverage Ratio

Source: the BNB.

At the end of September the banking system loans to deposits ratio⁸ was 72.5 per cent (against 73.0 per cent at the end of June). The decline in the ratio was due to the faster growth rate of deposits (excluding those from credit institutions) compared to that of credit portfolio (excluding loans and advances to the sectors of central banks and credit institutions).

⁸ The loan to deposit ratio uses data from the MPF1 reporting template with the gross loan portfolio as a nominator, excluding loans and advances to the sectors of central banks and credit institutions, and deposits as a denominator (excluding those from credit institutions).

1. From 1 January 2015, the BNB started publishing data on the balance sheet statement and statement of profit or loss in line with the reporting templates introduced by Commission Implementing Regulation (EU) No 680/2014 according to Regulation (EU) No 575/2013 of the European Parliament and of the Council. The European Banking Authority has developed Implementing Technical Standards subject to phased-in implementation under Implementing Regulation (EU) No 680/2014 and its amendments. Data on individual banks are based on both official reports introduced by Implementing Regulation (EU) No 680/2014 and additional reporting templates: the macroprudential reporting form MPF1.
2. Methodological references for completing relevant items in the balance sheet statement and statement of profit or loss along with an additional data template are available on the BNB website.¹ The template focuses the attention of data users on major principles of data preparation.
3. Data as of 2015 on the quality of loans and impairment were obtained using the standard reporting template 18 Information on performing and non-performing exposures of the financial reporting framework (FINREP), and the new BNB macro-prudential reporting form MPF 1. Debt securities, loans and advances and deposits. As a result of the harmonisation of concepts and definitions no match should be sought between the manner and scope of reporting of these items in the old and new reports (to the end of 2014 and from January 2015, respectively).
4. A bank passport includes basic information on the structure of shareholder capital and management bodies, which reflect the current state at the time of preparing the quarterly bulletin. Data on major items of the balance sheet statement and statement of profit or loss are based on relevant total lines.
5. The BNB may adjust already published data, where necessary. Revisions are made after receiving additional information, adjustments of errors in data provided by banks or as a consequence of changes and enhancement of methodological guidelines, imposing data revision from previous periods.²
6. The BNB Banking Supervision Department groups banks in view of outlining the dynamics of processes in the banking system. This grouping does not entail any rating element and should not be interpreted as rating banks' financial position. Assigning banks to groups is done based on the amount of their assets and is changed as of the end of each reporting period. The first group consists of the 5 largest banks, the second group comprises all the remaining banks, and the third group comprises the branches of foreign banks in Bulgaria.

¹ Methodological references for completing relevant items in the balance sheet statement and statement of profit or loss along with an additional data template are available on the BNB website. http://www.bnb.bg/BankSupervision/BSCreditInstitution/BSCIFinansReports/BSCIFRBankingSystem/BS_201503_EN

² Revisions are made pursuant to Implementing Regulation (EU) No 680/2014, Article 3, items 4 and 5.

Group I:

UniCredit Bulbank
DSK Bank
United Bulgarian Bank
First Investment Bank
Eurobank Bulgaria

Group II:

Raiffeisenbank (Bulgaria)
Société Générale Expressbank
Central Cooperative Bank
Piraeus Bank Bulgaria
Allianz Bank Bulgaria
Bulgarian Development Bank
Investbank
ProCredit Bank (Bulgaria)
Municipal Bank
International Asset Bank
Bulgarian-American Credit Bank
D Commerce Bank
TBI Bank
Tokuda Bank
Texim Bank
Victoria Commercial Bank

Group III:

BNP Parisbas S.A. – Sofia Branch
ING Bank N.V. – Sofia Branch
Citibank Europe – Bulgaria Branch
BNP Parisbas Personal Finance S.A. – Bulgaria Branch
T.C. Ziraat Bank – Sofia Branch

III. Banking Supervision Regulation

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CAPITAL ADEQUACY OF THE BANKING SYSTEM AND BANK GROUPS AS OF 30 SEPTEMBER 2018

| | (BGN thousand) | | |
|--|-------------------|-------------------|-------------------|
| | Group I | Group II | Banking system |
| 1. OWN FUNDS (CAPITAL BASE) | 7 014 011 | 4 713 197 | 11 727 208 |
| 1.1. Tier 1 capital | 6 964 019 | 4 152 755 | 11 116 774 |
| 1.1.1. Common equity tier 1 capital | 6 768 436 | 4 104 032 | 10 872 468 |
| 1.1.2. Additional tier 1 capital | 195 583 | 48 723 | 244 306 |
| 1.2. Tier 2 capital | 49 992 | 560 442 | 610 434 |
| 2. TOTAL RISK EXPOSURE AMOUNT | 36 558 988 | 22 049 402 | 58 608 390 |
| 2.1. Risk weighted exposure amounts for credit, counterparty credit and dilution risks and free deliveries | 32 892 172 | 19 292 572 | 52 184 744 |
| 2.2. Total risk exposure amount for settlement risk | 0 | 0 | 0 |
| 2.3. Total risk exposure amount for position, foreign exchange and commodity risks | 423 765 | 442 327 | 866 092 |
| 2.4. Total risk exposure amount for operational risk | 3 240 076 | 2 267 440 | 5 507 516 |
| 2.5. Total risk exposure amount for credit valuation adjustment | 2 975 | 47 063 | 50 038 |
| COMMON EQUITY TIER 1 CAPITAL RATIO (%) | 18.51 | 18.61 | 18.55 |
| TIER 1 CAPITAL RATIO (%) | 19.05 | 18.83 | 18.97 |
| TOTAL CAPITAL ADEQUACY RATIO (%) | 19.19 | 21.38 | 20.01 |

Note: The template for disclosure of information related to the capital adequacy of banks is based on the reporting templates included in the Commission Implementing Regulation (EU) No 680/2014 of 16 April 2014 laying down implementing technical standards with regard to supervisory reporting of institutions according to Regulation (EU) No 575/2013 of the European Parliament and of the Council.

Source: the BNB.

IV. Balance Sheet Statements, Statements of Profit or Loss and Other Data on the Banking System and Banks by Group

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**BALANCE SHEET STATEMENT (STATEMENT OF FINANCIAL POSITION)
OF THE BANKING SYSTEM AS OF 30 SEPTEMBER 2018**

(BGN thousand)

| | Carrying amount |
|--|--------------------|
| ASSETS | |
| Cash, cash balances at central banks and other demand deposits | 20 106 570 |
| Cash on hand | 1 871 457 |
| Cash balances at central banks | 13 521 806 |
| Other demand deposits | 4 713 307 |
| Financial assets held for trading | 525 930 |
| Derivatives | 162 177 |
| Equity instruments | 52 336 |
| Debt securities | 288 860 |
| Loans and advances | 22 557 |
| Non-trading financial assets mandatorily at fair value through profit or loss | 307 917 |
| Equity instruments | 92 437 |
| Debt securities | 183 151 |
| Loans and advances | 32 329 |
| Financial assets designated at fair value through profit or loss | 49 252 |
| Debt securities | 49 252 |
| Loans and advances | 0 |
| Financial assets at fair value through other comprehensive income | 10 340 235 |
| Equity instruments | 206 270 |
| Debt securities | 10 133 459 |
| Loans and advances | 506 |
| Financial assets at amortised cost | 67 139 127 |
| Debt securities | 2 641 069 |
| Loans and advances | 64 498 058 |
| Derivatives – hedge accounting | 16 132 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0 |
| Investments in subsidiaries, joint ventures and associates | 473 253 |
| Tangible assets | 1 764 589 |
| Property, plant and equipment | 1 029 365 |
| Investment property | 735 224 |
| Intangible assets | 217 409 |
| Goodwill | 0 |
| Other intangible assets | 217 409 |
| Tax assets | 36 743 |
| Current tax assets | 16 189 |
| Deferred tax assets | 20 554 |
| Other assets | 1 893 162 |
| Non-current assets and disposal groups classified as held for sale | 320 727 |
| TOTAL ASSETS | 103 191 046 |

(continued)

| (continued) | (BGN thousand) |
|--|-------------------|
| | Carrying amount |
| LIABILITIES | |
| Financial liabilities held for trading | 78 244 |
| Derivatives | 78 244 |
| Short positions | 0 |
| Deposits | 0 |
| Debt securities issued | 0 |
| Other financial liabilities | 0 |
| Financial liabilities designated at fair value through profit or loss | 0 |
| Deposits | 0 |
| Debt securities issued | 0 |
| Other financial liabilities | 0 |
| Financial liabilities measured at amortised cost | 89 540 236 |
| Deposits | 88 570 866 |
| Debt securities issued | 328 706 |
| Other financial liabilities | 640 664 |
| Derivatives – hedge accounting | 43 001 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0 |
| Provisions | 222 501 |
| Pensions and other post employment defined benefit obligations | 41 600 |
| Other long-term employee benefits | 296 |
| Restructuring | 6 975 |
| Pending legal issues and tax litigation | 80 258 |
| Commitments and guarantees given | 73 232 |
| Other provisions | 20 140 |
| Tax liabilities | 34 773 |
| Current tax liabilities | 14 642 |
| Deferred tax liabilities | 20 131 |
| Share capital repayable on demand | 0 |
| Other liabilities | 785 988 |
| Liabilities included in disposal groups classified as held for sale | 0 |
| TOTAL LIABILITIES | 90 704 743 |

(continued)

| | |
|--|--------------------|
| (continued) | (BGN thousand) |
| | Carrying amount |
| EQUITY | |
| Capital | 3 749 690 |
| Paid-up capital | 3 749 690 |
| Unpaid capital which has been called up | 0 |
| Share premium | 500 451 |
| Equity instruments issued other than capital | 0 |
| Equity component of compound financial instruments | 0 |
| Other equity instruments issued | 0 |
| Other equity | 176 |
| Accumulated other comprehensive income | 493 128 |
| Items that will not be reclassified to profit or loss | 134 781 |
| Tangible assets | 130 531 |
| Intangible assets | 0 |
| Actuarial gains or (-) losses on defined benefit pension plans | -10 248 |
| Non-current assets and disposal groups classified as held for sale | 0 |
| Share of other recognised income and expense of investments in subsidiaries, joint ventures and associates | 0 |
| Fair value changes of equity instruments measured at fair value through other comprehensive income | 14 498 |
| Hedge ineffectiveness of fair value hedges for equity instruments measured at fair value through other comprehensive income | 0 |
| Fair value changes of equity instruments measured at fair value through other comprehensive income [hedged item] | 0 |
| Fair value changes of equity instruments measured at fair value through other comprehensive income [hedging instrument] | 0 |
| Fair value changes of financial liabilities at fair value through profit or loss attributable to changes in their credit risk | 0 |
| Items that may be reclassified to profit or loss | 358 347 |
| Hedge of net investments in foreign operations [effective portion] | 0 |
| Foreign currency translation | 96 |
| Hedging derivatives. Cash flow hedges [effective portion] | -24 586 |
| Fair value changes of debt instruments measured at fair value through other comprehensive income | 382 837 |
| Hedging instruments [not designated elements] | 0 |
| Non-current assets and disposal groups classified as held for sale | 0 |
| Share of other recognised income and expense of investments in subsidiaries, joint ventures and associates | 0 |
| Retained earnings | 2 854 376 |
| Revaluation reserves | -1 314 |
| Other reserves | 3 670 168 |
| Reserves or accumulated losses of investments in subsidiaries, joint ventures and associates accounted for using the equity method | 0 |
| Other | 3 670 168 |
| (-) Treasury shares | 0 |
| Profit or loss attributable to owners of the parent | 1 219 628 |
| (-) Interim dividends | 0 |
| Minority interests [non-controlling interests] | 0 |
| Accumulated other comprehensive income | 0 |
| Other items | 0 |
| TOTAL EQUITY | 12 486 303 |
| TOTAL EQUITY AND TOTAL LIABILITIES | 103 191 046 |

STATEMENT OF PROFIT OR LOSS OF THE BANKING SYSTEM AS OF 30 SEPTEMBER 2018

(BGN thousand)

| | Value |
|--|------------------|
| Interest income | 2 263 830 |
| Financial assets held for trading | 17 523 |
| Non-trading financial assets mandatorily at fair value through profit or loss | 5 107 |
| Financial assets designated at fair value through profit or loss | 1 705 |
| Financial assets at fair value through other comprehensive income | 121 263 |
| Financial assets at amortised cost | 2 103 150 |
| Derivatives – hedge accounting, interest rate risk | 6 473 |
| Other assets | 1 224 |
| Interest income on liabilities | 7 385 |
| (Interest expenses) | 223 606 |
| (Financial liabilities held for trading) | 8 331 |
| (Financial liabilities designated at fair value through profit or loss) | 0 |
| (Financial liabilities measured at amortised cost) | 161 201 |
| (Derivatives – hedge accounting, interest rate risk) | 21 405 |
| (Other liabilities) | 54 |
| (Interest expenses on assets) | 32 615 |
| (Expenses on share capital repayable on demand) | 0 |
| Dividend income | 150 094 |
| Financial assets held for trading | 89 |
| Non-trading financial assets mandatorily at fair value through profit or loss | 97 |
| Financial assets at fair value through other comprehensive income | 758 |
| Investments in subsidiaries, joint ventures and associates accounted for using other than equity method | 149 150 |
| Fee and commission income | 920 113 |
| (Fee and commission expenses) | 132 955 |
| Gains or (-) losses on derecognition of financial assets and liabilities not measured at fair value through profit or loss, net | 63 173 |
| Financial assets at fair value through other comprehensive income | 34 709 |
| Financial assets at amortised cost | 29 452 |
| Financial liabilities measured at amortised cost | -988 |
| Other | 0 |
| Gains or (-) losses on financial assets and liabilities held for trading, net | 208 389 |
| Gains or (-) losses on non-trading financial assets mandatorily at fair value through profit or loss, net | -5 103 |
| Gains or (-) losses on financial assets and liabilities designated at fair value through profit or loss, net | 28 611 |
| Gains or (-) losses from hedge accounting, net | -184 |
| Exchange differences [gain or (-) loss], net | -25 231 |
| Gains or (-) losses on derecognition of non-financial assets, net | 18 198 |
| Other operating income | 80 452 |
| (Other operating expenses) | 273 415 |
| TOTAL OPERATING INCOME, NET | 3 072 366 |

(continued)

| | |
|---|------------------|
| (continued) | (BGN thousand) |
| | Value |
| (Administrative expenses) | 1 246 519 |
| (Staff expenses) | 634 788 |
| (Other administrative expenses) | 611 731 |
| (Depreciation) | 128 968 |
| (Property, plant and equipment) | 81 889 |
| (Investment properties) | 6 491 |
| (Other intangible assets) | 40 588 |
| Modification gains or (-) losses, net | -3 630 |
| Financial assets at fair value through other comprehensive income | 0 |
| Financial assets at amortised cost | -3 630 |
| (Provisions or (-) reversal of provisions) | -2 576 |
| (Commitments and guarantees given) | 4 757 |
| (Other provisions) | -7 333 |
| (Impairment or (-) reversal of impairment on financial assets not measured at fair value through profit or loss) | 347 597 |
| (Financial assets at fair value through other comprehensive income) | 5 962 |
| (Financial assets at amortised cost) | 341 635 |
| (Impairment or (-) reversal of impairment of investments in subsidiaries, joint ventures and associates) | 178 |
| (Impairment or (-) reversal of impairment on non-financial assets) | 19 963 |
| (Property, plant and equipment) | 93 |
| (Investment properties) | 9 864 |
| (Goodwill) | 0 |
| (Other intangible assets) | 0 |
| (Other) | 10 006 |
| Negative goodwill recognised in profit or loss | 0 |
| Share of the profit or (-) loss of investments in subsidiaries, joint ventures and associates accounted for using the equity method | 128 |
| Profit or (-) loss from non-current assets and disposal groups classified as held for sale not qualifying as discontinued operations | -224 |
| PROFIT OR (-) LOSS BEFORE TAX FROM CONTINUING OPERATIONS | 1 327 991 |
| (Tax expense or (-) income related to profit or loss from continuing operations) | 108 363 |
| PROFIT OR (-) LOSS AFTER TAX FROM CONTINUING OPERATIONS | 1 219 628 |
| Profit or (-) loss after tax from discontinued operations | 0 |
| Profit or (-) loss before tax from discontinued operations | 0 |
| (Tax expense or (-) income related to discontinued operations) | 0 |
| PROFIT OR (-) LOSS FOR THE YEAR | 1 219 628 |
| Attributable to minority interest [non-controlling interests] | 0 |
| Attributable to owners of the parent | 1 219 628 |

**DEBT SECURITIES, LOANS AND ADVANCES, AND DEPOSITS
OF THE BANKING SYSTEM AS OF 30 SEPTEMBER 2018**

(BGN thousand)

| Item | Total | | | Interest income |
|------------------------------|-------------------|------------------|------------------|--------------------|
| | | o.w. BGN | o.w. EUR | |
| Debt securities | 13 295 790 | 3 010 657 | 9 285 982 | 173 092 |
| Central banks | 0 | 0 | 0 | 0 |
| General governments | 12 023 777 | 2 984 055 | 8 070 937 | 156 524 |
| Credit institutions | 400 534 | 0 | 375 082 | 6 049 |
| Other financial corporations | 409 065 | 6 654 | 397 498 | 4 725 |
| Non-financial corporations | 462 414 | 19 948 | 442 465 | 5 794 |

(BGN thousand)

| Item | Total | | | Interest income |
|---------------------------------|-------------------|-------------------|-------------------|--------------------|
| | | o.w. BGN | o.w. EUR | |
| Loans and advances | 87 407 227 | 46 662 044 | 37 286 780 | 2 058 667 |
| Central banks | 13 522 029 | 8 066 880 | 5 452 330 | -47 |
| General governments | 717 423 | 340 521 | 376 902 | 16 041 |
| Credit institutions | 13 551 961 | 977 420 | 10 160 843 | 54 109 |
| Other financial corporations | 3 131 871 | 1 521 929 | 1 595 514 | 31 826 |
| Non-financial corporations | 34 781 832 | 17 171 511 | 16 839 505 | 910 904 |
| Households | 21 702 111 | 18 583 783 | 2 861 686 | 1 045 834 |
| o.w. Residential mortgage loans | 10 498 118 | 8 246 598 | 2 166 821 | 342 607 |
| o.w. Credit for consumption | 10 207 797 | 9 409 512 | 636 281 | 677 437 |

(BGN thousand)

| Item | Total | | | Interest expenses |
|------------------------------|-------------------|-------------------|-------------------|----------------------|
| | | o.w. BGN | o.w. EUR | |
| Deposits | 88 570 866 | 50 983 825 | 30 311 116 | 137 304 |
| Central banks | 0 | 0 | 0 | 0 |
| General governments | 2 749 288 | 2 222 111 | 416 095 | 2 478 |
| Credit institutions | 5 335 229 | 848 340 | 3 693 548 | 39 597 |
| Other financial corporations | 2 910 837 | 1 878 195 | 841 010 | 3 378 |
| Non-financial corporations | 25 795 216 | 15 324 853 | 8 419 218 | 13 601 |
| Households | 51 780 296 | 30 710 326 | 16 941 245 | 78 250 |

**BALANCE SHEET STATEMENT (STATEMENT OF FINANCIAL POSITION)
OF GROUP I BANKS AS OF 30 SEPTEMBER 2018**

(BGN thousand)

| | Carrying amount |
|--|--------------------|
| ASSETS | |
| Cash, cash balances at central banks and other demand deposits | 9 964 134 |
| Cash on hand | 1 048 653 |
| Cash balances at central banks | 6 270 350 |
| Other demand deposits | 2 645 131 |
| Financial assets held for trading | 259 839 |
| Derivatives | 105 691 |
| Equity instruments | 21 526 |
| Debt securities | 110 065 |
| Loans and advances | 22 557 |
| Non-trading financial assets mandatorily at fair value through profit or loss | 215 225 |
| Equity instruments | 27 572 |
| Debt securities | 183 151 |
| Loans and advances | 4 502 |
| Financial assets designated at fair value through profit or loss | 0 |
| Debt securities | 0 |
| Loans and advances | 0 |
| Financial assets at fair value through other comprehensive income | 6 951 319 |
| Equity instruments | 48 603 |
| Debt securities | 6 902 716 |
| Loans and advances | 0 |
| Financial assets at amortised cost | 40 148 578 |
| Debt securities | 1 028 092 |
| Loans and advances | 39 120 486 |
| Derivatives – hedge accounting | 16 132 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0 |
| Investments in subsidiaries, joint ventures and associates | 169 257 |
| Tangible assets | 1 087 304 |
| Property, plant and equipment | 658 894 |
| Investment property | 428 410 |
| Intangible assets | 139 936 |
| Goodwill | 0 |
| Other intangible assets | 139 936 |
| Tax assets | 21 290 |
| Current tax assets | 12 760 |
| Deferred tax assets | 8 530 |
| Other assets | 1 307 601 |
| Non-current assets and disposal groups classified as held for sale | 20 584 |
| TOTAL ASSETS | 60 301 199 |

(continued)

| (continued) | (BGN thousand) |
|--|-------------------|
| | Carrying amount |
| LIABILITIES | |
| Financial liabilities held for trading | 40 183 |
| Derivatives | 40 183 |
| Short positions | 0 |
| Deposits | 0 |
| Debt securities issued | 0 |
| Other financial liabilities | 0 |
| Financial liabilities designated at fair value through profit or loss | 0 |
| Deposits | 0 |
| Debt securities issued | 0 |
| Other financial liabilities | 0 |
| Financial liabilities measured at amortised cost | 51 962 735 |
| Deposits | 51 714 595 |
| Debt securities issued | 203 018 |
| Other financial liabilities | 45 122 |
| Derivatives – hedge accounting | 43 001 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0 |
| Provisions | 158 379 |
| Pensions and other post employment defined benefit obligations | 27 904 |
| Other long-term employee benefits | 0 |
| Restructuring | 6 975 |
| Pending legal issues and tax litigation | 74 571 |
| Commitments and guarantees given | 44 638 |
| Other provisions | 4 291 |
| Tax liabilities | 18 236 |
| Current tax liabilities | 2 681 |
| Deferred tax liabilities | 15 555 |
| Share capital repayable on demand | 0 |
| Other liabilities | 315 184 |
| Liabilities included in disposal groups classified as held for sale | 0 |
| TOTAL LIABILITIES | 52 537 718 |

(continued)

| | |
|--|-------------------|
| (continued) | (BGN thousand) |
| | Carrying amount |
| EQUITY | |
| Capital | 1 203 922 |
| Paid-up capital | 1 203 922 |
| Unpaid capital which has been called up | 0 |
| Share premium | 307 058 |
| Equity instruments issued other than capital | 0 |
| Equity component of compound financial instruments | 0 |
| Other equity instruments issued | 0 |
| Other equity | 0 |
| Accumulated other comprehensive income | 417 917 |
| Items that will not be reclassified to profit or loss | 111 629 |
| Tangible assets | 114 047 |
| Intangible assets | 0 |
| Actuarial gains or (-) losses on defined benefit pension plans | -7 705 |
| Non-current assets and disposal groups classified as held for sale | 0 |
| Share of other recognised income and expense of investments in subsidiaries, joint ventures and associates | 0 |
| Fair value changes of equity instruments measured at fair value through other comprehensive income | 5 287 |
| Hedge ineffectiveness of fair value hedges for equity instruments measured at fair value through other comprehensive income | 0 |
| Fair value changes of equity instruments measured at fair value through other comprehensive income [hedged item] | 0 |
| Fair value changes of equity instruments measured at fair value through other comprehensive income [hedging instrument] | 0 |
| Fair value changes of financial liabilities at fair value through profit or loss attributable to changes in their credit risk | 0 |
| Items that may be reclassified to profit or loss | 306 288 |
| Hedge of net investments in foreign operations [effective portion] | 0 |
| Foreign currency translation | 0 |
| Hedging derivatives. Cash flow hedges [effective portion] | -24 586 |
| Fair value changes of debt instruments measured at fair value through other comprehensive income | 330 874 |
| Hedging instruments [not designated elements] | 0 |
| Non-current assets and disposal groups classified as held for sale | 0 |
| Share of other recognised income and expense of investments in subsidiaries, joint ventures and associates | 0 |
| Retained earnings | 2 448 306 |
| Revaluation reserves | 0 |
| Other reserves | 2 535 743 |
| Reserves or accumulated losses of investments in subsidiaries, joint ventures and associates accounted for using the equity method | 0 |
| Other | 2 535 743 |
| (-) Treasury shares | 0 |
| Profit or loss attributable to owners of the parent | 850 535 |
| (-) Interim dividends | 0 |
| Minority interests [non-controlling interests] | 0 |
| Accumulated other comprehensive income | 0 |
| Other items | 0 |
| TOTAL EQUITY | 7 763 481 |
| TOTAL EQUITY AND TOTAL LIABILITIES | 60 301 199 |

STATEMENT OF PROFIT OR LOSS OF GROUP I BANKS AS OF 30 SEPTEMBER 2018

(BGN thousand)

| | Value |
|--|------------------|
| Interest income | 1 359 824 |
| Financial assets held for trading | 14 501 |
| Non-trading financial assets mandatorily at fair value through profit or loss | 4 452 |
| Financial assets designated at fair value through profit or loss | 0 |
| Financial assets at fair value through other comprehensive income | 91 898 |
| Financial assets at amortised cost | 1 237 773 |
| Derivatives – hedge accounting, interest rate risk | 6 411 |
| Other assets | 803 |
| Interest income on liabilities | 3 986 |
| (Interest expenses) | 115 969 |
| (Financial liabilities held for trading) | 7 446 |
| (Financial liabilities designated at fair value through profit or loss) | 0 |
| (Financial liabilities measured at amortised cost) | 75 747 |
| (Derivatives – hedge accounting, interest rate risk) | 21 291 |
| (Other liabilities) | 47 |
| (Interest expenses on assets) | 11 438 |
| (Expenses on share capital repayable on demand) | 0 |
| Dividend income | 118 551 |
| Financial assets held for trading | 15 |
| Non-trading financial assets mandatorily at fair value through profit or loss | 74 |
| Financial assets at fair value through other comprehensive income | 267 |
| Investments in subsidiaries, joint ventures and associates accounted for using other than equity method | 118 195 |
| Fee and commission income | 565 689 |
| (Fee and commission expenses) | 73 423 |
| Gains or (-) losses on derecognition of financial assets and liabilities not measured at fair value through profit or loss, net | 52 044 |
| Financial assets at fair value through other comprehensive income | 22 370 |
| Financial assets at amortised cost | 29 674 |
| Financial liabilities measured at amortised cost | 0 |
| Other | 0 |
| Gains or (-) losses on financial assets and liabilities held for trading, net | 161 797 |
| Gains or (-) losses on non-trading financial assets mandatorily at fair value through profit or loss, net | -6 216 |
| Gains or (-) losses on financial assets and liabilities designated at fair value through profit or loss, net | 0 |
| Gains or (-) losses from hedge accounting, net | -184 |
| Exchange differences [gain or (-) loss], net | -38 363 |
| Gains or (-) losses on derecognition of non-financial assets, net | 18 262 |
| Other operating income | 54 453 |
| (Other operating expenses) | 164 134 |
| TOTAL OPERATING INCOME, NET | 1 932 331 |

(continued)

| | |
|---|----------------|
| (continued) | (BGN thousand) |
| | Value |
| (Administrative expenses) | 689 142 |
| (Staff expenses) | 351 957 |
| (Other administrative expenses) | 337 185 |
| (Depreciation) | 80 372 |
| (Property, plant and equipment) | 49 777 |
| (Investment properties) | 5 214 |
| (Other intangible assets) | 25 381 |
| Modification gains or (-) losses, net | -3 630 |
| Financial assets at fair value through other comprehensive income | 0 |
| Financial assets at amortised cost | -3 630 |
| (Provisions or (-) reversal of provisions) | -1 959 |
| (Commitments and guarantees given) | 4 877 |
| (Other provisions) | -6 836 |
| (Impairment or (-) reversal of impairment on financial assets not measured at fair value through profit or loss) | 225 771 |
| (Financial assets at fair value through other comprehensive income) | 280 |
| (Financial assets at amortised cost) | 225 491 |
| (Impairment or (-) reversal of impairment of investments in subsidiaries, joint ventures and associates) | 178 |
| (Impairment or (-) reversal of impairment on non-financial assets) | 14 229 |
| (Property, plant and equipment) | 164 |
| (Investment properties) | 9 864 |
| (Goodwill) | 0 |
| (Other intangible assets) | 0 |
| (Other) | 4 201 |
| Negative goodwill recognised in profit or loss | 0 |
| Share of the profit or (-) loss of investments in subsidiaries, joint ventures and associates accounted for using the equity method | 128 |
| Profit or (-) loss from non-current assets and disposal groups classified as held for sale not qualifying as discontinued operations | 17 |
| PROFIT OR (-) LOSS BEFORE TAX FROM CONTINUING OPERATIONS | 921 113 |
| (Tax expense or (-) income related to profit or loss from continuing operations) | 70 578 |
| PROFIT OR (-) LOSS AFTER TAX FROM CONTINUING OPERATIONS | 850 535 |
| Profit or (-) loss after tax from discontinued operations | 0 |
| Profit or (-) loss before tax from discontinued operations | 0 |
| (Tax expense or (-) income related to discontinued operations) | 0 |
| PROFIT OR (-) LOSS FOR THE YEAR | 850 535 |
| Attributable to minority interest [non-controlling interests] | 0 |
| Attributable to owners of the parent | 850 535 |

**DEBT SECURITIES, LOANS AND ADVANCES, AND DEPOSITS
OF GROUP I BANKS AS OF 30 SEPTEMBER 2018**

(BGN thousand)

| Item | Total | | | Interest income |
|------------------------------|------------------|------------------|------------------|--------------------|
| | | o.w. BGN | o.w. EUR | |
| Debt securities | 8 224 024 | 1 659 465 | 5 833 787 | 115 028 |
| Central banks | 0 | 0 | 0 | 0 |
| General governments | 7 550 256 | 1 652 807 | 5 192 130 | 107 125 |
| Credit institutions | 199 840 | 0 | 174 388 | 5 238 |
| Other financial corporations | 295 356 | 6 654 | 288 702 | 1 990 |
| Non-financial corporations | 178 572 | 4 | 178 567 | 675 |

(BGN thousand)

| Item | Total | | | Interest income |
|---------------------------------|-------------------|-------------------|-------------------|--------------------|
| | | o.w. BGN | o.w. EUR | |
| Loans and advances | 51 056 078 | 26 972 982 | 22 696 699 | 1 221 586 |
| Central banks | 6 270 430 | 2 337 662 | 3 932 768 | 0 |
| General governments | 422 082 | 112 882 | 309 200 | 10 292 |
| Credit institutions | 8 374 347 | 502 351 | 6 995 617 | 29 278 |
| Other financial corporations | 1 830 340 | 1 247 107 | 569 493 | 16 829 |
| Non-financial corporations | 20 188 292 | 10 743 859 | 9 042 915 | 511 164 |
| Households | 13 970 587 | 12 029 121 | 1 846 706 | 654 023 |
| o.w. Residential mortgage loans | 7 529 252 | 6 084 500 | 1 373 094 | 254 881 |
| o.w. Credit for consumption | 6 034 298 | 5 626 346 | 388 323 | 389 563 |

(BGN thousand)

| Item | Total | | | Interest expenses |
|------------------------------|-------------------|-------------------|-------------------|----------------------|
| | | o.w. BGN | o.w. EUR | |
| Deposits | 51 714 595 | 30 203 414 | 17 273 339 | 60 926 |
| Central banks | 0 | 0 | 0 | 0 |
| General governments | 711 888 | 464 299 | 221 277 | 298 |
| Credit institutions | 2 364 966 | 217 214 | 1 648 718 | 17 007 |
| Other financial corporations | 1 718 333 | 995 982 | 598 986 | 1 380 |
| Non-financial corporations | 13 744 761 | 8 154 293 | 4 582 391 | 5 049 |
| Households | 33 174 647 | 20 371 626 | 10 221 967 | 37 192 |

**BALANCE SHEET STATEMENT (STATEMENT OF FINANCIAL POSITION)
OF GROUP II BANKS AS OF 30 SEPTEMBER 2018**

(BGN thousand)

| | Carrying amount |
|--|--------------------|
| ASSETS | |
| Cash, cash balances at central banks and other demand deposits | 9 172 645 |
| Cash on hand | 794 856 |
| Cash balances at central banks | 6 855 617 |
| Other demand deposits | 1 522 172 |
| Financial assets held for trading | 231 873 |
| Derivatives | 42 024 |
| Equity instruments | 30 810 |
| Debt securities | 159 039 |
| Loans and advances | 0 |
| Non-trading financial assets mandatorily at fair value through profit or loss | 92 692 |
| Equity instruments | 64 865 |
| Debt securities | 0 |
| Loans and advances | 27 827 |
| Financial assets designated at fair value through profit or loss | 49 252 |
| Debt securities | 49 252 |
| Loans and advances | 0 |
| Financial assets at fair value through other comprehensive income | 3 263 967 |
| Equity instruments | 157 448 |
| Debt securities | 3 106 013 |
| Loans and advances | 506 |
| Financial assets at amortised cost | 24 971 389 |
| Debt securities | 1 612 977 |
| Loans and advances | 23 358 412 |
| Derivatives – hedge accounting | 0 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0 |
| Investments in subsidiaries, joint ventures and associates | 303 996 |
| Tangible assets | 673 927 |
| Property, plant and equipment | 367 113 |
| Investment property | 306 814 |
| Intangible assets | 73 631 |
| Goodwill | 0 |
| Other intangible assets | 73 631 |
| Tax assets | 13 955 |
| Current tax assets | 3 291 |
| Deferred tax assets | 10 664 |
| Other assets | 550 547 |
| Non-current assets and disposal groups classified as held for sale | 299 199 |
| TOTAL ASSETS | 39 697 073 |

(continued)

| (continued) | (BGN thousand) |
|--|-------------------|
| | Carrying amount |
| LIABILITIES | |
| Financial liabilities held for trading | 26 223 |
| Derivatives | 26 223 |
| Short positions | 0 |
| Deposits | 0 |
| Debt securities issued | 0 |
| Other financial liabilities | 0 |
| Financial liabilities designated at fair value through profit or loss | 0 |
| Deposits | 0 |
| Debt securities issued | 0 |
| Other financial liabilities | 0 |
| Financial liabilities measured at amortised cost | 34 552 969 |
| Deposits | 34 318 315 |
| Debt securities issued | 125 688 |
| Other financial liabilities | 108 966 |
| Derivatives – hedge accounting | 0 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0 |
| Provisions | 62 124 |
| Pensions and other post employment defined benefit obligations | 12 776 |
| Other long-term employee benefits | 296 |
| Restructuring | 0 |
| Pending legal issues and tax litigation | 5 687 |
| Commitments and guarantees given | 27 666 |
| Other provisions | 15 699 |
| Tax liabilities | 12 249 |
| Current tax liabilities | 7 799 |
| Deferred tax liabilities | 4 450 |
| Share capital repayable on demand | 0 |
| Other liabilities | 390 511 |
| Liabilities included in disposal groups classified as held for sale | 0 |
| TOTAL LIABILITIES | 35 044 076 |

(continued)

| (continued) | (BGN thousand) |
|--|-------------------|
| | Carrying amount |
| EQUITY | |
| Capital | 2 520 768 |
| Paid-up capital | 2 520 768 |
| Unpaid capital which has been called up | 0 |
| Share premium | 193 393 |
| Equity instruments issued other than capital | 0 |
| Equity component of compound financial instruments | 0 |
| Other equity instruments issued | 0 |
| Other equity | 0 |
| Accumulated other comprehensive income | 74 699 |
| Items that will not be reclassified to profit or loss | 23 105 |
| Tangible assets | 16 484 |
| Intangible assets | 0 |
| Actuarial gains or (-) losses on defined benefit pension plans | -2 590 |
| Non-current assets and disposal groups classified as held for sale | 0 |
| Share of other recognised income and expense of investments in subsidiaries, joint ventures and associates | 0 |
| Fair value changes of equity instruments measured at fair value through other comprehensive income | 9 211 |
| Hedge ineffectiveness of fair value hedges for equity instruments measured at fair value through other comprehensive income | 0 |
| Fair value changes of equity instruments measured at fair value through other comprehensive income [hedged item] | 0 |
| Fair value changes of equity instruments measured at fair value through other comprehensive income [hedging instrument] | 0 |
| Fair value changes of financial liabilities at fair value through profit or loss attributable to changes in their credit risk | 0 |
| Items that may be reclassified to profit or loss | 51 594 |
| Hedge of net investments in foreign operations [effective portion] | 0 |
| Foreign currency translation | 96 |
| Hedging derivatives. Cash flow hedges [effective portion] | 0 |
| Fair value changes of debt instruments measured at fair value through other comprehensive income | 51 498 |
| Hedging instruments [not designated elements] | 0 |
| Non-current assets and disposal groups classified as held for sale | 0 |
| Share of other recognised income and expense of investments in subsidiaries, joint ventures and associates | 0 |
| Retained earnings | 396 996 |
| Revaluation reserves | -387 |
| Other reserves | 1 131 364 |
| Reserves or accumulated losses of investments in subsidiaries, joint ventures and associates accounted for using the equity method | 0 |
| Other | 1 131 364 |
| (-) Treasury shares | 0 |
| Profit or loss attributable to owners of the parent | 336 164 |
| (-) Interim dividends | 0 |
| Minority interests [non-controlling interests] | 0 |
| Accumulated other comprehensive income | 0 |
| Other items | 0 |
| TOTAL EQUITY | 4 652 997 |
| TOTAL EQUITY AND TOTAL LIABILITIES | 39 697 073 |

STATEMENT OF PROFIT OR LOSS OF GROUP II BANKS AS OF 30 SEPTEMBER 2018

(BGN thousand)

| | Value |
|--|------------------|
| Interest income | 817 339 |
| Financial assets held for trading | 2 119 |
| Non-trading financial assets mandatorily at fair value through profit or loss | 655 |
| Financial assets designated at fair value through profit or loss | 1 705 |
| Financial assets at fair value through other comprehensive income | 29 047 |
| Financial assets at amortised cost | 780 822 |
| Derivatives – hedge accounting, interest rate risk | 62 |
| Other assets | 421 |
| Interest income on liabilities | 2 508 |
| (Interest expenses) | 97 483 |
| (Financial liabilities held for trading) | 885 |
| (Financial liabilities designated at fair value through profit or loss) | 0 |
| (Financial liabilities measured at amortised cost) | 77 380 |
| (Derivatives – hedge accounting, interest rate risk) | 114 |
| (Other liabilities) | 7 |
| (Interest expenses on assets) | 19 097 |
| (Expenses on share capital repayable on demand) | 0 |
| Dividend income | 31 543 |
| Financial assets held for trading | 74 |
| Non-trading financial assets mandatorily at fair value through profit or loss | 23 |
| Financial assets at fair value through other comprehensive income | 491 |
| Investments in subsidiaries, joint ventures and associates accounted for using other than equity method | 30 955 |
| Fee and commission income | 316 527 |
| (Fee and commission expenses) | 53 985 |
| Gains or (-) losses on derecognition of financial assets and liabilities not measured at fair value through profit or loss, net | 10 436 |
| Financial assets at fair value through other comprehensive income | 11 646 |
| Financial assets at amortised cost | -222 |
| Financial liabilities measured at amortised cost | -988 |
| Other | 0 |
| Gains or (-) losses on financial assets and liabilities held for trading, net | 41 842 |
| Gains or (-) losses on non-trading financial assets mandatorily at fair value through profit or loss, net | 1 113 |
| Gains or (-) losses on financial assets and liabilities designated at fair value through profit or loss, net | 28 611 |
| Gains or (-) losses from hedge accounting, net | 0 |
| Exchange differences [gain or (-) loss], net | 6 278 |
| Gains or (-) losses on derecognition of non-financial assets, net | -126 |
| Other operating income | 22 387 |
| (Other operating expenses) | 107 607 |
| TOTAL OPERATING INCOME, NET | 1 016 875 |

(continued)

| | |
|---|----------------|
| (continued) | (BGN thousand) |
| | Value |
| (Administrative expenses) | 487 922 |
| (Staff expenses) | 253 581 |
| (Other administrative expenses) | 234 341 |
| (Depreciation) | 46 015 |
| (Property, plant and equipment) | 31 081 |
| (Investment properties) | 1 277 |
| (Other intangible assets) | 13 657 |
| Modification gains or (-) losses, net | 0 |
| Financial assets at fair value through other comprehensive income | 0 |
| Financial assets at amortised cost | 0 |
| (Provisions or (-) reversal of provisions) | -413 |
| (Commitments and guarantees given) | 121 |
| (Other provisions) | -534 |
| (Impairment or (-) reversal of impairment on financial assets not measured at fair value through profit or loss) | 107 494 |
| (Financial assets at fair value through other comprehensive income) | 5 741 |
| (Financial assets at amortised cost) | 101 753 |
| (Impairment or (-) reversal of impairment of investments in subsidiaries, joint ventures and associates) | 0 |
| (Impairment or (-) reversal of impairment on non-financial assets) | 5 734 |
| (Property, plant and equipment) | -71 |
| (Investment properties) | 0 |
| (Goodwill) | 0 |
| (Other intangible assets) | 0 |
| (Other) | 5 805 |
| Negative goodwill recognised in profit or loss | 0 |
| Share of the profit or (-) loss of investments in subsidiaries, joint ventures and associates accounted for using the equity method | 0 |
| Profit or (-) loss from non-current assets and disposal groups classified as held for sale not qualifying as discontinued operations | -241 |
| PROFIT OR (-) LOSS BEFORE TAX FROM CONTINUING OPERATIONS | 369 882 |
| (Tax expense or (-) income related to profit or loss from continuing operations) | 33 718 |
| PROFIT OR (-) LOSS AFTER TAX FROM CONTINUING OPERATIONS | 336 164 |
| Profit or (-) loss after tax from discontinued operations | 0 |
| Profit or (-) loss before tax from discontinued operations | 0 |
| (Tax expense or (-) income related to discontinued operations) | 0 |
| PROFIT OR (-) LOSS FOR THE YEAR | 336 164 |
| Attributable to minority interest [non-controlling interests] | 0 |
| Attributable to owners of the parent | 336 164 |

**DEBT SECURITIES, LOANS AND ADVANCES, AND DEPOSITS
OF GROUP II BANKS AS OF 30 SEPTEMBER 2018**

(BGN thousand)

| Item | Total | | | Interest income |
|------------------------------|------------------|------------------|------------------|--------------------|
| | | o.w. BGN | o.w. EUR | |
| Debt securities | 4 927 281 | 1 247 806 | 3 414 586 | 57 321 |
| Central banks | 0 | 0 | 0 | 0 |
| General governments | 4 329 036 | 1 227 862 | 2 841 198 | 48 656 |
| Credit institutions | 200 694 | 0 | 200 694 | 811 |
| Other financial corporations | 113 709 | 0 | 108 796 | 2 735 |
| Non-financial corporations | 283 842 | 19 944 | 263 898 | 5 119 |

(BGN thousand)

| Item | Total | | | Interest income |
|---------------------------------|-------------------|-------------------|-------------------|--------------------|
| | | o.w. BGN | o.w. EUR | |
| Loans and advances | 33 299 130 | 18 435 492 | 12 979 159 | 756 612 |
| Central banks | 6 855 758 | 5 349 590 | 1 503 349 | 9 |
| General governments | 295 341 | 227 639 | 67 702 | 5 749 |
| Credit institutions | 4 064 013 | 364 362 | 2 344 233 | 18 911 |
| Other financial corporations | 1 281 274 | 274 819 | 1 005 767 | 14 804 |
| Non-financial corporations | 13 693 185 | 6 283 717 | 7 044 454 | 387 265 |
| Households | 7 109 559 | 5 935 365 | 1 013 654 | 329 874 |
| o.w. Residential mortgage loans | 2 967 879 | 2 161 837 | 793 166 | 87 686 |
| o.w. Credit for consumption | 3 552 521 | 3 164 130 | 247 193 | 225 977 |

(BGN thousand)

| Item | Total | | | Interest expenses |
|------------------------------|-------------------|-------------------|-------------------|----------------------|
| | | o.w. BGN | o.w. EUR | |
| Deposits | 34 318 315 | 19 690 980 | 11 939 603 | 73 752 |
| Central banks | 0 | 0 | 0 | 0 |
| General governments | 1 888 960 | 1 742 074 | 141 234 | 2 180 |
| Credit institutions | 2 434 359 | 433 071 | 1 773 129 | 22 371 |
| Other financial corporations | 1 107 902 | 851 330 | 228 065 | 1 909 |
| Non-financial corporations | 10 566 035 | 6 450 168 | 3 228 008 | 7 447 |
| Households | 18 321 059 | 10 214 337 | 6 569 167 | 39 845 |

**BALANCE SHEET STATEMENT (STATEMENT OF FINANCIAL POSITION)
OF GROUP III BANKS AS OF 30 SEPTEMBER 2018**

| | (BGN thousand) |
|--|------------------|
| | Carrying amount |
| ASSETS | |
| Cash, cash balances at central banks and other demand deposits | 969 791 |
| Cash on hand | 27 948 |
| Cash balances at central banks | 395 839 |
| Other demand deposits | 546 004 |
| Financial assets held for trading | 34 218 |
| Derivatives | 14 462 |
| Equity instruments | 0 |
| Debt securities | 19 756 |
| Loans and advances | 0 |
| Non-trading financial assets mandatorily at fair value through profit or loss | 0 |
| Equity instruments | 0 |
| Debt securities | 0 |
| Loans and advances | 0 |
| Financial assets designated at fair value through profit or loss | 0 |
| Debt securities | 0 |
| Loans and advances | 0 |
| Financial assets at fair value through other comprehensive income | 124 949 |
| Equity instruments | 219 |
| Debt securities | 124 730 |
| Loans and advances | 0 |
| Financial assets at amortised cost | 2 019 160 |
| Debt securities | 0 |
| Loans and advances | 2 019 160 |
| Derivatives – hedge accounting | 0 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0 |
| Investments in subsidiaries, joint ventures and associates | 0 |
| Tangible assets | 3 358 |
| Property, plant and equipment | 3 358 |
| Investment property | 0 |
| Intangible assets | 3 842 |
| Goodwill | 0 |
| Other intangible assets | 3 842 |
| Tax assets | 1 498 |
| Current tax assets | 138 |
| Deferred tax assets | 1 360 |
| Other assets | 35 014 |
| Non-current assets and disposal groups classified as held for sale | 944 |
| TOTAL ASSETS | 3 192 774 |

(continued)

| (continued) | (BGN thousand) |
|--|------------------|
| | Carrying amount |
| LIABILITIES | |
| Financial liabilities held for trading | 11 838 |
| Derivatives | 11 838 |
| Short positions | 0 |
| Deposits | 0 |
| Debt securities issued | 0 |
| Other financial liabilities | 0 |
| Financial liabilities designated at fair value through profit or loss | 0 |
| Deposits | 0 |
| Debt securities issued | 0 |
| Other financial liabilities | 0 |
| Financial liabilities measured at amortised cost | 3 024 532 |
| Deposits | 2 537 956 |
| Debt securities issued | 0 |
| Other financial liabilities | 486 576 |
| Derivatives – hedge accounting | 0 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0 |
| Provisions | 1 998 |
| Pensions and other post employment defined benefit obligations | 920 |
| Other long-term employee benefits | 0 |
| Restructuring | 0 |
| Pending legal issues and tax litigation | 0 |
| Commitments and guarantees given | 928 |
| Other provisions | 150 |
| Tax liabilities | 4 288 |
| Current tax liabilities | 4 162 |
| Deferred tax liabilities | 126 |
| Share capital repayable on demand | 0 |
| Other liabilities | 80 293 |
| Liabilities included in disposal groups classified as held for sale | 0 |
| TOTAL LIABILITIES | 3 122 949 |

(continued)

| (continued) | (BGN thousand) |
|--|------------------|
| | Carrying amount |
| EQUITY | |
| Capital | 25 000 |
| Paid-up capital | 25 000 |
| Unpaid capital which has been called up | 0 |
| Share premium | 0 |
| Equity instruments issued other than capital | 0 |
| Equity component of compound financial instruments | 0 |
| Other equity instruments issued | 0 |
| Other equity | 176 |
| Accumulated other comprehensive income | 512 |
| Items that will not be reclassified to profit or loss | 47 |
| Tangible assets | 0 |
| Intangible assets | 0 |
| Actuarial gains or (-) losses on defined benefit pension plans | 47 |
| Non-current assets and disposal groups classified as held for sale | 0 |
| Share of other recognised income and expense of investments in subsidiaries, joint ventures and associates | 0 |
| Fair value changes of equity instruments measured at fair value through other comprehensive income | 0 |
| Hedge ineffectiveness of fair value hedges for equity instruments measured at fair value through other comprehensive income | 0 |
| Fair value changes of equity instruments measured at fair value through other comprehensive income [hedged item] | 0 |
| Fair value changes of equity instruments measured at fair value through other comprehensive income [hedging instrument] | 0 |
| Fair value changes of financial liabilities at fair value through profit or loss attributable to changes in their credit risk | 0 |
| Items that may be reclassified to profit or loss | 465 |
| Hedge of net investments in foreign operations [effective portion] | 0 |
| Foreign currency translation | 0 |
| Hedging derivatives. Cash flow hedges [effective portion] | 0 |
| Fair value changes of debt instruments measured at fair value through other comprehensive income | 465 |
| Hedging instruments [not designated elements] | 0 |
| Non-current assets and disposal groups classified as held for sale | 0 |
| Share of other recognised income and expense of investments in subsidiaries, joint ventures and associates | 0 |
| Retained earnings | 9 074 |
| Revaluation reserves | -927 |
| Other reserves | 3 061 |
| Reserves or accumulated losses of investments in subsidiaries, joint ventures and associates accounted for using the equity method | 0 |
| Other | 3 061 |
| (-) Treasury shares | 0 |
| Profit or loss attributable to owners of the parent | 32 929 |
| (-) Interim dividends | 0 |
| Minority interests [non-controlling interests] | 0 |
| Accumulated other comprehensive income | 0 |
| Other items | 0 |
| TOTAL EQUITY | 69 825 |
| TOTAL EQUITY AND TOTAL LIABILITIES | 3 192 774 |

STATEMENT OF PROFIT OR LOSS OF GROUP III BANKS AS OF 30 SEPTEMBER 2018

(BGN thousand)

| | Value |
|--|----------------|
| Interest income | 86 667 |
| Financial assets held for trading | 903 |
| Non-trading financial assets mandatorily at fair value through profit or loss | 0 |
| Financial assets designated at fair value through profit or loss | 0 |
| Financial assets at fair value through other comprehensive income | 318 |
| Financial assets at amortised cost | 84 555 |
| Derivatives – hedge accounting, interest rate risk | 0 |
| Other assets | 0 |
| Interest income on liabilities | 891 |
| (Interest expenses) | 10 154 |
| (Financial liabilities held for trading) | 0 |
| (Financial liabilities designated at fair value through profit or loss) | 0 |
| (Financial liabilities measured at amortised cost) | 8 074 |
| (Derivatives – hedge accounting, interest rate risk) | 0 |
| (Other liabilities) | 0 |
| (Interest expenses on assets) | 2 080 |
| (Expenses on share capital repayable on demand) | 0 |
| Dividend income | 0 |
| Financial assets held for trading | 0 |
| Non-trading financial assets mandatorily at fair value through profit or loss | 0 |
| Financial assets at fair value through other comprehensive income | 0 |
| Investments in subsidiaries, joint ventures and associates accounted for using other than equity method | 0 |
| Fee and commission income | 37 897 |
| (Fee and commission expenses) | 5 547 |
| Gains or (-) losses on derecognition of financial assets and liabilities not measured at fair value through profit or loss, net | 693 |
| Financial assets at fair value through other comprehensive income | 693 |
| Financial assets at amortised cost | 0 |
| Financial liabilities measured at amortised cost | 0 |
| Other | 0 |
| Gains or (-) losses on financial assets and liabilities held for trading, net | 4 750 |
| Gains or (-) losses on non-trading financial assets mandatorily at fair value through profit or loss, net | 0 |
| Gains or (-) losses on financial assets and liabilities designated at fair value through profit or loss, net | 0 |
| Gains or (-) losses from hedge accounting, net | 0 |
| Exchange differences [gain or (-) loss], net | 6 854 |
| Gains or (-) losses on derecognition of non-financial assets, net | 62 |
| Other operating income | 3 612 |
| (Other operating expenses) | 1 674 |
| TOTAL OPERATING INCOME, NET | 123 160 |

(continued)

| | |
|---|----------------|
| (continued) | (BGN thousand) |
| | Value |
| (Administrative expenses) | 69 455 |
| (Staff expenses) | 29 250 |
| (Other administrative expenses) | 40 205 |
| (Depreciation) | 2 581 |
| (Property, plant and equipment) | 1 031 |
| (Investment properties) | 0 |
| (Other intangible assets) | 1 550 |
| Modification gains or (-) losses, net | 0 |
| Financial assets at fair value through other comprehensive income | 0 |
| Financial assets at amortised cost | 0 |
| (Provisions or (-) reversal of provisions) | -204 |
| (Commitments and guarantees given) | -241 |
| (Other provisions) | 37 |
| (Impairment or (-) reversal of impairment on financial assets not measured at fair value through profit or loss) | 14 332 |
| (Financial assets at fair value through other comprehensive income) | -59 |
| (Financial assets at amortised cost) | 14 391 |
| (Impairment or (-) reversal of impairment of investments in subsidiaries, joint ventures and associates) | 0 |
| (Impairment or (-) reversal of impairment on non-financial assets) | 0 |
| (Property, plant and equipment) | 0 |
| (Investment properties) | 0 |
| (Goodwill) | 0 |
| (Other intangible assets) | 0 |
| (Other) | 0 |
| Negative goodwill recognised in profit or loss | 0 |
| Share of the profit or (-) loss of investments in subsidiaries, joint ventures and associates accounted for using the equity method | 0 |
| Profit or (-) loss from non-current assets and disposal groups classified as held for sale not qualifying as discontinued operations | 0 |
| PROFIT OR (-) LOSS BEFORE TAX FROM CONTINUING OPERATIONS | 36 996 |
| (Tax expense or (-) income related to profit or loss from continuing operations) | 4 067 |
| PROFIT OR (-) LOSS AFTER TAX FROM CONTINUING OPERATIONS | 32 929 |
| Profit or (-) loss after tax from discontinued operations | 0 |
| Profit or (-) loss before tax from discontinued operations | 0 |
| (Tax expense or (-) income related to discontinued operations) | 0 |
| PROFIT OR (-) LOSS FOR THE YEAR | 32 929 |
| Attributable to minority interest [non-controlling interests] | 0 |
| Attributable to owners of the parent | 32 929 |

**DEBT SECURITIES, LOANS AND ADVANCES, AND DEPOSITS
OF GROUP III BANKS AS OF 30 SEPTEMBER 2018**

(BGN thousand)

| Item | Total | | | Interest income |
|------------------------------|----------------|----------------|---------------|--------------------|
| | | o.w. BGN | o.w. EUR | |
| Debt securities | 144 485 | 103 386 | 37 609 | 743 |
| Central banks | 0 | 0 | 0 | 0 |
| General governments | 144 485 | 103 386 | 37 609 | 743 |
| Credit institutions | 0 | 0 | 0 | 0 |
| Other financial corporations | 0 | 0 | 0 | 0 |
| Non-financial corporations | 0 | 0 | 0 | 0 |

(BGN thousand)

| Item | Total | | | Interest income |
|---------------------------------|------------------|------------------|------------------|--------------------|
| | | o.w. BGN | o.w. EUR | |
| Loans and advances | 3 052 019 | 1 253 570 | 1 610 922 | 80 469 |
| Central banks | 395 841 | 379 628 | 16 213 | -56 |
| General governments | 0 | 0 | 0 | 0 |
| Credit institutions | 1 113 601 | 110 707 | 820 993 | 5 920 |
| Other financial corporations | 20 257 | 3 | 20 254 | 193 |
| Non-financial corporations | 900 355 | 143 935 | 752 136 | 12 475 |
| Households | 621 965 | 619 297 | 1 326 | 61 937 |
| o.w. Residential mortgage loans | 987 | 261 | 561 | 40 |
| o.w. Credit for consumption | 620 978 | 619 036 | 765 | 61 897 |

(BGN thousand)

| Item | Total | | | Interest expenses |
|------------------------------|------------------|------------------|------------------|----------------------|
| | | o.w. BGN | o.w. EUR | |
| Deposits | 2 537 956 | 1 089 431 | 1 098 174 | 2 626 |
| Central banks | 0 | 0 | 0 | 0 |
| General governments | 148 440 | 15 738 | 53 584 | 0 |
| Credit institutions | 535 904 | 198 055 | 271 701 | 219 |
| Other financial corporations | 84 602 | 30 883 | 13 959 | 89 |
| Non-financial corporations | 1 484 420 | 720 392 | 608 819 | 1 105 |
| Households | 284 590 | 124 363 | 150 111 | 1 213 |

V. Balance Sheet Statements, Statements of Profit or Loss and Other Individual Bank Data*

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| | |
|---|-----|
| Allianz Bank Bulgaria | 53 |
| BNP Paribas S.A. – Sofia Branch | 57 |
| BNP Paribas Personal Finance S.A. – Bulgaria Branch | 61 |
| Bulgarian-American Credit Bank | 65 |
| Bulgarian Development Bank | 69 |
| Central Cooperative Bank | 73 |
| Citibank Europe, Bulgaria Branch | 77 |
| D Commerce Bank | 81 |
| DSK Bank | 85 |
| Eurobank Bulgaria | 89 |
| First Investment Bank | 93 |
| ING Bank N.V., Sofia Branch | 97 |
| International Asset Bank | 101 |
| Investbank | 105 |
| Municipal Bank PLC | 109 |
| Piraeus Bank Bulgaria | 113 |
| ProCredit Bank, Bulgaria | 117 |
| Raiffeisenbank, Bulgaria | 121 |
| Société Générale Expressbank | 125 |
| TBI Bank | 129 |
| T.C. Ziraat Bank, Sofia Branch | 133 |
| Texim Bank | 137 |
| Tokuda Bank | 141 |
| UniCredit Bulbank | 145 |
| United Bulgarian Bank | 149 |
| Victoria Commercial Bank | 153 |

* Banks are arranged in alphabetical order, not according to the bank identification code.

**BALANCE SHEET STATEMENT (STATEMENT OF FINANCIAL POSITION)
AS OF 30 SEPTEMBER 2018**

| | (BGN thousand) |
|---|--------------------|
| | Carrying amount |
| ASSETS | |
| Cash, cash balances at central banks and other demand deposits | 569 503 |
| Financial assets held for trading | 4 656 |
| Non-trading financial assets mandatorily at fair value through profit or loss | 0 |
| Financial assets designated at fair value through profit or loss | 0 |
| Financial assets at fair value through other comprehensive income | 219 250 |
| Financial assets at amortised cost | 1 844 970 |
| Derivatives – hedge accounting | 0 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0 |
| Investments in subsidiaries, joint ventures and associates | 0 |
| Tangible assets | 9 691 |
| Intangible assets | 3 326 |
| Tax assets | 2 739 |
| Other assets | 48 319 |
| Non-current assets and disposal groups classified as held for sale | 0 |
| TOTAL ASSETS | 2 702 454 |
| LIABILITIES | |
| Financial liabilities held for trading | 0 |
| Financial liabilities designated at fair value through profit or loss | 0 |
| Financial liabilities measured at amortised cost | 2 465 229 |
| Derivatives – hedge accounting | 0 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0 |
| Provisions | 3 583 |
| Tax liabilities | 3 897 |
| Share capital repayable on demand | 0 |
| Other liabilities | 16 898 |
| Liabilities included in disposal groups classified as held for sale | 0 |
| TOTAL LIABILITIES | 2 489 607 |
| EQUITY | |
| Capital | 69 000 |
| Share premium | 0 |
| Equity instruments issued other than capital | 0 |
| Other equity | 0 |
| Accumulated other comprehensive income | 7 923 |
| Retained earnings | 104 476 |
| Revaluation reserves | 0 |
| Other reserves | 9 850 |
| (-) Treasury shares | 0 |
| Profit or loss attributable to owners of the parent | 21 598 |
| (-) Interim dividends | 0 |
| Minority interests [non-controlling interests] | 0 |
| TOTAL EQUITY | 212 847 |
| TOTAL EQUITY AND TOTAL LIABILITIES | 2 702 454 |

Allianz

ALLIANZ BANK BULGARIA

STATEMENT OF PROFIT OR LOSS AS OF 30 SEPTEMBER 2018

(BGN thousand)

| | Value |
|--|---------------|
| Interest income | 52 848 |
| (Interest expenses) | 1 140 |
| (Expenses on share capital repayable on demand) | 0 |
| Dividend income | 12 |
| Fee and commission income | 16 933 |
| (Fee and commission expenses) | 2 252 |
| Gains or (-) losses on derecognition of financial assets and liabilities not measured at fair value through profit or loss, net | -2 746 |
| Gains or (-) losses on financial assets and liabilities held for trading, net | 1 698 |
| Gains or (-) losses on non-trading financial assets mandatorily at fair value through profit or loss, net | 0 |
| Gains or (-) losses on financial assets and liabilities designated at fair value through profit or loss, net | 0 |
| Gains or (-) losses from hedge accounting, net | 0 |
| Exchange differences [gain or (-) loss], net | -132 |
| Gains or (-) losses on derecognition of non-financial assets, net | 53 |
| Other operating income | 2 531 |
| (Other operating expenses) | 12 937 |
| TOTAL OPERATING INCOME, NET | 54 868 |
| (Administrative expenses) | 23 666 |
| (Depreciation) | 1 641 |
| Modification gains or (-) losses | 0 |
| (Provisions or (-) reversal of provisions) | -94 |
| (Impairment or (-) reversal of impairment on financial assets not measured at fair value through profit or loss) | 5 679 |
| (Impairment or (-) reversal of impairment of investments in subsidiaries, joint ventures and associates) | 0 |
| (Impairment or (-) reversal of impairment on non-financial assets) | 0 |
| Negative goodwill recognised in profit or loss | 0 |
| Share of the profit or (-) loss of investments in subsidiaries, joint ventures and associates accounted for using the equity method | 0 |
| Profit or (-) loss from non-current assets and disposal groups classified as held for sale not qualifying as discontinued operations | 0 |
| PROFIT OR (-) LOSS BEFORE TAX FROM CONTINUING OPERATIONS | 23 976 |
| (Tax expense or (-) income related to profit or loss from continuing operations) | 2 378 |
| PROFIT OR (-) LOSS AFTER TAX FROM CONTINUING OPERATIONS | 21 598 |
| Profit or (-) loss after tax from discontinued operations | 0 |
| PROFIT OR (-) LOSS FOR THE YEAR | 21 598 |

DEBT SECURITIES, LOANS AND ADVANCES, AND DEPOSITS AS OF 30 SEPTEMBER 2018

(BGN thousand)

| Item | Total | | | Interest income |
|------------------------------|----------------|---------------|----------------|-----------------|
| | | o.w. BGN | o.w. EUR | |
| Debt securities | 680 560 | 99 794 | 580 581 | 13 398 |
| Central banks | 0 | 0 | 0 | 0 |
| General governments | 582 119 | 99 794 | 482 140 | 11 557 |
| Credit institutions | 11 363 | 0 | 11 363 | 95 |
| Other financial corporations | 47 254 | 0 | 47 254 | 613 |
| Non-financial corporations | 39 824 | 0 | 39 824 | 1 133 |

(BGN thousand)

| Item | Total | | | Interest income |
|---------------------------------|------------------|------------------|----------------|-----------------|
| | | o.w. BGN | o.w. EUR | |
| Loans and advances | 2 035 800 | 1 209 961 | 699 269 | 39 450 |
| Central banks | 457 871 | 362 329 | 95 542 | 0 |
| General governments | 45 649 | 5 304 | 40 345 | 1 187 |
| Credit institutions | 193 659 | 10 003 | 73 667 | 1 401 |
| Other financial corporations | 208 577 | 13 598 | 194 979 | 526 |
| Non-financial corporations | 488 513 | 290 211 | 181 899 | 11 867 |
| Households | 641 531 | 528 516 | 112 837 | 24 469 |
| o.w. Residential mortgage loans | 361 974 | 286 796 | 75 166 | 14 459 |
| o.w. Credit for consumption | 214 831 | 190 803 | 23 862 | 9 471 |

(BGN thousand)

| Item | Total | | | Interest expenses |
|------------------------------|------------------|------------------|----------------|-------------------|
| | | o.w. BGN | o.w. EUR | |
| Deposits | 2 465 229 | 1 502 653 | 811 891 | 1 140 |
| Central banks | 0 | 0 | 0 | 0 |
| General governments | 26 230 | 26 043 | 184 | 23 |
| Credit institutions | 35 699 | 151 | 35 547 | 101 |
| Other financial corporations | 449 282 | 360 123 | 85 270 | -531 |
| Non-financial corporations | 633 989 | 392 683 | 185 296 | 83 |
| Households | 1 320 029 | 723 653 | 505 594 | 1 464 |



ALLIANZ BANK BULGARIA

STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS

| | |
|--|--|
| License granted by the BNB | <p>Licensed by Resolution No. 345 of 3 June 1997 of the BNB Governing Council. License updated by:</p> <p>Order No. 100-000276 of 31 July 1998 of the BNB Governor and amended by Order No. 100-00515 of 22 November 1999 and by Order No. RD 22-0469 of 20 June 2002 of the BNB Governor in accordance with the requirements of the Law on Banks;</p> <p>Order No. RD 22-0856 of 7 May 2007 of the BNB Governor in accordance with the requirements of the Law on Credit Institutions;</p> <p>Order No. RD 22-2258 of 16 November 2009 of the BNB Governor in accordance with the requirements of the Law on Amendment to the Law on Credit Institutions.</p> |
| Legal registration | <p>Entered in the Commercial Register by Resolution No. 1 of 12 November 1997 of the Sofia City Court on Company file No. 12684 of 1997, lot No. 44383, vol. 487, p. 202; re-entered in the Commercial Register to the Registry Agency, UIC 128001319, certificate No. 20080513130424 of 13 May 2008.</p> |
| Address of the head office | <p>79 Knyaginya Maria-Luiza Blvd., 1202 Sofia tel. 02/9215 522; 02/9215 487 Website: www.bank.allianz.bg</p> |
| Management | |
| Supervisory Board | <p>Dimitar Georgiev Zhelev – Chairman Christoph Plein Raymond Seymour Rainer Franz Kai Mueller Walter Lippolis</p> |
| Management Board | <p>Georgi Kostadinov Zamanov – Chief Executive Director Christina Marinova Martsenkova – Executive Director Rosen Stoyadinov Stanimirov – Executive Director Kamelia Georgieva Gyuleva Marieta Vassileva Petrova Ivaylo Stoyanov Stoyanov Alexander Protsenko</p> |
| Shareholders (shares over 10 per cent) | <p>Allianz Bulgaria Holding Ltd. – 99.89 per cent</p> |
| Auditors | <p>PricewaterhouseCoopers Audit OOD HLB Bulgaria OOD</p> |



BNP PARIBAS

BNP PARIBAS S.A. – SOFIA BRANCH

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Balance Sheet Statements, Statements of Profit or Loss and Other Individual Bank Data

BALANCE SHEET STATEMENT (STATEMENT OF FINANCIAL POSITION) AS OF 30 SEPTEMBER 2018

(BGN thousand)

| | Carrying amount |
|---|--------------------|
| ASSETS | |
| Cash, cash balances at central banks and other demand deposits | 192 755 |
| Financial assets held for trading | 10 211 |
| Non-trading financial assets mandatorily at fair value through profit or loss | 0 |
| Financial assets designated at fair value through profit or loss | 0 |
| Financial assets at fair value through other comprehensive income | 52 |
| Financial assets at amortised cost | 672 153 |
| Derivatives – hedge accounting | 0 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0 |
| Investments in subsidiaries, joint ventures and associates | 0 |
| Tangible assets | 137 |
| Intangible assets | 27 |
| Tax assets | 142 |
| Other assets | 2 630 |
| Non-current assets and disposal groups classified as held for sale | 0 |
| TOTAL ASSETS | 878 107 |
| LIABILITIES | |
| Financial liabilities held for trading | 9 856 |
| Financial liabilities designated at fair value through profit or loss | 0 |
| Financial liabilities measured at amortised cost | 861 201 |
| Derivatives – hedge accounting | 0 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0 |
| Provisions | 455 |
| Tax liabilities | 14 |
| Share capital repayable on demand | 0 |
| Other liabilities | 16 232 |
| Liabilities included in disposal groups classified as held for sale | 0 |
| TOTAL LIABILITIES | 887 758 |
| EQUITY | |
| Capital | 0 |
| Share premium | 0 |
| Equity instruments issued other than capital | 0 |
| Other equity | 0 |
| Accumulated other comprehensive income | 52 |
| Retained earnings | -6 385 |
| Revaluation reserves | 0 |
| Other reserves | 0 |
| (-) Treasury shares | 0 |
| Profit or loss attributable to owners of the parent | -3 318 |
| (-) Interim dividends | 0 |
| Minority interests [non-controlling interests] | 0 |
| TOTAL EQUITY | -9 651 |
| TOTAL EQUITY AND TOTAL LIABILITIES | 878 107 |



BNP PARIBAS

BNP PARIBAS S.A. – SOFIA BRANCH

STATEMENT OF PROFIT OR LOSS AS OF 30 SEPTEMBER 2018

(BGN thousand)

| | Value |
|--|---------------|
| Interest income | 7 747 |
| (Interest expenses) | 2 345 |
| (Expenses on share capital repayable on demand) | 0 |
| Dividend income | 0 |
| Fee and commission income | 4 288 |
| (Fee and commission expenses) | 474 |
| Gains or (-) losses on derecognition of financial assets and liabilities not measured at fair value through profit or loss, net | 0 |
| Gains or (-) losses on financial assets and liabilities held for trading, net | -304 |
| Gains or (-) losses on non-trading financial assets mandatorily at fair value through profit or loss, net | 0 |
| Gains or (-) losses on financial assets and liabilities designated at fair value through profit or loss, net | 0 |
| Gains or (-) losses from hedge accounting, net | 0 |
| Exchange differences [gain or (-) loss], net | 341 |
| Gains or (-) losses on derecognition of non-financial assets, net | 0 |
| Other operating income | 5 |
| (Other operating expenses) | 32 |
| TOTAL OPERATING INCOME, NET | 9 226 |
| (Administrative expenses) | 12 885 |
| (Depreciation) | 101 |
| Modification gains or (-) losses | 0 |
| (Provisions or (-) reversal of provisions) | -213 |
| (Impairment or (-) reversal of impairment on financial assets not measured at fair value through profit or loss) | -270 |
| (Impairment or (-) reversal of impairment of investments in subsidiaries, joint ventures and associates) | 0 |
| (Impairment or (-) reversal of impairment on non-financial assets) | 0 |
| Negative goodwill recognised in profit or loss | 0 |
| Share of the profit or (-) loss of investments in subsidiaries, joint ventures and associates accounted for using the equity method | 0 |
| Profit or (-) loss from non-current assets and disposal groups classified as held for sale not qualifying as discontinued operations | 0 |
| PROFIT OR (-) LOSS BEFORE TAX FROM CONTINUING OPERATIONS | -3 277 |
| (Tax expense or (-) income related to profit or loss from continuing operations) | 41 |
| PROFIT OR (-) LOSS AFTER TAX FROM CONTINUING OPERATIONS | -3 318 |
| Profit or (-) loss after tax from discontinued operations | 0 |
| PROFIT OR (-) LOSS FOR THE YEAR | -3 318 |



BNP PARIBAS

BNP PARIBAS S.A. – SOFIA BRANCH

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Balance Sheet Statements, Statements of Profit or Loss and Other Individual Bank Data

DEBT SECURITIES, LOANS AND ADVANCES, AND DEPOSITS AS OF 30 SEPTEMBER 2018

(BGN thousand)

| Item | Total | | | Interest income |
|------------------------------|----------|----------|----------|-----------------|
| | | o.w. BGN | o.w. EUR | |
| Debt securities | 0 | 0 | 0 | 0 |
| Central banks | 0 | 0 | 0 | 0 |
| General governments | 0 | 0 | 0 | 0 |
| Credit institutions | 0 | 0 | 0 | 0 |
| Other financial corporations | 0 | 0 | 0 | 0 |
| Non-financial corporations | 0 | 0 | 0 | 0 |

(BGN thousand)

| Item | Total | | | Interest income |
|---------------------------------|----------------|----------------|----------------|-----------------|
| | | o.w. BGN | o.w. EUR | |
| Loans and advances | 865 113 | 319 536 | 491 512 | 7 014 |
| Central banks | 189 070 | 189 070 | 0 | 0 |
| General governments | 0 | 0 | 0 | 0 |
| Credit institutions | 440 172 | 106 756 | 279 351 | 3 651 |
| Other financial corporations | 20 256 | 2 | 20 254 | 178 |
| Non-financial corporations | 215 615 | 23 708 | 191 907 | 3 185 |
| Households | 0 | 0 | 0 | 0 |
| o.w. Residential mortgage loans | 0 | 0 | 0 | 0 |
| o.w. Credit for consumption | 0 | 0 | 0 | 0 |

(BGN thousand)

| Item | Total | | | Interest expenses |
|------------------------------|----------------|----------------|----------------|-------------------|
| | | o.w. BGN | o.w. EUR | |
| Deposits | 861 201 | 347 252 | 439 817 | 1 625 |
| Central banks | 0 | 0 | 0 | 0 |
| General governments | 338 | 269 | 69 | 0 |
| Credit institutions | 50 307 | 42 911 | 7 393 | 0 |
| Other financial corporations | 20 195 | 20 090 | 105 | 1 |
| Non-financial corporations | 539 977 | 165 578 | 300 270 | 441 |
| Households | 250 384 | 118 404 | 131 980 | 1 183 |


BNP PARIBAS
BNP PARIBAS S.A. – SOFIA BRANCH
STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS

| | |
|--|--|
| License granted by the BNB | By Order No. RD 22-2254 of 28 November 2006 of the BNB Governor, the BNP Paribas S.A., Paris, French Republic, was granted a permit to conduct bank transactions in Bulgaria through a branch in Sofia. |
| Legal registration | Entered in the Commercial Register by Resolution No. 1 of the Sofia City Court of 4 December 2006, company file No. 14557 of 2006, lot No. 111317, vol. 1504, reg. 10, p. 111; re-entered in the Commercial Register to the Registry Agency, UIC 175185891, certificate No. 20081112140056 of 12 November 2008 |
| Address of the head office | 2 Tsar Osvoboditel Blvd., 1000 Sofia tel. 02/9218 640; 02/9218 650 Website: www.bnpparibas.bg |
| Management of a foreign bank's branch | The branch is managed and represented jointly by two of the following persons: the Governor and Deputy Governors or by two of the Deputy Governors respectively: Christophe Deroo – Governor Ivaylo Lyubomirov Lyubomirov – Deputy Governor Agnes Mezes – Deputy Governor |
| Shareholders (shares over 10 per cent) | BNP Paribas S.A., Republic of France – 100 per cent |
| Auditor | Deloitte Audit OOD |



**BALANCE SHEET STATEMENT (STATEMENT OF FINANCIAL POSITION)
AS OF 30 SEPTEMBER 2018**

(BGN thousand)

| | Carrying amount |
|---|--------------------|
| ASSETS | |
| Cash, cash balances at central banks and other demand deposits | 35 787 |
| Financial assets held for trading | 0 |
| Non-trading financial assets mandatorily at fair value through profit or loss | 0 |
| Financial assets designated at fair value through profit or loss | 0 |
| Financial assets at fair value through other comprehensive income | 0 |
| Financial assets at amortised cost | 531 721 |
| Derivatives – hedge accounting | 0 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0 |
| Investments in subsidiaries, joint ventures and associates | 0 |
| Tangible assets | 1 242 |
| Intangible assets | 2 494 |
| Tax assets | 0 |
| Other assets | 15 177 |
| Non-current assets and disposal groups classified as held for sale | 0 |
| TOTAL ASSETS | 586 421 |
| LIABILITIES | |
| Financial liabilities held for trading | 0 |
| Financial liabilities designated at fair value through profit or loss | 0 |
| Financial liabilities measured at amortised cost | 483 925 |
| Derivatives – hedge accounting | 0 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0 |
| Provisions | 1 290 |
| Tax liabilities | 120 |
| Share capital repayable on demand | 0 |
| Other liabilities | 48 212 |
| Liabilities included in disposal groups classified as held for sale | 0 |
| TOTAL LIABILITIES | 533 547 |
| EQUITY | |
| Capital | 0 |
| Share premium | 0 |
| Equity instruments issued other than capital | 0 |
| Other equity | 0 |
| Accumulated other comprehensive income | 0 |
| Retained earnings | 19 238 |
| Revaluation reserves | -927 |
| Other reserves | 1 705 |
| (-) Treasury shares | 0 |
| Profit or loss attributable to owners of the parent | 32 858 |
| (-) Interim dividends | 0 |
| Minority interests [non-controlling interests] | 0 |
| TOTAL EQUITY | 52 874 |
| TOTAL EQUITY AND TOTAL LIABILITIES | 586 421 |


BNP PARIBAS
PERSONAL FINANCE

BNP PARIBAS PERSONAL FINANCE S.A. – BULGARIA BRANCH
STATEMENT OF PROFIT OR LOSS AS OF 30 SEPTEMBER 2018

(BGN thousand)

| | Value |
|--|---------------|
| Interest income | 65 574 |
| (Interest expenses) | 4 678 |
| (Expenses on share capital repayable on demand) | 0 |
| Dividend income | 0 |
| Fee and commission income | 24 085 |
| (Fee and commission expenses) | 3 060 |
| Gains or (-) losses on derecognition of financial assets and liabilities not measured at fair value through profit or loss, net | 0 |
| Gains or (-) losses on financial assets and liabilities held for trading, net | 0 |
| Gains or (-) losses on non-trading financial assets mandatorily at fair value through profit or loss, net | 0 |
| Gains or (-) losses on financial assets and liabilities designated at fair value through profit or loss, net | 0 |
| Gains or (-) losses from hedge accounting, net | 0 |
| Exchange differences [gain or (-) loss], net | -29 |
| Gains or (-) losses on derecognition of non-financial assets, net | 5 |
| Other operating income | 300 |
| (Other operating expenses) | 707 |
| TOTAL OPERATING INCOME, NET | 81 490 |
| (Administrative expenses) | 29 067 |
| (Depreciation) | 1 630 |
| Modification gains or (-) losses | 0 |
| (Provisions or (-) reversal of provisions) | 16 |
| (Impairment or (-) reversal of impairment on financial assets not measured at fair value through profit or loss) | 14 286 |
| (Impairment or (-) reversal of impairment of investments in subsidiaries, joint ventures and associates) | 0 |
| (Impairment or (-) reversal of impairment on non-financial assets) | 0 |
| Negative goodwill recognised in profit or loss | 0 |
| Share of the profit or (-) loss of investments in subsidiaries, joint ventures and associates accounted for using the equity method | 0 |
| Profit or (-) loss from non-current assets and disposal groups classified as held for sale not qualifying as discontinued operations | 0 |
| PROFIT OR (-) LOSS BEFORE TAX FROM CONTINUING OPERATIONS | 36 491 |
| (Tax expense or (-) income related to profit or loss from continuing operations) | 3 633 |
| PROFIT OR (-) LOSS AFTER TAX FROM CONTINUING OPERATIONS | 32 858 |
| Profit or (-) loss after tax from discontinued operations | 0 |
| PROFIT OR (-) LOSS FOR THE YEAR | 32 858 |



DEBT SECURITIES, LOANS AND ADVANCES, AND DEPOSITS AS OF 30 SEPTEMBER 2018

(BGN thousand)

| Item | Total | | | Interest income |
|------------------------------|----------|----------|----------|-----------------|
| | | o.w. BGN | o.w. EUR | |
| Debt securities | 0 | 0 | 0 | 0 |
| Central banks | 0 | 0 | 0 | 0 |
| General governments | 0 | 0 | 0 | 0 |
| Credit institutions | 0 | 0 | 0 | 0 |
| Other financial corporations | 0 | 0 | 0 | 0 |
| Non-financial corporations | 0 | 0 | 0 | 0 |

(BGN thousand)

| Item | Total | | | Interest income |
|---------------------------------|----------------|----------------|---------------|-----------------|
| | | o.w. BGN | o.w. EUR | |
| Loans and advances | 630 840 | 618 469 | 12 371 | 61 817 |
| Central banks | 12 371 | 0 | 12 371 | 0 |
| General governments | 0 | 0 | 0 | 0 |
| Credit institutions | 0 | 0 | 0 | 0 |
| Other financial corporations | 0 | 0 | 0 | 0 |
| Non-financial corporations | 0 | 0 | 0 | 0 |
| Households | 618 469 | 618 469 | 0 | 61 817 |
| o.w. Residential mortgage loans | 0 | 0 | 0 | 0 |
| o.w. Credit for consumption | 618 469 | 618 469 | 0 | 61 817 |

(BGN thousand)

| Item | Total | | | Interest expenses |
|------------------------------|----------|----------|----------|-------------------|
| | | o.w. BGN | o.w. EUR | |
| Deposits | 0 | 0 | 0 | 0 |
| Central banks | 0 | 0 | 0 | 0 |
| General governments | 0 | 0 | 0 | 0 |
| Credit institutions | 0 | 0 | 0 | 0 |
| Other financial corporations | 0 | 0 | 0 | 0 |
| Non-financial corporations | 0 | 0 | 0 | 0 |
| Households | 0 | 0 | 0 | 0 |



BNP PARIBAS
PERSONAL FINANCE



BNP PARIBAS PERSONAL FINANCE S.A. – BULGARIA BRANCH

STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS

| | |
|--|---|
| License granted by the BNB | BNP Paribas Personal Finance S.A. – Bulgaria Branch is a branch of the BNP Paribas Personal Finance S.A., Republic of France, a Member State of the EU, and therefore no license by the BNB is required |
| Legal registration | The European branch is registered in the Commercial Register to the Registry Agency on 5 October 2017 |
| Address of the head office | Bl 14, Sofia Business Park, Mladost 4 District, 1766 Sofia tel. 02/915 4100 Website: www.bnpparibas-pf.bg |
| Management of a foreign bank's branch | Jose Manuel Saloio – Governor Dimitar Todorov Dimitrov – Deputy Governor Nelly Pancheva Nedyalkova – Deputy Governor |
| Shareholders (shares over 10 per cent) | BNP Paribas Personal Finance S.A., Republic of France – 100 per cent |
| Auditor | KPMG Bulgaria OOD |

**BALANCE SHEET STATEMENT (STATEMENT OF FINANCIAL POSITION)
AS OF 30 SEPTEMBER 2018**

| | (BGN thousand) |
|---|------------------|
| | Carrying amount |
| ASSETS | |
| Cash, cash balances at central banks and other demand deposits | 195 715 |
| Financial assets held for trading | 0 |
| Non-trading financial assets mandatorily at fair value through profit or loss | 0 |
| Financial assets designated at fair value through profit or loss | 0 |
| Financial assets at fair value through other comprehensive income | 51 495 |
| Financial assets at amortised cost | 954 571 |
| Derivatives – hedge accounting | 0 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0 |
| Investments in subsidiaries, joint ventures and associates | 3 050 |
| Tangible assets | 104 920 |
| Intangible assets | 948 |
| Tax assets | 0 |
| Other assets | 9 790 |
| Non-current assets and disposal groups classified as held for sale | 23 584 |
| TOTAL ASSETS | 1 344 073 |
| LIABILITIES | |
| Financial liabilities held for trading | 0 |
| Financial liabilities designated at fair value through profit or loss | 0 |
| Financial liabilities measured at amortised cost | 1 157 497 |
| Derivatives – hedge accounting | 0 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0 |
| Provisions | 27 |
| Tax liabilities | 170 |
| Share capital repayable on demand | 0 |
| Other liabilities | 5 566 |
| Liabilities included in disposal groups classified as held for sale | 0 |
| TOTAL LIABILITIES | 1 163 260 |
| EQUITY | |
| Capital | 24 691 |
| Share premium | 37 050 |
| Equity instruments issued other than capital | 0 |
| Other equity | 0 |
| Accumulated other comprehensive income | 6 402 |
| Retained earnings | 102 723 |
| Revaluation reserves | 0 |
| Other reserves | 0 |
| (-) Treasury shares | 0 |
| Profit or loss attributable to owners of the parent | 9 947 |
| (-) Interim dividends | 0 |
| Minority interests [non-controlling interests] | 0 |
| TOTAL EQUITY | 180 813 |
| TOTAL EQUITY AND TOTAL LIABILITIES | 1 344 073 |



**BULGARIAN-
AMERICAN
CREDIT BANK**

BACB

STATEMENT OF PROFIT OR LOSS AS OF 30 SEPTEMBER 2018

(BGN thousand)

| | Value |
|--|---------------|
| Interest income | 31 719 |
| (Interest expenses) | 5 762 |
| (Expenses on share capital repayable on demand) | 0 |
| Dividend income | 7 |
| Fee and commission income | 5 334 |
| (Fee and commission expenses) | 448 |
| Gains or (-) losses on derecognition of financial assets and liabilities not measured at fair value through profit or loss, net | 161 |
| Gains or (-) losses on financial assets and liabilities held for trading, net | 1 842 |
| Gains or (-) losses on non-trading financial assets mandatorily at fair value through profit or loss, net | 0 |
| Gains or (-) losses on financial assets and liabilities designated at fair value through profit or loss, net | 0 |
| Gains or (-) losses from hedge accounting, net | 0 |
| Exchange differences [gain or (-) loss], net | -133 |
| Gains or (-) losses on derecognition of non-financial assets, net | -341 |
| Other operating income | 413 |
| (Other operating expenses) | 3 790 |
| TOTAL OPERATING INCOME, NET | 29 002 |
| (Administrative expenses) | 16 100 |
| (Depreciation) | 902 |
| Modification gains or (-) losses | 0 |
| (Provisions or (-) reversal of provisions) | 7 |
| (Impairment or (-) reversal of impairment on financial assets not measured at fair value through profit or loss) | 2 127 |
| (Impairment or (-) reversal of impairment of investments in subsidiaries, joint ventures and associates) | 0 |
| (Impairment or (-) reversal of impairment on non-financial assets) | 26 |
| Negative goodwill recognised in profit or loss | 0 |
| Share of the profit or (-) loss of investments in subsidiaries, joint ventures and associates accounted for using the equity method | 0 |
| Profit or (-) loss from non-current assets and disposal groups classified as held for sale not qualifying as discontinued operations | 177 |
| PROFIT OR (-) LOSS BEFORE TAX FROM CONTINUING OPERATIONS | 10 017 |
| (Tax expense or (-) income related to profit or loss from continuing operations) | 70 |
| PROFIT OR (-) LOSS AFTER TAX FROM CONTINUING OPERATIONS | 9 947 |
| Profit or (-) loss after tax from discontinued operations | 0 |
| PROFIT OR (-) LOSS FOR THE YEAR | 9 947 |

DEBT SECURITIES, LOANS AND ADVANCES, AND DEPOSITS AS OF 30 SEPTEMBER 2018

(BGN thousand)

| Item | Total | | | Interest income |
|------------------------------|---------------|---------------|---------------|-----------------|
| | | o.w. BGN | o.w. EUR | |
| Debt securities | 69 948 | 22 367 | 47 581 | 892 |
| Central banks | 0 | 0 | 0 | 0 |
| General governments | 61 796 | 22 367 | 39 429 | 636 |
| Credit institutions | 0 | 0 | 0 | 0 |
| Other financial corporations | 2 059 | 0 | 2 059 | 95 |
| Non-financial corporations | 6 093 | 0 | 6 093 | 161 |

(BGN thousand)

| Item | Total | | | Interest income |
|---------------------------------|------------------|----------------|----------------|-----------------|
| | | o.w. BGN | o.w. EUR | |
| Loans and advances | 1 242 612 | 376 636 | 741 151 | 30 800 |
| Central banks | 154 415 | 17 467 | 136 948 | 0 |
| General governments | 21 233 | 21 233 | 0 | 111 |
| Credit institutions | 99 427 | 2 531 | 27 483 | 631 |
| Other financial corporations | 13 275 | 3 209 | 10 066 | 342 |
| Non-financial corporations | 879 726 | 270 825 | 553 527 | 26 519 |
| Households | 74 536 | 61 371 | 13 127 | 3 197 |
| o.w. Residential mortgage loans | 35 699 | 28 702 | 6 983 | 1 506 |
| o.w. Credit for consumption | 29 515 | 27 558 | 1 951 | 1 434 |

(BGN thousand)

| Item | Total | | | Interest expenses |
|------------------------------|------------------|----------------|----------------|-------------------|
| | | o.w. BGN | o.w. EUR | |
| Deposits | 1 154 369 | 504 818 | 526 298 | 5 120 |
| Central banks | 0 | 0 | 0 | 0 |
| General governments | 32 281 | 32 179 | 102 | 30 |
| Credit institutions | 28 861 | 28 861 | 0 | 357 |
| Other financial corporations | 34 098 | 23 329 | 2 272 | 130 |
| Non-financial corporations | 366 673 | 198 337 | 136 541 | 670 |
| Households | 692 456 | 222 112 | 387 383 | 3 933 |



**BULGARIAN-
AMERICAN
CREDIT BANK**

STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS

| | |
|--|--|
| License granted by the BNB | <p>Licensed by Resolution No. 425 of 11 July 1996 of the BNB Governing Council in accordance with the requirements of the Law on Banks and Credit Activity.</p> <p>License updated by:</p> <p>Order No. 100-000476 of 30 December 1998 of the BNB Governor to conduct transactions under Article 1, paragraphs 1 and 2 of the Law on Banks in Bulgaria and abroad;</p> <p>Order No. RD 22-0861 of 7 May 2007 of the BNB Governor in accordance with the requirements of the Law on Credit Institutions;</p> <p>Order No. RD 22-2271 of 16 November 2009 of the BNB Governor in accordance with the requirements of the Law on Amendment to the Law on Credit Institutions.</p> |
| Legal registration | <p>Entered in the Commercial Register by Resolution No. 1 of 3 December 1996 of the Sofia City Court on company file No. 12587 of 1996, lot No. 35659, vol. 397, p. 180; re-entered in the Commercial Register to the Registry Agency, UIC 121246419, certificate No. 20080327112129 of 27 March 2008</p> |
| Address of the head office | <p>2 Slavyanska Str., 1000 Sofia tel. 02/965 8358; 02/965 8345 Website: www.bacb.bg</p> |
| Management | |
| Supervisory Board | <p>Tzvetelina Borislavova Karagyozyova – Chair Martin Boychev Ganev Serge Lioutyi</p> |
| Management Board | <p>Vassil Stefanov Simov – Chairman and Executive Director Ilian Petrov Georgiev – Chief Executive Officer Loreta Ivanova Grigorova – Executive Director Alexander Dimitrov Dimitrov – Executive Director Silvia Kirilova Kirilova</p> |
| Shareholders (shares over 10 per cent) | <p>CSIF AD – 61.43 per cent LTBI HOLDINGS LLC, the USA – 33.14 per cent</p> |
| Auditors | <p>Ernst & Young Audit OOD AFA OOD</p> |



**BALANCE SHEET STATEMENT (STATEMENT OF FINANCIAL POSITION)
AS OF 30 SEPTEMBER 2018**

(BGN thousand)

| | Carrying amount |
|---|--------------------|
| ASSETS | |
| Cash, cash balances at central banks and other demand deposits | 226 273 |
| Financial assets held for trading | 0 |
| Non-trading financial assets mandatorily at fair value through profit or loss | 0 |
| Financial assets designated at fair value through profit or loss | 0 |
| Financial assets at fair value through other comprehensive income | 654 985 |
| Financial assets at amortised cost | 1 787 089 |
| Derivatives – hedge accounting | 0 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0 |
| Investments in subsidiaries, joint ventures and associates | 101 393 |
| Tangible assets | 40 448 |
| Intangible assets | 251 |
| Tax assets | 1 473 |
| Other assets | 16 320 |
| Non-current assets and disposal groups classified as held for sale | 16 311 |
| TOTAL ASSETS | 2 844 543 |
| LIABILITIES | |
| Financial liabilities held for trading | 0 |
| Financial liabilities designated at fair value through profit or loss | 0 |
| Financial liabilities measured at amortised cost | 2 081 467 |
| Derivatives – hedge accounting | 0 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0 |
| Provisions | 1 602 |
| Tax liabilities | 0 |
| Share capital repayable on demand | 0 |
| Other liabilities | 1 115 |
| Liabilities included in disposal groups classified as held for sale | 0 |
| TOTAL LIABILITIES | 2 084 184 |
| EQUITY | |
| Capital | 601 774 |
| Share premium | 0 |
| Equity instruments issued other than capital | 0 |
| Other equity | 0 |
| Accumulated other comprehensive income | 4 657 |
| Retained earnings | 0 |
| Revaluation reserves | 0 |
| Other reserves | 139 035 |
| (-) Treasury shares | 0 |
| Profit or loss attributable to owners of the parent | 14 893 |
| (-) Interim dividends | 0 |
| Minority interests [non-controlling interests] | 0 |
| TOTAL EQUITY | 760 359 |
| TOTAL EQUITY AND TOTAL LIABILITIES | 2 844 543 |


STATEMENT OF PROFIT OR LOSS AS OF 30 SEPTEMBER 2018

(BGN thousand)

| | Value |
|--|---------------|
| Interest income | 43 317 |
| (Interest expenses) | 7 333 |
| (Expenses on share capital repayable on demand) | 0 |
| Dividend income | 17 |
| Fee and commission income | 1 537 |
| (Fee and commission expenses) | 23 |
| Gains or (-) losses on derecognition of financial assets and liabilities not measured at fair value through profit or loss, net | 786 |
| Gains or (-) losses on financial assets and liabilities held for trading, net | 0 |
| Gains or (-) losses on non-trading financial assets mandatorily at fair value through profit or loss, net | 0 |
| Gains or (-) losses on financial assets and liabilities designated at fair value through profit or loss, net | 0 |
| Gains or (-) losses from hedge accounting, net | 0 |
| Exchange differences [gain or (-) loss], net | 254 |
| Gains or (-) losses on derecognition of non-financial assets, net | 0 |
| Other operating income | 1 685 |
| (Other operating expenses) | 7 939 |
| TOTAL OPERATING INCOME, NET | 32 301 |
| (Administrative expenses) | 9 590 |
| (Depreciation) | 831 |
| Modification gains or (-) losses | 0 |
| (Provisions or (-) reversal of provisions) | -557 |
| (Impairment or (-) reversal of impairment on financial assets not measured at fair value through profit or loss) | 6 094 |
| (Impairment or (-) reversal of impairment of investments in subsidiaries, joint ventures and associates) | 0 |
| (Impairment or (-) reversal of impairment on non-financial assets) | 0 |
| Negative goodwill recognised in profit or loss | 0 |
| Share of the profit or (-) loss of investments in subsidiaries, joint ventures and associates accounted for using the equity method | 0 |
| Profit or (-) loss from non-current assets and disposal groups classified as held for sale not qualifying as discontinued operations | 205 |
| PROFIT OR (-) LOSS BEFORE TAX FROM CONTINUING OPERATIONS | 16 548 |
| (Tax expense or (-) income related to profit or loss from continuing operations) | 1 655 |
| PROFIT OR (-) LOSS AFTER TAX FROM CONTINUING OPERATIONS | 14 893 |
| Profit or (-) loss after tax from discontinued operations | 0 |
| PROFIT OR (-) LOSS FOR THE YEAR | 14 893 |



DEBT SECURITIES, LOANS AND ADVANCES, AND DEPOSITS AS OF 30 SEPTEMBER 2018

(BGN thousand)

| Item | Total | | | Interest income |
|------------------------------|----------------|----------------|----------------|-----------------|
| | | o.w. BGN | o.w. EUR | |
| Debt securities | 651 843 | 115 781 | 518 824 | 2 663 |
| Central banks | 0 | 0 | 0 | 0 |
| General governments | 574 354 | 115 781 | 441 335 | 1 992 |
| Credit institutions | 5 397 | 0 | 5 397 | 82 |
| Other financial corporations | 0 | 0 | 0 | 10 |
| Non-financial corporations | 72 092 | 0 | 72 092 | 579 |

(BGN thousand)

| Item | Total | | | Interest income |
|---------------------------------|------------------|------------------|----------------|-----------------|
| | | o.w. BGN | o.w. EUR | |
| Loans and advances | 2 178 228 | 1 309 509 | 776 574 | 39 655 |
| Central banks | 189 112 | 171 715 | 17 397 | 0 |
| General governments | 79 824 | 79 824 | 0 | 8 |
| Credit institutions | 399 159 | 215 318 | 93 609 | 2 555 |
| Other financial corporations | 84 328 | 50 087 | 34 241 | 682 |
| Non-financial corporations | 903 181 | 269 941 | 631 327 | 28 980 |
| Households | 522 624 | 522 624 | 0 | 7 430 |
| o.w. Residential mortgage loans | 1 487 | 1 487 | 0 | 45 |
| o.w. Credit for consumption | 819 | 819 | 0 | 25 |

(BGN thousand)

| Item | Total | | | Interest expenses |
|------------------------------|------------------|------------------|----------------|-------------------|
| | | o.w. BGN | o.w. EUR | |
| Deposits | 2 080 878 | 1 084 316 | 886 414 | 5 498 |
| Central banks | 0 | 0 | 0 | 0 |
| General governments | 539 258 | 521 845 | 17 413 | 93 |
| Credit institutions | 778 701 | 3 722 | 774 979 | 4 916 |
| Other financial corporations | 134 013 | 130 274 | 3 553 | 301 |
| Non-financial corporations | 621 339 | 422 304 | 89 124 | 182 |
| Households | 7 567 | 6 171 | 1 345 | 6 |


STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS

| | |
|--|---|
| License granted by the BNB | <p>Licensed by Order No. 100-000078 of 25 February 1999 of the BNB Governor to conduct bank transactions in Bulgaria and abroad and to conduct transactions under Article 1, paragraphs 1 and 2 of the Law on Banks.</p> <p>License updated by:</p> <p>Order No. RD 22-0842 of 7 May 2007 of the BNB Governor in accordance with the requirements of the Law on Credit Institutions;</p> <p>Order No. RD 22-2272 of 16 November 2009 of the BNB Governor in accordance with the requirements of the Law on Amendment to the Law on Credit Institutions.</p> |
| Legal registration | <p>Entered in the Commercial Register by Resolution No. 1 of the Sofia City Court of 11 March 1999 on company file No. 3400 of 1999, lot No. 879, vol. 16, p. 38; re-entered in the Commercial Register to the Registry Agency, UIC 121856059, certificate No. 20080429100249 of 29 April 2008</p> |
| Address of the head office | <p>1 Dyakon Ignatii Str., 1000 Sofia tel. 02/9306 333 Websites: www.bbr.bg</p> |
| Management | |
| Supervisory Board | <p>Lachezar Dimitrov Borisov – Chairman Mitko Emilov Simeonov – Deputy Chairman Velina Ilieva Burska</p> |
| Management Board | <p>Stoyan Todorov Mavrodiev – Chairman and Chief Executive Director Rumen Dimitrov Mitrov – Deputy Chairman and Executive Director Nikolai Dimitrov Dimitrov – Executive Director</p> |
| Shareholders (shares over 10 per cent) | <p>Ministry of the Economy, Energy and Tourism, Republic of Bulgaria – 100 per cent</p> |
| Auditors | <p>Ernst & Young Audit OOD Zaharinoва Nexia OOD</p> |

**BALANCE SHEET STATEMENT (STATEMENT OF FINANCIAL POSITION)
AS OF 30 SEPTEMBER 2018**

(BGN thousand)

| | Carrying amount |
|---|--------------------|
| ASSETS | |
| Cash, cash balances at central banks and other demand deposits | 1 828 002 |
| Financial assets held for trading | 3 517 |
| Non-trading financial assets mandatorily at fair value through profit or loss | 57 301 |
| Financial assets designated at fair value through profit or loss | 0 |
| Financial assets at fair value through other comprehensive income | 551 371 |
| Financial assets at amortised cost | 2 901 547 |
| Derivatives – hedge accounting | 0 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0 |
| Investments in subsidiaries, joint ventures and associates | 84 333 |
| Tangible assets | 106 037 |
| Intangible assets | 1 251 |
| Tax assets | 320 |
| Other assets | 43 080 |
| Non-current assets and disposal groups classified as held for sale | 16 684 |
| TOTAL ASSETS | 5 593 443 |
| LIABILITIES | |
| Financial liabilities held for trading | 1 323 |
| Financial liabilities designated at fair value through profit or loss | 0 |
| Financial liabilities measured at amortised cost | 5 114 277 |
| Derivatives – hedge accounting | 0 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0 |
| Provisions | 1 277 |
| Tax liabilities | 1 057 |
| Share capital repayable on demand | 0 |
| Other liabilities | 5 751 |
| Liabilities included in disposal groups classified as held for sale | 0 |
| TOTAL LIABILITIES | 5 123 685 |
| EQUITY | |
| Capital | 113 154 |
| Share premium | 79 444 |
| Equity instruments issued other than capital | 0 |
| Other equity | 0 |
| Accumulated other comprehensive income | 25 189 |
| Retained earnings | 1 013 |
| Revaluation reserves | 0 |
| Other reserves | 229 177 |
| (-) Treasury shares | 0 |
| Profit or loss attributable to owners of the parent | 21 781 |
| (-) Interim dividends | 0 |
| Minority interests [non-controlling interests] | 0 |
| TOTAL EQUITY | 469 758 |
| TOTAL EQUITY AND TOTAL LIABILITIES | 5 593 443 |



STATEMENT OF PROFIT OR LOSS AS OF 30 SEPTEMBER 2018

(BGN thousand)

| | Value |
|--|----------------|
| Interest income | 97 165 |
| (Interest expenses) | 14 483 |
| (Expenses on share capital repayable on demand) | 0 |
| Dividend income | 1 229 |
| Fee and commission income | 40 290 |
| (Fee and commission expenses) | 7 002 |
| Gains or (-) losses on derecognition of financial assets and liabilities not measured at fair value through profit or loss, net | -575 |
| Gains or (-) losses on financial assets and liabilities held for trading, net | -14 |
| Gains or (-) losses on non-trading financial assets mandatorily at fair value through profit or loss, net | 923 |
| Gains or (-) losses on financial assets and liabilities designated at fair value through profit or loss, net | 0 |
| Gains or (-) losses from hedge accounting, net | 0 |
| Exchange differences [gain or (-) loss], net | 1 189 |
| Gains or (-) losses on derecognition of non-financial assets, net | 33 |
| Other operating income | 1 607 |
| (Other operating expenses) | 10 877 |
| TOTAL OPERATING INCOME, NET | 109 485 |
| (Administrative expenses) | 69 980 |
| (Depreciation) | 7 119 |
| Modification gains or (-) losses | 0 |
| (Provisions or (-) reversal of provisions) | -95 |
| (Impairment or (-) reversal of impairment on financial assets not measured at fair value through profit or loss) | 7 957 |
| (Impairment or (-) reversal of impairment of investments in subsidiaries, joint ventures and associates) | 0 |
| (Impairment or (-) reversal of impairment on non-financial assets) | 0 |
| Negative goodwill recognised in profit or loss | 0 |
| Share of the profit or (-) loss of investments in subsidiaries, joint ventures and associates accounted for using the equity method | 0 |
| Profit or (-) loss from non-current assets and disposal groups classified as held for sale not qualifying as discontinued operations | 54 |
| PROFIT OR (-) LOSS BEFORE TAX FROM CONTINUING OPERATIONS | 24 578 |
| (Tax expense or (-) income related to profit or loss from continuing operations) | 2 797 |
| PROFIT OR (-) LOSS AFTER TAX FROM CONTINUING OPERATIONS | 21 781 |
| Profit or (-) loss after tax from discontinued operations | 0 |
| PROFIT OR (-) LOSS FOR THE YEAR | 21 781 |

DEBT SECURITIES, LOANS AND ADVANCES, AND DEPOSITS AS OF 30 SEPTEMBER 2018

(BGN thousand)

| Item | Total | | | Interest income |
|------------------------------|----------------|---------------|----------------|-----------------|
| | | o.w. BGN | o.w. EUR | |
| Debt securities | 650 768 | 80 462 | 570 306 | 7 766 |
| Central banks | 0 | 0 | 0 | 0 |
| General governments | 555 720 | 75 891 | 479 829 | 5 426 |
| Credit institutions | 0 | 0 | 0 | 0 |
| Other financial corporations | 25 923 | 0 | 25 923 | 528 |
| Non-financial corporations | 69 125 | 4 571 | 64 554 | 1 812 |

(BGN thousand)

| Item | Total | | | Interest income |
|---------------------------------|------------------|------------------|----------------|-----------------|
| | | o.w. BGN | o.w. EUR | |
| Loans and advances | 4 436 613 | 3 291 351 | 912 159 | 89 399 |
| Central banks | 1 509 257 | 1 505 645 | 3 612 | 0 |
| General governments | 27 539 | 17 431 | 10 108 | 372 |
| Credit institutions | 272 986 | 10 151 | 52 519 | 3 122 |
| Other financial corporations | 267 894 | 145 930 | 121 741 | 7 350 |
| Non-financial corporations | 1 546 362 | 862 525 | 669 124 | 49 793 |
| Households | 812 575 | 749 669 | 55 055 | 28 762 |
| o.w. Residential mortgage loans | 338 476 | 299 431 | 39 045 | 8 287 |
| o.w. Credit for consumption | 461 739 | 448 407 | 11 906 | 20 458 |

(BGN thousand)

| Item | Total | | | Interest expenses |
|------------------------------|------------------|------------------|------------------|-------------------|
| | | o.w. BGN | o.w. EUR | |
| Deposits | 5 042 064 | 3 429 413 | 1 308 567 | 8 049 |
| Central banks | 0 | 0 | 0 | 0 |
| General governments | 250 490 | 248 652 | 1 516 | 1 394 |
| Credit institutions | 35 044 | 3 881 | 29 657 | 218 |
| Other financial corporations | 28 025 | 18 093 | 9 573 | 266 |
| Non-financial corporations | 984 790 | 750 858 | 199 641 | 903 |
| Households | 3 743 715 | 2 407 929 | 1 068 180 | 5 268 |



STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS

| | |
|--|--|
| License granted by the BNB | <p>Licensed by Protocol No. 14 of 25 February 1991 of the BNB to conduct bank transactions in Bulgaria.</p> <p>License updated by:</p> <p>Order No. 100-000398 of 11 November 1998 of the BNB Governing Council to conduct bank transactions abroad;</p> <p>Order No. 100-00493 of 17 November 1999 of the BNB Governor in accordance with the requirements of the Law on Banks;</p> <p>Order No. RD 22-0849 of 7 May 2007 of the BNB Governor in accordance with the requirements of the Law on Credit Institutions;</p> <p>Order No. RD 22-2256 of 16 November 2009 of the BNB Governor in accordance with the requirements of the Law on Amendment to the Law on Credit Institutions.</p> |
| Legal registration | <p>Entered in the Commercial Register by resolution of 28 March 1991 of the Sofia City Court on company file No. 5227 of 1991, lot No. 334, vol. 4, p. 11; re-entered in the Commercial Register to the Registry Agency, UIC 831447150, certificate No. 20080718100200 of 18 July 2008</p> |
| Address of the head office | <p>87 Tsarigradsko Shosse Blvd., 1086 Sofia</p> <p>tel. 02/9266 266</p> <p>Website: www.ccbank.bg</p> |
| Management | |
| Supervisory Board | <p>Ivo Kamenov Georgiev – Chairman</p> <p>Central Cooperative Union</p> <p>Marin Velikov Mitev</p> <p>Rayna Dimitrova Kouzмова</p> |
| Management Board | <p>Alexander Asenov Vodenicharov – Chairman</p> <p>Tsvetan Tsankov Botev – Deputy Chairman</p> <p>Georgi Dimitrov Konstantinov – Executive Director</p> <p>Sava Marinov Stoynov – Executive Director</p> <p>Georgi Koshev Kostov – Executive Director</p> <p>Alexander Dimitrov Kerezov</p> <p>Biser Yordanov Slavkov</p> |
| Procurator | Tihomir Angelov Atanasov |
| Shareholders (shares over 10 per cent) | CCB Group EAD – 68.56 per cent |
| Auditors | <p>Deloitte Audit OOD</p> <p>Grant Thornton Ltd.</p> |



CITIBANK EUROPE – BULGARIA BRANCH

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Balance Sheet Statements, Statements of Profit or Loss and Other Individual Bank Data

BALANCE SHEET STATEMENT (STATEMENT OF FINANCIAL POSITION) AS OF 30 SEPTEMBER 2018

(BGN thousand)

| | Carrying amount |
|---|--------------------|
| ASSETS | |
| Cash, cash balances at central banks and other demand deposits | 441 242 |
| Financial assets held for trading | 10 177 |
| Non-trading financial assets mandatorily at fair value through profit or loss | 0 |
| Financial assets designated at fair value through profit or loss | 0 |
| Financial assets at fair value through other comprehensive income | 67 994 |
| Financial assets at amortised cost | 250 168 |
| Derivatives – hedge accounting | 0 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0 |
| Investments in subsidiaries, joint ventures and associates | 0 |
| Tangible assets | 1 256 |
| Intangible assets | 906 |
| Tax assets | 363 |
| Other assets | 13 777 |
| Non-current assets and disposal groups classified as held for sale | 0 |
| TOTAL ASSETS | 785 883 |
| LIABILITIES | |
| Financial liabilities held for trading | 1 588 |
| Financial liabilities designated at fair value through profit or loss | 0 |
| Financial liabilities measured at amortised cost | 776 371 |
| Derivatives – hedge accounting | 0 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0 |
| Provisions | 94 |
| Tax liabilities | 0 |
| Share capital repayable on demand | 0 |
| Other liabilities | 2 858 |
| Liabilities included in disposal groups classified as held for sale | 0 |
| TOTAL LIABILITIES | 780 911 |
| EQUITY | |
| Capital | 0 |
| Share premium | 0 |
| Equity instruments issued other than capital | 0 |
| Other equity | 176 |
| Accumulated other comprehensive income | 176 |
| Retained earnings | -129 |
| Revaluation reserves | 0 |
| Other reserves | 0 |
| (-) Treasury shares | 0 |
| Profit or loss attributable to owners of the parent | 4 749 |
| (-) Interim dividends | 0 |
| Minority interests [non-controlling interests] | 0 |
| TOTAL EQUITY | 4 972 |
| TOTAL EQUITY AND TOTAL LIABILITIES | 785 883 |



CITIBANK EUROPE – BULGARIA BRANCH

STATEMENT OF PROFIT OR LOSS AS OF 30 SEPTEMBER 2018

(BGN thousand)

| | Value |
|--|---------------|
| Interest income | 4 588 |
| (Interest expenses) | 1 596 |
| (Expenses on share capital repayable on demand) | 0 |
| Dividend income | 0 |
| Fee and commission income | 5 734 |
| (Fee and commission expenses) | 1 324 |
| Gains or (-) losses on derecognition of financial assets and liabilities not measured at fair value through profit or loss, net | 261 |
| Gains or (-) losses on financial assets and liabilities held for trading, net | -329 |
| Gains or (-) losses on non-trading financial assets mandatorily at fair value through profit or loss, net | 0 |
| Gains or (-) losses on financial assets and liabilities designated at fair value through profit or loss, net | 0 |
| Gains or (-) losses from hedge accounting, net | 0 |
| Exchange differences [gain or (-) loss], net | 8 230 |
| Gains or (-) losses on derecognition of non-financial assets, net | 57 |
| Other operating income | 1 492 |
| (Other operating expenses) | 810 |
| TOTAL OPERATING INCOME, NET | 16 303 |
| (Administrative expenses) | 10 594 |
| (Depreciation) | 443 |
| Modification gains or (-) losses | 0 |
| (Provisions or (-) reversal of provisions) | -7 |
| (Impairment or (-) reversal of impairment on financial assets not measured at fair value through profit or loss) | 140 |
| (Impairment or (-) reversal of impairment of investments in subsidiaries, joint ventures and associates) | 0 |
| (Impairment or (-) reversal of impairment on non-financial assets) | 0 |
| Negative goodwill recognised in profit or loss | 0 |
| Share of the profit or (-) loss of investments in subsidiaries, joint ventures and associates accounted for using the equity method | 0 |
| Profit or (-) loss from non-current assets and disposal groups classified as held for sale not qualifying as discontinued operations | 0 |
| PROFIT OR (-) LOSS BEFORE TAX FROM CONTINUING OPERATIONS | 5 133 |
| (Tax expense or (-) income related to profit or loss from continuing operations) | 384 |
| PROFIT OR (-) LOSS AFTER TAX FROM CONTINUING OPERATIONS | 4 749 |
| Profit or (-) loss after tax from discontinued operations | 0 |
| PROFIT OR (-) LOSS FOR THE YEAR | 4 749 |



CITIBANK EUROPE – BULGARIA BRANCH

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Balance Sheet Statements, Statements of Profit or Loss and Other Individual Bank Data

DEBT SECURITIES, LOANS AND ADVANCES, AND DEPOSITS AS OF 30 SEPTEMBER 2018

(BGN thousand)

| Item | Total | | | Interest income |
|------------------------------|---------------|---------------|---------------|-----------------|
| | | o.w. BGN | o.w. EUR | |
| Debt securities | 75 921 | 65 373 | 10 548 | 183 |
| Central banks | 0 | 0 | 0 | 0 |
| General governments | 75 921 | 65 373 | 10 548 | 183 |
| Credit institutions | 0 | 0 | 0 | 0 |
| Other financial corporations | 0 | 0 | 0 | 0 |
| Non-financial corporations | 0 | 0 | 0 | 0 |

(BGN thousand)

| Item | Total | | | Interest income |
|---------------------------------|----------------|----------------|----------------|-----------------|
| | | o.w. BGN | o.w. EUR | |
| Loans and advances | 691 580 | 149 198 | 441 387 | 4 405 |
| Central banks | 97 182 | 97 182 | 0 | 0 |
| General governments | 0 | 0 | 0 | 0 |
| Credit institutions | 419 967 | 0 | 318 972 | 1 542 |
| Other financial corporations | 1 | 1 | 0 | 0 |
| Non-financial corporations | 174 430 | 52 015 | 122 415 | 2 863 |
| Households | 0 | 0 | 0 | 0 |
| o.w. Residential mortgage loans | 0 | 0 | 0 | 0 |
| o.w. Credit for consumption | 0 | 0 | 0 | 0 |

(BGN thousand)

| Item | Total | | | Interest expenses |
|------------------------------|----------------|----------------|----------------|-------------------|
| | | o.w. BGN | o.w. EUR | |
| Deposits | 774 211 | 388 453 | 247 579 | 535 |
| Central banks | 0 | 0 | 0 | 0 |
| General governments | 146 359 | 14 698 | 52 555 | 0 |
| Credit institutions | 36 764 | 36 361 | 403 | 1 |
| Other financial corporations | 41 432 | 8 279 | 5 895 | 0 |
| Non-financial corporations | 549 656 | 329 115 | 188 726 | 534 |
| Households | 0 | 0 | 0 | 0 |



CITIBANK EUROPE – BULGARIA BRANCH

STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS

| | |
|--|---|
| License granted by the BNB | The Branch applies the EU principle of freedom of establishment in another Member State on the basis of the Single European Passport |
| Legal registration | The European branch is entered in the Commercial Register to the Registry Agency on 17 December 2013, UIC 202861597; the new European branch started operations on 1 January 2014: the effective date of the transfer of the Citibank H.A. – Sofia branch undertaking |
| Address of the branch | 48 Sitnyakovo Blvd., Serdika offices, floor 10, 1505 Sofia tel. 02/9175 100 Website: www.citibank.com/bulgaria |
| Management of a foreign bank's branch | Stanislava Petkova Taneva – Governor Grigoriy Ananiev Ananiev – Governor Borislava Stoyanova Jereva-Naymushina – Governor Valentina Milosheva Rangelova – Governor Svetoslav Stefanov Pintev – Governor |
| Shareholders (shares over 10 per cent) | Citibank Europe Plc., Republic of Ireland – 100 per cent |
| Auditor | KPMG Bulgaria OOD |

BALANCE SHEET STATEMENT (STATEMENT OF FINANCIAL POSITION) AS OF 30 SEPTEMBER 2018

(BGN thousand)

| | Carrying amount |
|---|--------------------|
| ASSETS | |
| Cash, cash balances at central banks and other demand deposits | 228 435 |
| Financial assets held for trading | 0 |
| Non-trading financial assets mandatorily at fair value through profit or loss | 0 |
| Financial assets designated at fair value through profit or loss | 0 |
| Financial assets at fair value through other comprehensive income | 44 005 |
| Financial assets at amortised cost | 456 046 |
| Derivatives – hedge accounting | 0 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0 |
| Investments in subsidiaries, joint ventures and associates | 10 324 |
| Tangible assets | 40 342 |
| Intangible assets | 797 |
| Tax assets | 0 |
| Other assets | 13 340 |
| Non-current assets and disposal groups classified as held for sale | 0 |
| TOTAL ASSETS | 793 289 |
| LIABILITIES | |
| Financial liabilities held for trading | 0 |
| Financial liabilities designated at fair value through profit or loss | 0 |
| Financial liabilities measured at amortised cost | 672 444 |
| Derivatives – hedge accounting | 0 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0 |
| Provisions | 429 |
| Tax liabilities | 863 |
| Share capital repayable on demand | 0 |
| Other liabilities | 7 885 |
| Liabilities included in disposal groups classified as held for sale | 0 |
| TOTAL LIABILITIES | 681 621 |
| EQUITY | |
| Capital | 75 000 |
| Share premium | 0 |
| Equity instruments issued other than capital | 0 |
| Other equity | 0 |
| Accumulated other comprehensive income | 32 |
| Retained earnings | 0 |
| Revaluation reserves | 408 |
| Other reserves | 26 350 |
| (-) Treasury shares | 0 |
| Profit or loss attributable to owners of the parent | 9 878 |
| (-) Interim dividends | 0 |
| Minority interests [non-controlling interests] | 0 |
| TOTAL EQUITY | 111 668 |
| TOTAL EQUITY AND TOTAL LIABILITIES | 793 289 |



STATEMENT OF PROFIT OR LOSS AS OF 30 SEPTEMBER 2018

(BGN thousand)

| | Value |
|--|---------------|
| Interest income | 18 657 |
| (Interest expenses) | 2 307 |
| (Expenses on share capital repayable on demand) | 0 |
| Dividend income | 0 |
| Fee and commission income | 6 736 |
| (Fee and commission expenses) | 775 |
| Gains or (-) losses on derecognition of financial assets and liabilities not measured at fair value through profit or loss, net | 8 |
| Gains or (-) losses on financial assets and liabilities held for trading, net | 0 |
| Gains or (-) losses on non-trading financial assets mandatorily at fair value through profit or loss, net | 0 |
| Gains or (-) losses on financial assets and liabilities designated at fair value through profit or loss, net | 0 |
| Gains or (-) losses from hedge accounting, net | 0 |
| Exchange differences [gain or (-) loss], net | 2 840 |
| Gains or (-) losses on derecognition of non-financial assets, net | 0 |
| Other operating income | 1 515 |
| (Other operating expenses) | 2 196 |
| TOTAL OPERATING INCOME, NET | 24 478 |
| (Administrative expenses) | 14 455 |
| (Depreciation) | 1 169 |
| Modification gains or (-) losses | 0 |
| (Provisions or (-) reversal of provisions) | -422 |
| (Impairment or (-) reversal of impairment on financial assets not measured at fair value through profit or loss) | -1 700 |
| (Impairment or (-) reversal of impairment of investments in subsidiaries, joint ventures and associates) | 0 |
| (Impairment or (-) reversal of impairment on non-financial assets) | 0 |
| Negative goodwill recognised in profit or loss | 0 |
| Share of the profit or (-) loss of investments in subsidiaries, joint ventures and associates accounted for using the equity method | 0 |
| Profit or (-) loss from non-current assets and disposal groups classified as held for sale not qualifying as discontinued operations | 0 |
| PROFIT OR (-) LOSS BEFORE TAX FROM CONTINUING OPERATIONS | 10 976 |
| (Tax expense or (-) income related to profit or loss from continuing operations) | 1 098 |
| PROFIT OR (-) LOSS AFTER TAX FROM CONTINUING OPERATIONS | 9 878 |
| Profit or (-) loss after tax from discontinued operations | 0 |
| PROFIT OR (-) LOSS FOR THE YEAR | 9 878 |

DEBT SECURITIES, LOANS AND ADVANCES, AND DEPOSITS AS OF 30 SEPTEMBER 2018

(BGN thousand)

| Item | Total | | | Interest income |
|------------------------------|----------------|---------------|---------------|-----------------|
| | | o.w. BGN | o.w. EUR | |
| Debt securities | 111 050 | 35 662 | 75 388 | 2 013 |
| Central banks | 0 | 0 | 0 | 0 |
| General governments | 77 738 | 35 662 | 42 076 | 1 688 |
| Credit institutions | 22 398 | 0 | 22 398 | 209 |
| Other financial corporations | 0 | 0 | 0 | 8 |
| Non-financial corporations | 10 914 | 0 | 10 914 | 108 |

(BGN thousand)

| Item | Total | | | Interest income |
|---------------------------------|----------------|----------------|----------------|-----------------|
| | | o.w. BGN | o.w. EUR | |
| Loans and advances | 636 016 | 318 711 | 288 425 | 16 643 |
| Central banks | 112 079 | 90 073 | 22 006 | 0 |
| General governments | 13 968 | 13 968 | 0 | 1 136 |
| Credit institutions | 101 565 | 4 873 | 73 070 | 606 |
| Other financial corporations | 21 181 | 2 087 | 19 094 | 632 |
| Non-financial corporations | 313 191 | 145 002 | 164 111 | 11 635 |
| Households | 74 032 | 62 708 | 10 144 | 2 634 |
| o.w. Residential mortgage loans | 37 743 | 31 376 | 6 367 | 1 035 |
| o.w. Credit for consumption | 36 289 | 31 332 | 3 777 | 1 599 |

(BGN thousand)

| Item | Total | | | Interest expenses |
|------------------------------|----------------|----------------|----------------|-------------------|
| | | o.w. BGN | o.w. EUR | |
| Deposits | 672 444 | 416 377 | 228 288 | 1 868 |
| Central banks | 0 | 0 | 0 | 0 |
| General governments | 50 364 | 49 964 | 400 | 71 |
| Credit institutions | 8 247 | 8 247 | 0 | 170 |
| Other financial corporations | 15 011 | 1 289 | 10 168 | 5 |
| Non-financial corporations | 235 093 | 166 552 | 60 353 | 228 |
| Households | 363 729 | 190 325 | 157 367 | 1 394 |



STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS

| | |
|--|---|
| License granted by the BNB | <p>Licensed by Resolution No. 100-000101 of 12 March 1999 of the BNB Governor in accordance with the requirements of the Law on Banks.</p> <p>License updated by:</p> <p>Order No. RD 22-0862 of 7 May 2007 of the BNB Governor in accordance with the requirements of the Law on Credit Institutions;</p> <p>Order No. RD 22-2264 of 16 November 2009 of the BNB Governor in accordance with the requirements of the Law on Amendment to the Law on Credit Institutions.</p> |
| Legal registration | <p>Entered in the Commercial Register by Resolution No. 1 of 15 April 1999 of the Sofia City Court on company file No. 3936 of 1999, lot No. 50420, vol. 547, p. 178; re-entered in the Commercial Register to the Registry Agency, UIC 121884560, certificate No. 20080529100732 of 29 May 2008</p> |
| Address of the head office | <p>8 General Tottleben Blvd., 1606 Sofia</p> <p>tel. 02/989 4444</p> <p>Website: www.dbank.bg</p> |
| Management | |
| Supervisory Board | <p>Fuat Güven – Chairman</p> <p>Bahattin Gürbüz</p> <p>Valery Borissov Borissov</p> |
| Management Board | <p>Anna Ivanova Asparuhova – Chair and Executive Director</p> <p>Martin Emilov Ganchev – Executive Director</p> <p>Plamen Ivanov Dermendzhiev</p> <p>Valentina Dimitrova Borisova</p> <p>Zahary Dimitrov Alipiev</p> <p>Ivan Borisov Kutlov</p> |
| Shareholders (shares over 10 per cent) | <p>Fuat Güven (Fuat Hyuseinov Osmanov) – 66.67 per cent</p> <p>FORTERA EAD, Republic of Bulgaria – 33.33 per cent</p> |
| Auditors | <p>AFA OOD</p> <p>Baker Tilly Klitou and Partners Ltd.</p> |

**BALANCE SHEET STATEMENT (STATEMENT OF FINANCIAL POSITION)
AS OF 30 SEPTEMBER 2018**

(BGN thousand)

| | Carrying amount |
|---|--------------------|
| ASSETS | |
| Cash, cash balances at central banks and other demand deposits | 1 388 323 |
| Financial assets held for trading | 69 315 |
| Non-trading financial assets mandatorily at fair value through profit or loss | 176 497 |
| Financial assets designated at fair value through profit or loss | 0 |
| Financial assets at fair value through other comprehensive income | 1 086 255 |
| Financial assets at amortised cost | 9 675 383 |
| Derivatives – hedge accounting | 7 936 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0 |
| Investments in subsidiaries, joint ventures and associates | 43 676 |
| Tangible assets | 319 117 |
| Intangible assets | 40 955 |
| Tax assets | 0 |
| Other assets | 57 267 |
| Non-current assets and disposal groups classified as held for sale | 0 |
| TOTAL ASSETS | 12 864 724 |
| LIABILITIES | |
| Financial liabilities held for trading | 4 240 |
| Financial liabilities designated at fair value through profit or loss | 0 |
| Financial liabilities measured at amortised cost | 11 202 843 |
| Derivatives – hedge accounting | 2 771 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0 |
| Provisions | 67 491 |
| Tax liabilities | 6 158 |
| Share capital repayable on demand | 0 |
| Other liabilities | 108 182 |
| Liabilities included in disposal groups classified as held for sale | 0 |
| TOTAL LIABILITIES | 11 391 685 |
| EQUITY | |
| Capital | 153 984 |
| Share premium | 0 |
| Equity instruments issued other than capital | 0 |
| Other equity | 0 |
| Accumulated other comprehensive income | 135 705 |
| Retained earnings | 9 974 |
| Revaluation reserves | 0 |
| Other reserves | 982 208 |
| (-) Treasury shares | 0 |
| Profit or loss attributable to owners of the parent | 191 168 |
| (-) Interim dividends | 0 |
| Minority interests [non-controlling interests] | 0 |
| TOTAL EQUITY | 1 473 039 |
| TOTAL EQUITY AND TOTAL LIABILITIES | 12 864 724 |

STATEMENT OF PROFIT OR LOSS AS OF 30 SEPTEMBER 2018

(BGN thousand)

| | Value |
|--|----------------|
| Interest income | 337 475 |
| (Interest expenses) | 19 505 |
| (Expenses on share capital repayable on demand) | 0 |
| Dividend income | 161 |
| Fee and commission income | 131 022 |
| (Fee and commission expenses) | 11 277 |
| Gains or (-) losses on derecognition of financial assets and liabilities not measured at fair value through profit or loss, net | 5 054 |
| Gains or (-) losses on financial assets and liabilities held for trading, net | 68 481 |
| Gains or (-) losses on non-trading financial assets mandatorily at fair value through profit or loss, net | -9 306 |
| Gains or (-) losses on financial assets and liabilities designated at fair value through profit or loss, net | 0 |
| Gains or (-) losses from hedge accounting, net | -220 |
| Exchange differences [gain or (-) loss], net | -52 045 |
| Gains or (-) losses on derecognition of non-financial assets, net | 455 |
| Other operating income | 4 949 |
| (Other operating expenses) | 33 961 |
| TOTAL OPERATING INCOME, NET | 421 283 |
| (Administrative expenses) | 154 378 |
| (Depreciation) | 24 385 |
| Modification gains or (-) losses | 0 |
| (Provisions or (-) reversal of provisions) | -7 632 |
| (Impairment or (-) reversal of impairment on financial assets not measured at fair value through profit or loss) | 33 378 |
| (Impairment or (-) reversal of impairment of investments in subsidiaries, joint ventures and associates) | 0 |
| (Impairment or (-) reversal of impairment on non-financial assets) | 4 365 |
| Negative goodwill recognised in profit or loss | 0 |
| Share of the profit or (-) loss of investments in subsidiaries, joint ventures and associates accounted for using the equity method | 0 |
| Profit or (-) loss from non-current assets and disposal groups classified as held for sale not qualifying as discontinued operations | 0 |
| PROFIT OR (-) LOSS BEFORE TAX FROM CONTINUING OPERATIONS | 212 409 |
| (Tax expense or (-) income related to profit or loss from continuing operations) | 21 241 |
| PROFIT OR (-) LOSS AFTER TAX FROM CONTINUING OPERATIONS | 191 168 |
| Profit or (-) loss after tax from discontinued operations | 0 |
| PROFIT OR (-) LOSS FOR THE YEAR | 191 168 |

DEBT SECURITIES, LOANS AND ADVANCES, AND DEPOSITS AS OF 30 SEPTEMBER 2018

(BGN thousand)

| Item | Total | | | Interest income |
|------------------------------|------------------|----------------|----------------|-----------------|
| | | o.w. BGN | o.w. EUR | |
| Debt securities | 1 306 873 | 160 565 | 779 527 | 22 883 |
| Central banks | 0 | 0 | 0 | 0 |
| General governments | 1 133 394 | 160 565 | 606 048 | 19 059 |
| Credit institutions | 173 479 | 0 | 173 479 | 3 824 |
| Other financial corporations | 0 | 0 | 0 | 0 |
| Non-financial corporations | 0 | 0 | 0 | 0 |

(BGN thousand)

| Item | Total | | | Interest income |
|---------------------------------|-------------------|------------------|------------------|-----------------|
| | | o.w. BGN | o.w. EUR | |
| Loans and advances | 11 347 652 | 7 086 238 | 3 935 890 | 304 653 |
| Central banks | 902 750 | 901 153 | 1 597 | 0 |
| General governments | 5 077 | 4 076 | 1 001 | 118 |
| Credit institutions | 2 456 109 | 32 999 | 2 106 321 | 5 273 |
| Other financial corporations | 46 292 | 27 415 | 18 877 | 753 |
| Non-financial corporations | 2 826 078 | 1 501 581 | 1 315 951 | 56 210 |
| Households | 5 111 346 | 4 619 014 | 492 143 | 242 299 |
| o.w. Residential mortgage loans | 2 098 551 | 1 763 736 | 334 748 | 81 073 |
| o.w. Credit for consumption | 2 744 260 | 2 636 644 | 107 494 | 158 670 |

(BGN thousand)

| Item | Total | | | Interest expenses |
|------------------------------|-------------------|------------------|------------------|-------------------|
| | | o.w. BGN | o.w. EUR | |
| Deposits | 11 202 843 | 7 939 476 | 2 466 217 | 6 531 |
| Central banks | 0 | 0 | 0 | 0 |
| General governments | 154 544 | 106 849 | 46 121 | 1 |
| Credit institutions | 303 371 | 42 096 | 12 781 | 3 786 |
| Other financial corporations | 237 413 | 192 430 | 22 979 | 27 |
| Non-financial corporations | 1 656 168 | 1 070 348 | 432 222 | 58 |
| Households | 8 851 347 | 6 527 753 | 1 952 114 | 2 659 |



STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS

| | |
|--|---|
| License granted by the BNB | <p>State Savings Bank (SSB) was transformed into a commercial bank according to Ordinance No. 59 of 25 November 1998 of the Council of Ministers pursuant to the Law on Transformation of the SSB (Darjaven Vestnik, issue 48 of 28 April 1998). By Order No. RD 22-0882 of 26 September 2002 of the BNB Governor, DSK Bank was granted a permission to conduct bank transactions under Article 1, paragraphs 1 and 2 of the Law on Banks.</p> <p>License updated by:</p> <p>Order No. RD 22-0843 of 7 May 2007 of the BNB Governor in accordance with the requirements of the Law on Credit Institutions;</p> <p>Order No. RD 22-2251 of 16 November 2009 of the BNB Governor in accordance with the requirements of the Law on Amendment to the Law on Credit Institutions.</p> |
| Legal registration | <p>Entered in the Commercial Register by Resolution No. 1 of 26 January 1999 of the Sofia City Court on company file No. 756 of 1999, lot No. 875, vol. 16, reg. II, p. 22; re-entered in the Commercial Register to the Registry Agency, UIC 121830616, certificate No. 20080408143126 of 8 April 2008</p> |
| Address of the head office | <p>19 Moskovska Str., 1036 Sofia tel. 02/9391 220 Website: www.dskbank.bg</p> |
| Management | |
| Supervisory Board | <p>Laszlo Bencsik – Chairman Laszlo Wolf – Deputy Chairman Andras Takacs Gabor Kuncze Attila Kozsik Akos Ferenc Tisza-Papp</p> |
| Management Board | <p>Violina Marinova Spasova – Chair and Chief Executive Director Diana Decheva Miteva – Executive Director Dorothea Nikolaeva Nikolova – Executive Director Yuriy Blagoev Genov – Executive Director Margarita Dobрева Petrova-Karidi – Executive Director Boyan Filipov Stefov</p> |
| Shareholders (shares over 10 per cent) | <p>OTP Bank RT, Hungary – 100 per cent</p> |
| Auditors | <p>Deloitte Audit OOD AFA OOD</p> |

**BALANCE SHEET STATEMENT (STATEMENT OF FINANCIAL POSITION)
AS OF 30 SEPTEMBER 2018**

(BGN thousand)

| | Carrying amount |
|---|--------------------|
| ASSETS | |
| Cash, cash balances at central banks and other demand deposits | 1 100 258 |
| Financial assets held for trading | 24 272 |
| Non-trading financial assets mandatorily at fair value through profit or loss | 0 |
| Financial assets designated at fair value through profit or loss | 0 |
| Financial assets at fair value through other comprehensive income | 378 326 |
| Financial assets at amortised cost | 6 519 522 |
| Derivatives – hedge accounting | 0 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0 |
| Investments in subsidiaries, joint ventures and associates | 15 505 |
| Tangible assets | 37 843 |
| Intangible assets | 48 455 |
| Tax assets | 1 490 |
| Other assets | 23 580 |
| Non-current assets and disposal groups classified as held for sale | 9 724 |
| TOTAL ASSETS | 8 158 975 |
| LIABILITIES | |
| Financial liabilities held for trading | 1 717 |
| Financial liabilities designated at fair value through profit or loss | 0 |
| Financial liabilities measured at amortised cost | 6 821 703 |
| Derivatives – hedge accounting | 2 137 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0 |
| Provisions | 13 291 |
| Tax liabilities | 1 996 |
| Share capital repayable on demand | 0 |
| Other liabilities | 38 366 |
| Liabilities included in disposal groups classified as held for sale | 0 |
| TOTAL LIABILITIES | 6 879 210 |
| EQUITY | |
| Capital | 560 323 |
| Share premium | 0 |
| Equity instruments issued other than capital | 0 |
| Other equity | 0 |
| Accumulated other comprehensive income | 24 922 |
| Retained earnings | 285 031 |
| Revaluation reserves | 0 |
| Other reserves | 282 521 |
| (-) Treasury shares | 0 |
| Profit or loss attributable to owners of the parent | 126 968 |
| (-) Interim dividends | 0 |
| Minority interests [non-controlling interests] | 0 |
| TOTAL EQUITY | 1 279 765 |
| TOTAL EQUITY AND TOTAL LIABILITIES | 8 158 975 |

STATEMENT OF PROFIT OR LOSS AS OF 30 SEPTEMBER 2018

(BGN thousand)

| | Value |
|--|----------------|
| Interest income | 242 995 |
| (Interest expenses) | 10 565 |
| (Expenses on share capital repayable on demand) | 0 |
| Dividend income | 24 |
| Fee and commission income | 65 327 |
| (Fee and commission expenses) | 11 732 |
| Gains or (-) losses on derecognition of financial assets and liabilities not measured at fair value through profit or loss, net | 2 395 |
| Gains or (-) losses on financial assets and liabilities held for trading, net | 11 900 |
| Gains or (-) losses on non-trading financial assets mandatorily at fair value through profit or loss, net | 0 |
| Gains or (-) losses on financial assets and liabilities designated at fair value through profit or loss, net | 0 |
| Gains or (-) losses from hedge accounting, net | -15 |
| Exchange differences [gain or (-) loss], net | -846 |
| Gains or (-) losses on derecognition of non-financial assets, net | 1 |
| Other operating income | 11 636 |
| (Other operating expenses) | 12 787 |
| TOTAL OPERATING INCOME, NET | 298 333 |
| (Administrative expenses) | 98 072 |
| (Depreciation) | 9 960 |
| Modification gains or (-) losses | -3 630 |
| (Provisions or (-) reversal of provisions) | 1 653 |
| (Impairment or (-) reversal of impairment on financial assets not measured at fair value through profit or loss) | 43 727 |
| (Impairment or (-) reversal of impairment of investments in subsidiaries, joint ventures and associates) | 0 |
| (Impairment or (-) reversal of impairment on non-financial assets) | 0 |
| Negative goodwill recognised in profit or loss | 0 |
| Share of the profit or (-) loss of investments in subsidiaries, joint ventures and associates accounted for using the equity method | 0 |
| Profit or (-) loss from non-current assets and disposal groups classified as held for sale not qualifying as discontinued operations | 17 |
| PROFIT OR (-) LOSS BEFORE TAX FROM CONTINUING OPERATIONS | 141 308 |
| (Tax expense or (-) income related to profit or loss from continuing operations) | 14 340 |
| PROFIT OR (-) LOSS AFTER TAX FROM CONTINUING OPERATIONS | 126 968 |
| Profit or (-) loss after tax from discontinued operations | 0 |
| PROFIT OR (-) LOSS FOR THE YEAR | 126 968 |

DEBT SECURITIES, LOANS AND ADVANCES, AND DEPOSITS AS OF 30 SEPTEMBER 2018

(BGN thousand)

| Item | Total | | | Interest income |
|------------------------------|----------------|--------------|----------------|-----------------|
| | | o.w. BGN | o.w. EUR | |
| Debt securities | 404 179 | 7 027 | 397 121 | 6 079 |
| Central banks | 0 | 0 | 0 | 0 |
| General governments | 385 384 | 7 027 | 378 326 | 5 751 |
| Credit institutions | 0 | 0 | 0 | 0 |
| Other financial corporations | 18 795 | 0 | 18 795 | 328 |
| Non-financial corporations | 0 | 0 | 0 | 0 |

(BGN thousand)

| Item | Total | | | Interest income |
|---------------------------------|------------------|------------------|------------------|-----------------|
| | | o.w. BGN | o.w. EUR | |
| Loans and advances | 7 892 362 | 4 295 206 | 3 337 193 | 227 966 |
| Central banks | 860 080 | 429 802 | 430 278 | 0 |
| General governments | 2 476 | 2 475 | 1 | 67 |
| Credit institutions | 1 443 035 | 196 | 1 333 039 | 16 095 |
| Other financial corporations | 55 371 | 35 866 | 19 505 | 1 539 |
| Non-financial corporations | 3 031 686 | 1 846 635 | 1 120 612 | 87 371 |
| Households | 2 499 714 | 1 980 232 | 433 758 | 122 894 |
| o.w. Residential mortgage loans | 1 550 696 | 1 113 505 | 367 589 | 46 593 |
| o.w. Credit for consumption | 911 455 | 856 310 | 42 007 | 72 452 |

(BGN thousand)

| Item | Total | | | Interest expenses |
|------------------------------|------------------|------------------|------------------|-------------------|
| | | o.w. BGN | o.w. EUR | |
| Deposits | 6 821 703 | 4 254 608 | 2 105 093 | 6 800 |
| Central banks | 0 | 0 | 0 | 0 |
| General governments | 91 336 | 29 939 | 60 376 | 16 |
| Credit institutions | 78 320 | 32 077 | 22 994 | 821 |
| Other financial corporations | 356 008 | 230 079 | 87 913 | 693 |
| Non-financial corporations | 1 918 900 | 1 327 496 | 531 089 | 1 505 |
| Households | 4 377 139 | 2 635 017 | 1 402 721 | 3 765 |



STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS

| | |
|--|--|
| License granted by the BNB | <p>Licensed by Resolution No. 21 of 14 March 1991 of the BNB Governing Council. License updated by: Resolution No. 15 of 15 April 1992 of the BNB Governing Council to conduct foreign currency activity in Bulgaria and abroad in accordance with the requirements of the Law on Banks and Credit Activity; Order No. 100-00488 of 17 November 1999 of the BNB Governor in accordance with the requirements of the Law on Banks; Order No. RD 22-0845 of 7 May 2007 of the BNB Governor in accordance with the requirements of the Law on Credit Institutions; Order No. RD 22-2252 of 16 November 2009 of the BNB Governor in accordance with the Law on Amendment to the Law on Credit Institutions</p> |
| Legal registration | <p>Entered in the Commercial Register by resolution of the Sofia City Court on company file No. 10646 of 1991, lot No. 414, vol. 4, p. 91; re-entered in the Commercial Register to the Registry Agency, UIC 000694749, certificate No. 20080311154207 of 11 March 2008</p> |
| Address of the head office | <p>260 Okolovrasten pat Str., 1766 Sofia tel. 02/816 6000 Website: www.postbank.bg</p> |
| Management | |
| Supervisory Board | <p>Georgios Provopoulos – Chairman Theodoros Karakasis – Deputy Chairman Michalakis Louis Christina Theofilidi Anastasios Nikolaou Stavros Ioannu John David Butts</p> |
| Management Board | <p>Petia Nikolova Dimitrova – Chair and Chief Executive Director Dimitar Borisov Shumarov – Executive Director Asen Vasilev Yagodin – Executive Director Ioannis Serafeimidis – Executive Director Iordan Marinov Souvandjiev</p> |
| Procurator | <p>Milena Ivaylova Vaneva</p> |
| Shareholders (shares over 10 per cent) | <p>Eurobank Ergasias S.A., Greece – 56.14 per cent ERB New Europe Holding B.V., Kingdom of the Netherlands – 43.85 per cent</p> |
| Auditors | <p>KPMG Audit OOD Baker Tilly Klitou and Partners Ltd.</p> |

**BALANCE SHEET STATEMENT (STATEMENT OF FINANCIAL POSITION)
AS OF 30 SEPTEMBER 2018**

(BGN thousand)

| | Carrying amount |
|---|--------------------|
| ASSETS | |
| Cash, cash balances at central banks and other demand deposits | 1 654 087 |
| Financial assets held for trading | 6 700 |
| Non-trading financial assets mandatorily at fair value through profit or loss | 16 121 |
| Financial assets designated at fair value through profit or loss | 0 |
| Financial assets at fair value through other comprehensive income | 660 083 |
| Financial assets at amortised cost | 5 436 763 |
| Derivatives – hedge accounting | 0 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0 |
| Investments in subsidiaries, joint ventures and associates | 36 179 |
| Tangible assets | 331 760 |
| Intangible assets | 7 208 |
| Tax assets | 600 |
| Other assets | 1 084 101 |
| Non-current assets and disposal groups classified as held for sale | 0 |
| TOTAL ASSETS | 9 233 602 |
| LIABILITIES | |
| Financial liabilities held for trading | 0 |
| Financial liabilities designated at fair value through profit or loss | 0 |
| Financial liabilities measured at amortised cost | 8 331 183 |
| Derivatives – hedge accounting | 0 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0 |
| Provisions | 836 |
| Tax liabilities | 9 503 |
| Share capital repayable on demand | 0 |
| Other liabilities | 9 226 |
| Liabilities included in disposal groups classified as held for sale | 0 |
| TOTAL LIABILITIES | 8 350 748 |
| EQUITY | |
| Capital | 110 000 |
| Share premium | 97 000 |
| Equity instruments issued other than capital | 0 |
| Other equity | 0 |
| Accumulated other comprehensive income | 15 604 |
| Retained earnings | 0 |
| Revaluation reserves | 0 |
| Other reserves | 598 094 |
| (-) Treasury shares | 0 |
| Profit or loss attributable to owners of the parent | 62 156 |
| (-) Interim dividends | 0 |
| Minority interests [non-controlling interests] | 0 |
| TOTAL EQUITY | 882 854 |
| TOTAL EQUITY AND TOTAL LIABILITIES | 9 233 602 |

STATEMENT OF PROFIT OR LOSS AS OF 30 SEPTEMBER 2018

(BGN thousand)

| | Value |
|--|----------------|
| Interest income | 235 474 |
| (Interest expenses) | 45 851 |
| (Expenses on share capital repayable on demand) | 0 |
| Dividend income | 48 |
| Fee and commission income | 84 178 |
| (Fee and commission expenses) | 15 554 |
| Gains or (-) losses on derecognition of financial assets and liabilities not measured at fair value through profit or loss, net | 4 691 |
| Gains or (-) losses on financial assets and liabilities held for trading, net | -171 |
| Gains or (-) losses on non-trading financial assets mandatorily at fair value through profit or loss, net | 0 |
| Gains or (-) losses on financial assets and liabilities designated at fair value through profit or loss, net | 0 |
| Gains or (-) losses from hedge accounting, net | 0 |
| Exchange differences [gain or (-) loss], net | 8 632 |
| Gains or (-) losses on derecognition of non-financial assets, net | 5 984 |
| Other operating income | 22 870 |
| (Other operating expenses) | 25 016 |
| TOTAL OPERATING INCOME, NET | 275 285 |
| (Administrative expenses) | 136 936 |
| (Depreciation) | 11 004 |
| Modification gains or (-) losses | 0 |
| (Provisions or (-) reversal of provisions) | 0 |
| (Impairment or (-) reversal of impairment on financial assets not measured at fair value through profit or loss) | 69 208 |
| (Impairment or (-) reversal of impairment of investments in subsidiaries, joint ventures and associates) | 178 |
| (Impairment or (-) reversal of impairment on non-financial assets) | 0 |
| Negative goodwill recognised in profit or loss | 0 |
| Share of the profit or (-) loss of investments in subsidiaries, joint ventures and associates accounted for using the equity method | 0 |
| Profit or (-) loss from non-current assets and disposal groups classified as held for sale not qualifying as discontinued operations | 0 |
| PROFIT OR (-) LOSS BEFORE TAX FROM CONTINUING OPERATIONS | 57 959 |
| (Tax expense or (-) income related to profit or loss from continuing operations) | -4 197 |
| PROFIT OR (-) LOSS AFTER TAX FROM CONTINUING OPERATIONS | 62 156 |
| Profit or (-) loss after tax from discontinued operations | 0 |
| PROFIT OR (-) LOSS FOR THE YEAR | 62 156 |

DEBT SECURITIES, LOANS AND ADVANCES, AND DEPOSITS AS OF 30 SEPTEMBER 2018

(BGN thousand)

| Item | Total | | | Interest income |
|------------------------------|----------------|----------------|----------------|-----------------|
| | | o.w. BGN | o.w. EUR | |
| Debt securities | 662 709 | 181 649 | 210 248 | 7 150 |
| Central banks | 0 | 0 | 0 | 0 |
| General governments | 615 292 | 181 649 | 188 283 | 5 561 |
| Credit institutions | 26 361 | 0 | 909 | 1 414 |
| Other financial corporations | 0 | 0 | 0 | 0 |
| Non-financial corporations | 21 056 | 0 | 21 056 | 175 |

(BGN thousand)

| Item | Total | | | Interest income |
|---------------------------------|------------------|------------------|------------------|-----------------|
| | | o.w. BGN | o.w. EUR | |
| Loans and advances | 7 610 228 | 3 231 152 | 4 013 355 | 228 240 |
| Central banks | 1 004 074 | 89 221 | 914 853 | 0 |
| General governments | 6 218 | 6 192 | 26 | 25 |
| Credit institutions | 534 736 | 9 729 | 244 608 | 1 043 |
| Other financial corporations | 110 335 | 17 586 | 92 723 | 4 691 |
| Non-financial corporations | 4 270 500 | 1 846 879 | 2 342 590 | 132 688 |
| Households | 1 684 365 | 1 261 545 | 418 555 | 89 793 |
| o.w. Residential mortgage loans | 683 279 | 414 316 | 268 319 | 22 111 |
| o.w. Credit for consumption | 994 853 | 840 996 | 150 236 | 67 647 |

(BGN thousand)

| Item | Total | | | Interest expenses |
|------------------------------|------------------|------------------|------------------|-------------------|
| | | o.w. BGN | o.w. EUR | |
| Deposits | 8 083 043 | 4 482 881 | 2 928 089 | 27 166 |
| Central banks | 0 | 0 | 0 | 0 |
| General governments | 67 551 | 65 774 | 1 777 | 63 |
| Credit institutions | 5 758 | 150 | 1 696 | 0 |
| Other financial corporations | 119 163 | 16 597 | 99 029 | 430 |
| Non-financial corporations | 1 646 859 | 818 446 | 674 417 | 1 757 |
| Households | 6 243 712 | 3 581 914 | 2 151 170 | 24 916 |



STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS

| | |
|--|---|
| License granted by the BNB | <p>Licensed by Resolution No. 278 of 1 October 1993 of the BNB Governing Council to conduct bank transactions in Bulgaria in accordance with the requirements of the Law on Banks and Credit Activity. License amended by Resolution No. 273 of 14 September 1995 of the BNB Governing Council to conduct bank transactions abroad. License updated by:</p> <p>Order No. 100-00498 of 18 November 1999 of the BNB Governor in accordance with the requirements of the Law on Banks;</p> <p>Order No. RD 22-0857 of 7 May 2007 of the BNB Governor in accordance with the requirements of the Law on Credit Institutions;</p> <p>Order No. RD 22-2257 of 16 November 2009 of the BNB Governor in accordance with the requirements of the Law on Amendment to the Law on Credit Institutions.</p> |
| Legal registration | <p>Entered in the Commercial Register by resolution of the Sofia City Court on company file No. 18045 of 1993, lot No. 11941, vol. 163, p. 106; re-entered in the Commercial Register to the Registry Agency, UIC 831094393, certificate No. 20080421091311 of 21 April 2008</p> |
| Address of the head office | <p>37 Dragan Tsankov Blvd., 1797 Sofia tel. 02/91 001 Website: www.fibank.bg</p> |
| Management | |
| Supervisory Board | <p>Evgeni Krustev Lukanov – Chairman Maya Lyubenova Georgieva – Deputy Chair Georgi Dimitrov Mutaftchiev Radka Veselinova Mineva Jordan Velichkov Skortchev Jyrki Ilmari Koskelo</p> |
| Management Board | <p>Nedelcho Vassilev Nedelchev – Chairman and Chief Executive Director Sevdalina Ivanova Vassileva – Executive Director Chavdar Gerorgiev Zlatev – Executive Director Svetozar Alexandow Popov – Executive Director Zhivko Ivanov Todorov Nadya Vassileva Koshinska</p> |
| Shareholders (shares over 10 per cent) | <p>Tzeko Todorov Minev – 42.5 per cent Ivaylo Dimitrov Mutaftchiev – 42.5 per cent</p> |
| Auditors | <p>BDO Bulgaria OOD Mazars OOD</p> |

**BALANCE SHEET STATEMENT (STATEMENT OF FINANCIAL POSITION)
AS OF 30 SEPTEMBER 2018**

(BGN thousand)

| | Carrying amount |
|---|--------------------|
| ASSETS | |
| Cash, cash balances at central banks and other demand deposits | 271 885 |
| Financial assets held for trading | 2 168 |
| Non-trading financial assets mandatorily at fair value through profit or loss | 0 |
| Financial assets designated at fair value through profit or loss | 0 |
| Financial assets at fair value through other comprehensive income | 56 903 |
| Financial assets at amortised cost | 482 423 |
| Derivatives – hedge accounting | 0 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0 |
| Investments in subsidiaries, joint ventures and associates | 0 |
| Tangible assets | 325 |
| Intangible assets | 228 |
| Tax assets | 971 |
| Other assets | 3 190 |
| Non-current assets and disposal groups classified as held for sale | 0 |
| TOTAL ASSETS | 818 093 |
| LIABILITIES | |
| Financial liabilities held for trading | 394 |
| Financial liabilities designated at fair value through profit or loss | 0 |
| Financial liabilities measured at amortised cost | 809 031 |
| Derivatives – hedge accounting | 0 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0 |
| Provisions | 70 |
| Tax liabilities | 4 103 |
| Share capital repayable on demand | 0 |
| Other liabilities | 12 160 |
| Liabilities included in disposal groups classified as held for sale | 0 |
| TOTAL LIABILITIES | 825 758 |
| EQUITY | |
| Capital | 0 |
| Share premium | 0 |
| Equity instruments issued other than capital | 0 |
| Other equity | 0 |
| Accumulated other comprehensive income | 289 |
| Retained earnings | -7 205 |
| Revaluation reserves | 0 |
| Other reserves | 1 336 |
| (-) Treasury shares | 0 |
| Profit or loss attributable to owners of the parent | -2 085 |
| (-) Interim dividends | 0 |
| Minority interests [non-controlling interests] | 0 |
| TOTAL EQUITY | -7 665 |
| TOTAL EQUITY AND TOTAL LIABILITIES | 818 093 |

ING

ING BANK N.V., SOFIA BRANCH

STATEMENT OF PROFIT OR LOSS AS OF 30 SEPTEMBER 2018

(BGN thousand)

| | Value |
|--|---------------|
| Interest income | 6 989 |
| (Interest expenses) | 1 388 |
| (Expenses on share capital repayable on demand) | 0 |
| Dividend income | 0 |
| Fee and commission income | 2 695 |
| (Fee and commission expenses) | 562 |
| Gains or (-) losses on derecognition of financial assets and liabilities not measured at fair value through profit or loss, net | 432 |
| Gains or (-) losses on financial assets and liabilities held for trading, net | 4 971 |
| Gains or (-) losses on non-trading financial assets mandatorily at fair value through profit or loss, net | 0 |
| Gains or (-) losses on financial assets and liabilities designated at fair value through profit or loss, net | 0 |
| Gains or (-) losses from hedge accounting, net | 0 |
| Exchange differences [gain or (-) loss], net | -1 677 |
| Gains or (-) losses on derecognition of non-financial assets, net | 0 |
| Other operating income | 1 781 |
| (Other operating expenses) | 0 |
| TOTAL OPERATING INCOME, NET | 13 241 |
| (Administrative expenses) | 15 061 |
| (Depreciation) | 197 |
| Modification gains or (-) losses | 0 |
| (Provisions or (-) reversal of provisions) | 0 |
| (Impairment or (-) reversal of impairment on financial assets not measured at fair value through profit or loss) | 68 |
| (Impairment or (-) reversal of impairment of investments in subsidiaries, joint ventures and associates) | 0 |
| (Impairment or (-) reversal of impairment on non-financial assets) | 0 |
| Negative goodwill recognised in profit or loss | 0 |
| Share of the profit or (-) loss of investments in subsidiaries, joint ventures and associates accounted for using the equity method | 0 |
| Profit or (-) loss from non-current assets and disposal groups classified as held for sale not qualifying as discontinued operations | 0 |
| PROFIT OR (-) LOSS BEFORE TAX FROM CONTINUING OPERATIONS | -2 085 |
| (Tax expense or (-) income related to profit or loss from continuing operations) | 0 |
| PROFIT OR (-) LOSS AFTER TAX FROM CONTINUING OPERATIONS | -2 085 |
| Profit or (-) loss after tax from discontinued operations | 0 |
| PROFIT OR (-) LOSS FOR THE YEAR | -2 085 |

DEBT SECURITIES, LOANS AND ADVANCES, AND DEPOSITS AS OF 30 SEPTEMBER 2018

(BGN thousand)

| Item | Total | | | Interest income |
|------------------------------|---------------|---------------|---------------|-----------------|
| | | o.w. BGN | o.w. EUR | |
| Debt securities | 56 903 | 38 013 | 18 890 | 205 |
| Central banks | 0 | 0 | 0 | 0 |
| General governments | 56 903 | 38 013 | 18 890 | 205 |
| Credit institutions | 0 | 0 | 0 | 0 |
| Other financial corporations | 0 | 0 | 0 | 0 |
| Non-financial corporations | 0 | 0 | 0 | 0 |

(BGN thousand)

| Item | Total | | | Interest income |
|---------------------------------|----------------|----------------|----------------|-----------------|
| | | o.w. BGN | o.w. EUR | |
| Loans and advances | 752 732 | 149 253 | 584 786 | 5 817 |
| Central banks | 90 623 | 90 623 | 0 | -56 |
| General governments | 0 | 0 | 0 | 0 |
| Credit institutions | 191 674 | 3 951 | 171 462 | 51 |
| Other financial corporations | 0 | 0 | 0 | 12 |
| Non-financial corporations | 470 435 | 54 679 | 413 324 | 5 810 |
| Households | 0 | 0 | 0 | 0 |
| o.w. Residential mortgage loans | 0 | 0 | 0 | 0 |
| o.w. Credit for consumption | 0 | 0 | 0 | 0 |

(BGN thousand)

| Item | Total | | | Interest expenses |
|------------------------------|----------------|----------------|----------------|-------------------|
| | | o.w. BGN | o.w. EUR | |
| Deposits | 809 031 | 333 086 | 355 245 | 421 |
| Central banks | 0 | 0 | 0 | 0 |
| General governments | 392 | 392 | 0 | 0 |
| Credit institutions | 442 415 | 118 686 | 262 940 | 217 |
| Other financial corporations | 22 975 | 2 514 | 7 959 | 88 |
| Non-financial corporations | 343 249 | 211 494 | 84 346 | 116 |
| Households | 0 | 0 | 0 | 0 |



ING BANK N.V., SOFIA BRANCH

STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS

| | |
|--|---|
| License granted by the BNB | Licensed by Resolution No. 134 of 14 April 1994 of the BNB Governing Council in accordance with the requirements of the Law on Banks and Credit Activity. License amended by Resolution No. 199 of 16 June 1994 of the BNB Governing Council. License updated by Order No. 100-00563 of 22 December 1999 of the BNB Governor in accordance with the requirements of the Law on Banks. After the accession of the Republic of Bulgaria to the EU branches of banks from Member States licensed by the BNB prior the entry into force of the Law on Credit Institutions shall continue to perform their activities by virtue of the mutual recognition of the single European passport. |
| Legal registration | Entered in the Commercial Register by resolution of 26 July 1994 of the Sofia City Court on company file No. 11357 of 1994; re-entered in the Commercial Register to the Registry Agency, UIC 831553811, certificate No. 20080618132823 of 18 June 2008 |
| Address of the branch | 49B, Bulgaria Blvd., entr. A, seventh floor, 1404 Sofia tel. 02/917 6400 Website: www.ing.bg |
| Management of a foreign bank's branch | Grzegorz Marek Konieczny – Chief Executive Director Vladimir Boyanov Tchimov – Executive Director Miroslava Mihailova Strashilova – Executive Director Tsvetomir Stefanov Uzunov – Executive Director |
| Shareholders (shares over 10 per cent) | ING Bank N.V., Kingdom of the Netherlands – 100 per cent |
| Auditor | Ernst & Young Audit OOD |

**BALANCE SHEET STATEMENT (STATEMENT OF FINANCIAL POSITION)
AS OF 30 SEPTEMBER 2018**

| | (BGN thousand) |
|---|------------------|
| | Carrying amount |
| ASSETS | |
| Cash, cash balances at central banks and other demand deposits | 423 476 |
| Financial assets held for trading | 479 |
| Non-trading financial assets mandatorily at fair value through profit or loss | 2 771 |
| Financial assets designated at fair value through profit or loss | 0 |
| Financial assets at fair value through other comprehensive income | 0 |
| Financial assets at amortised cost | 896 812 |
| Derivatives – hedge accounting | 0 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0 |
| Investments in subsidiaries, joint ventures and associates | 3 205 |
| Tangible assets | 56 451 |
| Intangible assets | 1 761 |
| Tax assets | 119 |
| Other assets | 18 765 |
| Non-current assets and disposal groups classified as held for sale | 207 |
| TOTAL ASSETS | 1 404 046 |
| LIABILITIES | |
| Financial liabilities held for trading | 0 |
| Financial liabilities designated at fair value through profit or loss | 0 |
| Financial liabilities measured at amortised cost | 1 278 296 |
| Derivatives – hedge accounting | 0 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0 |
| Provisions | 24 |
| Tax liabilities | 164 |
| Share capital repayable on demand | 0 |
| Other liabilities | 14 450 |
| Liabilities included in disposal groups classified as held for sale | 0 |
| TOTAL LIABILITIES | 1 292 934 |
| EQUITY | |
| Capital | 30 306 |
| Share premium | 0 |
| Equity instruments issued other than capital | 0 |
| Other equity | 0 |
| Accumulated other comprehensive income | 0 |
| Retained earnings | 73 530 |
| Revaluation reserves | 0 |
| Other reserves | 0 |
| (-) Treasury shares | 0 |
| Profit or loss attributable to owners of the parent | 7 276 |
| (-) Interim dividends | 0 |
| Minority interests [non-controlling interests] | 0 |
| TOTAL EQUITY | 111 112 |
| TOTAL EQUITY AND TOTAL LIABILITIES | 1 404 046 |



STATEMENT OF PROFIT OR LOSS AS OF 30 SEPTEMBER 2018

(BGN thousand)

| | Value |
|--|---------------|
| Interest income | 22 726 |
| (Interest expenses) | 8 521 |
| (Expenses on share capital repayable on demand) | 0 |
| Dividend income | 9 |
| Fee and commission income | 14 478 |
| (Fee and commission expenses) | 1 408 |
| Gains or (-) losses on derecognition of financial assets and liabilities not measured at fair value through profit or loss, net | -354 |
| Gains or (-) losses on financial assets and liabilities held for trading, net | 2 170 |
| Gains or (-) losses on non-trading financial assets mandatorily at fair value through profit or loss, net | 0 |
| Gains or (-) losses on financial assets and liabilities designated at fair value through profit or loss, net | 0 |
| Gains or (-) losses from hedge accounting, net | 0 |
| Exchange differences [gain or (-) loss], net | -40 |
| Gains or (-) losses on derecognition of non-financial assets, net | 0 |
| Other operating income | 1 612 |
| (Other operating expenses) | 3 616 |
| TOTAL OPERATING INCOME, NET | 27 056 |
| (Administrative expenses) | 17 304 |
| (Depreciation) | 1 342 |
| Modification gains or (-) losses | 0 |
| (Provisions or (-) reversal of provisions) | -16 |
| (Impairment or (-) reversal of impairment on financial assets not measured at fair value through profit or loss) | 536 |
| (Impairment or (-) reversal of impairment of investments in subsidiaries, joint ventures and associates) | 0 |
| (Impairment or (-) reversal of impairment on non-financial assets) | 0 |
| Negative goodwill recognised in profit or loss | 0 |
| Share of the profit or (-) loss of investments in subsidiaries, joint ventures and associates accounted for using the equity method | 0 |
| Profit or (-) loss from non-current assets and disposal groups classified as held for sale not qualifying as discontinued operations | 0 |
| PROFIT OR (-) LOSS BEFORE TAX FROM CONTINUING OPERATIONS | 7 890 |
| (Tax expense or (-) income related to profit or loss from continuing operations) | 614 |
| PROFIT OR (-) LOSS AFTER TAX FROM CONTINUING OPERATIONS | 7 276 |
| Profit or (-) loss after tax from discontinued operations | 0 |
| PROFIT OR (-) LOSS FOR THE YEAR | 7 276 |

DEBT SECURITIES, LOANS AND ADVANCES, AND DEPOSITS AS OF 30 SEPTEMBER 2018

(BGN thousand)

| Item | Total | | | Interest income |
|------------------------------|---------------|---------------|---------------|-----------------|
| | | o.w. BGN | o.w. EUR | |
| Debt securities | 45 968 | 15 295 | 30 516 | 401 |
| Central banks | 0 | 0 | 0 | 0 |
| General governments | 42 656 | 13 351 | 29 148 | 265 |
| Credit institutions | 0 | 0 | 0 | 0 |
| Other financial corporations | 0 | 0 | 0 | 0 |
| Non-financial corporations | 3 312 | 1 944 | 1 368 | 136 |

(BGN thousand)

| Item | Total | | | Interest income |
|---------------------------------|------------------|----------------|----------------|-----------------|
| | | o.w. BGN | o.w. EUR | |
| Loans and advances | 1 275 990 | 692 354 | 482 306 | 22 325 |
| Central banks | 307 598 | 264 827 | 42 771 | 0 |
| General governments | 6 920 | 6 920 | 0 | 219 |
| Credit institutions | 267 614 | 73 617 | 120 108 | 1 604 |
| Other financial corporations | 36 328 | 2 553 | 33 775 | 314 |
| Non-financial corporations | 598 970 | 322 042 | 249 487 | 18 713 |
| Households | 58 560 | 22 395 | 36 165 | 1 475 |
| o.w. Residential mortgage loans | 31 006 | 11 990 | 19 016 | 841 |
| o.w. Credit for consumption | 27 554 | 10 405 | 17 149 | 634 |

(BGN thousand)

| Item | Total | | | Interest expenses |
|------------------------------|------------------|----------------|----------------|-------------------|
| | | o.w. BGN | o.w. EUR | |
| Deposits | 1 268 224 | 815 703 | 348 660 | 6 381 |
| Central banks | 0 | 0 | 0 | 0 |
| General governments | 73 799 | 66 913 | 2 536 | 22 |
| Credit institutions | 0 | 0 | 0 | 33 |
| Other financial corporations | 17 608 | 13 438 | 4 110 | 63 |
| Non-financial corporations | 384 578 | 268 757 | 94 332 | 1 081 |
| Households | 792 239 | 466 595 | 247 682 | 5 182 |



STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS

| | |
|--|--|
| License granted by the BNB | <p>Licensed by Protocol No. 42 of 25 October 1989 of the BNB Governing Council. By Protocol No. 93 of 20 December 1990 of the BNB was permitted to conduct transactions in Bulgaria.</p> <p>License updated by:</p> <p>Resolution No. 59 of 18 February 1993 of the BNB Governing Council to conduct bank transactions abroad;</p> <p>Order No. 100-00492 of 17 November 1999 of the BNB Governor in accordance with the requirements of the Law on Banks;</p> <p>Order No. RD 22-0847 of 7 May 2007 of the BNB Governor in accordance with the requirements of the Law on Credit Institutions;</p> <p>Order No. RD 22-2263 of 16 November 2009 of the BNB Governor in accordance with the requirements of the Law on Amendment to the Law on Credit Institutions.</p> |
| Legal registration | <p>Entered in the Commercial Register by resolution of 6 May 1991 of the Sofia City Court on company file No. 2367 of 1991, lot No. 53, vol. 1, p. 140; re-entered in the Commercial Register to the Registry Agency, UIC 000694329, certificate No. 20080609113132 of 9 June 2008</p> |
| Address of the head office | <p>81–83 Todor Alexandrov Blvd., 1303 Sofia</p> <p>tel. 02/812 0234; 02/812 0366</p> <p>Website: www.iabank.bg</p> |
| Management | |
| Supervisory Board | <p>Ivan Minkov Dragnevski – Chairman</p> <p>Georgi Stoinev Harizanov – Deputy Chairman</p> <p>Georgi Borislavov Georgiev</p> <p>Victor Georgiev Vulkov</p> <p>Rumyana Lyubenova Gotseva-Yordanova</p> |
| Management Board | <p>Aleksey Asenov Tsvetanov – Chairman and Chief Executive Director</p> <p>Rumen Georgiev Sirakov – Deputy Chairman and Executive Director</p> <p>Maria Andreeva Guneva</p> |
| Shareholders (shares over 10 per cent) | |
| | <p>Dynatrade International OOD – 33 per cent</p> |
| Auditors | <p>Grant Thornton OOD</p> <p>Audit Correct Ltd.</p> |

**BALANCE SHEET STATEMENT (STATEMENT OF FINANCIAL POSITION)
AS OF 30 SEPTEMBER 2018**

(BGN thousand)

| | Carrying amount |
|---|--------------------|
| ASSETS | |
| Cash, cash balances at central banks and other demand deposits | 517 177 |
| Financial assets held for trading | 0 |
| Non-trading financial assets mandatorily at fair value through profit or loss | 0 |
| Financial assets designated at fair value through profit or loss | 6 578 |
| Financial assets at fair value through other comprehensive income | 323 727 |
| Financial assets at amortised cost | 966 467 |
| Derivatives – hedge accounting | 0 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0 |
| Investments in subsidiaries, joint ventures and associates | 0 |
| Tangible assets | 88 472 |
| Intangible assets | 1 510 |
| Tax assets | 47 |
| Other assets | 104 401 |
| Non-current assets and disposal groups classified as held for sale | 195 813 |
| TOTAL ASSETS | 2 204 192 |
| LIABILITIES | |
| Financial liabilities held for trading | 0 |
| Financial liabilities designated at fair value through profit or loss | 0 |
| Financial liabilities measured at amortised cost | 2 040 137 |
| Derivatives – hedge accounting | 0 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0 |
| Provisions | 1 540 |
| Tax liabilities | 1 924 |
| Share capital repayable on demand | 0 |
| Other liabilities | 2 890 |
| Liabilities included in disposal groups classified as held for sale | 0 |
| TOTAL LIABILITIES | 2 046 491 |
| EQUITY | |
| Capital | 131 667 |
| Share premium | 28 333 |
| Equity instruments issued other than capital | 0 |
| Other equity | 0 |
| Accumulated other comprehensive income | -8 596 |
| Retained earnings | -30 322 |
| Revaluation reserves | 0 |
| Other reserves | 34 699 |
| (-) Treasury shares | 0 |
| Profit or loss attributable to owners of the parent | 1 920 |
| (-) Interim dividends | 0 |
| Minority interests [non-controlling interests] | 0 |
| TOTAL EQUITY | 157 701 |
| TOTAL EQUITY AND TOTAL LIABILITIES | 2 204 192 |

STATEMENT OF PROFIT OR LOSS AS OF 30 SEPTEMBER 2018

(BGN thousand)

| | Value |
|--|---------------|
| Interest income | 33 309 |
| (Interest expenses) | 10 664 |
| (Expenses on share capital repayable on demand) | 0 |
| Dividend income | 117 |
| Fee and commission income | 19 788 |
| (Fee and commission expenses) | 2 156 |
| Gains or (-) losses on derecognition of financial assets and liabilities not measured at fair value through profit or loss, net | 1 911 |
| Gains or (-) losses on financial assets and liabilities held for trading, net | 0 |
| Gains or (-) losses on non-trading financial assets mandatorily at fair value through profit or loss, net | 0 |
| Gains or (-) losses on financial assets and liabilities designated at fair value through profit or loss, net | -155 |
| Gains or (-) losses from hedge accounting, net | 0 |
| Exchange differences [gain or (-) loss], net | 2 165 |
| Gains or (-) losses on derecognition of non-financial assets, net | -44 |
| Other operating income | 2 219 |
| (Other operating expenses) | 7 084 |
| TOTAL OPERATING INCOME, NET | 39 406 |
| (Administrative expenses) | 19 840 |
| (Depreciation) | 1 504 |
| Modification gains or (-) losses | 0 |
| (Provisions or (-) reversal of provisions) | 940 |
| (Impairment or (-) reversal of impairment on financial assets not measured at fair value through profit or loss) | 13 903 |
| (Impairment or (-) reversal of impairment of investments in subsidiaries, joint ventures and associates) | 0 |
| (Impairment or (-) reversal of impairment on non-financial assets) | 0 |
| Negative goodwill recognised in profit or loss | 0 |
| Share of the profit or (-) loss of investments in subsidiaries, joint ventures and associates accounted for using the equity method | 0 |
| Profit or (-) loss from non-current assets and disposal groups classified as held for sale not qualifying as discontinued operations | -1 299 |
| PROFIT OR (-) LOSS BEFORE TAX FROM CONTINUING OPERATIONS | 1 920 |
| (Tax expense or (-) income related to profit or loss from continuing operations) | 0 |
| PROFIT OR (-) LOSS AFTER TAX FROM CONTINUING OPERATIONS | 1 920 |
| Profit or (-) loss after tax from discontinued operations | 0 |
| PROFIT OR (-) LOSS FOR THE YEAR | 1 920 |

DEBT SECURITIES, LOANS AND ADVANCES, AND DEPOSITS AS OF 30 SEPTEMBER 2018

(BGN thousand)

| Item | Total | | | Interest income |
|------------------------------|----------------|---------------|----------------|-----------------|
| | | o.w. BGN | o.w. EUR | |
| Debt securities | 499 801 | 45 622 | 427 737 | 4 076 |
| Central banks | 0 | 0 | 0 | 0 |
| General governments | 489 349 | 35 394 | 427 513 | 3 789 |
| Credit institutions | 0 | 0 | 0 | 0 |
| Other financial corporations | 0 | 0 | 0 | 0 |
| Non-financial corporations | 10 452 | 10 228 | 224 | 287 |

(BGN thousand)

| Item | Total | | | Interest income |
|---------------------------------|------------------|----------------|----------------|-----------------|
| | | o.w. BGN | o.w. EUR | |
| Loans and advances | 1 330 087 | 356 519 | 915 124 | 29 233 |
| Central banks | 453 791 | 96 405 | 357 386 | 0 |
| General governments | 6 932 | 6 932 | 0 | 354 |
| Credit institutions | 54 449 | 1 507 | 17 534 | 289 |
| Other financial corporations | 21 947 | 0 | 21 947 | 1 205 |
| Non-financial corporations | 643 170 | 203 136 | 417 824 | 21 448 |
| Households | 149 798 | 48 539 | 100 433 | 5 937 |
| o.w. Residential mortgage loans | 64 098 | 8 852 | 55 214 | 2 230 |
| o.w. Credit for consumption | 85 700 | 39 687 | 45 219 | 3 707 |

(BGN thousand)

| Item | Total | | | Interest expenses |
|------------------------------|------------------|------------------|----------------|-------------------|
| | | o.w. BGN | o.w. EUR | |
| Deposits | 1 957 399 | 1 112 021 | 756 160 | 9 484 |
| Central banks | 0 | 0 | 0 | 0 |
| General governments | 164 644 | 163 694 | 919 | 6 |
| Credit institutions | 54 971 | 4 700 | 50 271 | 0 |
| Other financial corporations | 22 606 | 9 336 | 13 079 | 710 |
| Non-financial corporations | 389 604 | 253 121 | 112 728 | 1 335 |
| Households | 1 325 574 | 681 170 | 579 163 | 7 433 |

STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS

| | |
|--|---|
| License granted by the BNB | <p>Licensed by Resolution No. 364 of 1 December 1994 of the BNB Governing Council to conduct bank transactions in Bulgaria and abroad under Article 9, para. 1 of the Law on Banks and Credit Activity.</p> <p>License updated by:</p> <p>Order No. 100-000574 of 27 December 1999 of the BNB Governor in accordance with the requirements of the Law on Banks;</p> <p>Order No. RD 22-0844 of 7 May 2007 of the BNB Governor in accordance with the requirements of the Law on Credit Institutions;</p> <p>Order No. RD 22-2261 of 16 November 2009 of the BNB Governor in accordance with the requirements of the Law on Amendment to the Law on Credit Institutions.</p> |
| Legal registration | <p>Entered in the Commercial Register by Resolution No. 1 of 16 December 1994 of the Sofia City Court on company file No. 23891 of 1994, lot No. 21604, vol. 261, reg. 1, p. 130; re-entered in the Commercial Register to the Registry Agency, UIC 831663282, certificate No. 20080526122145 of 26 May 2008</p> |
| Address of the head office | <p>85 Bulgaria Blvd., 1404 Sofia tel. 02/818 6123 Website: www.ibank.bg</p> |
| Management | |
| Supervisory Board | <p>Petia Ivanova Barakova-Slavova – Chair Festa Holding AD Dimitriyka Lazarova Andreeva</p> |
| Management Board | <p>Zdravka Rumenova Ruseva – Chief Executive Director Vesela Ivanova Koleva-Dzhidzheva – Executive Director Ivailo Vasilev Sotirov – Executive Director Ivan Tsvetkov Bachovski – Executive Director</p> |
| Shareholders (shares over 10 per cent) | <p>Festa Holding – 55.36 per cent ADIL SAID AHMED AL SHANFARI, Sultanate of Oman – 31.65 per cent Petia Ivanova Barakova-Slavova – 12.46 per cent</p> |
| Auditors | <p>Audit Correct OOD Ecovis Audit Bulgaria OOD</p> |



BALANCE SHEET STATEMENT (STATEMENT OF FINANCIAL POSITION) AS OF 30 SEPTEMBER 2018

(BGN thousand)

| | Carrying amount |
|---|--------------------|
| ASSETS | |
| Cash, cash balances at central banks and other demand deposits | 1 192 223 |
| Financial assets held for trading | 11 391 |
| Non-trading financial assets mandatorily at fair value through profit or loss | 0 |
| Financial assets designated at fair value through profit or loss | 42 674 |
| Financial assets at fair value through other comprehensive income | 5 934 |
| Financial assets at amortised cost | 613 052 |
| Derivatives – hedge accounting | 0 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0 |
| Investments in subsidiaries, joint ventures and associates | 1 666 |
| Tangible assets | 61 010 |
| Intangible assets | 1 870 |
| Tax assets | 0 |
| Other assets | 29 176 |
| Non-current assets and disposal groups classified as held for sale | 0 |
| TOTAL ASSETS | 1 958 996 |
| LIABILITIES | |
| Financial liabilities held for trading | 0 |
| Financial liabilities designated at fair value through profit or loss | 0 |
| Financial liabilities measured at amortised cost | 1 857 597 |
| Derivatives – hedge accounting | 0 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0 |
| Provisions | 779 |
| Tax liabilities | 1 280 |
| Share capital repayable on demand | 0 |
| Other liabilities | 1 843 |
| Liabilities included in disposal groups classified as held for sale | 0 |
| TOTAL LIABILITIES | 1 861 499 |
| EQUITY | |
| Capital | 57 362 |
| Share premium | 0 |
| Equity instruments issued other than capital | 0 |
| Other equity | 0 |
| Accumulated other comprehensive income | 9 190 |
| Retained earnings | 0 |
| Revaluation reserves | 0 |
| Other reserves | 21 523 |
| (-) Treasury shares | 0 |
| Profit or loss attributable to owners of the parent | 9 422 |
| (-) Interim dividends | 0 |
| Minority interests [non-controlling interests] | 0 |
| TOTAL EQUITY | 97 497 |
| TOTAL EQUITY AND TOTAL LIABILITIES | 1 958 996 |



MUNICIPAL BANK PLC

STATEMENT OF PROFIT OR LOSS AS OF 30 SEPTEMBER 2018

(BGN thousand)

| | Value |
|--|---------------|
| Interest income | 23 487 |
| (Interest expenses) | 4 141 |
| (Expenses on share capital repayable on demand) | 0 |
| Dividend income | 40 |
| Fee and commission income | 8 907 |
| (Fee and commission expenses) | 1 518 |
| Gains or (-) losses on derecognition of financial assets and liabilities not measured at fair value through profit or loss, net | 10 656 |
| Gains or (-) losses on financial assets and liabilities held for trading, net | 762 |
| Gains or (-) losses on non-trading financial assets mandatorily at fair value through profit or loss, net | 0 |
| Gains or (-) losses on financial assets and liabilities designated at fair value through profit or loss, net | 28 766 |
| Gains or (-) losses from hedge accounting, net | 0 |
| Exchange differences [gain or (-) loss], net | -44 |
| Gains or (-) losses on derecognition of non-financial assets, net | 93 |
| Other operating income | 1 144 |
| (Other operating expenses) | 3 930 |
| TOTAL OPERATING INCOME, NET | 64 222 |
| (Administrative expenses) | 23 923 |
| (Depreciation) | 1 843 |
| Modification gains or (-) losses | 0 |
| (Provisions or (-) reversal of provisions) | 3 |
| (Impairment or (-) reversal of impairment on financial assets not measured at fair value through profit or loss) | 27 912 |
| (Impairment or (-) reversal of impairment of investments in subsidiaries, joint ventures and associates) | 0 |
| (Impairment or (-) reversal of impairment on non-financial assets) | 0 |
| Negative goodwill recognised in profit or loss | 0 |
| Share of the profit or (-) loss of investments in subsidiaries, joint ventures and associates accounted for using the equity method | 0 |
| Profit or (-) loss from non-current assets and disposal groups classified as held for sale not qualifying as discontinued operations | 0 |
| PROFIT OR (-) LOSS BEFORE TAX FROM CONTINUING OPERATIONS | 10 541 |
| (Tax expense or (-) income related to profit or loss from continuing operations) | 1 119 |
| PROFIT OR (-) LOSS AFTER TAX FROM CONTINUING OPERATIONS | 9 422 |
| Profit or (-) loss after tax from discontinued operations | 0 |
| PROFIT OR (-) LOSS FOR THE YEAR | 9 422 |



DEBT SECURITIES, LOANS AND ADVANCES, AND DEPOSITS AS OF 30 SEPTEMBER 2018

(BGN thousand)

| Item | Total | | | Interest income |
|------------------------------|----------------|----------------|------------|-----------------|
| | | o.w. BGN | o.w. EUR | |
| Debt securities | 131 101 | 130 734 | 131 | 9 385 |
| Central banks | 0 | 0 | 0 | 0 |
| General governments | 131 050 | 130 734 | 131 | 9 385 |
| Credit institutions | 0 | 0 | 0 | 0 |
| Other financial corporations | 51 | 0 | 0 | 0 |
| Non-financial corporations | 0 | 0 | 0 | 0 |

(BGN thousand)

| Item | Total | | | Interest income |
|---------------------------------|------------------|------------------|----------------|-----------------|
| | | o.w. BGN | o.w. EUR | |
| Loans and advances | 1 775 431 | 1 342 885 | 353 736 | 14 102 |
| Central banks | 1 144 336 | 1 066 630 | 77 706 | 0 |
| General governments | 49 198 | 47 115 | 2 083 | 1 578 |
| Credit institutions | 230 514 | 11 923 | 140 144 | 701 |
| Other financial corporations | 25 015 | 6 132 | 18 559 | 310 |
| Non-financial corporations | 243 206 | 142 803 | 100 364 | 7 567 |
| Households | 83 162 | 68 282 | 14 880 | 3 946 |
| o.w. Residential mortgage loans | 22 372 | 17 556 | 4 816 | 839 |
| o.w. Credit for consumption | 60 790 | 50 726 | 10 064 | 3 107 |

(BGN thousand)

| Item | Total | | | Interest expenses |
|------------------------------|------------------|------------------|----------------|-------------------|
| | | o.w. BGN | o.w. EUR | |
| Deposits | 1 848 751 | 1 453 101 | 314 794 | 1 336 |
| Central banks | 0 | 0 | 0 | 0 |
| General governments | 671 573 | 563 113 | 108 268 | 428 |
| Credit institutions | 2 423 | 2 416 | 3 | 0 |
| Other financial corporations | 4 056 | 2 596 | 1 435 | 5 |
| Non-financial corporations | 534 903 | 428 943 | 52 689 | 192 |
| Households | 635 796 | 456 033 | 152 399 | 711 |



STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS

| | |
|--|---|
| License granted by the BNB | <p>Licensed by Resolution No. 121 of 4 March 1996 of the BNB Governing Council to conduct bank transactions in Bulgaria in accordance with the requirements of the Law on Banks and Credit Activity. License amended by Resolution No. 499 of 22 July 1996 of the BNB Governing Council and Resolution No. 249 of 11 April 1997 of the BNB Governing Council to conduct bank transactions abroad.</p> <p>License updated by:</p> <p>Order No. 100-00491 of 17 November 1999 of the BNB Governor in accordance with the requirements of the Law on Banks;</p> <p>Order No. RD 22-0851 of 7 May 2007 of the BNB Governor in accordance with the requirements of the Law on Credit Institutions;</p> <p>Order No. RD 22-2259 of 16 November 2009 of the BNB Governor in accordance with the requirements of the Law on Amendment to the Law on Credit Institutions</p> |
| Legal registration | <p>Entered in the Commercial Register by Resolution No. 1 of 4 April 1996 of the Sofia City Court on company file No. 5197 of 1996, lot No. 737, vol. 13, reg. II, p. 138; re-entered in the Commercial Register to the Registry Agency, UIC 121086224, certificate No. 20091006100436 of 6 October 2009</p> |
| Address of the head office | <p>6 Vrabcha Str., 1000 Sofia tel. 02/9300 111 Website: www.municipalbank.bg</p> |
| Management | |
| Supervisory Board | <p>Stefan Lazarov Nenov – Chairman Zdravko Borisov Gargarov – Deputy Chairman Spas Simeonov Dimitrov</p> |
| Management Board | <p>Angel Kirilov Guekov – Chairman and Executive Director Vladimir Georgiev Kotlarski – Deputy Chairman Borislav Yavorov Chilikov – Executive Director Petar Dzhelepov – Executive Director Todor Nikolov Vanev</p> |
| Shareholders (shares over 10 per cent) | <p>NOVITO OPPORTUNITIES FUND AGMVK, Principality of Liechtenstein – 67.65 per cent</p> |
| Auditors | <p>Grant Thornton OOD RSM BG EOOD</p> |

**BALANCE SHEET STATEMENT (STATEMENT OF FINANCIAL POSITION)
AS OF 30 SEPTEMBER 2018**

(BGN thousand)

| | Carrying amount |
|---|--------------------|
| ASSETS | |
| Cash, cash balances at central banks and other demand deposits | 815 231 |
| Financial assets held for trading | 341 |
| Non-trading financial assets mandatorily at fair value through profit or loss | 0 |
| Financial assets designated at fair value through profit or loss | 0 |
| Financial assets at fair value through other comprehensive income | 72 024 |
| Financial assets at amortised cost | 2 046 032 |
| Derivatives – hedge accounting | 0 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0 |
| Investments in subsidiaries, joint ventures and associates | 21 782 |
| Tangible assets | 11 985 |
| Intangible assets | 4 550 |
| Tax assets | 213 |
| Other assets | 172 147 |
| Non-current assets and disposal groups classified as held for sale | 0 |
| TOTAL ASSETS | 3 144 305 |
| LIABILITIES | |
| Financial liabilities held for trading | 151 |
| Financial liabilities designated at fair value through profit or loss | 0 |
| Financial liabilities measured at amortised cost | 2 747 977 |
| Derivatives – hedge accounting | 0 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0 |
| Provisions | 3 603 |
| Tax liabilities | 0 |
| Share capital repayable on demand | 0 |
| Other liabilities | 18 323 |
| Liabilities included in disposal groups classified as held for sale | 0 |
| TOTAL LIABILITIES | 2 770 054 |
| EQUITY | |
| Capital | 316 797 |
| Share premium | 0 |
| Equity instruments issued other than capital | 0 |
| Other equity | 0 |
| Accumulated other comprehensive income | 2 904 |
| Retained earnings | 19 048 |
| Revaluation reserves | 0 |
| Other reserves | 33 815 |
| (-) Treasury shares | 0 |
| Profit or loss attributable to owners of the parent | 1 687 |
| (-) Interim dividends | 0 |
| Minority interests [non-controlling interests] | 0 |
| TOTAL EQUITY | 374 251 |
| TOTAL EQUITY AND TOTAL LIABILITIES | 3 144 305 |



STATEMENT OF PROFIT OR LOSS AS OF 30 SEPTEMBER 2018

(BGN thousand)

| | Value |
|--|---------------|
| Interest income | 52 400 |
| (Interest expenses) | 8 286 |
| (Expenses on share capital repayable on demand) | 0 |
| Dividend income | 9 |
| Fee and commission income | 20 656 |
| (Fee and commission expenses) | 4 487 |
| Gains or (-) losses on derecognition of financial assets and liabilities not measured at fair value through profit or loss, net | 312 |
| Gains or (-) losses on financial assets and liabilities held for trading, net | 5 367 |
| Gains or (-) losses on non-trading financial assets mandatorily at fair value through profit or loss, net | 0 |
| Gains or (-) losses on financial assets and liabilities designated at fair value through profit or loss, net | 0 |
| Gains or (-) losses from hedge accounting, net | 0 |
| Exchange differences [gain or (-) loss], net | -216 |
| Gains or (-) losses on derecognition of non-financial assets, net | 0 |
| Other operating income | 511 |
| (Other operating expenses) | 6 089 |
| TOTAL OPERATING INCOME, NET | 60 177 |
| (Administrative expenses) | 44 371 |
| (Depreciation) | 4 828 |
| Modification gains or (-) losses | 0 |
| (Provisions or (-) reversal of provisions) | -32 |
| (Impairment or (-) reversal of impairment on financial assets not measured at fair value through profit or loss) | 4 737 |
| (Impairment or (-) reversal of impairment of investments in subsidiaries, joint ventures and associates) | 0 |
| (Impairment or (-) reversal of impairment on non-financial assets) | 4 385 |
| Negative goodwill recognised in profit or loss | 0 |
| Share of the profit or (-) loss of investments in subsidiaries, joint ventures and associates accounted for using the equity method | 0 |
| Profit or (-) loss from non-current assets and disposal groups classified as held for sale not qualifying as discontinued operations | 0 |
| PROFIT OR (-) LOSS BEFORE TAX FROM CONTINUING OPERATIONS | 1 888 |
| (Tax expense or (-) income related to profit or loss from continuing operations) | 201 |
| PROFIT OR (-) LOSS AFTER TAX FROM CONTINUING OPERATIONS | 1 687 |
| Profit or (-) loss after tax from discontinued operations | 0 |
| PROFIT OR (-) LOSS FOR THE YEAR | 1 687 |

DEBT SECURITIES, LOANS AND ADVANCES, AND DEPOSITS AS OF 30 SEPTEMBER 2018

(BGN thousand)

| Item | Total | | | Interest income |
|------------------------------|---------------|---------------|---------------|-----------------|
| | | o.w. BGN | o.w. EUR | |
| Debt securities | 66 227 | 32 436 | 32 819 | 314 |
| Central banks | 0 | 0 | 0 | 0 |
| General governments | 66 227 | 32 436 | 32 819 | 314 |
| Credit institutions | 0 | 0 | 0 | 0 |
| Other financial corporations | 0 | 0 | 0 | 0 |
| Non-financial corporations | 0 | 0 | 0 | 0 |

(BGN thousand)

| Item | Total | | | Interest income |
|---------------------------------|------------------|----------------|------------------|-----------------|
| | | o.w. BGN | o.w. EUR | |
| Loans and advances | 2 898 025 | 877 005 | 1 859 991 | 52 080 |
| Central banks | 429 155 | 99 127 | 330 028 | 0 |
| General governments | 0 | 0 | 0 | 0 |
| Credit institutions | 769 342 | 5 395 | 659 191 | 2 677 |
| Other financial corporations | 21 707 | 13 229 | 8 478 | 398 |
| Non-financial corporations | 1 273 507 | 469 556 | 760 724 | 33 837 |
| Households | 404 314 | 289 698 | 101 570 | 15 168 |
| o.w. Residential mortgage loans | 233 552 | 131 064 | 89 916 | 7 123 |
| o.w. Credit for consumption | 169 999 | 157 871 | 11 654 | 7 973 |

(BGN thousand)

| Item | Total | | | Interest expenses |
|------------------------------|------------------|------------------|------------------|-------------------|
| | | o.w. BGN | o.w. EUR | |
| Deposits | 2 747 977 | 1 190 919 | 1 380 342 | 6 088 |
| Central banks | 0 | 0 | 0 | 0 |
| General governments | 2 291 | 1 499 | 792 | 2 |
| Credit institutions | 283 980 | 17 393 | 265 945 | 2 814 |
| Other financial corporations | 32 280 | 28 509 | 3 617 | 17 |
| Non-financial corporations | 974 403 | 432 958 | 504 695 | 482 |
| Households | 1 455 023 | 710 560 | 605 293 | 2 773 |



STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS

| | |
|--|--|
| License granted by the BNB | <p>Licensed by Resolution No. 399 of 29 December 1993 of the BNB Governing Council under the Law on Banks and Credit Activity.</p> <p>License updated by:</p> <p>Resolution No. 63 of 2 March 1994 of the BNB Governing Council to conduct bank transactions in Bulgaria under the Law on Banks and Credit Activity;</p> <p>Order No. 100-00503 of 18 November 1999 of the BNB Governor in accordance with the requirements of the Law on Banks;</p> <p>Order No. RD 22-0855 of 7 May 2007 of the BNB Governor in accordance with the requirements of the Law on Credit Institutions;</p> <p>Order No. RD 22-2260 of 16 November 2009 of the BNB Governor in accordance with the requirements of the Law on Amendment of the Law on Credit Institutions.</p> |
| Legal registration | <p>Entered in the Commercial Register by Resolution No. 1 of 8 March 1994 of the Sofia City Court on company file No. 24013 of 1993, lot No. 15059, vol. 194, p. 174; re-entered in the Commercial Register to the Registry Agency, UIC 831633691, certificate No. 20080423143423 of 23 April 2008</p> |
| Address of the head office | <p>115E Tsarigradsko Shose Blvd., 1784 Sofia</p> <p>tel. 02/800 4182</p> <p>Website: www.piraeusbank.bg</p> |
| Management Board of Directors | <p>Ioannis Kyriakopoulos – Chairman and Chief Executive Director</p> <p>Emil Angelov Angelov – Deputy Chairman and Chief Executive Director</p> <p>Lyubomir Ignatov Punchev – Executive Director</p> <p>Alkiviadis Alexandrou</p> <p>Minko Hristov Gerdjikov</p> |
| Shareholders (shares over 10 per cent) | <p>Piraeus Bank S.A., Greece – 99.98 per cent</p> |
| Auditors | <p>Deloitte Audit OOD</p> <p>Baker Tilly Klitou and Partners Ltd.</p> |

**BALANCE SHEET STATEMENT (STATEMENT OF FINANCIAL POSITION)
 AS OF 30 SEPTEMBER 2018**

(BGN thousand)

| | Carrying amount |
|---|--------------------|
| ASSETS | |
| Cash, cash balances at central banks and other demand deposits | 386 394 |
| Financial assets held for trading | 0 |
| Non-trading financial assets mandatorily at fair value through profit or loss | 0 |
| Financial assets designated at fair value through profit or loss | 0 |
| Financial assets at fair value through other comprehensive income | 33 800 |
| Financial assets at amortised cost | 1 618 456 |
| Derivatives – hedge accounting | 0 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0 |
| Investments in subsidiaries, joint ventures and associates | 783 |
| Tangible assets | 23 076 |
| Intangible assets | 4 687 |
| Tax assets | 1 067 |
| Other assets | 4 943 |
| Non-current assets and disposal groups classified as held for sale | 6 464 |
| TOTAL ASSETS | 2 079 670 |
| LIABILITIES | |
| Financial liabilities held for trading | 102 |
| Financial liabilities designated at fair value through profit or loss | 0 |
| Financial liabilities measured at amortised cost | 1 832 839 |
| Derivatives – hedge accounting | 0 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0 |
| Provisions | 745 |
| Tax liabilities | 1 078 |
| Share capital repayable on demand | 0 |
| Other liabilities | 3 918 |
| Liabilities included in disposal groups classified as held for sale | 0 |
| TOTAL LIABILITIES | 1 838 682 |
| EQUITY | |
| Capital | 164 209 |
| Share premium | 3 496 |
| Equity instruments issued other than capital | 0 |
| Other equity | 0 |
| Accumulated other comprehensive income | 1 917 |
| Retained earnings | 31 447 |
| Revaluation reserves | 0 |
| Other reserves | 12 924 |
| (-) Treasury shares | 0 |
| Profit or loss attributable to owners of the parent | 26 995 |
| (-) Interim dividends | 0 |
| Minority interests [non-controlling interests] | 0 |
| TOTAL EQUITY | 240 988 |
| TOTAL EQUITY AND TOTAL LIABILITIES | 2 079 670 |


STATEMENT OF PROFIT OR LOSS AS OF 30 SEPTEMBER 2018

(BGN thousand)

| | Value |
|--|---------------|
| Interest income | 47 049 |
| (Interest expenses) | 4 009 |
| (Expenses on share capital repayable on demand) | 0 |
| Dividend income | 0 |
| Fee and commission income | 18 164 |
| (Fee and commission expenses) | 1 730 |
| Gains or (-) losses on derecognition of financial assets and liabilities not measured at fair value through profit or loss, net | 0 |
| Gains or (-) losses on financial assets and liabilities held for trading, net | 5 415 |
| Gains or (-) losses on non-trading financial assets mandatorily at fair value through profit or loss, net | 0 |
| Gains or (-) losses on financial assets and liabilities designated at fair value through profit or loss, net | 0 |
| Gains or (-) losses from hedge accounting, net | 0 |
| Exchange differences [gain or (-) loss], net | 131 |
| Gains or (-) losses on derecognition of non-financial assets, net | 0 |
| Other operating income | 4 250 |
| (Other operating expenses) | 6 412 |
| TOTAL OPERATING INCOME, NET | 62 858 |
| (Administrative expenses) | 25 703 |
| (Depreciation) | 3 515 |
| Modification gains or (-) losses | 0 |
| (Provisions or (-) reversal of provisions) | -79 |
| (Impairment or (-) reversal of impairment on financial assets not measured at fair value through profit or loss) | 2 306 |
| (Impairment or (-) reversal of impairment of investments in subsidiaries, joint ventures and associates) | 0 |
| (Impairment or (-) reversal of impairment on non-financial assets) | 1 392 |
| Negative goodwill recognised in profit or loss | 0 |
| Share of the profit or (-) loss of investments in subsidiaries, joint ventures and associates accounted for using the equity method | 0 |
| Profit or (-) loss from non-current assets and disposal groups classified as held for sale not qualifying as discontinued operations | 0 |
| PROFIT OR (-) LOSS BEFORE TAX FROM CONTINUING OPERATIONS | 30 021 |
| (Tax expense or (-) income related to profit or loss from continuing operations) | 3 026 |
| PROFIT OR (-) LOSS AFTER TAX FROM CONTINUING OPERATIONS | 26 995 |
| Profit or (-) loss after tax from discontinued operations | 0 |
| PROFIT OR (-) LOSS FOR THE YEAR | 26 995 |

DEBT SECURITIES, LOANS AND ADVANCES, AND DEPOSITS AS OF 30 SEPTEMBER 2018

(BGN thousand)

| Item | Total | | | Interest income |
|------------------------------|---------------|---------------|---------------|-----------------|
| | | o.w. BGN | o.w. EUR | |
| Debt securities | 28 602 | 18 328 | 10 274 | 119 |
| Central banks | 0 | 0 | 0 | 0 |
| General governments | 28 602 | 18 328 | 10 274 | 119 |
| Credit institutions | 0 | 0 | 0 | 0 |
| Other financial corporations | 0 | 0 | 0 | 0 |
| Non-financial corporations | 0 | 0 | 0 | 0 |

(BGN thousand)

| Item | Total | | | Interest income |
|---------------------------------|------------------|----------------|------------------|-----------------|
| | | o.w. BGN | o.w. EUR | |
| Loans and advances | 2 006 122 | 888 278 | 1 071 854 | 46 866 |
| Central banks | 165 494 | 73 469 | 92 025 | 0 |
| General governments | 0 | 0 | 0 | 0 |
| Credit institutions | 246 234 | 0 | 202 120 | 505 |
| Other financial corporations | 0 | 0 | 0 | 0 |
| Non-financial corporations | 1 515 447 | 757 419 | 756 152 | 44 077 |
| Households | 78 947 | 57 390 | 21 557 | 2 284 |
| o.w. Residential mortgage loans | 70 992 | 50 164 | 20 828 | 1 825 |
| o.w. Credit for consumption | 6 993 | 6 638 | 355 | 318 |

(BGN thousand)

| Item | Total | | | Interest expenses |
|------------------------------|------------------|----------------|----------------|-------------------|
| | | o.w. BGN | o.w. EUR | |
| Deposits | 1 832 839 | 974 991 | 805 324 | 3 354 |
| Central banks | 0 | 0 | 0 | 0 |
| General governments | 0 | 0 | 0 | 0 |
| Credit institutions | 262 343 | 31 827 | 230 516 | 1 594 |
| Other financial corporations | 119 946 | 119 711 | 235 | 292 |
| Non-financial corporations | 1 116 669 | 624 184 | 451 751 | 853 |
| Households | 333 881 | 199 269 | 122 822 | 615 |


ProCredit Bank
Bulgaria

STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS

| | |
|--|---|
| License granted by the BNB | <p>Licensed by Order No. RD 22-442 of 25 September 2001 of the BNB Governor to conduct bank transactions under the Law on Banks.</p> <p>License updated by:</p> <p>Order No. RD 22-1559 of 20 July 2007 of the BNB Governor in accordance with the requirements of the Law on Credit Institutions;</p> <p>Order No. RD 22-2269 of 16 November 2009 of the BNB Governor in accordance with the requirements of the Law on Amendment to the Law on Credit Institutions.</p> |
| Legal registration | <p>Entered in the Commercial Register by Resolution No. 1 of 28 September 2001 of the Sofia City Court on company file No. 9478 of 2001, lot No. 64228, vol. 733, p. 116; re-entered in the Commercial Register to the Registry Agency, UIC 130598160, certificate No. 20080418121745 of 18 April 2008</p> |
| Address of the head office | <p>26 Todor Alexandrov Blvd., 1303 Sofia</p> <p>tel. 02/813 5100; 02/813 5808</p> <p>Website: www.procreditbank.bg</p> |
| Management | |
| Supervisory Board | <p>Petar Slavchev Slavov – Chairman</p> <p>Borislav Nikolov Kostadinov</p> <p>Claus-Peter Zeitingner</p> <p>Christian Krämer</p> <p>Christoph Andreas Freytag</p> |
| Management Board | <p>Rumyana Velichkova Todorova – Executive Director</p> <p>Reni Ivanova Peycheva – Executive Director</p> <p>Ivan Dachev Dachev – Executive Director</p> |
| Shareholders (shares over 10 per cent) | <p>PROCREDIT HOLDING AG & CO.KGAA, Germany – 100 per cent</p> |
| Auditors | <p>PricewaterhouseCoopers Audit OOD</p> <p>Baker Tilly Klitou and Partners OOD</p> |



BALANCE SHEET STATEMENT (STATEMENT OF FINANCIAL POSITION) AS OF 30 SEPTEMBER 2018

(BGN thousand)

| | Carrying amount |
|---|--------------------|
| ASSETS | |
| Cash, cash balances at central banks and other demand deposits | 1 367 444 |
| Financial assets held for trading | 74 098 |
| Non-trading financial assets mandatorily at fair value through profit or loss | 27 827 |
| Financial assets designated at fair value through profit or loss | 0 |
| Financial assets at fair value through other comprehensive income | 479 291 |
| Financial assets at amortised cost | 5 396 997 |
| Derivatives – hedge accounting | 0 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0 |
| Investments in subsidiaries, joint ventures and associates | 55 256 |
| Tangible assets | 30 645 |
| Intangible assets | 34 019 |
| Tax assets | 0 |
| Other assets | 31 292 |
| Non-current assets and disposal groups classified as held for sale | 0 |
| TOTAL ASSETS | 7 496 869 |
| LIABILITIES | |
| Financial liabilities held for trading | 11 656 |
| Financial liabilities designated at fair value through profit or loss | 0 |
| Financial liabilities measured at amortised cost | 6 515 913 |
| Derivatives – hedge accounting | 0 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0 |
| Provisions | 30 909 |
| Tax liabilities | 831 |
| Share capital repayable on demand | 0 |
| Other liabilities | 54 672 |
| Liabilities included in disposal groups classified as held for sale | 0 |
| TOTAL LIABILITIES | 6 613 981 |
| EQUITY | |
| Capital | 603 448 |
| Share premium | 0 |
| Equity instruments issued other than capital | 0 |
| Other equity | 0 |
| Accumulated other comprehensive income | 5 444 |
| Retained earnings | 83 513 |
| Revaluation reserves | 0 |
| Other reserves | 86 443 |
| (-) Treasury shares | 0 |
| Profit or loss attributable to owners of the parent | 104 040 |
| (-) Interim dividends | 0 |
| Minority interests [non-controlling interests] | 0 |
| TOTAL EQUITY | 882 888 |
| TOTAL EQUITY AND TOTAL LIABILITIES | 7 496 869 |


STATEMENT OF PROFIT OR LOSS AS OF 30 SEPTEMBER 2018

(BGN thousand)

| | Value |
|--|----------------|
| Interest income | 155 339 |
| (Interest expenses) | 11 951 |
| (Expenses on share capital repayable on demand) | 0 |
| Dividend income | 14 849 |
| Fee and commission income | 86 841 |
| (Fee and commission expenses) | 17 333 |
| Gains or (-) losses on derecognition of financial assets and liabilities not measured at fair value through profit or loss, net | 0 |
| Gains or (-) losses on financial assets and liabilities held for trading, net | 4 765 |
| Gains or (-) losses on non-trading financial assets mandatorily at fair value through profit or loss, net | 190 |
| Gains or (-) losses on financial assets and liabilities designated at fair value through profit or loss, net | 0 |
| Gains or (-) losses from hedge accounting, net | 0 |
| Exchange differences [gain or (-) loss], net | 183 |
| Gains or (-) losses on derecognition of non-financial assets, net | -62 |
| Other operating income | 1 249 |
| (Other operating expenses) | 18 852 |
| TOTAL OPERATING INCOME, NET | 215 218 |
| (Administrative expenses) | 100 967 |
| (Depreciation) | 10 955 |
| Modification gains or (-) losses | 0 |
| (Provisions or (-) reversal of provisions) | 351 |
| (Impairment or (-) reversal of impairment on financial assets not measured at fair value through profit or loss) | -11 109 |
| (Impairment or (-) reversal of impairment of investments in subsidiaries, joint ventures and associates) | 0 |
| (Impairment or (-) reversal of impairment on non-financial assets) | 0 |
| Negative goodwill recognised in profit or loss | 0 |
| Share of the profit or (-) loss of investments in subsidiaries, joint ventures and associates accounted for using the equity method | 0 |
| Profit or (-) loss from non-current assets and disposal groups classified as held for sale not qualifying as discontinued operations | 0 |
| PROFIT OR (-) LOSS BEFORE TAX FROM CONTINUING OPERATIONS | 114 054 |
| (Tax expense or (-) income related to profit or loss from continuing operations) | 10 014 |
| PROFIT OR (-) LOSS AFTER TAX FROM CONTINUING OPERATIONS | 104 040 |
| Profit or (-) loss after tax from discontinued operations | 0 |
| PROFIT OR (-) LOSS FOR THE YEAR | 104 040 |



DEBT SECURITIES, LOANS AND ADVANCES, AND DEPOSITS AS OF 30 SEPTEMBER 2018

(BGN thousand)

| Item | Total | | | Interest income |
|------------------------------|------------------|----------------|----------------|-----------------|
| | | o.w. BGN | o.w. EUR | |
| Debt securities | 1 084 861 | 279 454 | 770 751 | 5 974 |
| Central banks | 0 | 0 | 0 | 0 |
| General governments | 846 196 | 279 454 | 532 086 | 4 411 |
| Credit institutions | 159 647 | 0 | 159 647 | 396 |
| Other financial corporations | 19 821 | 0 | 19 821 | 632 |
| Non-financial corporations | 59 197 | 0 | 59 197 | 535 |

(BGN thousand)

| Item | Total | | | Interest income |
|---------------------------------|------------------|------------------|------------------|-----------------|
| | | o.w. BGN | o.w. EUR | |
| Loans and advances | 6 224 599 | 3 643 898 | 2 264 015 | 147 714 |
| Central banks | 662 669 | 568 416 | 94 253 | 0 |
| General governments | 12 792 | 7 861 | 4 931 | 224 |
| Credit institutions | 716 893 | 11 250 | 458 261 | 2 887 |
| Other financial corporations | 161 207 | 0 | 161 206 | 1 217 |
| Non-financial corporations | 2 591 111 | 1 285 257 | 1 236 608 | 66 942 |
| Households | 2 079 927 | 1 771 114 | 308 756 | 76 444 |
| o.w. Residential mortgage loans | 1 030 119 | 756 180 | 273 939 | 30 571 |
| o.w. Credit for consumption | 1 036 036 | 969 845 | 66 191 | 45 873 |

(BGN thousand)

| Item | Total | | | Interest expenses |
|------------------------------|------------------|------------------|------------------|-------------------|
| | | o.w. BGN | o.w. EUR | |
| Deposits | 6 458 845 | 3 695 438 | 2 309 676 | 10 107 |
| Central banks | 0 | 0 | 0 | 0 |
| General governments | 44 206 | 42 685 | 1 521 | 74 |
| Credit institutions | 570 956 | 245 471 | 303 971 | 8 865 |
| Other financial corporations | 102 168 | 68 431 | 26 781 | 50 |
| Non-financial corporations | 2 327 683 | 1 389 803 | 735 094 | 354 |
| Households | 3 413 832 | 1 949 048 | 1 242 309 | 764 |


**Raiffeisen
BANK**

STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS

| | |
|--|--|
| License granted by the BNB | <p>Licensed by Resolution No. 198 of 16 June 1994 of the BNB Governing Council to conduct bank transactions in Bulgaria and abroad under Article 9, para. 1 of the Law on Banks and Credit Activity.</p> <p>License updated by:</p> <p>Order No. 100-00497 of 18 November 1999 of the BNB Governor in accordance with the requirements of the Law on Banks;</p> <p>Order No. RD 22-0850 of 7 May 2007 of the BNB Governor in accordance with the requirements of the Law on Credit Institutions;</p> <p>Order No. RD 22-2254 of 16 November 2009 of the BNB Governor in accordance with the requirements of the Law on Amendment of the Law on Credit Institutions</p> |
| Legal registration | <p>Entered in the Commercial Register by Resolution No. 1 of 1 August 1994 of the Sofia City Court on company file No. 14195 of 1994, lot No. 18414, vol. 230, p. 38; re-entered in the Commercial Register to the Registry Agency, UIC 831558413, certificate No. 20080311142522 of 11 March 2008</p> |
| Address of the head office | <p>55 Nikola Vaptsarov Blvd., 1407 Sofia tel. 02/919 851 01 Website: www.rbb.bg</p> |
| Management | |
| Supervisory Board | <p>Helmut Breit – Chairman Martin Gruell Gerda Lottersberger-Roschitz Robert Wagenleitner Fabian Stenzel Monika Ruch</p> |
| Management Board | <p>Oliver Roegl – Chairman and Chief Executive Director Dobromir Slavov Dobrev – Executive Director Ani Vasileva Angelova – Executive Director Martin Josef Pytlik – Executive Director Nedialko Velikov Mihailov – Executive Director</p> |
| Procurator | Mihail Tanev Petkov |
| Shareholders (shares over 10 per cent) | <p>Raiffeisen Bank International AG (Raiffeisen SEE Region Holding GmbH), Republic of Austria – 100 per cent</p> |
| Auditors | <p>Ernst & Young Audit OOD AFA OOD</p> |



BALANCE SHEET STATEMENT (STATEMENT OF FINANCIAL POSITION) AS OF 30 SEPTEMBER 2018

(BGN thousand)

| | Carrying amount |
|---|--------------------|
| ASSETS | |
| Cash, cash balances at central banks and other demand deposits | 1 073 633 |
| Financial assets held for trading | 114 741 |
| Non-trading financial assets mandatorily at fair value through profit or loss | 4 592 |
| Financial assets designated at fair value through profit or loss | 0 |
| Financial assets at fair value through other comprehensive income | 702 261 |
| Financial assets at amortised cost | 4 591 010 |
| Derivatives – hedge accounting | 0 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0 |
| Investments in subsidiaries, joint ventures and associates | 10 605 |
| Tangible assets | 49 979 |
| Intangible assets | 8 506 |
| Tax assets | 7 464 |
| Other assets | 10 302 |
| Non-current assets and disposal groups classified as held for sale | 0 |
| TOTAL ASSETS | 6 573 093 |
| LIABILITIES | |
| Financial liabilities held for trading | 12 720 |
| Financial liabilities designated at fair value through profit or loss | 0 |
| Financial liabilities measured at amortised cost | 5 630 400 |
| Derivatives – hedge accounting | 0 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0 |
| Provisions | 17 199 |
| Tax liabilities | 782 |
| Share capital repayable on demand | 0 |
| Other liabilities | 151 548 |
| Liabilities included in disposal groups classified as held for sale | 0 |
| TOTAL LIABILITIES | 5 812 649 |
| EQUITY | |
| Capital | 33 674 |
| Share premium | 45 070 |
| Equity instruments issued other than capital | 0 |
| Other equity | 0 |
| Accumulated other comprehensive income | 9 965 |
| Retained earnings | -33 094 |
| Revaluation reserves | 0 |
| Other reserves | 618 453 |
| (-) Treasury shares | 0 |
| Profit or loss attributable to owners of the parent | 86 376 |
| (-) Interim dividends | 0 |
| Minority interests [non-controlling interests] | 0 |
| TOTAL EQUITY | 760 444 |
| TOTAL EQUITY AND TOTAL LIABILITIES | 6 573 093 |


STATEMENT OF PROFIT OR LOSS AS OF 30 SEPTEMBER 2018

(BGN thousand)

| | Value |
|--|----------------|
| Interest income | 133 936 |
| (Interest expenses) | 11 876 |
| (Expenses on share capital repayable on demand) | 0 |
| Dividend income | 15 016 |
| Fee and commission income | 53 786 |
| (Fee and commission expenses) | 11 508 |
| Gains or (-) losses on derecognition of financial assets and liabilities not measured at fair value through profit or loss, net | 0 |
| Gains or (-) losses on financial assets and liabilities held for trading, net | 20 102 |
| Gains or (-) losses on non-trading financial assets mandatorily at fair value through profit or loss, net | 0 |
| Gains or (-) losses on financial assets and liabilities designated at fair value through profit or loss, net | 0 |
| Gains or (-) losses from hedge accounting, net | 0 |
| Exchange differences [gain or (-) loss], net | 0 |
| Gains or (-) losses on derecognition of non-financial assets, net | 59 |
| Other operating income | 2 124 |
| (Other operating expenses) | 21 577 |
| TOTAL OPERATING INCOME, NET | 180 062 |
| (Administrative expenses) | 59 876 |
| (Depreciation) | 7 014 |
| Modification gains or (-) losses | 0 |
| (Provisions or (-) reversal of provisions) | -411 |
| (Impairment or (-) reversal of impairment on financial assets not measured at fair value through profit or loss) | 19 216 |
| (Impairment or (-) reversal of impairment of investments in subsidiaries, joint ventures and associates) | 0 |
| (Impairment or (-) reversal of impairment on non-financial assets) | -71 |
| Negative goodwill recognised in profit or loss | 0 |
| Share of the profit or (-) loss of investments in subsidiaries, joint ventures and associates accounted for using the equity method | 0 |
| Profit or (-) loss from non-current assets and disposal groups classified as held for sale not qualifying as discontinued operations | 0 |
| PROFIT OR (-) LOSS BEFORE TAX FROM CONTINUING OPERATIONS | 94 438 |
| (Tax expense or (-) income related to profit or loss from continuing operations) | 8 062 |
| PROFIT OR (-) LOSS AFTER TAX FROM CONTINUING OPERATIONS | 86 376 |
| Profit or (-) loss after tax from discontinued operations | 0 |
| PROFIT OR (-) LOSS FOR THE YEAR | 86 376 |



DEBT SECURITIES, LOANS AND ADVANCES, AND DEPOSITS AS OF 30 SEPTEMBER 2018

(BGN thousand)

| Item | Total | | | Interest income |
|------------------------------|----------------|----------------|----------------|-----------------|
| | | o.w. BGN | o.w. EUR | |
| Debt securities | 790 011 | 337 150 | 281 992 | 7 770 |
| Central banks | 0 | 0 | 0 | 0 |
| General governments | 790 011 | 337 150 | 281 992 | 7 770 |
| Credit institutions | 0 | 0 | 0 | 0 |
| Other financial corporations | 0 | 0 | 0 | 0 |
| Non-financial corporations | 0 | 0 | 0 | 0 |

(BGN thousand)

| Item | Total | | | Interest income |
|---------------------------------|------------------|------------------|------------------|-----------------|
| | | o.w. BGN | o.w. EUR | |
| Loans and advances | 5 907 794 | 3 533 012 | 2 104 796 | 125 582 |
| Central banks | 962 421 | 962 421 | 0 | 0 |
| General governments | 29 785 | 19 550 | 10 235 | 527 |
| Credit institutions | 584 639 | 12 215 | 352 543 | 1 480 |
| Other financial corporations | 402 474 | 24 754 | 377 702 | 1 244 |
| Non-financial corporations | 2 277 558 | 1 077 547 | 1 150 311 | 46 355 |
| Households | 1 650 917 | 1 436 525 | 214 005 | 75 976 |
| o.w. Residential mortgage loans | 698 974 | 513 380 | 185 348 | 17 088 |
| o.w. Credit for consumption | 994 338 | 942 739 | 51 424 | 51 309 |

(BGN thousand)

| Item | Total | | | Interest expenses |
|------------------------------|------------------|------------------|------------------|-------------------|
| | | o.w. BGN | o.w. EUR | |
| Deposits | 5 630 400 | 2 933 229 | 1 850 573 | 8 828 |
| Central banks | 0 | 0 | 0 | 0 |
| General governments | 21 187 | 12 873 | 7 560 | 16 |
| Credit institutions | 326 427 | 61 401 | 80 248 | 2 945 |
| Other financial corporations | 73 427 | 50 283 | 22 393 | 3 |
| Non-financial corporations | 1 778 696 | 1 001 737 | 525 546 | 817 |
| Households | 3 430 663 | 1 806 935 | 1 214 826 | 5 047 |



SOCIETE GENERALE ЕКСПРЕСБАНК

STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS

| | |
|--|---|
| License granted by the BNB | <p>Licensed by Resolution No. 176 of 3 June 1993 of the BNB Governing Council to conduct bank transactions in Bulgaria and abroad under Article 17, para. 2, item 4 of the Law on Banks and Credit Activity.</p> <p>License updated by:</p> <p>Order No. 100-00490 of 17 November 1999 in accordance with the requirements of the Law on Banks;</p> <p>Order No. RD 22-0848 of 7 May 2007 of the BNB Governor in accordance with the requirements of the Law on Credit Institutions</p> <p>Order No. RD 22-2253 of 16 November 2009 of the BNB Governor in accordance with the requirements of the Law on Amendment to the Law on Credit Institutions</p> |
| Legal registration | <p>Entered in the Register of Commercial Companies by Resolution No. 4024 of 24 June 1993 of the Varna Regional Court on company file No. 4024 of 1993, lot No. 33, vol. 30, p. 125; re-entered in the Commercial Register to the Registry Agency, UIC 813071350, certificate No. 20080411121833 of 11 April 2008</p> |
| Address of the head office | <p>92 Vladislav Varnenchik Blvd., 9000 Varna</p> <p>tel. 052/686 100</p> <p>Website: www.sgeb.bg</p> |
| Management | |
| Supervisory Board | <p>Martin Mihailov Zaimov – Chairman</p> <p>Didier Colin</p> <p>Giovanni Luca Soma</p> <p>Ingrid Bocris</p> <p>Marie Sophie Le Picard</p> |
| Management Board | <p>Arnaud Rene Julien Leclair – Chairman and Chief Executive Director</p> <p>Willy-Pierre Abbal – Executive Director</p> <p>Elenka Petrova Bakalova – Executive Director</p> <p>Martina Angelova Macheva – Executive Director</p> <p>Eric Hauschild – Executive Director</p> <p>Zhivka Stoyanova Sarachinova – Procurator</p> <p>Daniela Dimitrova Hristova – Procurator</p> <p>Slaveyko Lyubomirov Slaveykov – Procurator</p> |
| Shareholders (shares over 10 per cent) | <p>Société Générale S.A., Republic of France – 99.74 per cent</p> |
| Auditors | <p>Ernst & Young Audit OOD</p> <p>Deloitte Audit OOD</p> |

**BALANCE SHEET STATEMENT (STATEMENT OF FINANCIAL POSITION)
AS OF 30 SEPTEMBER 2018**

(BGN thousand)

| | Carrying amount |
|---|--------------------|
| ASSETS | |
| Cash, cash balances at central banks and other demand deposits | 215 923 |
| Financial assets held for trading | 0 |
| Non-trading financial assets mandatorily at fair value through profit or loss | 0 |
| Financial assets designated at fair value through profit or loss | 0 |
| Financial assets at fair value through other comprehensive income | 29 072 |
| Financial assets at amortised cost | 472 448 |
| Derivatives – hedge accounting | 0 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0 |
| Investments in subsidiaries, joint ventures and associates | 11 148 |
| Tangible assets | 10 785 |
| Intangible assets | 4 615 |
| Tax assets | 498 |
| Other assets | 19 889 |
| Non-current assets and disposal groups classified as held for sale | 8 660 |
| TOTAL ASSETS | 773 038 |
| LIABILITIES | |
| Financial liabilities held for trading | 271 |
| Financial liabilities designated at fair value through profit or loss | 0 |
| Financial liabilities measured at amortised cost | 568 840 |
| Derivatives – hedge accounting | 0 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0 |
| Provisions | 0 |
| Tax liabilities | 0 |
| Share capital repayable on demand | 0 |
| Other liabilities | 16 982 |
| Liabilities included in disposal groups classified as held for sale | 0 |
| TOTAL LIABILITIES | 586 093 |
| EQUITY | |
| Capital | 81 600 |
| Share premium | 0 |
| Equity instruments issued other than capital | 0 |
| Other equity | 0 |
| Accumulated other comprehensive income | -197 |
| Retained earnings | 71 718 |
| Revaluation reserves | 0 |
| Other reserves | 8 350 |
| (-) Treasury shares | 0 |
| Profit or loss attributable to owners of the parent | 25 474 |
| (-) Interim dividends | 0 |
| Minority interests [non-controlling interests] | 0 |
| TOTAL EQUITY | 186 945 |
| TOTAL EQUITY AND TOTAL LIABILITIES | 773 038 |



STATEMENT OF PROFIT OR LOSS AS OF 30 SEPTEMBER 2018

(BGN thousand)

| | Value |
|--|---------------|
| Interest income | 89 900 |
| (Interest expenses) | 4 232 |
| (Expenses on share capital repayable on demand) | 0 |
| Dividend income | 0 |
| Fee and commission income | 17 108 |
| (Fee and commission expenses) | 2 586 |
| Gains or (-) losses on derecognition of financial assets and liabilities not measured at fair value through profit or loss, net | -38 |
| Gains or (-) losses on financial assets and liabilities held for trading, net | -1 744 |
| Gains or (-) losses on non-trading financial assets mandatorily at fair value through profit or loss, net | 0 |
| Gains or (-) losses on financial assets and liabilities designated at fair value through profit or loss, net | 0 |
| Gains or (-) losses from hedge accounting, net | 0 |
| Exchange differences [gain or (-) loss], net | 39 |
| Gains or (-) losses on derecognition of non-financial assets, net | -22 |
| Other operating income | 336 |
| (Other operating expenses) | 142 |
| TOTAL OPERATING INCOME, NET | 98 619 |
| (Administrative expenses) | 40 703 |
| (Depreciation) | 1 458 |
| Modification gains or (-) losses | 0 |
| (Provisions or (-) reversal of provisions) | 0 |
| (Impairment or (-) reversal of impairment on financial assets not measured at fair value through profit or loss) | 28 893 |
| (Impairment or (-) reversal of impairment of investments in subsidiaries, joint ventures and associates) | 0 |
| (Impairment or (-) reversal of impairment on non-financial assets) | 2 |
| Negative goodwill recognised in profit or loss | 0 |
| Share of the profit or (-) loss of investments in subsidiaries, joint ventures and associates accounted for using the equity method | 0 |
| Profit or (-) loss from non-current assets and disposal groups classified as held for sale not qualifying as discontinued operations | 576 |
| PROFIT OR (-) LOSS BEFORE TAX FROM CONTINUING OPERATIONS | 28 139 |
| (Tax expense or (-) income related to profit or loss from continuing operations) | 2 665 |
| PROFIT OR (-) LOSS AFTER TAX FROM CONTINUING OPERATIONS | 25 474 |
| Profit or (-) loss after tax from discontinued operations | 0 |
| PROFIT OR (-) LOSS FOR THE YEAR | 25 474 |

DEBT SECURITIES, LOANS AND ADVANCES, AND DEPOSITS AS OF 30 SEPTEMBER 2018

(BGN thousand)

| Item | Total | | | Interest income |
|------------------------------|---------------|----------|---------------|-----------------|
| | | o.w. BGN | o.w. EUR | |
| Debt securities | 28 983 | 0 | 24 121 | 933 |
| Central banks | 0 | 0 | 0 | 0 |
| General governments | 17 772 | 0 | 17 772 | 182 |
| Credit institutions | 0 | 0 | 0 | 0 |
| Other financial corporations | 11 211 | 0 | 6 349 | 751 |
| Non-financial corporations | 0 | 0 | 0 | 0 |

(BGN thousand)

| Item | Total | | | Interest income |
|---------------------------------|----------------|----------------|----------------|-----------------|
| | | o.w. BGN | o.w. EUR | |
| Loans and advances | 732 387 | 293 750 | 231 109 | 88 924 |
| Central banks | 203 406 | 21 437 | 179 150 | 9 |
| General governments | 0 | 0 | 0 | 0 |
| Credit institutions | 25 322 | 8 | 12 283 | 82 |
| Other financial corporations | 206 | 0 | 84 | 0 |
| Non-financial corporations | 116 517 | 22 449 | 39 489 | 10 859 |
| Households | 386 936 | 249 856 | 103 | 77 974 |
| o.w. Residential mortgage loans | 76 | 16 | 60 | 6 |
| o.w. Credit for consumption | 386 860 | 249 840 | 43 | 77 968 |

(BGN thousand)

| Item | Total | | | Interest expenses |
|------------------------------|----------------|----------------|----------------|-------------------|
| | | o.w. BGN | o.w. EUR | |
| Deposits | 568 840 | 247 484 | 200 719 | 4 204 |
| Central banks | 0 | 0 | 0 | 0 |
| General governments | 146 | 146 | 0 | 4 |
| Credit institutions | 35 047 | 15 000 | 1 956 | 351 |
| Other financial corporations | 55 926 | 11 910 | 40 197 | 134 |
| Non-financial corporations | 49 186 | 14 668 | 29 961 | 97 |
| Households | 428 535 | 205 760 | 128 605 | 3 618 |



STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS

| | |
|--|--|
| License granted by the BNB | <p>Licensed by Order No. RD 22-1067 of 13 August 2003 of the BNB Governor to conduct bank transactions in Bulgaria and abroad.</p> <p>License updated by:</p> <p>Order No. RD 22-1560 of 20 July 2007 of the BNB Governor in accordance with the requirements of the Law on Credit Institutions;</p> <p>Order No. RD 22-2270 of 16 November 2009 of the BNB Governor in accordance with the requirements of the Law on Amendment to the Law on Credit Institutions</p> <p>Order No. RD 22-1651 of 3 August 2011 of the BNB Deputy Governor heading the Banking Supervision Department permitting NLB Banka Sofia to change its name to TBI Bank.</p> |
| Legal registration | <p>Entered in the Commercial Register by Resolution No. 1 of 28 August 2003 of the Sofia City Court on company file No. 9270 of 2003, lot No. 78318, vol. 927, reg. I, p. 158; re-entered in the Commercial Register to the Registry Agency, UIC 131134023, certificate No. 20080317132719 of 17 March 2008</p> |
| Address of the head office | <p>52–54 Dimitar Hadzikotsev Str., 1421 Sofia</p> <p>tel. 02/816 3777</p> <p>Website: www.tbibank.bg</p> |
| Management | |
| Supervisory Board | <p>Ariel Shalom Hasson – Chairman</p> <p>Kieran Donnelly</p> <p>Gauthier Van Weddingen</p> |
| Management Board | <p>Nikolai Georgiev Spasov – Executive Director</p> <p>Florentina-Virginia Tudor Mircea – Executive Director</p> <p>Valentin Angelov Galabov – Executive Director</p> <p>Alexander Chavdarov Dimitrov – Executive Director</p> <p>Gergana Staikova Staikova</p> |
| Shareholders (shares over 10 per cent) | <p>TBIF Financial Services B.V., Kingdom of the Netherlands – 100 per cent</p> |
| Auditor | <p>Ernst & Young Audit OOD</p> <p>AFA OOD</p> |



BALANCE SHEET STATEMENT (STATEMENT OF FINANCIAL POSITION) AS OF 30 SEPTEMBER 2018

(BGN thousand)

| | Carrying amount |
|---|--------------------|
| ASSETS | |
| Cash, cash balances at central banks and other demand deposits | 28 122 |
| Financial assets held for trading | 11 662 |
| Non-trading financial assets mandatorily at fair value through profit or loss | 0 |
| Financial assets designated at fair value through profit or loss | 0 |
| Financial assets at fair value through other comprehensive income | 0 |
| Financial assets at amortised cost | 82 695 |
| Derivatives – hedge accounting | 0 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0 |
| Investments in subsidiaries, joint ventures and associates | 0 |
| Tangible assets | 398 |
| Intangible assets | 187 |
| Tax assets | 22 |
| Other assets | 240 |
| Non-current assets and disposal groups classified as held for sale | 944 |
| TOTAL ASSETS | 124 270 |
| LIABILITIES | |
| Financial liabilities held for trading | 0 |
| Financial liabilities designated at fair value through profit or loss | 0 |
| Financial liabilities measured at amortised cost | 94 004 |
| Derivatives – hedge accounting | 0 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0 |
| Provisions | 89 |
| Tax liabilities | 51 |
| Share capital repayable on demand | 0 |
| Other liabilities | 831 |
| Liabilities included in disposal groups classified as held for sale | 0 |
| TOTAL LIABILITIES | 94 975 |
| EQUITY | |
| Capital | 25 000 |
| Share premium | 0 |
| Equity instruments issued other than capital | 0 |
| Other equity | 0 |
| Accumulated other comprehensive income | -5 |
| Retained earnings | 3 555 |
| Revaluation reserves | 0 |
| Other reserves | 20 |
| (-) Treasury shares | 0 |
| Profit or loss attributable to owners of the parent | 725 |
| (-) Interim dividends | 0 |
| Minority interests [non-controlling interests] | 0 |
| TOTAL EQUITY | 29 295 |
| TOTAL EQUITY AND TOTAL LIABILITIES | 124 270 |



STATEMENT OF PROFIT OR LOSS AS OF 30 SEPTEMBER 2018

(BGN thousand)

| | Value |
|--|--------------|
| Interest income | 1 769 |
| (Interest expenses) | 147 |
| (Expenses on share capital repayable on demand) | 0 |
| Dividend income | 0 |
| Fee and commission income | 1 095 |
| (Fee and commission expenses) | 127 |
| Gains or (-) losses on derecognition of financial assets and liabilities not measured at fair value through profit or loss, net | 0 |
| Gains or (-) losses on financial assets and liabilities held for trading, net | 412 |
| Gains or (-) losses on non-trading financial assets mandatorily at fair value through profit or loss, net | 0 |
| Gains or (-) losses on financial assets and liabilities designated at fair value through profit or loss, net | 0 |
| Gains or (-) losses from hedge accounting, net | 0 |
| Exchange differences [gain or (-) loss], net | -11 |
| Gains or (-) losses on derecognition of non-financial assets, net | 0 |
| Other operating income | 34 |
| (Other operating expenses) | 125 |
| TOTAL OPERATING INCOME, NET | 2 900 |
| (Administrative expenses) | 1 848 |
| (Depreciation) | 210 |
| Modification gains or (-) losses | 0 |
| (Provisions or (-) reversal of provisions) | 0 |
| (Impairment or (-) reversal of impairment on financial assets not measured at fair value through profit or loss) | 108 |
| (Impairment or (-) reversal of impairment of investments in subsidiaries, joint ventures and associates) | 0 |
| (Impairment or (-) reversal of impairment on non-financial assets) | 0 |
| Negative goodwill recognised in profit or loss | 0 |
| Share of the profit or (-) loss of investments in subsidiaries, joint ventures and associates accounted for using the equity method | 0 |
| Profit or (-) loss from non-current assets and disposal groups classified as held for sale not qualifying as discontinued operations | 0 |
| PROFIT OR (-) LOSS BEFORE TAX FROM CONTINUING OPERATIONS | 734 |
| (Tax expense or (-) income related to profit or loss from continuing operations) | 9 |
| PROFIT OR (-) LOSS AFTER TAX FROM CONTINUING OPERATIONS | 725 |
| Profit or (-) loss after tax from discontinued operations | 0 |
| PROFIT OR (-) LOSS FOR THE YEAR | 725 |



DEBT SECURITIES, LOANS AND ADVANCES, AND DEPOSITS AS OF 30 SEPTEMBER 2018

(BGN thousand)

| Item | Total | | | Interest income |
|------------------------------|---------------|----------|--------------|-----------------|
| | | o.w. BGN | o.w. EUR | |
| Debt securities | 11 661 | 0 | 8 171 | 355 |
| Central banks | 0 | 0 | 0 | 0 |
| General governments | 11 661 | 0 | 8 171 | 355 |
| Credit institutions | 0 | 0 | 0 | 0 |
| Other financial corporations | 0 | 0 | 0 | 0 |
| Non-financial corporations | 0 | 0 | 0 | 0 |

(BGN thousand)

| Item | Total | | | Interest income |
|---------------------------------|----------------|---------------|---------------|-----------------|
| | | o.w. BGN | o.w. EUR | |
| Loans and advances | 111 754 | 17 114 | 80 866 | 1 416 |
| Central banks | 6 595 | 2 753 | 3 842 | 0 |
| General governments | 0 | 0 | 0 | 0 |
| Credit institutions | 61 788 | 0 | 51 208 | 676 |
| Other financial corporations | 0 | 0 | 0 | 3 |
| Non-financial corporations | 39 875 | 13 533 | 24 490 | 617 |
| Households | 3 496 | 828 | 1 326 | 120 |
| o.w. Residential mortgage loans | 987 | 261 | 561 | 40 |
| o.w. Credit for consumption | 2 509 | 567 | 765 | 80 |

(BGN thousand)

| Item | Total | | | Interest expenses |
|------------------------------|---------------|---------------|---------------|-------------------|
| | | o.w. BGN | o.w. EUR | |
| Deposits | 93 513 | 20 640 | 55 533 | 45 |
| Central banks | 0 | 0 | 0 | 0 |
| General governments | 1 351 | 379 | 960 | 0 |
| Credit institutions | 6 418 | 97 | 965 | 1 |
| Other financial corporations | 0 | 0 | 0 | 0 |
| Non-financial corporations | 51 538 | 14 205 | 35 477 | 14 |
| Households | 34 206 | 5 959 | 18 131 | 30 |



ZiraatBank

T.C. ZIRAAT BANK, SOFIA BRANCH

STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS

| | |
|--|---|
| License granted by the BNB | <p>By Order No. 100-000218 of 26 June 1998 of the BNB Governor T.C. Ziraat Bank with main office Ankara, Republic of Turkey, was granted a permit to conduct bank activity in Bulgaria through a branch in Sofia.</p> <p>License updated by:</p> <p>Order No. RD 22-2280 of 25 October 2007 of the BNB Governor in accordance with the requirements of the Law on Credit Institutions</p> <p>Order No. RD 22-2274 of 16 November 2009 of the BNB Governor in accordance with the requirements of the Law on Amendment to the Law on Credit Institutions.</p> <p>By Order No. RD 22-2274 of 14 June 2010 of the BNB Deputy Governor heading the Banking Supervision Department the Bank is allowed to provide payment services within the meaning of the Law on Payment Services and Payment Systems</p> |
| Legal registration | <p>Entered in the Commercial Register by Resolution No. 1 of 3 July 1998 of the Sofia City Court on company file No. 8801 of 1998, lot No. 863, vol. 15, p. 173; re-entered in the Commercial Register to the Registry Agency, UIC 121704731, certificate No. 20080510122735 of 10 May 2008</p> |
| Address of the branch | <p>87 Tsar Samuil Str., 1301 Sofia</p> <p>tel. 02/980 00 87</p> <p>Website: www.ziraatbank.bg</p> |
| Management of a foreign bank's branch | <p>Fazilet Çavdar – President</p> <p>Milka Ivanova Kosturska – Vice President</p> <p>Serkan Atasoy – Vice President</p> |
| Shareholders (shares over 10 per cent) | <p>T.C. Ziraat Bankasi A.Ş., Republic of Turkey – 100 per cent</p> |
| Auditors | <p>Grant Thornton OOD</p> <p>HLB Bulgaria OOD</p> |

BALANCE SHEET STATEMENT (STATEMENT OF FINANCIAL POSITION) AS OF 30 SEPTEMBER 2018

(BGN thousand)

| | Carrying amount |
|---|--------------------|
| ASSETS | |
| Cash, cash balances at central banks and other demand deposits | 37 683 |
| Financial assets held for trading | 15 611 |
| Non-trading financial assets mandatorily at fair value through profit or loss | 0 |
| Financial assets designated at fair value through profit or loss | 0 |
| Financial assets at fair value through other comprehensive income | 38 468 |
| Financial assets at amortised cost | 143 710 |
| Derivatives – hedge accounting | 0 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0 |
| Investments in subsidiaries, joint ventures and associates | 451 |
| Tangible assets | 21 589 |
| Intangible assets | 2 269 |
| Tax assets | 0 |
| Other assets | 9 399 |
| Non-current assets and disposal groups classified as held for sale | 240 |
| TOTAL ASSETS | 269 420 |
| LIABILITIES | |
| Financial liabilities held for trading | 0 |
| Financial liabilities designated at fair value through profit or loss | 0 |
| Financial liabilities measured at amortised cost | 230 539 |
| Derivatives – hedge accounting | 0 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0 |
| Provisions | 87 |
| Tax liabilities | 84 |
| Share capital repayable on demand | 0 |
| Other liabilities | 2 555 |
| Liabilities included in disposal groups classified as held for sale | 0 |
| TOTAL LIABILITIES | 233 265 |
| EQUITY | |
| Capital | 27 995 |
| Share premium | 0 |
| Equity instruments issued other than capital | 0 |
| Other equity | 0 |
| Accumulated other comprehensive income | 6 109 |
| Retained earnings | 0 |
| Revaluation reserves | 0 |
| Other reserves | 1 611 |
| (-) Treasury shares | 0 |
| Profit or loss attributable to owners of the parent | 440 |
| (-) Interim dividends | 0 |
| Minority interests [non-controlling interests] | 0 |
| TOTAL EQUITY | 36 155 |
| TOTAL EQUITY AND TOTAL LIABILITIES | 269 420 |

STATEMENT OF PROFIT OR LOSS AS OF 30 SEPTEMBER 2018

(BGN thousand)

| | Value |
|--|---------------|
| Interest income | 6 248 |
| (Interest expenses) | 527 |
| (Expenses on share capital repayable on demand) | 0 |
| Dividend income | 230 |
| Fee and commission income | 2 768 |
| (Fee and commission expenses) | 512 |
| Gains or (-) losses on derecognition of financial assets and liabilities not measured at fair value through profit or loss, net | 241 |
| Gains or (-) losses on financial assets and liabilities held for trading, net | 1 431 |
| Gains or (-) losses on non-trading financial assets mandatorily at fair value through profit or loss, net | 0 |
| Gains or (-) losses on financial assets and liabilities designated at fair value through profit or loss, net | 0 |
| Gains or (-) losses from hedge accounting, net | 0 |
| Exchange differences [gain or (-) loss], net | 4 |
| Gains or (-) losses on derecognition of non-financial assets, net | 173 |
| Other operating income | 715 |
| (Other operating expenses) | 664 |
| TOTAL OPERATING INCOME, NET | 10 107 |
| (Administrative expenses) | 9 109 |
| (Depreciation) | 872 |
| Modification gains or (-) losses | 0 |
| (Provisions or (-) reversal of provisions) | -8 |
| (Impairment or (-) reversal of impairment on financial assets not measured at fair value through profit or loss) | -303 |
| (Impairment or (-) reversal of impairment of investments in subsidiaries, joint ventures and associates) | 0 |
| (Impairment or (-) reversal of impairment on non-financial assets) | 0 |
| Negative goodwill recognised in profit or loss | 0 |
| Share of the profit or (-) loss of investments in subsidiaries, joint ventures and associates accounted for using the equity method | 0 |
| Profit or (-) loss from non-current assets and disposal groups classified as held for sale not qualifying as discontinued operations | 3 |
| PROFIT OR (-) LOSS BEFORE TAX FROM CONTINUING OPERATIONS | 440 |
| (Tax expense or (-) income related to profit or loss from continuing operations) | 0 |
| PROFIT OR (-) LOSS AFTER TAX FROM CONTINUING OPERATIONS | 440 |
| Profit or (-) loss after tax from discontinued operations | 0 |
| PROFIT OR (-) LOSS FOR THE YEAR | 440 |

DEBT SECURITIES, LOANS AND ADVANCES, AND DEPOSITS AS OF 30 SEPTEMBER 2018

(BGN thousand)

| Item | Total | | | Interest income |
|------------------------------|---------------|---------------|---------------|-----------------|
| | | o.w. BGN | o.w. EUR | |
| Debt securities | 35 911 | 18 889 | 17 022 | 596 |
| Central banks | 0 | 0 | 0 | 0 |
| General governments | 15 688 | 15 688 | 0 | 130 |
| Credit institutions | 0 | 0 | 0 | 0 |
| Other financial corporations | 7 390 | 0 | 7 390 | 98 |
| Non-financial corporations | 12 833 | 3 201 | 9 632 | 368 |

(BGN thousand)

| Item | Total | | | Interest income |
|---------------------------------|----------------|----------------|---------------|-----------------|
| | | o.w. BGN | o.w. EUR | |
| Loans and advances | 172 405 | 121 578 | 41 939 | 5 626 |
| Central banks | 22 458 | 13 262 | 9 196 | 0 |
| General governments | 0 | 0 | 0 | 0 |
| Credit institutions | 13 923 | 558 | 4 477 | 66 |
| Other financial corporations | 15 177 | 13 240 | 1 937 | 514 |
| Non-financial corporations | 88 981 | 65 093 | 23 888 | 3 262 |
| Households | 31 866 | 29 425 | 2 441 | 1 784 |
| o.w. Residential mortgage loans | 6 951 | 5 565 | 1 386 | 152 |
| o.w. Credit for consumption | 24 915 | 23 860 | 1 055 | 1 632 |

(BGN thousand)

| Item | Total | | | Interest expenses |
|------------------------------|----------------|----------------|---------------|-------------------|
| | | o.w. BGN | o.w. EUR | |
| Deposits | 230 539 | 147 988 | 71 682 | 419 |
| Central banks | 0 | 0 | 0 | 0 |
| General governments | 5 453 | 5 451 | 2 | 2 |
| Credit institutions | 11 556 | 10 001 | 0 | 7 |
| Other financial corporations | 19 173 | 13 762 | 5 363 | 14 |
| Non-financial corporations | 87 982 | 56 108 | 27 482 | 105 |
| Households | 106 375 | 62 666 | 38 835 | 291 |

STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS

| | |
|--|--|
| License granted by the BNB | <p>Licensed by Resolution No. 243 of 4 March 1992 of the BNB Governing Council to conduct bank transactions in Bulgaria under the Law on Banks and Credit Activity. License amended by Resolution No. 277 of 1 October 1993 of the BNB Governing Council to conduct bank transactions abroad. License confirmed by Resolution No. 248 of 11 April 1997 of the BNB Governing Council.</p> <p>License updated by:</p> <p>Order No. 100-00570 of 23 December 1999 of the BNB Governor in accordance with the requirements of the Law on Banks;</p> <p>Order No. RD 22-0852 of 7 May 2007 of the BNB Governor in accordance with the requirements of the Law on Credit Institutions;</p> <p>Order No. RD 22-2268 of 16 November 2009 of the BNB Governor in accordance with the requirements of the Law on Amendment to the Law on Credit Institutions</p> |
| Legal registration | <p>Entered in the Commercial Register by resolution of the Sofia City Court on Company file No. 24103 of 1992, lot No. 4542, vol. 89, p. 180; re-entered in the Commercial Register to the Registry Agency, UIC 040534040, certificate No. 20080528152148 of 28 May 2008</p> |
| Address of the head office | <p>117 Todor Alexandrov Blvd., 1303 Sofia tel. 02/903 5505; 02/903 5501; 02/903 5700 Website: www.teximbank.bg</p> |
| Management | |
| Supervisory Board | <p>Apostol Lachezarov Apostolov – Chairman Milen Georgiev Markov – Deputy Chairman Ivelina Kancheva Kancheva-Shaban Veselin Raychev Morov Petar Georgiev Hristov</p> |
| Management Board | <p>Iglika Dimitrova Logofetova – Chair Ivaylo Lazarov Donchev – Deputy Chairman and Executive Director Maria Petrova Vidolova – Executive Director Temelko Valentinov Stoychev – Executive Director Dimitar Iliev Zhilev</p> |
| Shareholders (shares over 10 per cent) | <p>Web Finance Holding AD, Bulgaria – 19.48 per cent</p> |
| Auditors | <p>Grant Thornton OOD RSM BG OOD</p> |

BALANCE SHEET STATEMENT (STATEMENT OF FINANCIAL POSITION) AS OF 30 SEPTEMBER 2018

(BGN thousand)

| | Carrying amount |
|---|--------------------|
| ASSETS | |
| Cash, cash balances at central banks and other demand deposits | 94 380 |
| Financial assets held for trading | 7 039 |
| Non-trading financial assets mandatorily at fair value through profit or loss | 0 |
| Financial assets designated at fair value through profit or loss | 0 |
| Financial assets at fair value through other comprehensive income | 45 093 |
| Financial assets at amortised cost | 212 560 |
| Derivatives – hedge accounting | 0 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0 |
| Investments in subsidiaries, joint ventures and associates | 0 |
| Tangible assets | 14 491 |
| Intangible assets | 648 |
| Tax assets | 0 |
| Other assets | 18 765 |
| Non-current assets and disposal groups classified as held for sale | 5 127 |
| TOTAL ASSETS | 398 103 |
| LIABILITIES | |
| Financial liabilities held for trading | 0 |
| Financial liabilities designated at fair value through profit or loss | 0 |
| Financial liabilities measured at amortised cost | 355 242 |
| Derivatives – hedge accounting | 0 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0 |
| Provisions | 282 |
| Tax liabilities | 112 |
| Share capital repayable on demand | 0 |
| Other liabilities | 563 |
| Liabilities included in disposal groups classified as held for sale | 0 |
| TOTAL LIABILITIES | 356 199 |
| EQUITY | |
| Capital | 68 000 |
| Share premium | 0 |
| Equity instruments issued other than capital | 0 |
| Other equity | 0 |
| Accumulated other comprehensive income | 2 291 |
| Retained earnings | -27 106 |
| Revaluation reserves | -795 |
| Other reserves | 813 |
| (-) Treasury shares | 0 |
| Profit or loss attributable to owners of the parent | -1 299 |
| (-) Interim dividends | 0 |
| Minority interests [non-controlling interests] | 0 |
| TOTAL EQUITY | 41 904 |
| TOTAL EQUITY AND TOTAL LIABILITIES | 398 103 |

Tokuda Bank

STATEMENT OF PROFIT OR LOSS AS OF 30 SEPTEMBER 2018

(BGN thousand)

| | Value |
|--|---------------|
| Interest income | 7 712 |
| (Interest expenses) | 1 680 |
| (Expenses on share capital repayable on demand) | 0 |
| Dividend income | 2 |
| Fee and commission income | 3 013 |
| (Fee and commission expenses) | 224 |
| Gains or (-) losses on derecognition of financial assets and liabilities not measured at fair value through profit or loss, net | 0 |
| Gains or (-) losses on financial assets and liabilities held for trading, net | 122 |
| Gains or (-) losses on non-trading financial assets mandatorily at fair value through profit or loss, net | 0 |
| Gains or (-) losses on financial assets and liabilities designated at fair value through profit or loss, net | 0 |
| Gains or (-) losses from hedge accounting, net | 0 |
| Exchange differences [gain or (-) loss], net | 2 |
| Gains or (-) losses on derecognition of non-financial assets, net | -17 |
| Other operating income | 308 |
| (Other operating expenses) | 1 118 |
| TOTAL OPERATING INCOME, NET | 8 120 |
| (Administrative expenses) | 8 699 |
| (Depreciation) | 511 |
| Modification gains or (-) losses | 0 |
| (Provisions or (-) reversal of provisions) | 0 |
| (Impairment or (-) reversal of impairment on financial assets not measured at fair value through profit or loss) | 89 |
| (Impairment or (-) reversal of impairment of investments in subsidiaries, joint ventures and associates) | 0 |
| (Impairment or (-) reversal of impairment on non-financial assets) | 0 |
| Negative goodwill recognised in profit or loss | 0 |
| Share of the profit or (-) loss of investments in subsidiaries, joint ventures and associates accounted for using the equity method | 0 |
| Profit or (-) loss from non-current assets and disposal groups classified as held for sale not qualifying as discontinued operations | -120 |
| PROFIT OR (-) LOSS BEFORE TAX FROM CONTINUING OPERATIONS | -1 299 |
| (Tax expense or (-) income related to profit or loss from continuing operations) | 0 |
| PROFIT OR (-) LOSS AFTER TAX FROM CONTINUING OPERATIONS | -1 299 |
| Profit or (-) loss after tax from discontinued operations | 0 |
| PROFIT OR (-) LOSS FOR THE YEAR | -1 299 |

DEBT SECURITIES, LOANS AND ADVANCES, AND DEPOSITS AS OF 30 SEPTEMBER 2018

(BGN thousand)

| Item | Total | | | Interest income |
|------------------------------|---------------|---------------|---------------|-----------------|
| | | o.w. BGN | o.w. EUR | |
| Debt securities | 51 647 | 15 832 | 26 543 | 1 021 |
| Central banks | 0 | 0 | 0 | 0 |
| General governments | 49 758 | 15 832 | 24 654 | 992 |
| Credit institutions | 1 889 | 0 | 1 889 | 29 |
| Other financial corporations | 0 | 0 | 0 | 0 |
| Non-financial corporations | 0 | 0 | 0 | 0 |

(BGN thousand)

| Item | Total | | | Interest income |
|---------------------------------|----------------|----------------|----------------|-----------------|
| | | o.w. BGN | o.w. EUR | |
| Loans and advances | 316 628 | 159 373 | 130 953 | 6 691 |
| Central banks | 80 711 | 35 552 | 45 159 | 0 |
| General governments | 1 501 | 1 501 | 0 | 33 |
| Credit institutions | 41 475 | 310 | 15 126 | 305 |
| Other financial corporations | 1 958 | 0 | 1 958 | 70 |
| Non-financial corporations | 146 143 | 88 225 | 57 655 | 4 545 |
| Households | 44 840 | 33 785 | 11 055 | 1 738 |
| o.w. Residential mortgage loans | 27 687 | 19 019 | 8 668 | 1 138 |
| o.w. Credit for consumption | 11 879 | 10 429 | 1 450 | 354 |

(BGN thousand)

| Item | Total | | | Interest expenses |
|------------------------------|----------------|----------------|----------------|-------------------|
| | | o.w. BGN | o.w. EUR | |
| Deposits | 355 242 | 180 723 | 138 024 | 1 425 |
| Central banks | 0 | 0 | 0 | 0 |
| General governments | 7 038 | 7 017 | 21 | 15 |
| Credit institutions | 104 | 0 | 36 | 0 |
| Other financial corporations | 269 | 232 | 19 | 0 |
| Non-financial corporations | 78 967 | 48 359 | 22 121 | 65 |
| Households | 268 864 | 125 115 | 115 827 | 1 345 |

Tokuda Bank

STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS

| | |
|--|---|
| License granted by the BNB | <p>Licensed by Resolution No. 365 of 1 December 1994 of the BNB Governing Council to conduct bank transactions in Bulgaria under Article 9, para. 1 of the Law on Banks and Credit Activity.</p> <p>License updated by:</p> <p>Order No. 100-00571 of 23 December 1999 of the BNB Governor in accordance with the requirements of the Law on Banks;</p> <p>Order No. RD 22-147 of 30 January 2003 of the BNB Governor to conduct bank transactions abroad;</p> <p>Order No. RD 22-0854 of 7 May 2007 of the BNB Governor in accordance with the requirements of the Law on Credit Institutions;</p> <p>Order No. RD 22-2267 of 16 November 2009 of the BNB Governor in accordance with the requirements of the Law on Amendment of the Law on Credit Institutions</p> |
| Legal registration | <p>Entered in the Commercial Register by Resolution No. 748 of 29 January 2002 of the Plovdiv Regional Court on company file No. 4463 of 2001, lot No. 31, vol. 23, p. 122; re-entered in the Commercial Register to the Registry Agency, UIC 813155318, certificate No. 20080326092111 of 26 March 2008</p> |
| Address of the head office | <p>21, George Washington Str., 1000 Sofia tel. 02/403 7900; 02/403 7985 Website: www.tcebank.com</p> |
| Management | |
| Supervisory Board | <p>Arthur Stern Dimitar Stoyanov Vuchev Thomas Michael Higgins</p> |
| Management Board | <p>Maria Svetoslavova Sheitanova – Executive Director Anna Petrova Tsankova-Boneva – Executive Director Todorina Alexandrova Doctorova</p> |
| Shareholders (shares over 10 per cent) | <p>International Hospital Services Co., Tokushukai Incorporated, Japan – 99.94 per cent</p> |
| Auditors | <p>AFA OOD ABVP-Audit Standard OOD</p> |

**BALANCE SHEET STATEMENT (STATEMENT OF FINANCIAL POSITION)
AS OF 30 SEPTEMBER 2018**

(BGN thousand)

| | Carrying amount |
|---|--------------------|
| ASSETS | |
| Cash, cash balances at central banks and other demand deposits | 3 325 045 |
| Financial assets held for trading | 111 828 |
| Non-trading financial assets mandatorily at fair value through profit or loss | 15 953 |
| Financial assets designated at fair value through profit or loss | 0 |
| Financial assets at fair value through other comprehensive income | 3 796 604 |
| Financial assets at amortised cost | 11 538 442 |
| Derivatives – hedge accounting | 8 196 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0 |
| Investments in subsidiaries, joint ventures and associates | 55 004 |
| Tangible assets | 130 023 |
| Intangible assets | 38 078 |
| Tax assets | 6 184 |
| Other assets | 113 881 |
| Non-current assets and disposal groups classified as held for sale | 10 860 |
| TOTAL ASSETS | 19 150 098 |
| LIABILITIES | |
| Financial liabilities held for trading | 32 345 |
| Financial liabilities designated at fair value through profit or loss | 0 |
| Financial liabilities measured at amortised cost | 16 157 188 |
| Derivatives – hedge accounting | 36 077 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0 |
| Provisions | 55 995 |
| Tax liabilities | 0 |
| Share capital repayable on demand | 0 |
| Other liabilities | 96 551 |
| Liabilities included in disposal groups classified as held for sale | 0 |
| TOTAL LIABILITIES | 16 378 156 |
| EQUITY | |
| Capital | 285 777 |
| Share premium | 0 |
| Equity instruments issued other than capital | 0 |
| Other equity | 0 |
| Accumulated other comprehensive income | 185 660 |
| Retained earnings | 1 965 833 |
| Revaluation reserves | 0 |
| Other reserves | 0 |
| (-) Treasury shares | 0 |
| Profit or loss attributable to owners of the parent | 334 672 |
| (-) Interim dividends | 0 |
| Minority interests [non-controlling interests] | 0 |
| TOTAL EQUITY | 2 771 942 |
| TOTAL EQUITY AND TOTAL LIABILITIES | 19 150 098 |

STATEMENT OF PROFIT OR LOSS AS OF 30 SEPTEMBER 2018

(BGN thousand)

| | Value |
|--|----------------|
| Interest income | 329 181 |
| (Interest expenses) | 28 019 |
| (Expenses on share capital repayable on demand) | 0 |
| Dividend income | 115 383 |
| Fee and commission income | 193 360 |
| (Fee and commission expenses) | 20 893 |
| Gains or (-) losses on derecognition of financial assets and liabilities not measured at fair value through profit or loss, net | 39 776 |
| Gains or (-) losses on financial assets and liabilities held for trading, net | 67 647 |
| Gains or (-) losses on non-trading financial assets mandatorily at fair value through profit or loss, net | 3 513 |
| Gains or (-) losses on financial assets and liabilities designated at fair value through profit or loss, net | 0 |
| Gains or (-) losses from hedge accounting, net | 34 |
| Exchange differences [gain or (-) loss], net | 2 142 |
| Gains or (-) losses on derecognition of non-financial assets, net | 9 200 |
| Other operating income | 3 267 |
| (Other operating expenses) | 62 387 |
| TOTAL OPERATING INCOME, NET | 652 204 |
| (Administrative expenses) | 164 753 |
| (Depreciation) | 21 335 |
| Modification gains or (-) losses | 0 |
| (Provisions or (-) reversal of provisions) | 2 305 |
| (Impairment or (-) reversal of impairment on financial assets not measured at fair value through profit or loss) | 104 703 |
| (Impairment or (-) reversal of impairment of investments in subsidiaries, joint ventures and associates) | 0 |
| (Impairment or (-) reversal of impairment on non-financial assets) | 0 |
| Negative goodwill recognised in profit or loss | 0 |
| Share of the profit or (-) loss of investments in subsidiaries, joint ventures and associates accounted for using the equity method | 128 |
| Profit or (-) loss from non-current assets and disposal groups classified as held for sale not qualifying as discontinued operations | 0 |
| PROFIT OR (-) LOSS BEFORE TAX FROM CONTINUING OPERATIONS | 359 236 |
| (Tax expense or (-) income related to profit or loss from continuing operations) | 24 564 |
| PROFIT OR (-) LOSS AFTER TAX FROM CONTINUING OPERATIONS | 334 672 |
| Profit or (-) loss after tax from discontinued operations | 0 |
| PROFIT OR (-) LOSS FOR THE YEAR | 334 672 |

DEBT SECURITIES, LOANS AND ADVANCES, AND DEPOSITS AS OF 30 SEPTEMBER 2018

(BGN thousand)

| Item | Total | | | Interest income |
|------------------------------|------------------|----------------|------------------|-----------------|
| | | o.w. BGN | o.w. EUR | |
| Debt securities | 3 807 896 | 878 398 | 2 929 498 | 49 978 |
| Central banks | 0 | 0 | 0 | 0 |
| General governments | 3 400 263 | 878 398 | 2 521 865 | 48 316 |
| Credit institutions | 0 | 0 | 0 | 0 |
| Other financial corporations | 269 907 | 0 | 269 907 | 1 662 |
| Non-financial corporations | 137 726 | 0 | 137 726 | 0 |

(BGN thousand)

| Item | Total | | | Interest income |
|---------------------------------|-------------------|------------------|------------------|-----------------|
| | | o.w. BGN | o.w. EUR | |
| Loans and advances | 15 209 977 | 8 426 045 | 6 436 321 | 278 782 |
| Central banks | 1 705 426 | 629 624 | 1 075 802 | 0 |
| General governments | 347 987 | 84 938 | 263 049 | 8 840 |
| Credit institutions | 2 618 948 | 455 750 | 2 059 931 | 5 255 |
| Other financial corporations | 1 484 646 | 1 136 095 | 334 837 | 8 670 |
| Non-financial corporations | 6 860 241 | 4 221 018 | 2 413 166 | 174 250 |
| Households | 2 192 729 | 1 898 620 | 289 536 | 81 767 |
| o.w. Residential mortgage loans | 1 872 625 | 1 678 360 | 192 929 | 61 001 |
| o.w. Credit for consumption | 225 398 | 137 271 | 85 380 | 17 627 |

(BGN thousand)

| Item | Total | | | Interest expenses |
|------------------------------|-------------------|------------------|------------------|-------------------|
| | | o.w. BGN | o.w. EUR | |
| Deposits | 16 157 188 | 8 638 911 | 5 884 936 | 13 330 |
| Central banks | 0 | 0 | 0 | 0 |
| General governments | 305 247 | 176 561 | 105 616 | 183 |
| Credit institutions | 406 906 | 141 227 | 47 473 | 10 503 |
| Other financial corporations | 412 682 | 207 896 | 151 910 | 133 |
| Non-financial corporations | 6 439 747 | 3 581 888 | 2 402 947 | 691 |
| Households | 8 592 606 | 4 531 339 | 3 176 990 | 1 820 |



STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS

| | |
|--|--|
| License granted by the BNB | Established by Decree No. 7 of 20 February 1964 of the Council of Ministers to conduct foreign exchange and credit transactions in Bulgaria and abroad. Licensed by Resolution No. 13 of 25 February 1991 of the BNB Governing Council. License updated by: Order No. 100-00485 of 17 November 1999 of the BNB Governor in accordance with the requirements of the Law on Banks; Order No. RD 22-0841 of 7 May 2007 of the BNB Governor in accordance with the requirements of the Law on Credit Institutions; Order No. RD 22-2249 of 16 November 2009 of the BNB Governor in accordance with the requirements of the Law on Amendment to the Law on Credit Institutions. |
| Legal registration | Entered under No. 17 of 21 February 1964 of the Sofia Regional Court on company file No. 9 of 1964 and in the Commercial Register under No. 503, vol. 5, p. 99 on company file No. 2010 of 1990 of the Sofia City Court, re-entered in the Commercial Register to the Registry Agency, UIC 831919536, certificate No. 20080218090731 of 18 February 2008 |
| Address of the head office | 7 Sveta Nedelya Sq., 1000 Sofia tel. 02/923 2111 Website: www.unicreditbulbank.bg |
| Management | |
| Supervisory Board | Robert Zadrazil – Chairman Alberto Devoto – Deputy Chairman Heinz Meidlinger Dimitar Georgiev Zhelev Silvano Silvestri Luca Rubaga Ivan Vlaho |
| Management Board | Levon Karekin Hampartzoumian – Chairman and Chief Executive Director Enrico Minniti – Executive Director Tsvetanka Georgieva Mintcheva Jasna Mandac Antoaneta Kurteanu Teodora Alexandrova Petkova Giacomo Volpi |
| Shareholders (shares over 10 per cent) | UNICREDIT S.P.A., Republic of Italy – 99.45 per cent |
| Auditors | Deloitte Audit OOD Baker Tilly Klitou and Partners OOD |

**BALANCE SHEET STATEMENT (STATEMENT OF FINANCIAL POSITION)
AS OF 30 SEPTEMBER 2018**

| | (BGN thousand) |
|---|-------------------|
| | Carrying amount |
| ASSETS | |
| Cash, cash balances at central banks and other demand deposits | 2 496 456 |
| Financial assets held for trading | 47 724 |
| Non-trading financial assets mandatorily at fair value through profit or loss | 6 654 |
| Financial assets designated at fair value through profit or loss | 0 |
| Financial assets at fair value through other comprehensive income | 1 030 051 |
| Financial assets at amortised cost | 6 978 434 |
| Derivatives – hedge accounting | 0 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0 |
| Investments in subsidiaries, joint ventures and associates | 18 893 |
| Tangible assets | 268 561 |
| Intangible assets | 5 240 |
| Tax assets | 13 016 |
| Other assets | 28 771 |
| Non-current assets and disposal groups classified as held for sale | 0 |
| TOTAL ASSETS | 10 893 800 |
| LIABILITIES | |
| Financial liabilities held for trading | 1 881 |
| Financial liabilities designated at fair value through profit or loss | 0 |
| Financial liabilities measured at amortised cost | 9 449 818 |
| Derivatives – hedge accounting | 2 016 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0 |
| Provisions | 20 766 |
| Tax liabilities | 579 |
| Share capital repayable on demand | 0 |
| Other liabilities | 62 860 |
| Liabilities included in disposal groups classified as held for sale | 0 |
| TOTAL LIABILITIES | 9 537 920 |
| EQUITY | |
| Capital | 93 838 |
| Share premium | 210 058 |
| Equity instruments issued other than capital | 0 |
| Other equity | 0 |
| Accumulated other comprehensive income | 56 026 |
| Retained earnings | 187 468 |
| Revaluation reserves | 0 |
| Other reserves | 672 921 |
| (-) Treasury shares | 0 |
| Profit or loss attributable to owners of the parent | 135 569 |
| (-) Interim dividends | 0 |
| Minority interests [non-controlling interests] | 0 |
| TOTAL EQUITY | 1 355 880 |
| TOTAL EQUITY AND TOTAL LIABILITIES | 10 893 800 |



STATEMENT OF PROFIT OR LOSS AS OF 30 SEPTEMBER 2018

(BGN thousand)

| | Value |
|--|----------------|
| Interest income | 214 699 |
| (Interest expenses) | 12 029 |
| (Expenses on share capital repayable on demand) | 0 |
| Dividend income | 2 936 |
| Fee and commission income | 91 802 |
| (Fee and commission expenses) | 13 967 |
| Gains or (-) losses on derecognition of financial assets and liabilities not measured at fair value through profit or loss, net | 128 |
| Gains or (-) losses on financial assets and liabilities held for trading, net | 13 940 |
| Gains or (-) losses on non-trading financial assets mandatorily at fair value through profit or loss, net | -423 |
| Gains or (-) losses on financial assets and liabilities designated at fair value through profit or loss, net | 0 |
| Gains or (-) losses from hedge accounting, net | 17 |
| Exchange differences [gain or (-) loss], net | 3 754 |
| Gains or (-) losses on derecognition of non-financial assets, net | 2 622 |
| Other operating income | 11 731 |
| (Other operating expenses) | 29 986 |
| TOTAL OPERATING INCOME, NET | 285 224 |
| (Administrative expenses) | 135 003 |
| (Depreciation) | 13 688 |
| Modification gains or (-) losses | 0 |
| (Provisions or (-) reversal of provisions) | 1 715 |
| (Impairment or (-) reversal of impairment on financial assets not measured at fair value through profit or loss) | -25 245 |
| (Impairment or (-) reversal of impairment of investments in subsidiaries, joint ventures and associates) | 0 |
| (Impairment or (-) reversal of impairment on non-financial assets) | 9 864 |
| Negative goodwill recognised in profit or loss | 0 |
| Share of the profit or (-) loss of investments in subsidiaries, joint ventures and associates accounted for using the equity method | 0 |
| Profit or (-) loss from non-current assets and disposal groups classified as held for sale not qualifying as discontinued operations | 0 |
| PROFIT OR (-) LOSS BEFORE TAX FROM CONTINUING OPERATIONS | 150 199 |
| (Tax expense or (-) income related to profit or loss from continuing operations) | 14 630 |
| PROFIT OR (-) LOSS AFTER TAX FROM CONTINUING OPERATIONS | 135 569 |
| Profit or (-) loss after tax from discontinued operations | 0 |
| PROFIT OR (-) LOSS FOR THE YEAR | 135 569 |

DEBT SECURITIES, LOANS AND ADVANCES, AND DEPOSITS AS OF 30 SEPTEMBER 2018

(BGN thousand)

| Item | Total | | | Interest income |
|------------------------------|------------------|----------------|------------------|-----------------|
| | | o.w. BGN | o.w. EUR | |
| Debt securities | 2 042 367 | 431 826 | 1 517 393 | 28 938 |
| Central banks | 0 | 0 | 0 | 0 |
| General governments | 2 015 923 | 425 168 | 1 497 608 | 28 438 |
| Credit institutions | 0 | 0 | 0 | 0 |
| Other financial corporations | 6 654 | 6 654 | 0 | 0 |
| Non-financial corporations | 19 790 | 4 | 19 785 | 500 |

(BGN thousand)

| Item | Total | | | Interest income |
|---------------------------------|------------------|------------------|------------------|-----------------|
| | | o.w. BGN | o.w. EUR | |
| Loans and advances | 8 995 859 | 3 934 341 | 4 973 940 | 181 945 |
| Central banks | 1 798 100 | 287 862 | 1 510 238 | 0 |
| General governments | 60 324 | 15 201 | 45 123 | 1 242 |
| Credit institutions | 1 321 519 | 3 677 | 1 251 718 | 1 612 |
| Other financial corporations | 133 696 | 30 145 | 103 551 | 1 176 |
| Non-financial corporations | 3 199 787 | 1 327 746 | 1 850 596 | 60 645 |
| Households | 2 482 433 | 2 269 710 | 212 714 | 117 270 |
| o.w. Residential mortgage loans | 1 324 101 | 1 114 583 | 209 509 | 44 103 |
| o.w. Credit for consumption | 1 158 332 | 1 155 125 | 3 206 | 73 167 |

(BGN thousand)

| Item | Total | | | Interest expenses |
|------------------------------|------------------|------------------|------------------|-------------------|
| | | o.w. BGN | o.w. EUR | |
| Deposits | 9 449 818 | 4 887 538 | 3 889 004 | 7 099 |
| Central banks | 0 | 0 | 0 | 0 |
| General governments | 93 210 | 85 176 | 7 387 | 35 |
| Credit institutions | 1 570 611 | 1 664 | 1 563 774 | 1 897 |
| Other financial corporations | 593 067 | 348 980 | 237 155 | 97 |
| Non-financial corporations | 2 083 087 | 1 356 115 | 541 716 | 1 038 |
| Households | 5 109 843 | 3 095 603 | 1 538 972 | 4 032 |



STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS

| | |
|--|--|
| License granted by the BNB | <p>Licensed by resolution of 25 February 1991 of the BNB Governing Council. License updated by: Resolution No. 340 of the BNB Central Management to conduct bank transactions in Bulgaria and abroad; Order No. 100-00487 of 17 November 1999 of the BNB Governor in accordance with the requirements of the Law on Banks; Order No. RD 22-1558 of 20 July 2007 of the BNB Governor in accordance with the requirements of the Law on Credit Institutions; Order No. RD 22-2250 of 16 November 2009 in accordance with the requirements of the Law on Amendment to the Law on Credit Institutions</p> |
| Legal registration | <p>Entered in the Commercial Register by Resolution No. 376 of 1992 of the Sofia City Court on company file No. 31848 of 1992, lot No. 376, vol. 8, p. 105; re-entered in the Commercial Register to the Registry Agency, UIC 000694959, certificate No. 20080522125029 of 22 May 2008</p> |
| Address of the head office | <p>89B Vitosha Blvd., 1463 Sofia tel. 02/811 2800 Website: www.ubb.bg</p> |
| Management* | |
| Supervisory Board | <p>Luc Popelier – Chairman Christine Van Rijseghem Willem Hueting Franky Depickere</p> |
| Management Board | <p>Peter Grozdev Andronov – Chairman and Chief Executive Director Theodor Valentinov Marinov – Executive Director Frank Jansen – Executive Director Christof De Mil – Executive Director Svetla Atanasova Georgieva – Executive Director Ivailo Stanev Mateev – Executive Director Jan Swinnen – Executive Director</p> |
| Procurator | <p>Hristina Atanasova Filipova</p> |
| Shareholders (shares over 10 per cent) | <p>KBC BANK N.V., Kingdom of Belgium– 99.92 per cent</p> |
| Auditors | <p>PricewaterhouseCoopers Audit OOD Grant Thornton OOD</p> |



**BALANCE SHEET STATEMENT (STATEMENT OF FINANCIAL POSITION)
AS OF 30 SEPTEMBER 2018**

(BGN thousand)

| | Carrying amount |
|---|--------------------|
| ASSETS | |
| Cash, cash balances at central banks and other demand deposits | 1 153 |
| Financial assets held for trading | 0 |
| Non-trading financial assets mandatorily at fair value through profit or loss | 201 |
| Financial assets designated at fair value through profit or loss | 0 |
| Financial assets at fair value through other comprehensive income | 13 191 |
| Financial assets at amortised cost | 69 622 |
| Derivatives – hedge accounting | 0 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0 |
| Investments in subsidiaries, joint ventures and associates | 0 |
| Tangible assets | 4 006 |
| Intangible assets | 2 623 |
| Tax assets | 15 |
| Other assets | 619 |
| Non-current assets and disposal groups classified as held for sale | 26 109 |
| TOTAL ASSETS | 117 539 |
| LIABILITIES | |
| Financial liabilities held for trading | 0 |
| Financial liabilities designated at fair value through profit or loss | 0 |
| Financial liabilities measured at amortised cost | 4 275 |
| Derivatives – hedge accounting | 0 |
| Fair value changes of the hedged items in portfolio hedge of interest rate risk | 0 |
| Provisions | 40 |
| Tax liabilities | 7 |
| Share capital repayable on demand | 0 |
| Other liabilities | 85 550 |
| Liabilities included in disposal groups classified as held for sale | 0 |
| TOTAL LIABILITIES | 89 872 |
| EQUITY | |
| Capital | 122 091 |
| Share premium | 0 |
| Equity instruments issued other than capital | 0 |
| Other equity | 0 |
| Accumulated other comprehensive income | 1 469 |
| Retained earnings | 50 |
| Revaluation reserves | 0 |
| Other reserves | -91 679 |
| (-) Treasury shares | 0 |
| Profit or loss attributable to owners of the parent | -4 264 |
| (-) Interim dividends | 0 |
| Minority interests [non-controlling interests] | 0 |
| TOTAL EQUITY | 27 667 |
| TOTAL EQUITY AND TOTAL LIABILITIES | 117 539 |



STATEMENT OF PROFIT OR LOSS AS OF 30 SEPTEMBER 2018

(BGN thousand)

| | Value |
|--|---------------|
| Interest income | 1 527 |
| (Interest expenses) | 571 |
| (Expenses on share capital repayable on demand) | 0 |
| Dividend income | 6 |
| Fee and commission income | 188 |
| (Fee and commission expenses) | 23 |
| Gains or (-) losses on derecognition of financial assets and liabilities not measured at fair value through profit or loss, net | 0 |
| Gains or (-) losses on financial assets and liabilities held for trading, net | 0 |
| Gains or (-) losses on non-trading financial assets mandatorily at fair value through profit or loss, net | 0 |
| Gains or (-) losses on financial assets and liabilities designated at fair value through profit or loss, net | 0 |
| Gains or (-) losses from hedge accounting, net | 0 |
| Exchange differences [gain or (-) loss], net | 36 |
| Gains or (-) losses on derecognition of non-financial assets, net | -51 |
| Other operating income | 168 |
| (Other operating expenses) | 384 |
| TOTAL OPERATING INCOME, NET | 896 |
| (Administrative expenses) | 3 636 |
| (Depreciation) | 511 |
| Modification gains or (-) losses | 0 |
| (Provisions or (-) reversal of provisions) | 0 |
| (Impairment or (-) reversal of impairment on financial assets not measured at fair value through profit or loss) | 1 157 |
| (Impairment or (-) reversal of impairment of investments in subsidiaries, joint ventures and associates) | 0 |
| (Impairment or (-) reversal of impairment on non-financial assets) | 0 |
| Negative goodwill recognised in profit or loss | 0 |
| Share of the profit or (-) loss of investments in subsidiaries, joint ventures and associates accounted for using the equity method | 0 |
| Profit or (-) loss from non-current assets and disposal groups classified as held for sale not qualifying as discontinued operations | 163 |
| PROFIT OR (-) LOSS BEFORE TAX FROM CONTINUING OPERATIONS | -4 245 |
| (Tax expense or (-) income related to profit or loss from continuing operations) | 19 |
| PROFIT OR (-) LOSS AFTER TAX FROM CONTINUING OPERATIONS | -4 264 |
| Profit or (-) loss after tax from discontinued operations | 0 |
| PROFIT OR (-) LOSS FOR THE YEAR | -4 264 |



DEBT SECURITIES, LOANS AND ADVANCES, AND DEPOSITS AS OF 30 SEPTEMBER 2018

(BGN thousand)

| Item | Total | | | Interest income |
|------------------------------|----------|----------|----------|-----------------|
| | | o.w. BGN | o.w. EUR | |
| Debt securities | 0 | 0 | 0 | 0 |
| Central banks | 0 | 0 | 0 | 0 |
| General governments | 0 | 0 | 0 | 0 |
| Credit institutions | 0 | 0 | 0 | 0 |
| Other financial corporations | 0 | 0 | 0 | 0 |
| Non-financial corporations | 0 | 0 | 0 | 0 |

(BGN thousand)

| Item | Total | | | Interest income |
|---------------------------------|----------------|---------------|----------------|-----------------|
| | | o.w. BGN | o.w. EUR | |
| Loans and advances | 130 393 | 20 672 | 105 758 | 1 522 |
| Central banks | 985 | 815 | 170 | 0 |
| General governments | 0 | 0 | 0 | 0 |
| Credit institutions | 46 812 | 4 703 | 42 098 | 0 |
| Other financial corporations | 0 | 0 | 0 | 0 |
| Non-financial corporations | 67 602 | 11 686 | 51 964 | 866 |
| Households | 14 994 | 3 468 | 11 526 | 656 |
| o.w. Residential mortgage loans | 6 673 | 259 | 6 414 | 541 |
| o.w. Credit for consumption | 4 264 | 3 171 | 1 093 | 115 |

(BGN thousand)

| Item | Total | | | Interest expenses |
|------------------------------|--------------|--------------|--------------|-------------------|
| | | o.w. BGN | o.w. EUR | |
| Deposits | 4 275 | 1 806 | 2 191 | 451 |
| Central banks | 0 | 0 | 0 | 0 |
| General governments | 0 | 0 | 0 | 0 |
| Credit institutions | 0 | 0 | 0 | 0 |
| Other financial corporations | 14 | 14 | 0 | 450 |
| Non-financial corporations | 1 480 | 796 | 654 | 0 |
| Households | 2 781 | 996 | 1 537 | 1 |



Търговска банка
„Виктория“ ЕАД

VICTORIA COMMERCIAL BANK

STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS

On 21 November 2018 with the entry into Commercial Register, the process of transforming Victoria Commercial Bank through acquisition by Investbank AD was completed.

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ELEMENTS OF THE 10 LEV BANKNOTE, ISSUES 1999 AND 2008, ARE USED IN COVER DESIGN.