

Commercial Banks in Bulgaria

July – September 2006



BULGARIAN
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Commercial Banks in Bulgaria



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Abbreviations

BGN	–	The Abbreviation of the Redenominated lev
BNB	–	Bulgarian National Bank
Core ROA	–	Core Return on Assets
HHI	–	Herfindahl-Hirschman Index (Market Concentration Index)
ROA	–	Return on Assets
ROE	–	Return on Equity
RWA	–	Risk-weighted Assets
UBPR	–	Uniform Bank Performance Report

I. State of the Banking System

(third quarter of 2006)

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1. Introduction

This report includes analysis of major trends in the banking system during the third quarter of 2006. Monthly and quarterly supervisory reports and on-site inspection and special supervision findings form the basis of analysis. A package of statistical statements containing data on the quality of loans, capital position and liquidity was applied. The risk profile of the banking system and that of individual banks was determined using the CAMELS/CAEL valuation system. Complex CAMELS ratings are assigned as part of full supervisory inspections (once each 12 to 18 months), and ratings on four of the components (C: capital, A: asset quality, E: earnings, L: liquidity) are assigned quarterly. CAEL ratings indicate current fluctuations in the financial position and risk profile of individual banks. Early full supervisory inspections are initiated where serious indications of negative trends emerge.

The approach to preparing figures by bank, group of banks, and the banking system includes computing medians for all individual ratios in addition to computing average values (for the banking system). This helps avoid 'contaminating' average values by the weights set for individual banks and presents a more complete picture of developments in each analysed bank.

The classification of commercial banks into three groups was retained: *Group I* with the ten largest banks, *Group II* with 18 medium and small-sized banks, and *Group III* with foreign bank branches. This focuses greater attention to processes in the groups which form the banking system, and pinpoints similarities and differences in institutions which have less influence within the banking system. The classification is *only for analytical purposes* and relates directly to the *average values or medians for any individual bank group* introduced by the Uniform Bank Performance Report (UBPR). The larger number of banks in each group allows for more precise computation of medians, while offsetting acute fluctuations at individual banks (these fluctuations will continue to attract attention in analysing the profiles of relevant banks, and their significance for the bank group or banking system is not underestimated).

2. The Banking System

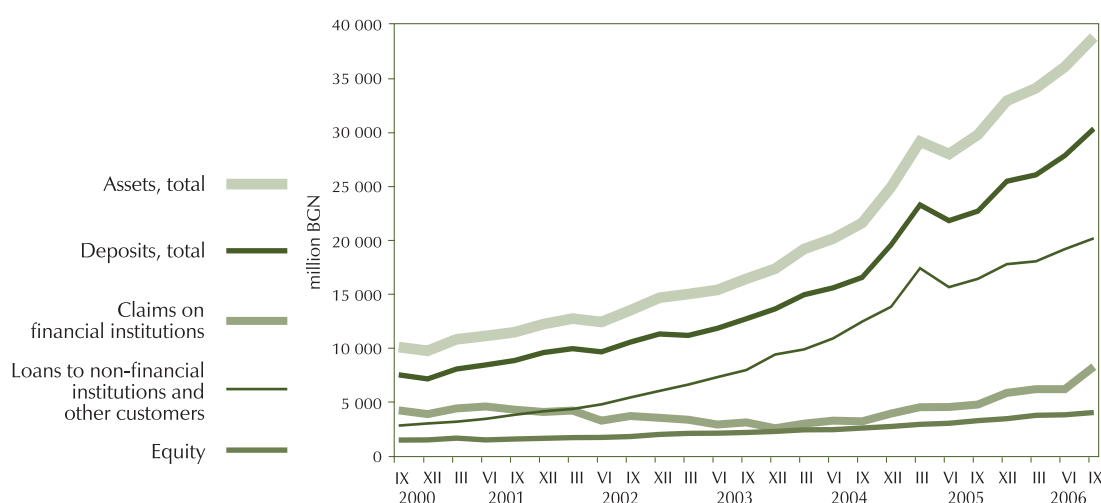
2.1. Structure, Changes, and Trends

At the end of September banking system's balance sheet assets came to BGN 38,743 million: up by 7.7 per cent (BGN 2756 million) on 30 June 2006 and by 30.4 per cent (BGN 9035 million) within a year. In the review quarter balance sheet figure's growth rates picked up by some 2 percentage points compared with the March to June 2006 period and by 1.3 percentage points on the third quarter of the previous year. In the review quarter and in a one-year horizon their dynamics was affected by the one-off effect of a completed privatization transaction.¹ The rise in deposits of non-financial institutions and other customers (BGN 2107 million) was the main source of the quarterly increase in the banking system's balance sheet figure. The banking sector received additional resources in the form of financial institutions' deposits (BGN 380 million), long-term borrowings (BGN 198 million) and equity (BGN 213 million). Compared with 30 June 2006, the ten Group I banks reported the highest absolute increase in the balance sheet figure to the amount of BGN 1930 million (7.3 per

¹ The CEZ Czech company acquired the shares of the Varna Thermo-electric Power Plant for EUR 206 million and invested another EUR 99 million in increasing the thermo-electric plant's capital. By the end of September these funds were transferred as demand deposits on accounts with a bank, thus increasing its non-financial institutions' deposits by BGN 512 million and its balance sheet figure two and a half times on end-June. However, the funds decreased in the first week of October (6 October 2006), when the CEZ transferred BGN 318 million to the Privatization Agency's account with the BNB. Until the completion of the transaction, operations will affect the claims on financial institutions item in the balance sheet since the bank placed two-thirds of these funds in the form of time deposits.

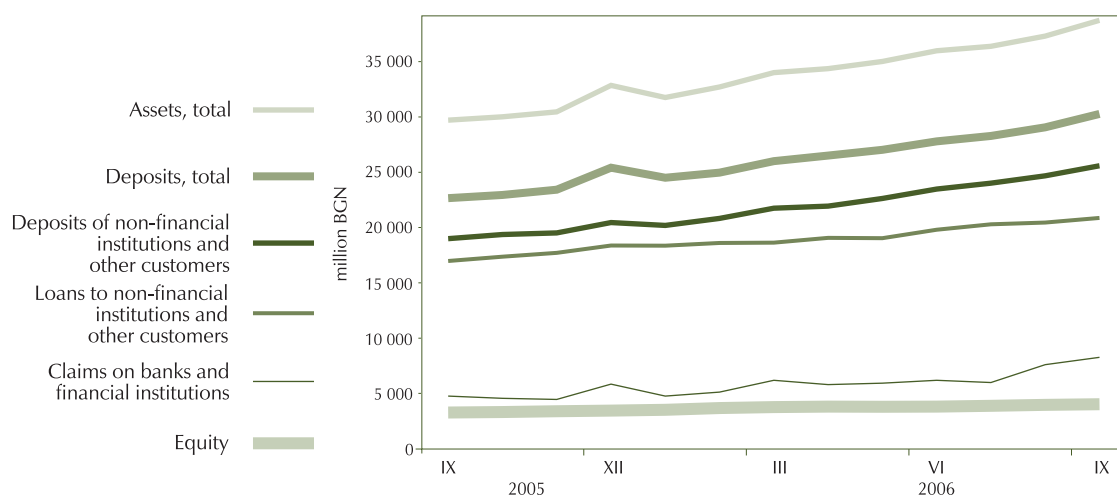
cent), while foreign bank branches registered the highest percentage growth of 68.9 per cent (BGN 660 million). Group II institutions expanded their positions by just BGN 167 million (2 per cent). Foreign bank branches increased their market share as a result mainly of the growth in two of them: BGN 532 million or 159.6 per cent for the first and BGN 91 million or 25.6 per cent for the second branch.

Chart 1
Dynamics of Major Balance Sheet Aggregates by Quarter



The annual increase in the banking system assets by BGN 9 billion was formed by the ten largest banks (BGN 6.2 billion or 27.7 per cent) and by Group II credit institutions (BGN 2.7 billion or 45.6 per cent). Owing to the reduced number of foreign bank branches during this period, the increase in their assets comprised just BGN 0.1 billion or 9.3 per cent. Over the last twelve months all banks enhanced their operations, but two of them reported insignificant changes.

Chart 2
Dynamics of Major Balance Sheet Aggregates

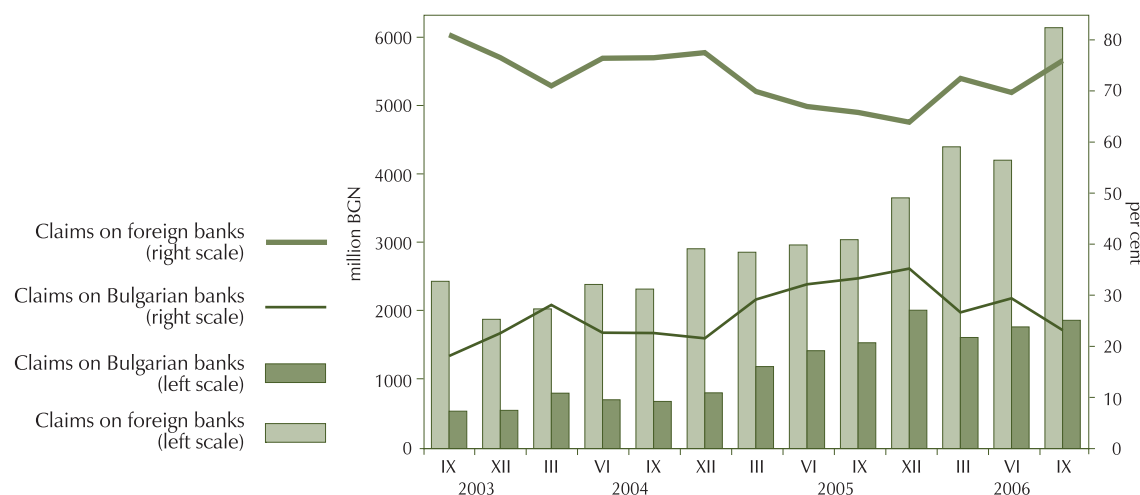


Changes in commercial bank balance sheet aggregates were as follows:

Unlike the previous quarter, in the review period the banking system total cash declined by BGN 210 million (5.1 per cent). The share of cash in the banking system assets fell to 10.1 per cent. The change reflected the August release of additional minimum reserves of BGN 808 million reported by nine banks.

Net claims on financial institutions were the most dynamic balance sheet item in the reporting quarter, with an increase of BGN 2.1 billion (33.6 per cent).² Transforming a great portion of the released additional minimum required reserves into placements with banks accounted for the bulk of this change. At the banking system level, time deposits of banks (BGN 1644 million or 32 per cent) posted the highest growth, followed by demand placements (BGN 402 million or 51.3 per cent) and loans of other financial institutions (BGN 37 million or 19.8 per cent). Loans to banks and other claims on credit institutions went down. During the quarter *claims on foreign financial institutions* followed closely the above upward dynamics. They picked up by BGN 1941 million (46 per cent) due to the rise in time deposits (BGN 1531 million) and demand placements with non-resident banks (BGN 415 million). Thus, by end-September 2006 demand and time deposits with foreign credit institutions increased their share by 6.3 percentage points, occupying 76.7 per cent of total deposits with banks.

Chart 3
Claims on Banks



For the second quarter in a row *assets in trading portfolio* posted slight growth which matched that in the previous quarter (BGN 14 million or 0.7 per cent) and their share in banking system assets stayed almost unchanged (5.3 per cent). However, the change by 30 June reflected the increase in the positive fair value of derivatives held for trading, while by end-September it was ascribable to acquiring corporate securities. During the third quarter Bulgarian government securities declined by BGN 30 million (2 per cent), while the other debt securities by BGN 5.5 million (12.2 per cent). Concurrently, corporate securities picked up by BGN 57 million (18 per cent) and equity securities by BGN 1.2 million. As a result of the opposite dynamics, *the portfolio of local issuers' securities* went up by BGN 23 million and occupied 92.7 per cent of the banking system's trading portfolio.

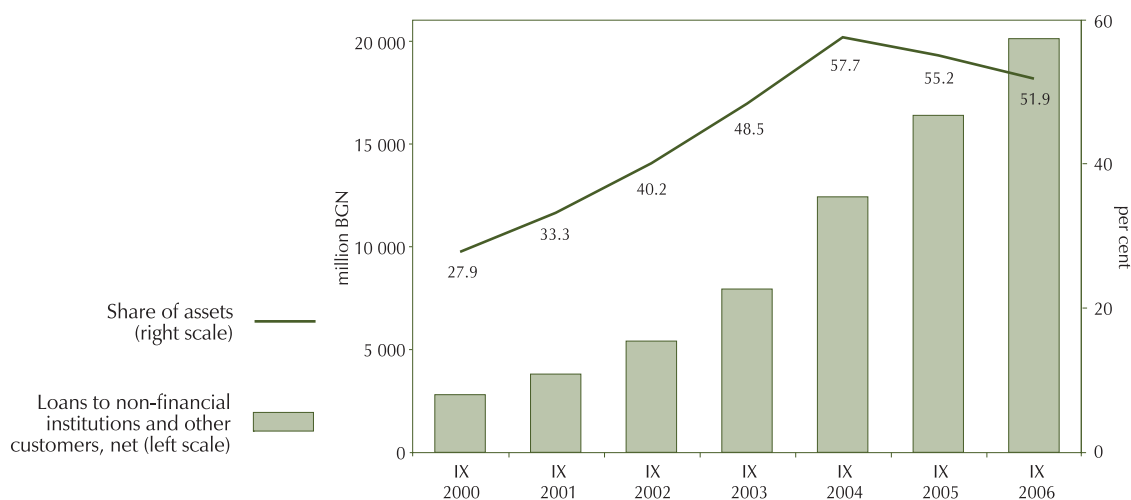
² For comparison, growth in the respective period of 2005 was BGN 228 million (5 per cent).

In the third quarter *investment portfolio* decreased by BGN 37 million (1.3 per cent) and its share in the system's assets contracted to 7.3 per cent. Dynamics by bank group over the previous review period continued in the third quarter as well. Medium and small-sized banks posted growth again and those of Group I and Group II – a decline. The reduced investment portfolio was attributable to EUR-denominated securities (down by BGN 39 million). Therefore, by end-September the share of investments in national currency increased to 39.7 per cent, while that in euro contracted to 39.2 per cent. Investments available for sale and those held to maturity decreased by BGN 11 million (0.9 per cent) and BGN 26 million (1.5 per cent) respectively. Investments held to maturity reported a fall in all types of securities with the exception of corporate securities which picked up by BGN 10 million, including BGN 9 million of foreign issuers.

Gross loans' growth rates decreased by 1 percentage point on the second quarter of 2006, coming to 5.4 per cent (BGN 1063 million) by end-September.³ It should be noted that the amount of banks' credit portfolios transferred to the balances of local and foreign institutions also went down. During the third quarter the ten largest banks' credit portfolios increased by BGN 804 million, Group II institutions by BGN 258 million and foreign bank branches by BGN 1 million. During the last 12 months gross loans in banks' portfolios went up by BGN 3887 million (22.9 per cent), of which BGN 1875 million (48.2 per cent) in the form of mortgage and consumer loans. Commercial loans' growth of BGN 1826 million almost matched this growth, resulting in an annual rise of 16.9 per cent. The bulk of new loans were extended by Group I banks.

Chart 4

Loans to Non-financial Institutions and Other Customers

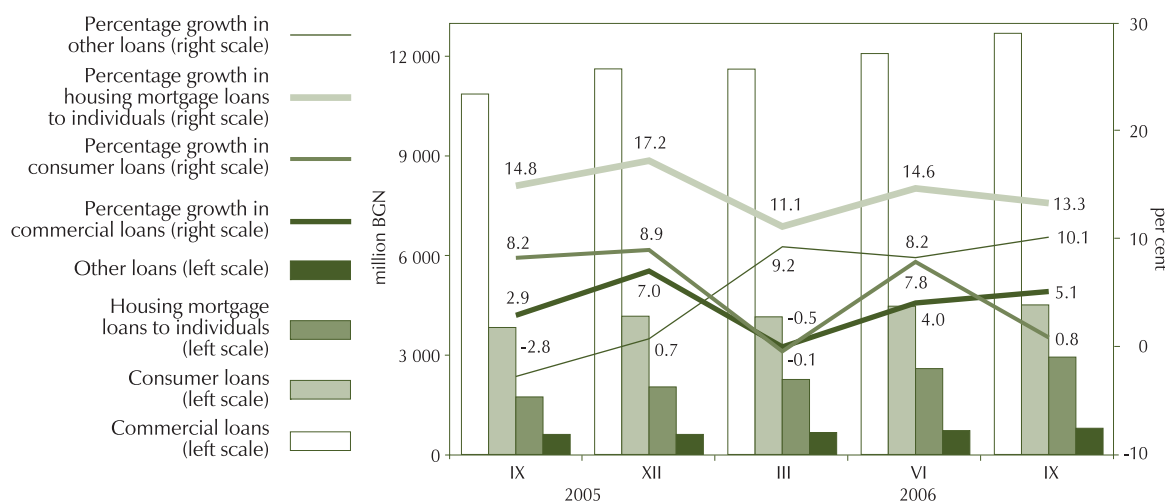


In the third quarter all banking system's portfolio items reported increases, with commercial loans having the largest weight (BGN 612 million or 5.1 per cent), followed by housing mortgage loans (BGN 342 million or 13.3 per cent). Consumer loans contributed the least (by just BGN 37 million or 0.8 per cent) due to transferring large portfolios in banks' balance sheets. By 30 September 2006 commercial loans comprised 60.7 per cent of gross loans, retaining their relative weight compared with the second quarter. During the third quarter the share of consumer loans in total portfolio dropped by 1 percentage point to 21.6 per cent. The trend to increasing the weight of housing mortgage loans was sustained in this quarter. By end-September they occupied 14 per cent:

³ During the June to September 2005 period the system's total loans registered similar growth at 4.9 per cent.

up by 1 percentage point on 30 June. Data on the last two years show that the share of housing loans in total portfolio grew at an annual rate of 4 percentage points (by 30 September 2004 their relative weight was 6.2 per cent *vis-à-vis* 10.2 per cent by 30 September 2005). However, it should be noted that in a one-year horizon the growth rate of housing loans in banks' balance sheets continued to slow down, coming to 68.9 per cent at the close of September (124 per cent over the September 2004 to September 2005 period). In the reporting quarter loans to the budget grew by BGN 10 million (18.1 per cent), agricultural loans by BGN 24 million (6.4 per cent) and other loans by BGN 38 million (13.4 per cent).

Chart 5
Credit Dynamics

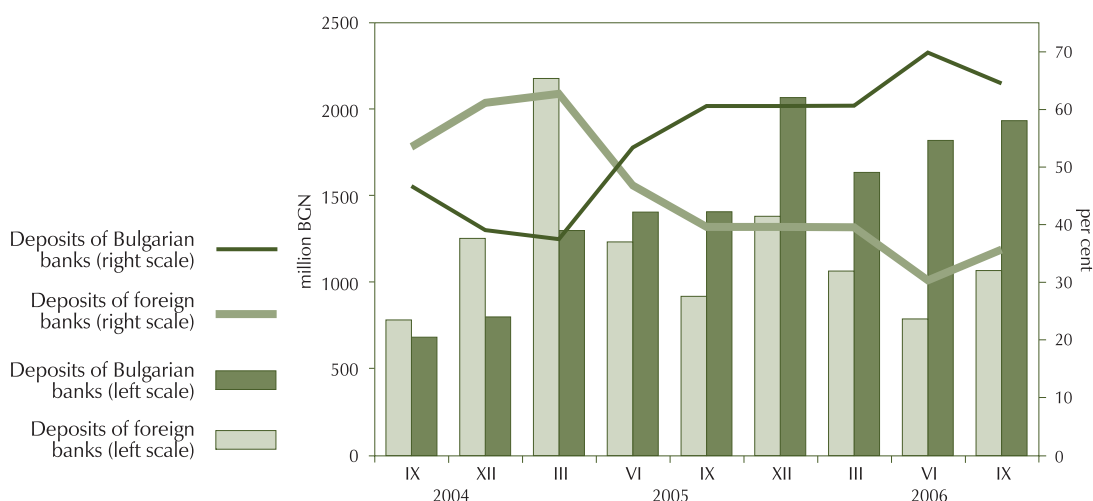


Net loans (overall portfolio less the amount of allocated provisions) went up by BGN 997 million (5.2 per cent) on end-June but their share in assets dropped by 1.3 percentage points to 51.9 per cent owing to the faster growth of the claims on financial institutions' balance sheet item. By 30 September 2005 net loans comprised 55.2 per cent of the banking system's balance sheet figure and they grew by BGN 3733 million (22.8 per cent) in a year. During the third quarter the foreign currency structure of the net credit portfolio was relatively stable. The lev component grew by BGN 522 million and loans in euro by BGN 493 million, while loans in other currencies dropped by BGN 18 million. By end-September 2006 lev loans occupied 54.2 per cent of total loans, those in euro 43.5 per cent and in other currencies 2.3 per cent.

2.2. Liabilities and Equity Structure

Over the third quarter the banking system's deposit base grew by BGN 2487 million (9 per cent), with deposits of financial institutions and non-financial customers reporting a similar increase (8.8 per cent and 9 per cent respectively). In a one-year horizon the total deposit base picked up by BGN 7624 million (33.7 per cent). *Deposits of financial institutions* posted quarterly growth to the amount of BGN 380 million. Compared with June 2006, time deposits of banks rose by BGN 374 million (15.4 per cent), demand deposits by BGN 20 million and receipts from other financial institutions dropped by BGN 14 million (0.8 per cent). Demand and time deposits attracted from foreign banks went up by BGN 280 million, their share in deposits from banks coming to 35.6 per cent. Over the last 12 months total resources attracted from financial institutions rose by BGN 1033 million (28.3 per cent).

Chart 6
Dynamics of Banks' Deposits



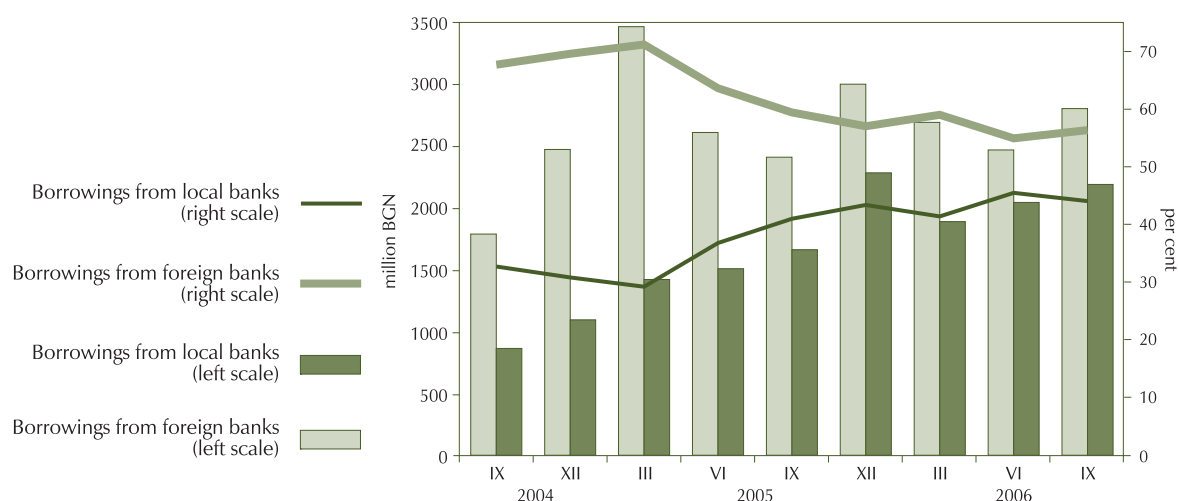
During the third quarter *deposits of non-financial institutions* reached BGN 25.6 billion: up by BGN 2.1 billion. The share of borrowings from enterprises and individuals in the balance sheet liabilities increased by 1 percentage point to 66 per cent and within a year by 2 percentage points. Deposits went up by BGN 6.6 billion (34.7 per cent) on 30 September 2005. Time deposits posted the highest growth (BGN 3447 million, 37.5 per cent), followed by demand deposits (BGN 2787 million, 37.3 per cent) and savings deposits (BGN 357 million, 15.3 per cent). Group I credit institutions indicated moderate growth of 26.3 per cent (BGN 3816 million), while medium and small-sized banks reported high growth of 56.2 per cent (BGN 2126 million).

Compared with end-June 2006, the amount of banking demand deposits picked up by BGN 1118 million, time deposits by BGN 838 million and savings deposits by BGN 151 million. In the quarter under review Group I banks contributed to the growth of non-financial institutions' deposits by BGN 1377 million (8.1 per cent) and foreign bank branches by BGN 594 million or 78.7 per cent (see footnote 1). The medium and small-sized banks' contribution decreased by BGN 209 million (42.7 per cent).

The currency structure of the *total deposit base* of financial and non-financial customers did not undergo dramatic changes. By end-September 2006 attracted resources in national currency occupied 47.4 per cent and those in euro 39.5 per cent of the total deposit base. During the period deposits in levs increased by BGN 1298 million, deposits in euro by BGN 1144 million and deposits in other currencies by BGN 44 million. Within a year euro deposits' growth accelerated to 60 per cent, resulting in the expansion of their share by 7 percentage points.

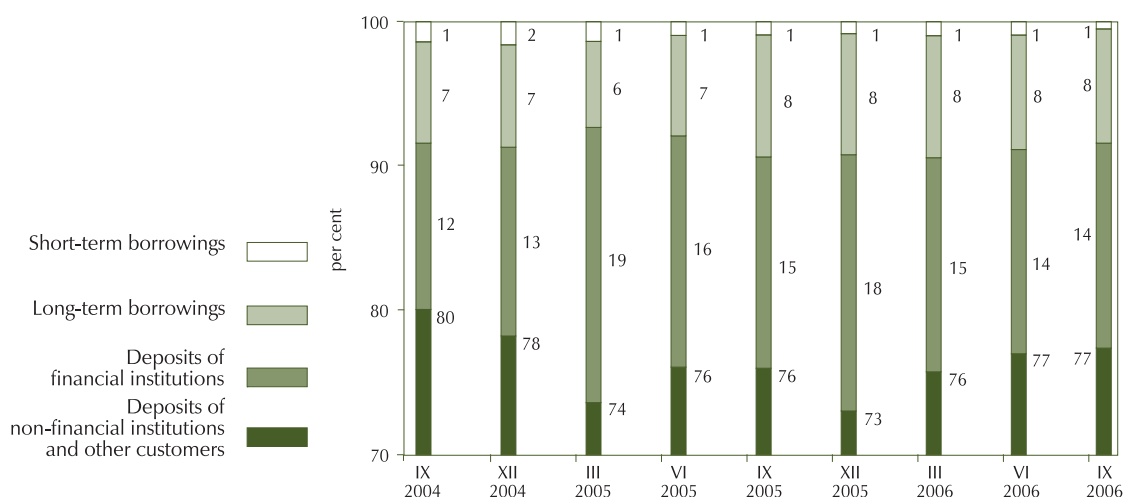
In the reporting quarter *short-term borrowings* fell by BGN 116 million (40.9 per cent); of them, BGN 105 million were repaid to foreign banks. By 30 September 2006 their share in financing funds contracted to just 0.5 per cent (from 0.9 per cent a year earlier). The quarterly decrease was reported by six of the nine banks using such funds. The fall of the system's short-term resources was offset by growing long-term borrowings which picked up by BGN 198 million (8.2 per cent) in the review quarter. The change did not affect the share of long-term funds in financing sources and it stayed at 7.9 per cent. New long-term loans were extended to banks on the Bulgarian market mostly by foreign banks (a rise of BGN 158 million.). The share of foreign financing in the total amount of borrowings obtained from credit institutions remained high (90 per cent).

Chart 7
Developments in Borrowings from Banks



In the reporting quarter the total amount of *financing funds* (deposits and short- and long-term funds) grew by BGN 2570 million (8.4 per cent) and within a year their volume went up by BGN 8067 million (32.3 per cent) due mainly to deposits attracted from non-financial institutions in both periods.

Chart 8
Total Funds



In the third quarter the *equity* balance sheet item rose by BGN 213 million (5.6 per cent), its growth almost matching that of loans (5.2 per cent). The profit realized by the banking system remained the major source of capital growth, with the result for the first nine months of 2006 increasing by BGN 187 million in comparison with 30 June 2006. In the quarter under review shareholder capital (ordinary shares) increased by BGN 20 million (1.5 per cent) reflecting its growth in one bank. In a year banking sector's equity grew by BGN 753 million or 23 per cent.

Proprietorship Changes

Over the review quarter no procedures related to changes in the proprietorship of individual banks were completed.

2.3. Dynamics of Major Balance Sheet Aggregates by Bank Group

Chart 9

Market Shares of Bank Groups as of September 2006

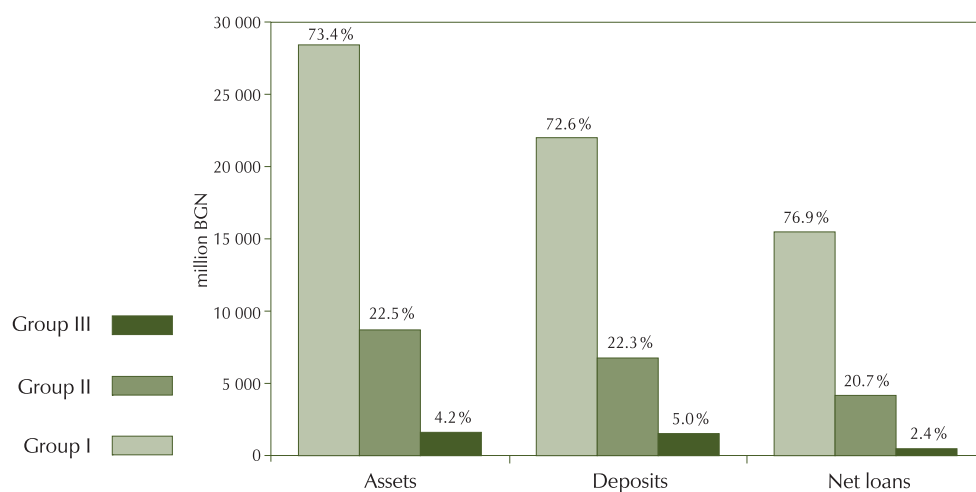


Chart 10

Market Shares of Bank Groups as of June 2006

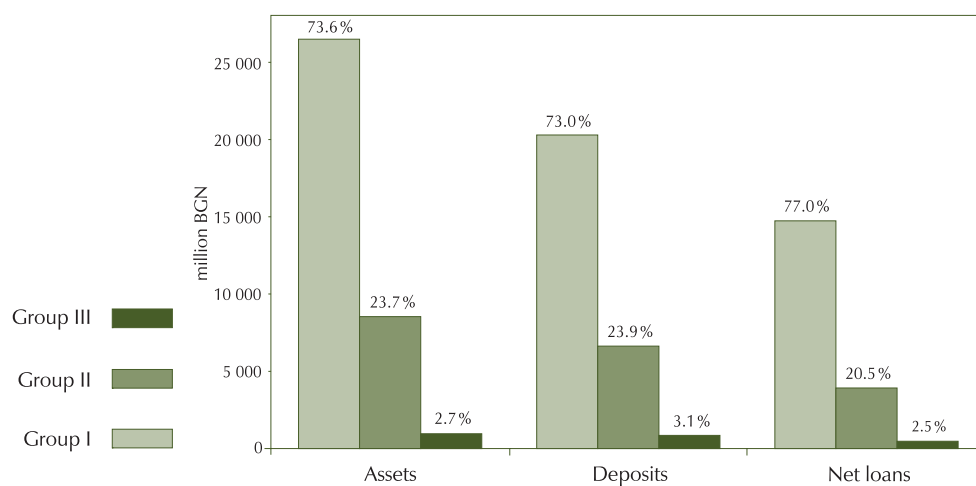
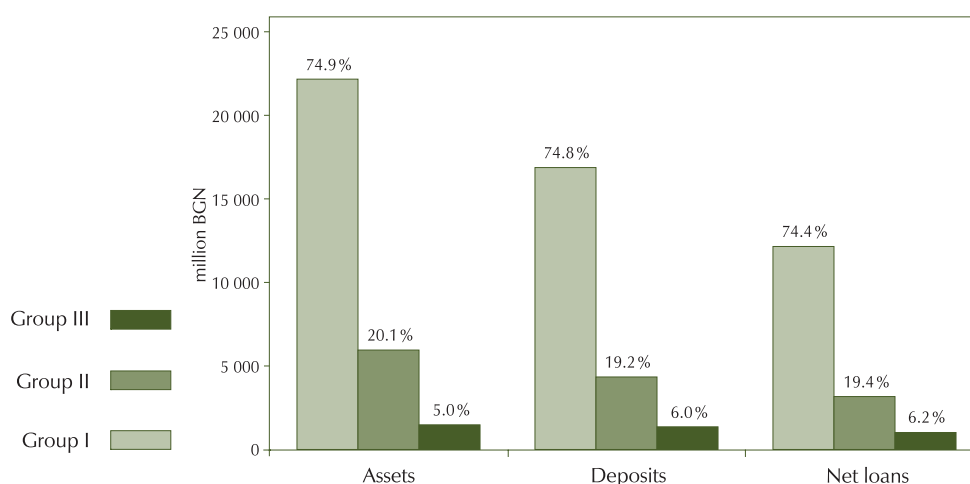


Chart 11

Market Shares of Bank Groups as of September 2005

In the third quarter market shares of the three bank groups changed in favour of the foreign bank branches. The participation of a foreign bank branch as a financial intermediary in a privatization transaction was the major factor behind this. As a result of the 1.5 percentage point increase, the market share of Group III banks became 4.2 per cent. The group of medium and small-sized banks lost 1.3 percentage points of their relative weight in the banking system's assets due to the decrease in the assets of one bank and by end-September the group occupied 22.5 per cent. The share of the ten largest banks slightly contracted (by 0.3 percentage points) to 73.4 per cent of the system's balance sheet figure.

3. Operational Results: State and Trends

The banking sector ended the first nine months of 2006 in a net profit of BGN 529 million. Compared with 30 September 2005, the financial result grew by BGN 68 million (14.7 per cent). For a detailed analysis of trends, income sources and individual banks' contributions see the *Earnings Section*.

Chart 12
Profit

Market Concentration Index (HHI)

The index showed a moderate concentration in DSK Bank's consumer loans and savings deposits, as well in the United Bulgarian Bank's agricultural loans. All items of Group I banks retained their high concentration (with the exception of short-term borrowed funds), while the group of medium and small-sized banks reported high values in agricultural loans, other loans and claims, and in short-term borrowed funds. The Central Cooperative Bank saw moderate concentration in short-term borrowed funds.

4. Banking System Risk Profile: Major Bank Risks

The third quarter saw no essential changes in the parameters of the banking system risk profile compared to prior periods. The asset structure remained unchanged, with loans prevailing in banks' balance sheets. The positions of systematically important banks remained unchanged. They continued to dominate the processes in the system in terms of market shares and bank innovations. Adherence to measures aimed at curbing credit growth by several of them is related to the ongoing loan transfers to institutions staying outside the BNB's supervisory scope. However, the effects of such credit risk transfer on the balance sheets of these banks and on the system were not only positive. Although the risk of excess lending remained under control, transfers to financial institutions (usually a part of financial groups to which domestic banks belong) indicate the existence of an alternative mechanism for generating and managing credit expansion in the economy. This could also be seen as a greater risk appetite of some players. To this end, sharp changes in the velocity of banking in some institutions were recorded over the period. Although the reasons for such behaviour differ across banks, it calls for increased supervisory attention. Corrective action includes: institutional basis for such a change in their behaviour; capacity of risk management related to the velocity and scope of activity; as well as adequacy of assessments of market opportunities and competitiveness to respond to changes in behaviour, particularly where activity is mainly concentrated on lending.

Over the third quarter of 2006 *there were no significant changes prompting cuts in problem banks' risk*. Although enhanced supervisory monitoring (including full on-site supervisory inspections) may not reduce to a great extent the appetite for high risk financial operations, it still serves as an impediment to enhancing such operations.

At the end of the review period risk profile parameters could be outlined as follows:

- As regards *the balance sheet structure and quality of placements and funds*, there were no signs of aggravating the main risks: credit, market and liquidity. The system and most banks did not take actions aiming at their financial capacity exhaustion. There was no worsening in asset quality. As a rule, the management of major risks was based on well-established procedures with internal limits for a single and aggregated risk. Credit risk was managed by adequate growth in own funds, strict internal rules and procedures and by using various techniques for minimizing risks – mainly in the form of transfers to other counterparties (through final sales and provision of high liquidity collaterals resulting in changes in exposures' risk weight). Operations were financed by the main sources (households' and firms' deposits), the recorded growth coupled with no considerable volatility for longer periods being a sign of the public confidence in the banking system. The amount of long-term borrowings was not a key factor for bank assets growth. They mainly supplemented bank activity, since these resources were intended to finance projects and segments that had not been developed by commercial banks.
- *Own funds ensured asset and risk dynamics given the good level of key solvency indicators*. Banks had different contributions to these developments. As a rule, the prevailing number of systematically important institutions generated sizable capital surpluses. Part of the small and medium-sized banks showed adequate behaviour. At some of the other banks, managing their own funds was not an easy task. It was harder for them to supply the necessary resources for capital support, with tier 2 capital instruments being used as a source. Solutions were sought over the period using the revaluation effect of fixed tangible assets, and the results are expected to affect the capital over the following quarters.
- *The nature and quality of commercial banks' earnings remained unchanged over the period*. The group of systematically important banks (with some exceptions), as well as several medium-sized banks generated income which ensured good levels of return on assets and return on equity in the system. Some banks still found it difficult to generate operational income enough to support asset growth and related risk. Some difficulties were experienced in achieving a positive financial income from core activity which practically led to reduced operating result and dependence on extraordinary operations. In the net income structure of the banking system, the net interest income was the leading factor which reflected both the bank assets structure (interest-bearing assets and loans being the dominant ones) and the ability to maintain a high interest rate margin. Financial intermediation, measured by fee and commission income out of deposit and credit activity, was still lower than the European banking system average. Its values reflect partially or entirely a customer segment which is not covered by bank services. The dominant interest component in the earnings structure might be seen as a source of potential higher income vulnerability reflecting various factors: changes in interest asset quality (yet no indications exist both in the review and the previous periods), changes in the direction of the economic cycle, and interest rate falls due to competitiveness-related factors.
- *The banking system liquidity over the period under review did not cause any problems to the system or to individual banks*. No signs of further problems related to assets or liabilities were seen. Smooth changes in the total price level of liabilities were not due to changes in the structure and quality of financing. Assets provided adequate inflows used to cover obligations.

- *No permanent violations of supervisory regulations were reported.* Individual cases of deviations (mainly in large single exposures) did not result in deterioration of banks' financial performance. The institutions undertook corrective actions to reduce risks related to their operations.

The reviewed period saw no significant changes in the scope, structure and sharpness of the *credit risk*. Most banks adhered to credit growth restrictions, and those subject to the additional minimum reserve requirements, valued their frozen resources in advance. As a result, the credit portfolio structure underwent no significant changes. It reflected the 60:40 ratio between commercial loans and household loans over the recent several quarters. Credit transfers proved to be an important instrument in credit management and adherence to the restrictions with no significant effect on the quality of the remaining credit portfolio of banks.

Chart 13

Classified Loans as a Share of Total Loans (by Portfolio)



The credit risk sharpness measured by the share of gross loans above BGN 1 million underpinned the conclusions noting lack of deterioration. These loans amounted to BGN 8911 million (BGN 8430 million as of June 2006), the share of standard loans accounting for 93.1 per cent (92.9 per cent in the previous quarter) and non-performing loans falling from BGN 118 million to BGN 107 million (1.2 per cent, from 1.4 per cent in June 2006). There were no reasons to suggest that concentrations of such claims were due to underestimated risk. As a rule, these were exposures of foreign banks' subsidiaries to be approved by parent banks.

The *market risk* parameters matched the previous quarters' levels. The amount of capital used for covering market risk accounted for 3.6 per cent of banks' own funds (compared to 3.8 per cent in the second quarter). In the structure of risk-weighted asset equivalent, market risk of debt instruments accounted for 79.9 per cent. The foreign currency component of market risk was a mere 11.3 per cent of the risk-weighted asset equivalent. There were no indications of commodity risk. The market risk interest rate component had adequate capital coverage. Since not all banks had formed trading portfolios (five credit institutions had no positions subject to capital coverage of market risk), the existence of risk related to assets and liabilities interest rate sensitivity draws supervisory attention. Total imbalance between assets and liabilities (after reporting the derivatives effect) amounted to BGN -494,021 thousand, i.e. the equivalent GAP-position of -1.3 per cent. In fact, 56 per cent of assets and 67.5 per cent of liabilities were sensitive to the interest rate changes within the short horizon

of up to 30 days. On the assets side, merely 58 per cent of loans were sensitive to a change in the short horizon, whereas the deposits' share was 68.7 per cent. Over the review period banks used no significant derivative operations to hedge risk.

Liquidity risk experienced no considerable changes. The degree of coverage of borrowed funds remained high without causing any significant dynamics in them both at the banking system level and in individual banks.

5. Asset Quality 'A'

- *The upward trend in the share of classified consumer and mortgage loans (an increase of BGN 68 million for a quarter) was sustained, while the share of classified corporate loans insignificantly fell with the absolute value rising by BGN 21 million.*
- *The analysis shows that if the existing provisions under Article 5, para. 4 of Ordinance No. 9 were abolished, the quality of assets would improve.*
- *Group I banks continued to determine the quality of assets and the higher credit risk level.*
- *For a second consecutive quarter, asset growth was higher than that of classified assets. Such a development was last seen at the end of 2004.*

Assets in the banking system retained good overall quality. The indicators remained stable compared to those over the six-month period and the last 12 months. The credit portfolio, in particular household credit portfolio, continued to be the main factor affecting banks' asset quality. The remaining asset portfolios posed low credit and liquidity risks, with no indications of investment with low credit rating counterparties and counterparties for which no liquidity markets exist. A moderation in growth rates of classified loans was recorded over the review period. While between September 2004 and September 2005 they rose by 56 per cent (BGN 486 million), over the review 12-month period their growth rate slowed down to 15 per cent (BGN 202 million). By the end of September 41 per cent of all classified loans worth BGN 1561 million, were overdue payments⁴ maintaining the same rate as in the third quarter of 2005 but marking a decrease on September 2004 (47 per cent).

5.1. The Increased Credit Risk Zone

Banks which fall within the scope of this zone usually have satisfactory quality of assets, clear negative trends in most asset quality indicators, a higher credit risk level due to concentrations, a result of financial and business relatedness between borrowers. In some banks, these were coupled by inadequate procedures for lending management and lack of control mechanisms to prevent the use of borrowed funds for financing main shareholders' operations and/or those of related companies. This has a bearing on improper reporting of the credit risk which hampers early identification of problems and distorts the overall picture of the respective institution's asset quality.

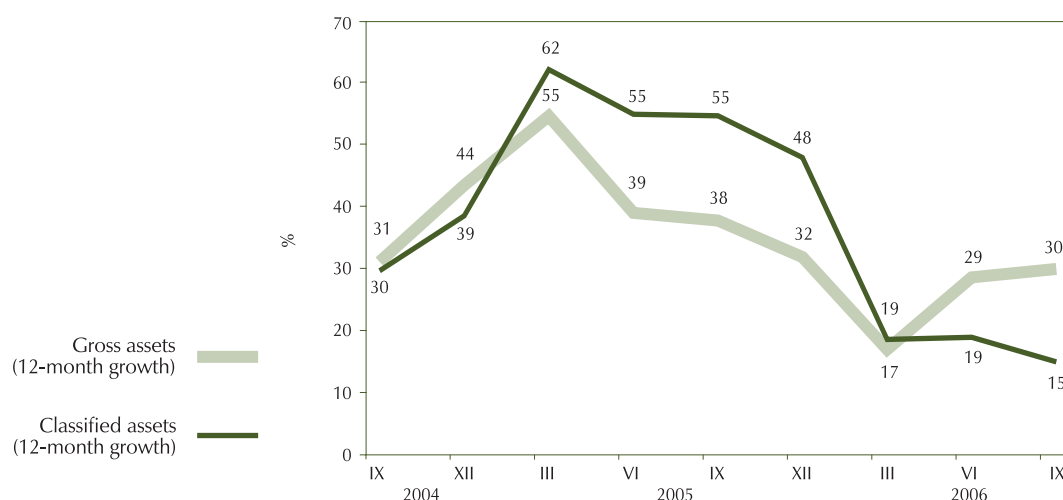
5.2. Asset Quality Level and Trends

No significant changes in asset quality key indicator dynamics were recorded over the third quarter. As a result of the dominant influence of Group I banks on corporate and household lending, the credit portfolio performance of the ten largest banks predetermined the overall banking asset quality.

⁴ Overdue payments include all principal and interest payments over 30 days past due (including those over 90 days and without interest accrued).

Chart 14

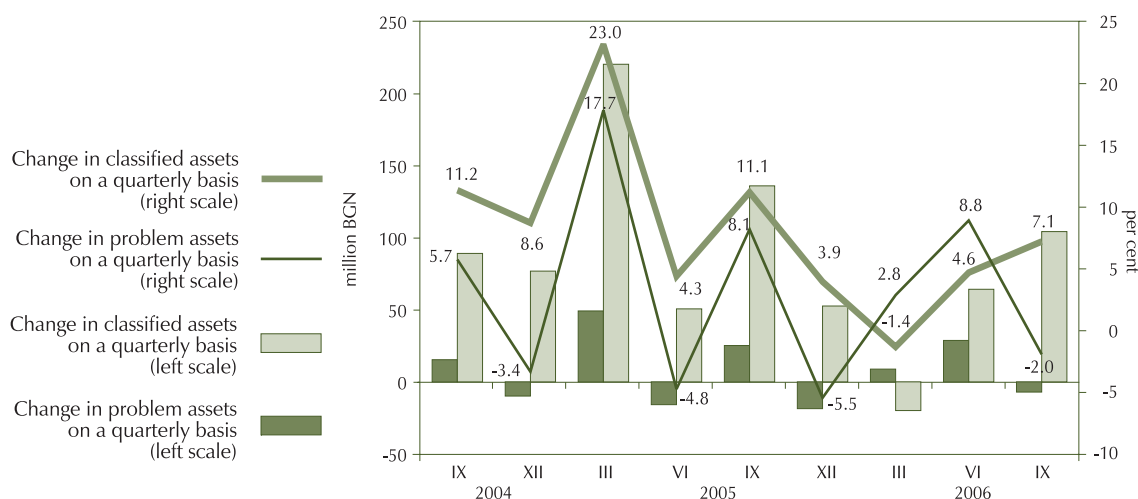
Classified and Gross Asset Growth Rates



Although *classified assets* increased by 7 per cent in the review quarter, their share in the banking gross assets remained unchanged at 4 per cent. The annual growth rate of classified assets remained stable (15 per cent) and for a second consecutive quarter it was lower than that of assets (30 per cent, see Chart 14).

Chart 15

Classified and Problem Asset Growth Rates



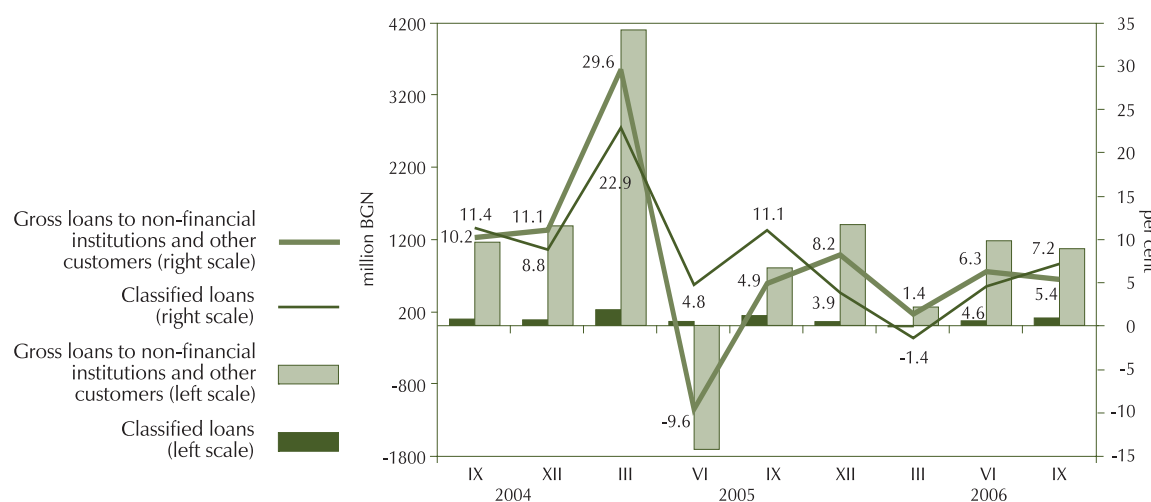
Problem assets recorded a slight decrease in the values of this ratio (although it remained low at 1 per cent). The last 12 months saw a slowdown in the growth rate of these assets (3.5 per cent) compared to the 17 per cent growth in the prior year which was a positive sign of the good asset quality.

Due to the predominant share of *classified loans* in total banking classified assets, their *growth rate matched that of classified assets*. Over the quarter under review they saw a 7 per cent rise and an annual increase of 15 per cent. Group I banks contributed mostly to the overall upward trend in the system's classified loans: 97 per cent of the annual change was attributed to them. Over three-fourths of the quarterly increase in classified loans reflected the rise in three Group I banks. The share of classified loans reported by 10 banks was greater than the system average (7.5 per cent). In most institutions (17), the level of classified loans as a percentage of non-financial institutions' loans declined over the last 12 months.

Developments in the structure of classified assets continued over the analysed period. The share of assets classified as 'watch' continued to decrease and reached 48.6 per cent in September, from 52.3 per cent in June. During the last 12 months this trend was even stronger: growth in non-performing assets resulted in an increase in their share in the structure of classified loans by 4 percentage points to 33 per cent at the expense of the reciprocal decrease in the share of watch assets.

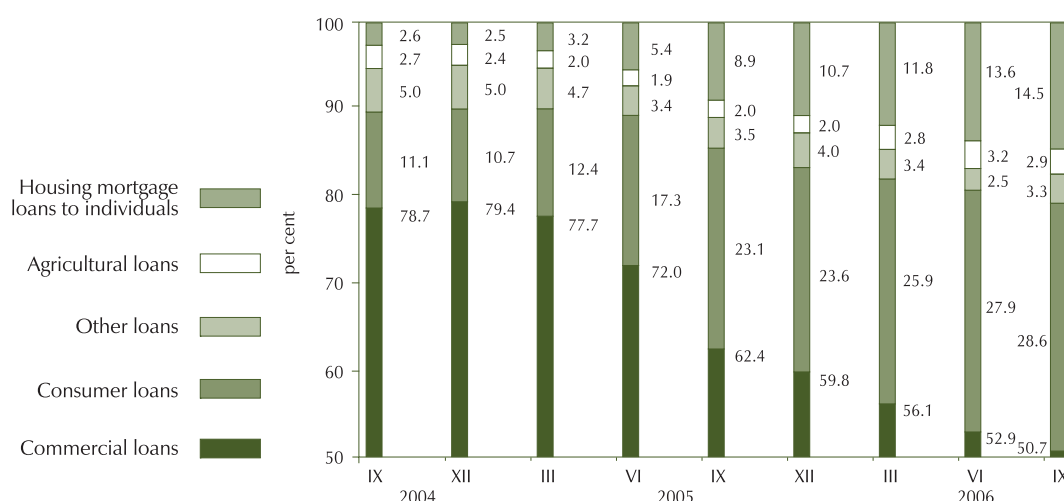
Chart 16

Growth Rates of Gross and Classified Loans



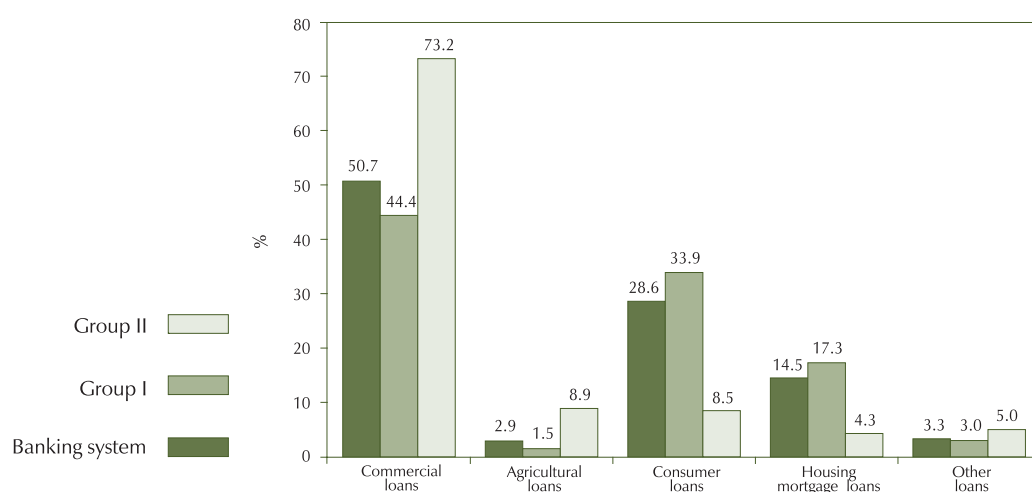
In the review quarter classified consumer loans reached 10 per cent of all consumer loans. By end-September classified housing mortgage loans came to 8 per cent of the portfolio. Over the third quarter classified commercial loans rose by 3 per cent, albeit falling in a one-year horizon. This led to a fall in their classified portion from 8 per cent as of September 2005 to 6 per cent as of September 2006. Following the above trends, the share of classified corporate loans (commercial, agricultural and other loans) in total classified banking loans over the last 12 months decreased from 68 per cent in the third quarter of 2005 to 57 per cent in the review quarter (see Chart 17). When analyzing classified household loans, it should be taken into account the additional requirement allowing reclassification into lower-risk group provided these loans meet such criteria for six months before reclassification. If this requirement were disregarded, classified household loans would show more favourable dynamics.

Chart 17
Classified Loans' Structure



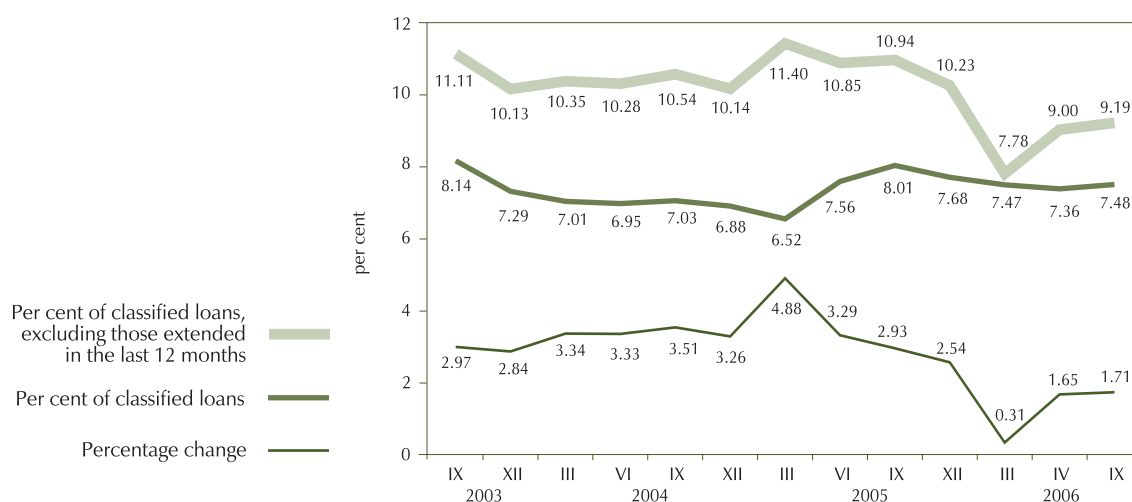
Classified consumer and mortgage loans of Group I banks constituted half of all classified loans, while their share reported by small and medium-sized banks occupied 13 per cent of classified loans. The weight of the corporate portfolio's classified portion at 18 Group II banks was still high (almost three-thirds of all classified loans) against 44 per cent for the large banks. A year earlier classified commercial loans of Group I banks occupied 55 per cent of all classified loans and classified household loans 39.5 per cent, while classified commercial loans of Group II banks comprised 84 per cent and consumer and mortgage loans, merely 8.5 per cent.

Chart 18
Classified Loans Structure by Bank Group as of September 2006



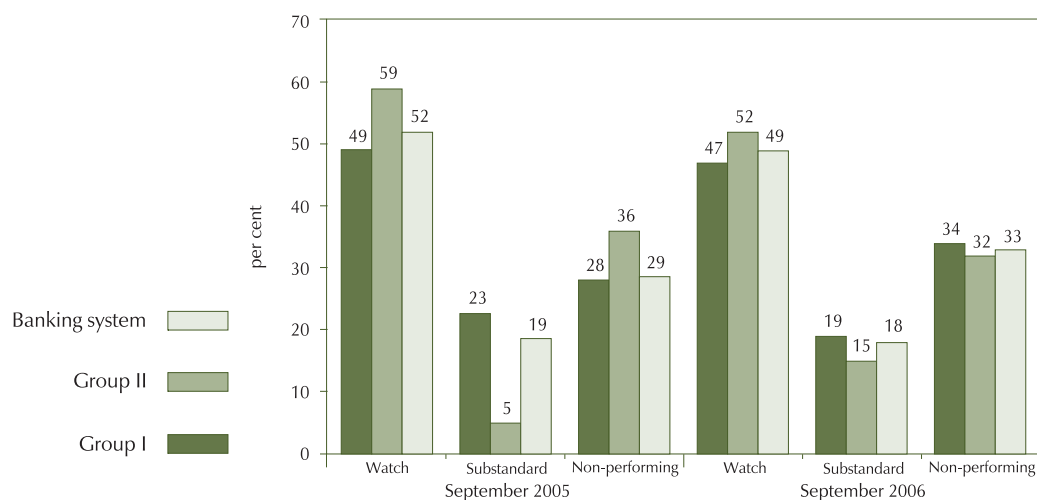
Given the significantly lower growth rate of loans in the last 12 months (23 per cent) comparing to the previous one-year period (37 per cent), as well as supervisory requirements on reclassification into lower-risk group within 6 months, *the current level of 9 per cent caused no concerns about good asset quality* (see Chart 19).

Chart 19
Classified Loans



Despite the change in the classified loans' structure, standard loans sustained their share of 93 per cent, albeit slightly growing by 0.5 percentage points on September 2005. The increase in the share of non-performing loans (2.3 per cent) in the third quarter of 2005 to 2.5 per cent was offset by the shrinking share of watch loans (by 0.6 percentage points to 3.6 per cent) and that of substandard loans (from 1.5 to 1.4 per cent). Group II banks reported sustainable downward trends in non-performing loans (2.3 per cent), whereas large banks experienced just the opposite trend (2.6 per cent). The loan classification structure by bank group shows a more favourable trend in Group II banks compared with Group I banks, which is indicative of the system's trend.

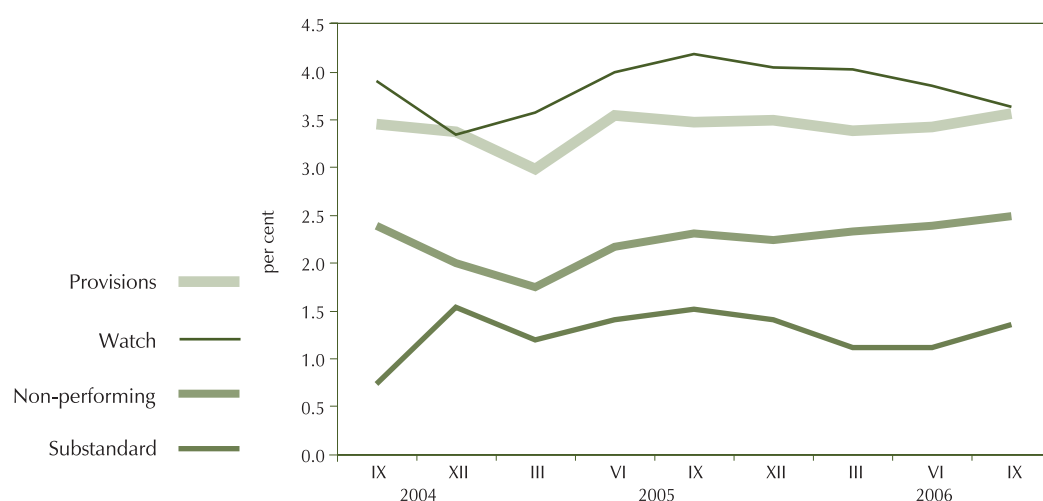
Chart 20
Classification Structure of Loans



Credit quality by bank group is as follow:

	September 2005	June 2006	September 2006
Group I			
Total (million BGN)	12 646	15 280	16 085
Standard (%)	91	92.6	92.3
Non-performing (%)	2.3	2.5	2.6
Group II			
Total (million BGN)	3 305	4 049	4 306
Standard (%)	91.5	92.6	92.9
Non-performing (%)	3.1	2.4	2.3
Group III			
Total (million BGN)	1 031	477	478
Standard (%)	96.3	95.6	96.4
Non-performing (%)	0.4	0.2	0.1

Chart 21
Credit Classification



5.3. Provision Analysis

In the third quarter *the degree of provisioning for gross assets* continued to decline: from 1.95 per cent as of September 2005 to 1.88 per cent. This trend reflects the steady downward trend in the share of loans in assets (by 3 percentage points in a year) and the contracted volume of classified commercial loans. Over the last 12 months assets went up by 30 per cent *vis-à-vis* provision growth of 26 per cent (BGN 154 million). *Provisions for claims on non-financial institutions* rose by BGN 66 million on June, with the degree of provisioning for these claims slightly picking up (from 3.4 per cent to 3.6 per cent). Half the banks reported an increased level of provisioning for claims on non-financial institutions both in the third quarter and 12-month period.

Over the last three quarters *the degree of provisioning of classified exposures* continued its upward trend, with its level reaching 40.6 per cent as of end-September. In the last 12 months classified exposures rose by 15 per cent and provisions by 28 per cent, resulting in higher values of this indicator

compared with the same period of 2005 (36.5 per cent). Nineteen banks allocated *provisions on a portfolio basis*, with two of them changing their provision policy on the same period of 2005. One of these banks started allocating provisions at the end of 2005, while the other stopped allocating such provisions at the same time. Over a one-year horizon this was the only asset quality indicator which underwent no significant changes and remained stable at 1.2 per cent.

The coverage indicator fell from 150 per cent as of September 2005 to 143 per cent as of September 2006, reflecting the outstripping growth in classified non-performing exposures (the highest risk group) comparing to total provisions growth over the review period.

6. Earnings 'E'

- *Despite the continuing downward trend in earnings indicators, the banking system profitability remained good, with the removal of lending growth restrictions as from early 2007 boosting profits further.*
- *Core earnings continued to mainly reflect interest income.*
- *Potential for growth in part of small and medium-sized banks was strongly limited, expectations showing higher pressure on their earnings by internal and external factors.*

Despite the continuing downward trend in key earnings indicators, the banking system profitability remained good. Bank earnings between September 2005 and September 2006 were underpinned by still higher interest rate margin (compared with EU countries) and the increasing, albeit at lower rates, credit portfolio. Sustainable non-interest expenditure growth at 22 per cent, as in the previous 12-month period, and lower allocation of credit provisions had a favourable effect on earnings performance. The main factors which will exert further pressure on bank earnings include the expected ECB interest rate rises, low income diversification and its dependence on credit income, financial market openness and increased bank competition with Bulgaria's EU accession.

6.1. The High-problem Income Zone

This zone includes banks assigned a satisfactory and unsatisfactory component ratings. Their income is inadequate and unstable due to wrong business strategies and/or a high exposure to credit and market risks. The level of earnings is insufficient for operations to be expanded or increase the capital base in some banks. A possible worsening of asset quality and/or declines in the value of market risk sensitive assets could lead to capital erosion. Key earnings indicators show that these institutions are not competitive enough. The ineffective asset structure of some of them impacts the interest income volume, and competition to attract customers forces them to seek optimal decisions in terms of resource volume and price. Financial results of other credit institutions rest to a great extent on allocating required provisions. Part of the banks included in this zone showed no clear and stable trends toward improvement.

6.2. Earnings Level and Trends

Moderation in net interest income growth was sustained: 18 per cent in the review 12-month period, from 31 per cent in the September 2004 to September 2005 period. At the same time, non-interest income grew slower at 26 per cent over the reporting period, from 31 per cent over the prior period. This dynamics, coupled with trading portfolio securities losses, resulted in lower profit growth in the third quarter of 2006 (14 per cent, from 38 per cent in the prior period). The analysis of data by bank group shows that small and medium-sized banks succeeded in maintaining identical growth rates of

net interest income in both review periods (approximately 23 per cent), while large banks reported declines: from 33 per cent in the September 2004 to September 2005 period to 20 per cent in the reporting period. Although both groups recorded considerable trading and investment portfolio securities losses, small and medium-sized banks were able to reach higher profit growth at 48 per cent. This reflected higher rates of non-interest income (47 per cent) and lower rates of non-interest expenditure (20 per cent) compared with Group I banks. Non-interest income of the ten large banks rose by 23 per cent between September 2005 and September 2006, their non-interest expenditure increasing by 26 per cent and profits by merely 12 per cent. The analysis of major earnings indicators of Group II banks over the last year shows that most banks reported lower return on assets and equity indicators compared with the same period of 2005.

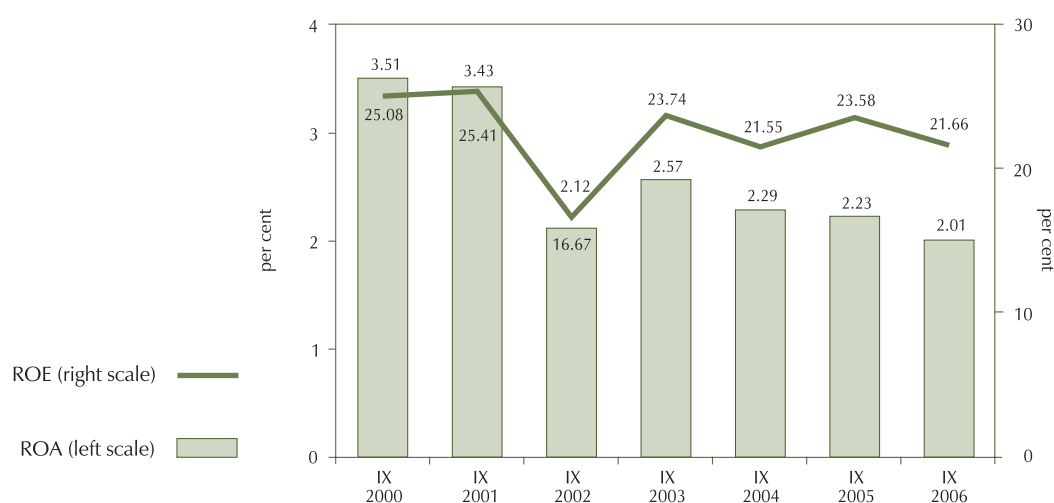
Leading banking system indicators were:

Ratio as a percentage of average assets	September 2005	September 2006	recalculated*
Net interest income (%)	4.62	4.29	-
Non-interest expenditure (%)	3.63	3.49	3.30
Extraordinary gain/loss (%)	0.04	0.03	-
Efficiency ratio (%)	55.80	59.81	56.56
Net result (post-tax ROA since year start) (%)	2.23	2.01	2.20
Core ROA (net income from core operations since year start) (%)	2.80	2.59	2.78
Return on equity (ROE) (%)	23.58	21.66	23.71
Average assets (million BGN)	27 608	35 148	-

* Earnings ratios are recalculated by excluding extra non-interest expenditure made by a bank.

Chart 22

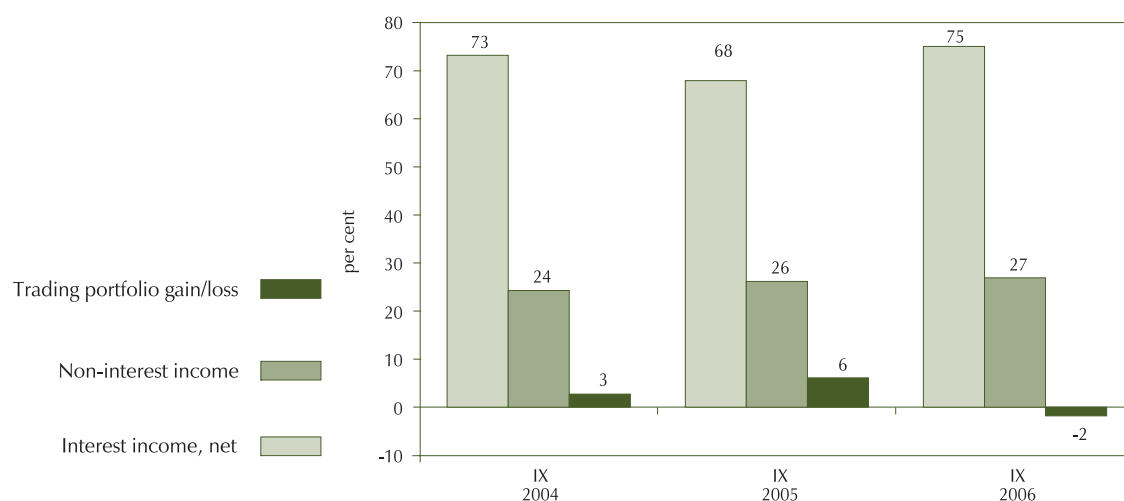
Return on Assets and Return on Equity



Trading portfolio securities losses decreased over the review quarter. However, they continued to exert pressure on the internal structure of core operations income. Given the similar growth rate of net interest income of Group I and Group II banks in the last 12 months and outstripping growth in non-interest income of small and medium-sized banks comparing with the ten large banks, the internal structure of core operations income remained unchanged. Around three-fourths of core operations income in both groups and the whole banking system were formed by net interest income.

Chart 23

Income from Core Operations



Key indicator dynamics suggest that given the increasing cost of asset financing in both groups and the identical share of interest-bearing assets in gross assets of the respective group at 86 per cent, the ten large banks group reported better profitability on the previous year than the group of small and medium-sized banks. *The Return on Assets indicator (ROA) of Group I banks improved from 1.96 per cent to 2.18 per cent, whereas that of Group II banks fell from 1.53 per cent to 1.08 per cent. Reflecting lower values of sixteen banks (five Group I banks and eleven Group II banks), a 22 basis point decline to 2.01 per cent was reported at the banking system level.*

Banking system core ROA dropped from 2.8 per cent to 2.59 per cent. However, values below 1 per cent as of the third quarter suggest that some institutions still have problems in managing assets and earnings.

Chart 24 is another illustration of the current pressure on the system's earnings: as of September 2004 the market share of the institutions reporting ROA above 2 per cent was 72 per cent, while a year later it fell to 57 per cent and to 53 per cent by the end of the third quarter.

Chart 24
Market Shares Based on ROA



Following the decreasing *share of interest-bearing assets in gross assets* from 87.2 to 85.9 per cent and faster growth in interest expenditure (38 per cent) comparing to interest income (24 per cent), *net interest income continued contracting*. Over the last two years it fell evenly by some 0.35 percentage points *per year*, reaching by end-September 4.29 per cent of gross assets. *Net interest margin* also contracted further, albeit at slower rates. While for the September 2004 to September 2005 period it decreased by 0.37 percentage points, during the review 12-month period it fell by 0.30 percentage points to a level of 5 per cent. Eighteen banks (five Group I and thirteen Group II banks) played a decisive role in forming the system trends.

Pressures on earnings and hence on interest rate margin came mainly from higher costs of financing. The interest-bearing liabilities cost reached 2.59 per cent compared to 2.4 per cent as of September 2005 and 2.07 per cent as of September 2004. Only three Group I banks and four Group II banks managed to pay lower cost of their interest liabilities comparing to the prior year. These were the institutions reporting improved costs of financing of their interest-bearing assets in a one-year horizon. At the banking system level however, *the cost of financing of interest-bearing assets* rose from 2.34 to 2.58 per cent. The interest expenditure structure at both bank groups shows that nearly 60 per cent went on interest on non-financial institutions' deposits. In large banks, interest expenditure on deposits of banks and other financial institutions (one-fifth of total interest expenditure) ranked second, while small and medium-sized institutions reported higher expenditure on short-term and long-term borrowings (almost one-fifth of the group's total expenditure).

Though growth rates of interest-bearing assets (25 per cent) corresponded to those of interest-bearing liabilities (28 per cent), *the prevalence of interest-bearing liabilities* reached 99.4 per cent, from 97.5 per cent a year earlier. The number of banks recording prevalence of interest-bearing liabilities above 100 per cent increased from seven to twelve. Only one bank reported a decrease below 100 per cent on the base period.

While large banks succeeded in retaining *return on interest-bearing assets* unchanged (a median of 7.17 per cent), small and medium-sized banks reported a further decreasing value: from 8.01 per cent as of September 2005 to 7.78 per cent as of September 2006.

Non-interest income as a share of assets (1.96 per cent) remained one of few stable earnings indicators, albeit growing at slower rates (26 per cent) compared to the September 2004 to September 2005 period (31 per cent). At only one-third of the banks, non-interest income increased on the third quarter of 2005. *The need of diversifying financial intermediation was evidenced by the fact that more than one-third of the non-interest income in the banking system and a half of the group's income came from the largest banks.*

Chart 25
Selected Profitability Ratios

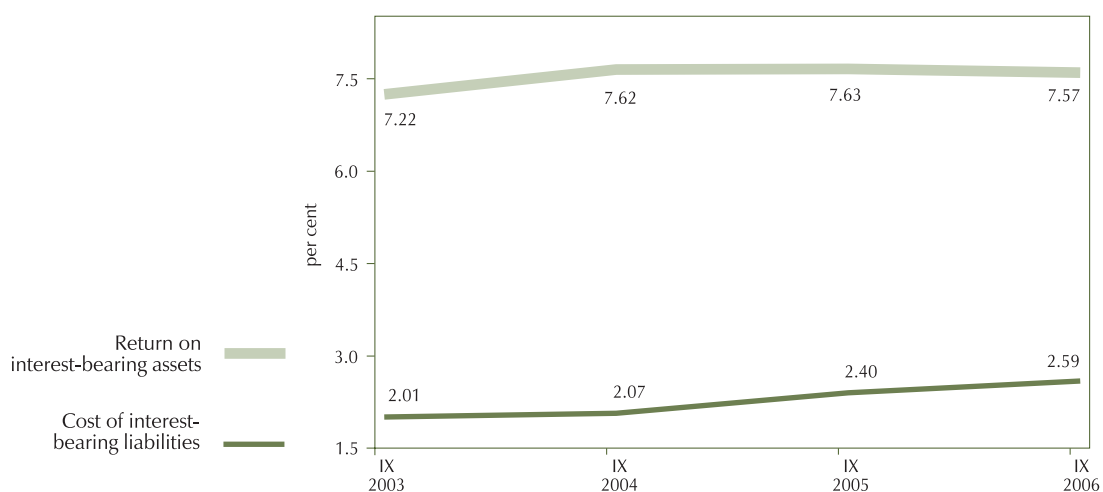
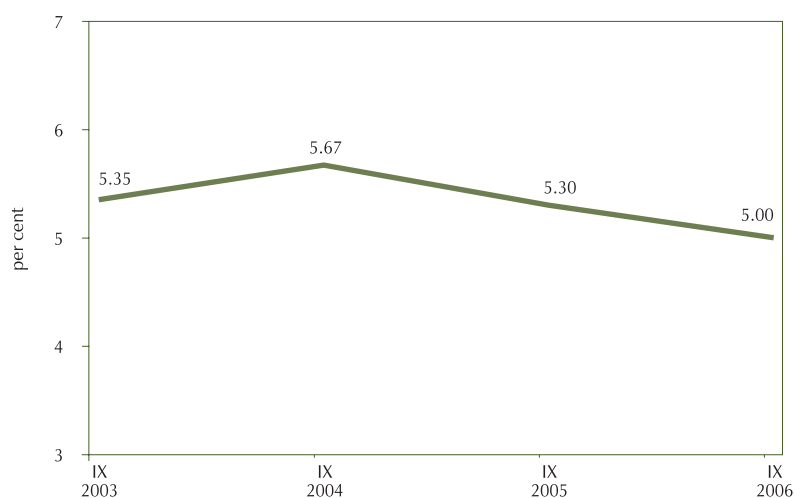


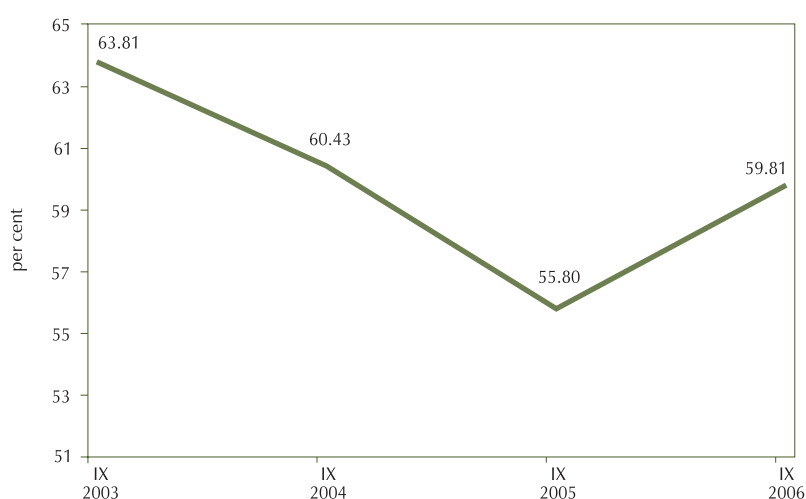
Chart 26
Net Interest Margin



Excluding three Group I banks and three Group II banks, all other institutions reported improved *non-interest expenditure*. At the banking system level, however, a 0.14 percentage point fall was recorded to 3.49 per cent. Albeit falling from 28 to 25 per cent of total banking expenditure, external service expenditure was a main factor of limiting operating expenditure. However, this trend was typical for the large banks, while all 18 Group II banks reported a sustained share of external service expenditure at 17 per cent of total expenditure.

The outstripping growth of non-interest expenditure (22 per cent) over the last 12 months comparing to core operations income (14 per cent) led to worsening values of the *efficiency ratio* which rose from 55.8 per cent to 59.8 per cent.⁵ This trend was observed at half Group I banks and half Group II banks.

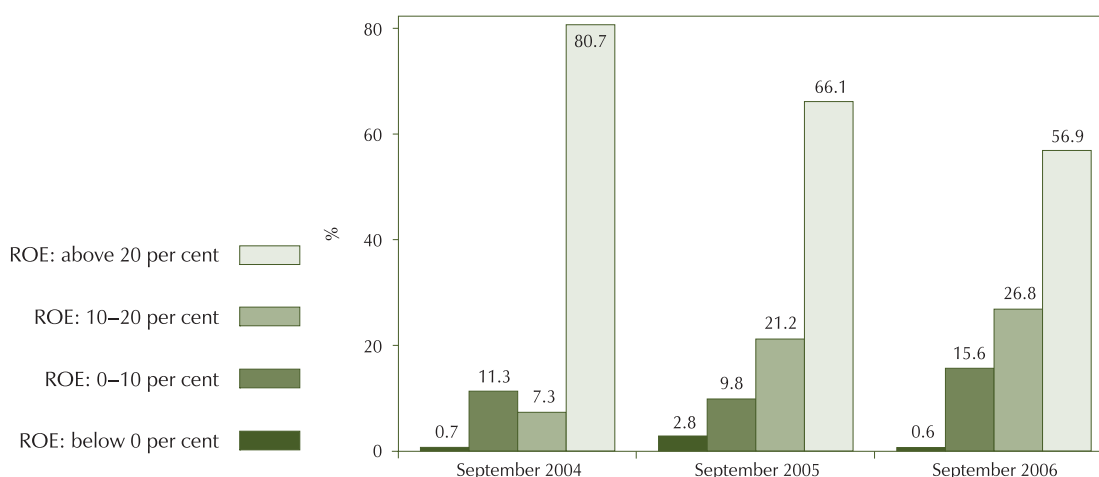
Chart 27
Efficiency Ratio



Reflecting the one-off expenditure made by a bank, return on equity (ROE) fell to 21.66 per cent from 23.58 per cent as of September 2005. If this expenditure was excluded, total return on equity would slightly improve to 23.71 per cent. Fifteen banks reported declines in this indicator. Dramatically low values reported by six institutions evidenced difficulties in ensuring limited growth through their earnings. The market share of banks recording both high ROE and ROA values decreased significantly.

⁵ If the one-off effect of expenditure made by a bank were eliminated, the efficiency ratio would be 56.56 per cent.

Chart 28
Market Shares Based on ROE



At the end of September 2006 bank employees under a labour contract numbered 26,130, an increase of 2598 on the same period of 2005. Correspondingly, the amount of assets *per* employee reached BGN 1,483,000, an increase of about BGN 296,000.

7. Capital 'C'

- *Banking sector's own funds remained adequate to the system risk profile.*
- *Good credit risk management at the largest banks and reasonable rates of business growth reported by most banks give grounds to conclude that the banking capital position will not suffer serious pressures.*

Over the third quarter of 2006 banking system's capital indicators posted a slight decrease, resulting from the moderate expansion of bank operations. The one-year dynamics seen in a gradual drop in capital levels reflected moderation in credit growth and higher growth in assets than in capital. Over the reporting period the capital base of the system rose by 1.3 per cent, given the 6.5 per cent increase in the total risk component. In contrast to the dynamics in a one-year horizon, over the last three months the risk component rose faster in the ten largest banks group. Their own funds growth fell by 6.4 percentage points, whereas Group II banks reported a 1.3 percentage point fall. Over the review period the system's capital base was complemented by another BGN 47 million, of which BGN 40 million were included in tier 1 capital. The total risk component rose by BGN 1487 million, reflecting primarily credit risk growth (BGN 1462 million or 6.7 per cent) since the market risk component continued contracting its contribution (growth by BGN 25 million or 3 per cent).

7.1. The Increased Capital Risk Zone

Banks included in this zone were assigned a capital rating of 3 or lower and overall CAMELS/CAEL rating of 4 or lower. The zone comprised banks whose capital position provided no adequate coverage of their risk profile and/or was subject to a strong pressure from extreme internal and external factors. The capital level in some of them was insufficient to cover risk concentrations in their credit portfolios, lower earnings and the inability to ensure capital growth through their financial re-

sults. In others, the capital adequacy was close to the regulatory minimum and their equity was threatened by the risky loan management and asset concentration levels. In a third group of banks, supervisory concerns stemmed from conflicts between major shareholders. The capital surplus of these institutions can rapidly be depleted owing to high asset risks, insufficient income from core operations and possible underestimation of credit risk.

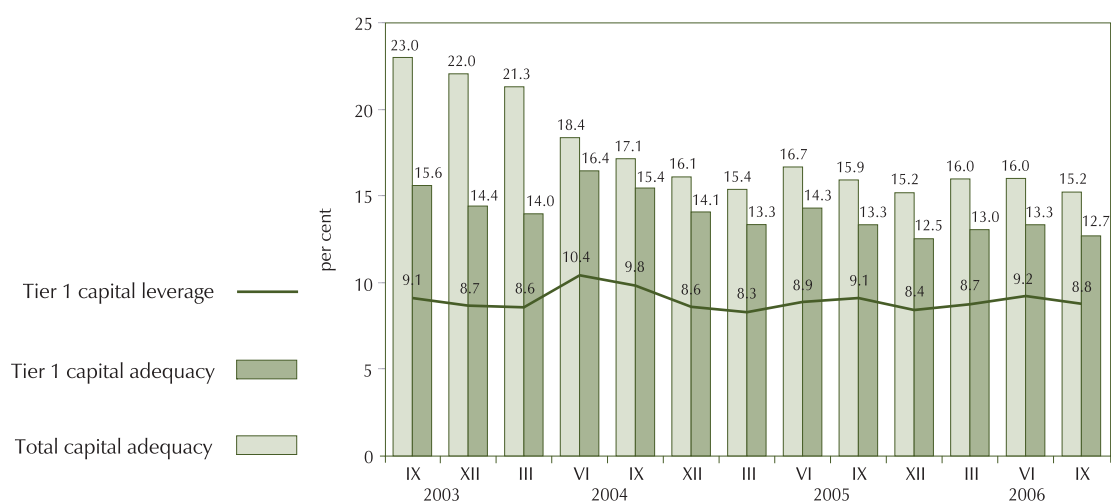
7.2. Capital Adequacy Level and Trends

Compared with the previous quarter, *the banking system's total capital adequacy dropped by 0.8 percentage points to 15.2 per cent: a good value in terms of the regulatory minimum*. By end-September 2005 the banking sector reported a similar level of capital adequacy (15.9 per cent). Quarterly dynamics were affected by the decreased indicator in the bulk of banks since only eight institutions registered a rise in the value of this ratio. During the last three months only five banks contracted their risk component.

In the review quarter *the dynamics reported by tier 1 capital adequacy was similar to that of the total capital adequacy*: a low growth rate of tier 1 capital coupled with a rising risk component at most of the banks. Group I banks contributed mostly to the increase in tier 1 capital (83 per cent). During the review quarter the banking system adequacy ratio dropped by 0.7 percentage points to 12.7 per cent. The institutions maintaining a sustained level of tier 1 capital adequacy close to the regulatory minimum were predominantly from Group I. It is of note that the bulk of small and medium-sized banks registered quite high values of tier 1 capital adequacy. The additional capital of Group II institutions was just 13 per cent of tier 1 capital reflecting the efforts of most of them to maintain the amount of their own funds mainly by paid-up capital and total reserves. The ten largest banks' tier 2 capital comprised one-fourth of tier 1 capital. The proportions were the same as in June 2006, with Group II reporting a 1 percentage point increase as a result of attracted subordinate term debt by one bank.

During the third quarter *tier 1 capital leverage* also changed slightly (by 0.5 percentage points) to 8.8 per cent, from 9.1 per cent as of 30 September 2005. Within the banking system, the lowest levels moved within the range of 5 to 7 per cent (reported by eight banks).

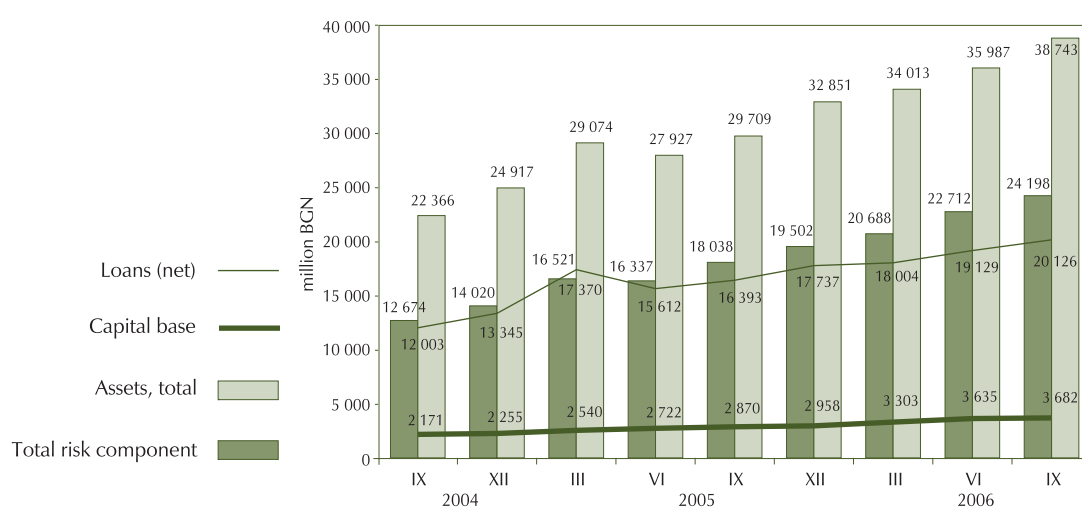
Chart 29
Capital Indicators Dynamics



By end-September *net classified assets as a share of own funds* came to 25.2 per cent. During the review quarter their share rose by 0.7 percentage points owing to the faster growth of classified claims compared with the capital base growth. However, in a one-year horizon this indicator improved by 5 percentage points.

Chart 30

Dynamics of the Major Factors Determining the Level of Capital Indicators



Investments in fixed assets comprised 23.5 per cent of the banking system's own funds, their share slightly rising over the reporting quarter (by 30 basis points). Compared with September 2005, the indicator improved by 1.1 percentage points. The quarterly change reflected growth of BGN 22 million in the total amount of fixed assets.

7.3. Capital in Excess of Capital Base Regulation

By 30 September 2006 banking system's *capital in excess* amounted to BGN 761 million. Unlike the second quarter (when a rise was registered), during the June to September 2006 period it dropped by BGN 127 million (14.3 per cent). Banking system's capital in excess was exhausted mainly by nine of the ten largest banks. Nevertheless, 72.1 per cent of the system's capital in excess remained concentrated in Group I. Given the less popular financial instruments for strengthening additional capital and shareholders' restraint from new contributions, capital in excess is expected to continue contracting until the first quarter of 2007, when most banks will traditionally start supporting their own funds by using the profits realized over 2006.

8. Liquidity 'L'

- Over the reporting quarter liquidity position stayed sound, capable of meeting higher-than-usual pressures.
- No changes occurred in the structure and the nature of funds prompting changes in the asset liquidity composition.

Over the review period banking liquidity performance remained good. The structure and quality of assets maintained by banks guaranteed money inflows from banking operations sufficient to meet

liquidity needs. Asset growth was financed by the increase in the deposit base, while the change in the price policy in some of the banks and for some of the products (mainly deposits and some new finance schemes based on a combination of savings and investment instruments) did not affect considerably the depositors' behaviour. No signs of a change in confidence in individual banks were registered which further supports the good liquidity position. Even institutions recording lower values of their major indicators managed to service their customers' transactions.

8.1. The Increased Liquidity Risk Zone

Banks with component ratings of 3 or lower are included in this zone. Their sensitivity to fluctuations in business activity is above the system median. These institutions are more vulnerable to external threats. As a result, their liquidity position is expected to suffer greater pressure. In some cases, the assessment is based on weaknesses in liquidity management procedures. Considerable deposit concentrations which are not covered by adequate liquid assets in terms of volume and maturity call for increased supervisory attention. High liquidity risk may stem from banks' dependence on large expensive funds for financing longer-term assets. No serious concerns about institutions included in this zone were reported as of end-September. Yet, their liquidity position differs from that of most banks and results in the rating assigned and separation in an individual group.

8.2. Major Liquidity Indicators: Level and Trends

The liquidity dynamics analysis focuses on various dimensions of tradable assets. By end-September tradable assets as a *share of total gross assets* was 31.1 per cent, an increase of 1.6 percentage points on June. This positive trend reflects growth in tradable assets by BGN 1441 million or 13.6 per cent, exceeding twice the growth rate of gross assets (7.7 per cent). Albeit reflecting some one-off factors, this rise indicates a conservative approach to managing liquidity. This conclusion is supported by the values of this ratio at individual banks. A similar trend was typical for the ratio of *tradable assets to total borrowed funds*. The 1.7 percentage point increase (from 34.3 per cent as of June to 36 per cent as of September) reflected lower growth rates of borrowed funds (8.2 per cent).

Over the reviewed period the *loans to deposits ratio* posted a decrease. Its average value was 68.9 per cent (71.3 per cent by end-June), reflecting the outstripping growth in deposits compared to loans: 9 per cent *vis-à-vis* 5.2 per cent in the third quarter of 2006. Half of the systematically important banks reported declines in this indicator. Nine Group II banks recorded upward trends with more significant changes. However, following the small market share of these institutions, these developments had no sizable effect on the average banking indicator. It should be noted that the abovementioned sales of loans also affected the decrease in this ratio. The *loans to total funds* ratio fell insignificantly from 65 to 63 per cent owing to lower values recorded by most banks (15).

The *liquid assets ratio* also shows a good level of the system's liquidity potential at 32 per cent, with Group II banks traditionally reporting higher values (39 per cent) than the ten large banks (28 per cent). In addition, the asset and liability maturity structure analysis under Ordinance No. 11 shows that small and medium-sized banks strived to ensure coverage of their borrowed fund outflows in a longer horizon than that of Group I banks. While liquid assets of large banks covered the outflows in the shortest time horizon of up to seven days and over six months, Group II banks reported coverage above 100 per cent in the horizons of up to seven days, up to one month and up to three months.

Appendix 1

Chart 31
Total Amount of Loans by Quarter



Chart 32
Credit Structure as of September 2006

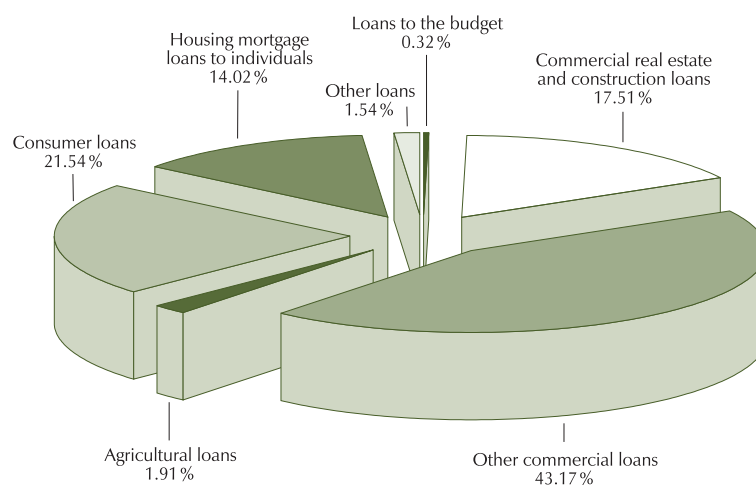


Chart 33

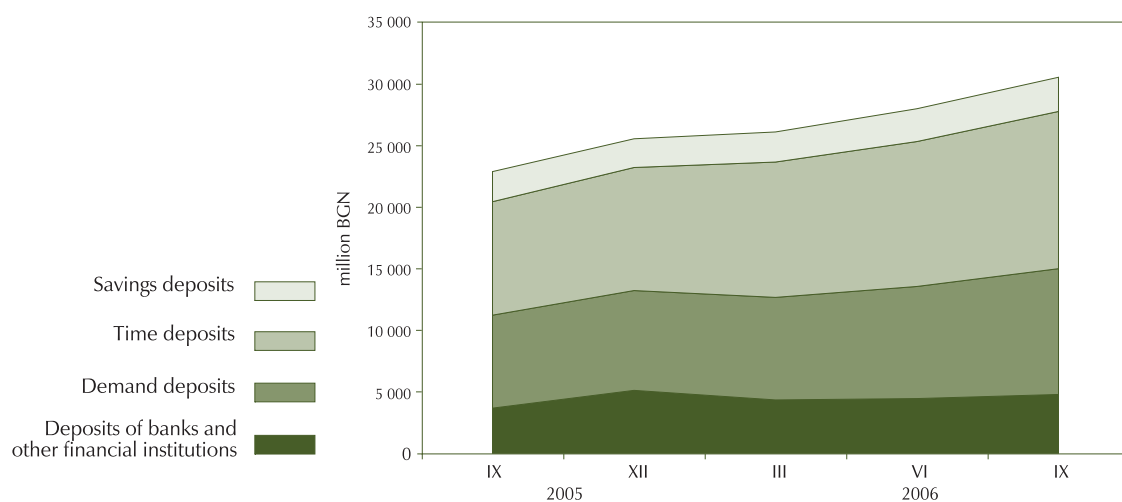
Deposits of Financial and Non-financial Institutions by Quarter

Chart 34

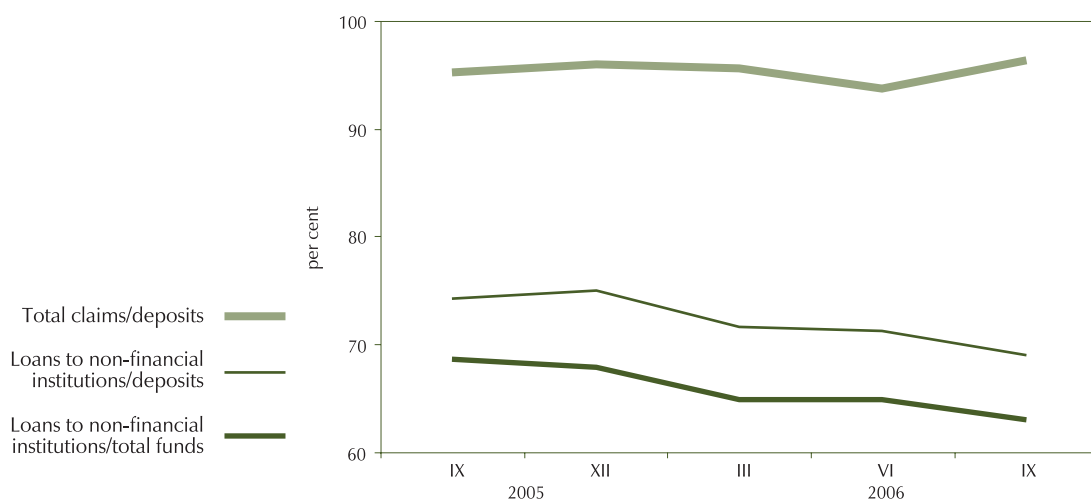
The Loans to Deposits Ratios

Chart 35

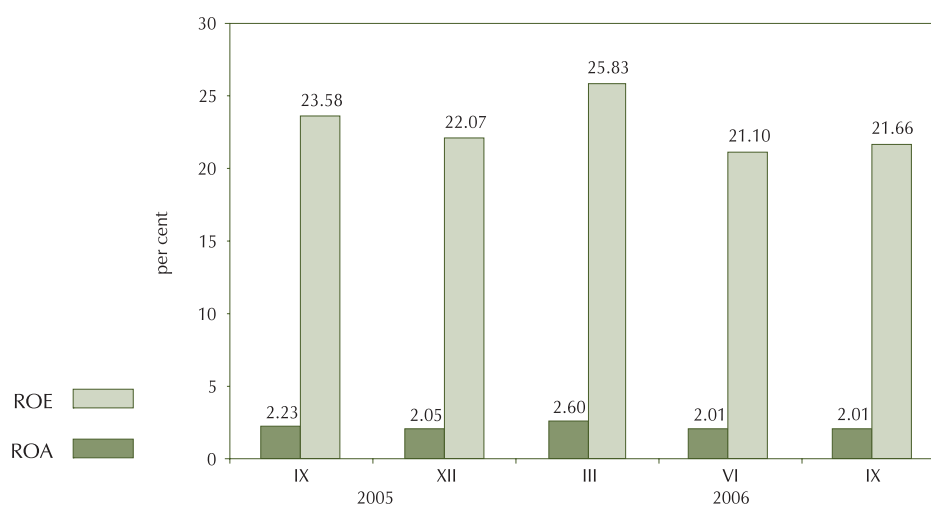
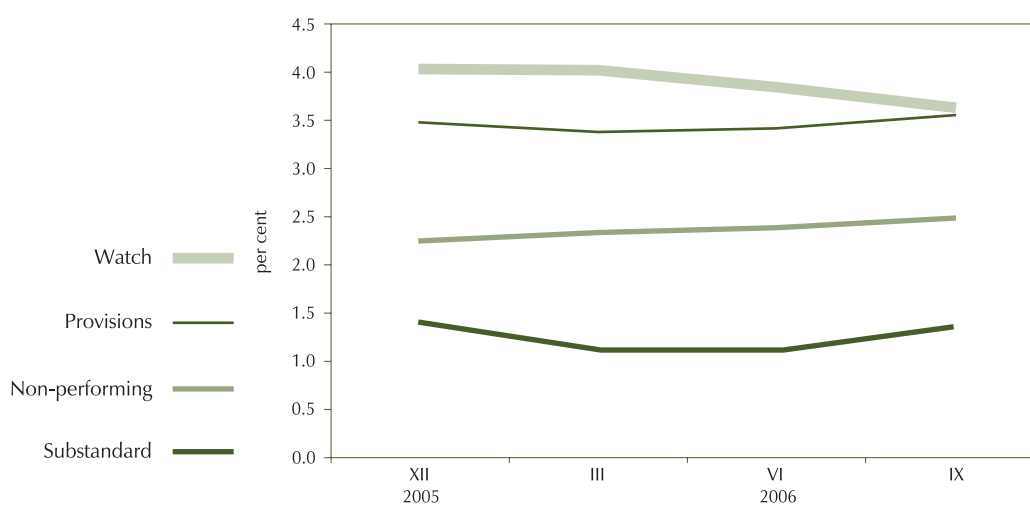
Return on Assets (ROA) and Return on Equity (ROE)

Chart 36

Loans to Non-financial Institutions by Quarter and Allocated Provisions

Appendix 2

Used Indicators

Asset Quality Ratios

1.	Problem assets as a percentage of gross assets	Gross assets past due 90 or more days + assets with discontinued interest payment + assets for resale/gross assets
2.	Classified assets as a percentage of gross assets	Gross assets classified as watch, substandard, non-performing/gross assets
3.	Classified loans as a percentage of gross loans of non-financial institutions and other customers	Gross loans classified as watch, substandard, non-performing/gross loans
4.	Degree of asset provisioning	Provisions in the balance sheet of claims on financial institutions, non-financial institutions and other customers and on other assets/gross assets

Ratios Used to Analyse Provisions

5.	Degree of provisioning of claims on financial institutions	Provisions in the balance sheet of claims on financial institutions/gross claims on financial institutions
6.	Degree of provisioning of claims on non-financial institutions	Provisions in the balance sheet of claims on non-financial institutions and other customers/gross claims on non-financial institutions and other customers
7.	Degree of classified exposures provisioning	Total specific provisions on impairment loss under Ordinance No. 9/gross classified risk exposures
8.	Degree of portfolio basis provisioning	Provisions allocated on claims on non-financial institutions and other customers on a portfolio basis (Ordinance No. 9)/gross standard exposures on non-financial institutions and other customers to be provisioned on a portfolio basis

Income Ratios

1.	Return on assets, ROA (net profit since early year as a percentage of average assets since early year)	Net profit since early year/average assets since early year
2.	Core ROA (net income from core operations since early year as a percentage of average assets since early year)	Income from core operations since early year (= net interest income + trading portfolio profit/loss + income from credit service + income from fees on off-balance sheet commitments + service charge on deposits + other fees and commissions) – net credit provisions (only when the figure is positive) – operating expenditure (= salary and social security expenditure + net expenditure on the use of fixed assets + expenditure on hired services paid to shareholders, subsidiaries and associated companies + other expenditure on hired services)/average assets since the beginning of the year
3.	Net interest rate margin	Net interest income since the beginning of the year/average gross interest-bearing assets since the beginning of the year
4.	Share of interest-bearing assets in the average gross assets since the beginning of the year	Average gross interest-bearing assets since the beginning of the year/average gross assets since the beginning of the year
5.	Net interest income as a percentage of average gross assets since the beginning of the year	Net interest income since the beginning of the year/average gross assets since the beginning of the year
6.	Return on interest-bearing assets (%)	Interest income since the beginning of the year/average interest-bearing assets since the beginning of the year
7.	Prevalence of interest liabilities	Average interest liabilities since the beginning of the year/average gross interest-bearing assets since the beginning of the year
8.	Cost of interest asset financing (%)	Interest expenditure since the beginning of the year/average gross interest-bearing assets since the beginning of the year
9.	Non-interest income as a percentage of average assets since the beginning of the year	Non-interest income since the beginning of the year/average assets since the beginning of the year

10.	Efficiency ratio (non-interest expenditure since the beginning of the year as a percentage of the income from core operations)	Non-interest expenditure since the beginning of the year/ income from core operations since the beginning of the year
11.	ROE (net profit since the beginning of the year as a percentage of the balance sheet capital and reserves)	Net profit since the beginning of the year/balance sheet capital and reserves

Capital Ratios

1.	Tier 1 capital adequacy ratio	Tier 1 capital/total risk component
2.	Total capital adequacy ratio	Equity (capital base)/total risk component
3.	Tier 1 capital leverage	Tier 1 capital/total assets under Ordinance No. 8
4.	Degree of asset risk	Total risk component/total assets under Ordinance No. 8: refers to banks which do not report market risk in trading portfolios
5.	Capital exceeding regulatory minimum under Ordinance No. 8	The smallest amount of: 1) total capital base – BGN 10,000 or 2) total capital base – 12 per cent of the total risk component
6.	Net classified assets as a percentage of the capital base	Classified assets (watch, substandard, non-performing) less provisions on them/capital base
7.	Share of investments in fixed assets	Investments in real estate and other fixed assets/capital base

Basic Indicators' Dynamics

1.	Tier 1 capital growth in last 12 months	Tier 1 capital (current quarter, current year) – tier 1 capital (corresponding quarter, previous year)/tier 1 capital (corresponding quarter, previous year)
2.	Capital base growth in last 12 months	Capital base (current quarter, current year) – capital base (corresponding quarter, previous year)/capital base (corresponding quarter, previous year)
3.	Asset growth in last 12 months	Total assets (current quarter, current year) – total assets (corresponding quarter, previous year)/total assets (corresponding quarter, previous year)
4.	Credit growth in last 12 months	Gross loans (current quarter, current year) – gross loans (corresponding quarter, previous year)/gross loans (corresponding quarter, previous year)
5.	Borrowed funds growth in last 12 months	Total borrowed funds (current quarter, current year) – total borrowed funds (corresponding quarter, previous year)/ total borrowed funds (corresponding quarter, previous year)
6.	Non-core borrowed funds growth in last 12 months	Non-core borrowed funds (current quarter, current year) – non-core borrowed funds (corresponding quarter, previous year)/non-core borrowed funds (corresponding quarter, previous year)

Liquidity Ratios

1.	Tradable assets as a share of gross assets	Tradable assets (source: <i>Ordinance No. 11</i> , cash + demand deposits in banks payable at sight or at notice of up to seven days + time deposits in banks payable at sight or at notice of up to one month + claims on repurchase agreements payable at sight or at notice of up to one month + securities in trading portfolio payable at sight or at notice of up to seven days)/gross assets
2.	Tradable assets as a share of total borrowed funds	Tradable assets/total borrowed funds (= total deposits + obligations under repurchase agreements + short-term borrowings + long-term borrowings + interest liabilities, source: <i>balance sheets of commercial banks</i>)
3.	Non-core borrowed funds as a share of gross assets	Non-core borrowed funds/gross assets
4.	Loans to deposits ratio	Gross loans of non-financial institutions and other customers/total deposits
5.	Pledged securities as a share of total securities	Pledged securities/total securities (trading portfolio + investment for sale + up to maturity)
6.	Large deposits ratio	Deposits of non-financial institutions and other customers exceeding 10 per cent of total deposits of non-financial institutions and other customers/total deposits of non-financial institutions and other customers
7.	Primary liquidity	Cash/deposits of financial institutions + deposits of non-financial institutions + short-term borrowings + long-term borrowings
8.	Secondary liquidity	Liquid assets ratio under Ordinance No. 11

1. In order to ensure full comparability with quarterly data for previous periods, the form of monthly *balance sheet* and *income statement* was chosen.

2. Data on individual banks are based on official quarterly reports presented by commercial banks at the BNB.

3. A bank *passport* includes basic information on the structure of shareholder capital and management, which reflect the *actual state at the time of preparing the information* (end-October 2006). Data on basic items of the balance sheet and income statement are based on relevant total lines.

4. Commercial banks are divided into groups by asset size (foreign bank branches are classified into a separate group) as follows:

Group I: *the first ten banks with the largest assets. It includes Bulbank, DSK Bank, United Bulgarian Bank, HVB Bank Biochim, First Investment Bank, Raiffeisenbank, Bulgaria, Bulgarian Post Bank, Société Générale Expressbank, Piraeus Bank Bulgaria and Economic and Investment Bank.*

Group II: *the other Bulgarian banks. It includes DZI Bank, Hebros Commercial Bank, Municipal Bank, Central Cooperative Bank, Corporate Commercial Bank, Allianz Bulgaria Commercial Bank, MKB Unionbank, Bulgarian-American Credit Bank, ProCredit Bank (Bulgaria), BNP Paribas (Bulgaria), International Asset Bank, Investbank, Emporiki Bank – Bulgaria, Encouragement Bank, D Commerce Bank, Tokuda Bank, NLB West–East Bank and Texim Private Entrepreneurial Bank.*

Group III: *branches of foreign banks in Bulgaria. It includes ING Bank N. V., Citibank N. A., Alpha Bank and T. C. Ziraat Bank.*

Banks are classified only for statistical purposes. The group classification does not imply banks' financial performance evaluation and it should not be interpreted as a rating system.

5. Appendices containing information on selected coefficients are based on reports under BNB ordinances on the capital adequacy, risk exposures evaluation and liquidity. Data on primary liquidity are based on the ratio of cash to borrowed funds, and data on secondary liquidity are based on the ratio of liquid assets to borrowed funds under BNB Ordinance No. 11. Data about net cumulative flows based on banks' reports on their liquidity are also published.

III. Banking Supervision Regulation

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CAPITAL ADEQUACY OF COMMERCIAL BANKS AS OF 30 SEPTEMBER 2006

(under Ordinance No. 8 of the BNB)

Banks	Equity (BGN'000)	Tier one capital (BGN'000)	Risk component (%)	Capital adequacy ratio (%)	Tier one capital ratio (%)
Group I	2 832 240	2 308 701	19 030 268	14.88	12.13
Group II	849 324	759 283	5 168 410	16.43	14.69
Banking system, total	3 681 564	3 067 984	24 198 678	15.21	12.68

Source: BNB.

CREDIT PORTFOLIO OF COMMERCIAL BANKS

(under Ordinance No. 9 of the BNB)

Bank groups	Loans	September 2006
Group I	Total (BGN'000)	21 693 639
	Standard (%)	94.29
	Watch (%)	2.68
	Substandard (%)	1.09
	Non-performing (%)	1.94
	Provisions (%)	2.78
Group II	Total (BGN'000)	6 050 167
	Standard (%)	94.94
	Watch (%)	2.64
	Substandard (%)	0.78
	Non-performing (%)	1.63
	Provisions (%)	2.30
Group III	Total (BGN'000)	1 386 605
	Standard (%)	98.74
	Watch (%)	1.21
	Substandard (%)	0.00
	Non-performing (%)	0.05
	Provisions (%)	0.18
Banking system, total	Total (BGN'000)	29 130 411
	Standard (%)	94.64
	Watch (%)	2.60
	Substandard (%)	0.98
	Non-performing (%)	1.78
	Provisions (%)	2.55

Source: BNB.

LIQUIDITY OF COMMERCIAL BANKS AS OF 30 SEPTEMBER 2006

(under Ordinance No. 11 of the BNB)

(BGN'000)

Items	Total	Overdue assets of 15 or more days/ assets in pawn	At sight up to 7 days	From 8 days to 1 month	From 1 to 3 months	From 3 to 6 months	From 6 to 12 months	Over 1 year
Group I								
Liquid assets, total	8 577 284	1 470 714						
ASSETS, TOTAL – inflow	27 453 058	1 747 947	9 179 987	2 127 259	1 093 369	1 544 144	3 151 512	10 356 787
BORROWED FUNDS, TOTAL (DEPOSITS)	25 358 125		6 366 434	4 694 270	2 307 981	1 628 954	1 871 108	8 489 378
Coefficient of liquid assets	28.02							
Adjusted coefficient of liquid assets to deposits			144.19	99.42	47.37	94.79	168.43	122.00
Group II								
Liquid assets, total	3 495 205	453 516						
ASSETS, TOTAL – inflow	8 395 594	661 116	3 489 886	299 181	467 341	482 484	838 203	2 818 499
BORROWED FUNDS, TOTAL (DEPOSITS)	7 806 151		1 918 463	1 019 983	1 025 024	1 190 352	1 006 088	1 646 241
Coefficient of liquid assets	38.97							
Adjusted coefficient of liquid assets to deposits			181.91	176.66	107.69	41.30	83.31	171.21
Group III								
Liquid assets, total	957 101	2 505						
ASSETS, TOTAL – inflow	1 596 569	2 837	1 225 344	41 645	29 715	48 861	70 287	180 717
BORROWED FUNDS, TOTAL (DEPOSITS)	1 543 361		820 167	51 122	33 310	19 675	6 220	612 867
Coefficient of liquid assets	61.85							
Adjusted coefficient of liquid assets to deposits			149.40	638.63	571.94	898.38	1 950.21	29.49
BANKING SYSTEM, TOTAL								
Liquid assets, total	13 029 590	1 926 735						
ASSETS, TOTAL – inflow	37 445 221	2 411 900	13 895 217	2 468 085	1 590 425	2 075 489	4 060 002	13 356 003
BORROWED FUNDS, TOTAL (DEPOSITS)	34 707 637		9 105 064	5 765 375	3 366 315	2 838 981	2 883 416	10 748 486
Coefficient of liquid assets	31.99							
Adjusted coefficient of liquid assets to deposits			152.61	117.87	62.90	73.11	140.81	124.26

Source: BNB.

HIGH LIQUIDITY ASSET RATIOS

(share of deposits, %)

Commercial bank groups		September 2006
Group I	Primary liquidity	11.52
	Secondary liquidity	28.02
Group II	Primary liquidity	18.42
	Secondary liquidity	38.97
Group III	Primary liquidity	8.95
	Secondary liquidity	61.85
Banking system, total	Primary liquidity	12.93
	Secondary liquidity	31.99

Source: BNB.

IV. Balance Sheets and Income Statements

(as of September 2006)

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BALANCE SHEET OF THE BANKING SYSTEM AS OF 30 SEPTEMBER 2006

(BGN'000)

	Total	Including			
		Related parties	BGN	EUR	Other currencies
ASSETS					
Vault cash and current accounts with the BNB	3 914 988		1 912 534	1 886 578	115 876
Claims on financial institutions					
Demand deposits with banks	1 184 686	176 881	11 001	814 255	182 549
Time deposits with banks	6 780 767	554 127	1 652 893	2 737 741	1 836 006
Loans to banks	67 268	0	2 071	47 397	17 800
Other claims on banks	6 987	0	3 117	2 699	1 171
Loans to other financial institutions	221 842	0	27 911	193 931	0
Claims on financial institutions, total	8 261 550	731 008	1 696 993	3 796 023	2 037 526
Less: specific provisions	1 401		859	527	15
Claims on financial institutions, net	8 260 149	731 008	1 696 134	3 795 496	2 037 511
Claims under repurchase agreements	242 302	0	85 119	116 559	40 624
Trading portfolio	2 058 051	403	869 417	704 045	484 186
Investment portfolio					
Investments held to maturity	1 144 468	0	474 109	343 036	327 323
Investments available for sale	1 698 903	0	653 449	771 537	273 917
Loans to non-financial institutions and other customers					
Loans to budget	66 190		44 145	22 045	0
Commercial loans					
Commercial real estate and construction loans	3 653 204		776 658	2 777 193	99 353
Other commercial loans	9 007 965		3 927 143	4 758 484	322 338
Agricultural loans	398 398		315 763	78 103	4 532
Consumer loans	4 496 392		4 227 485	238 981	29 926
Housing mortgage loans to individuals	2 924 906		1 980 124	922 682	22 100
Other loans	321 806	0	144 611	163 277	13 918
Loans to non-financial institutions and other customers, total	20 868 861	0	11 415 929	8 960 765	492 167
Less: specific provisions	742 878		513 828	205 679	23 371
Loans to non-financial institutions and other customers, net	20 125 983	0	10 902 101	8 755 086	468 796
Memo: purchased loans	6 833				
Assets for resale	20 907		20 907	0	0
Investments in subsidiaries, associated and joint-venture companies	55 683		55 683	0	0
Other assets					
Hedging derivatives	1 387	0	792	0	595
Other assets	258 125	1 715	155 908	78 741	21 761
Other assets, total	259 512	1 715	156 700	78 741	22 356
Intangible assets	91 503		91 348	0	155
Premises and other fixed assets	870 785		869 935	0	850
Assets, total	38 743 234	733 126	17 787 436	16 451 078	3 771 594

(continued)

(continued)

(BGN'000)

	Total	Including			
		Related parties	BGN	EUR	Other currencies
LIABILITIES, MINORITY INTEREST, AND CAPITAL					
Deposits of financial institutions					
Demand deposits of banks	196 837	3 678	46 339	97 294	49 526
Time deposits of banks	2 809 045	1 236	1 259 293	1 343 901	204 615
Deposits of other financial institutions	1 684 537	0	717 988	910 469	56 080
Deposits of non-financial institutions and other customers					
Demand deposits	10 259 147	0	6 344 362	3 173 748	741 037
Time deposits	12 634 118	0	4 600 423	5 523 185	2 510 510
Savings deposits	2 692 625	0	1 374 977	898 915	418 733
Deposits, total	30 276 309	4 914	14 343 382	11 947 512	3 980 501
Borrowings under repurchase agreements	379 841	0	96 662	244 742	38 437
Short-term borrowings					
From the BNB	0		0	0	0
From banks	130 434	0	0	130 371	63
Other	37 449	0	27 063	10 381	5
Long-term borrowings	2 615 631	0	337 916	2 187 488	90 227
Memo: borrowings from banks	1 837 211	0	125 706	1 676 047	35 458
Subordinated term debt and debt/equity (hybrid) instruments					
Subordinated term debt	182 996		25 578	156 778	640
Debt/equity (hybrid) instruments	287 866		11 124	276 742	0
Other liabilities					
Trading portfolio liabilities	18 698	286	1 799	8 548	8 065
Hedging derivatives	5 968	0	5 343	625	0
Specific provisions on off-balance sheet commitments	48 027	0	4 720	2 393	40 914
Other liabilities	733 368	9 199	431 019	233 213	59 937
Liabilities, total	34 716 587	14 399	15 284 606	15 198 793	4 218 789
Minority interest in consolidated subsidiaries	0		0	0	0
Equity					
Common stock	1 359 759		1 359 759		
Share premium on common stock	1 767		1 767		
Preferred stock and related premium	0		0		
Reserves					
Retained profit/loss, previous years	71 180	38 849	32 331		
Statutory reserves	911 115		911 115		
Other reserves	914 862	25 723	889 139		
Cumulative foreign exchange translation adjustment	0		0		
Other equity components					
Revaluation – fixed assets	235 980	0	235 980		
Revaluation – investments available for sale	1 205	-126	1 331		
Revaluation – cash flow hedges	0	0	0		
Profit/loss, current year	529 426		529 426		
One-off effect of the change in accounting regime	1 353	0	1 353		
Equity, total	4 026 647	64 446	3 962 201		
Liabilities, minority interest, and capital, total	38 743 234	78 845	19 246 807	15 198 793	4 218 789
Memo: credit substitutes and other off-balance sheet commitments					
	7 664 352	22 195	2 972 586	3 733 226	936 345

INCOME STATEMENT OF THE BANKING SYSTEM (September 2006)

(BGN'000)

	Total	Including			
		Related parties	BGN	EUR	Other currencies
INTEREST AND DIVIDEND INCOME					
Interest income from demand deposits with banks	9 914	3 399	111	5 200	1 204
Interest income from time deposits with banks	122 552	7 341	15 203	41 386	58 622
Interest income from loans to banks	2 051	0	91	1 301	659
Interest income from other claims on banks	1 866	0	3	920	943
Interest income from loans to other financial institutions	8 969	0	1 839	7 130	0
Interest income from claims under repurchase agreements	7 253	0	2 172	3 499	1 582
Interest income from trading portfolio	81 468	0	43 143	17 810	20 515
Interest income from investment portfolio	94 427	0	40 581	33 694	20 152
Bulgarian government securities	45 944		30 551	13 619	1 774
Other domestic debt securities	15 319	0	9 180	5 370	769
Debt securities issued by foreign governments and international financial institutions	17 001		292	9 388	7 321
Other external debt securities	16 163	0	558	5 317	10 288
Interest income from loans	1 415 666	0	851 370	518 486	45 810
Loans to budget	2 228		2 123	105	0
Commercial real estate and construction loans	240 005		51 488	175 030	13 487
Other commercial loans	581 842		280 016	272 877	28 949
Agricultural loans	21 717		17 618	3 789	310
Consumer loans	407 547		392 852	13 980	715
Housing mortgage loans to individuals	147 578		101 675	44 595	1 308
Other loans	14 749	0	5 598	8 110	1 041
Dividend income	3 595	0	3 545	50	0
Interest and dividend income, total	1 747 761	10 740	958 058	629 476	149 487
INTEREST EXPENDITURE					
Interest expenditure on deposits of banks	41 190	2 479	12 330	18 094	8 287
Interest expenditure on deposits of other financial institutions	64 383	0	18 041	44 973	1 369
Interest expenditure on demand deposits of non-financial institutions and other customers	46 567	0	28 422	15 037	3 108
Interest expenditure on time deposits of non-financial institutions and other customers	292 989	0	122 287	113 585	57 117
Interest expenditure on savings deposits of non-financial institutions and other customers	30 404	0	20 022	7 544	2 838
Interest expenditure on borrowings under repurchase agreements	5 831	0	1 976	2 390	1 465
Interest expenditure on short-term borrowings	9 486	0	1 275	7 586	625
Interest expenditure on long-term borrowings	74 688	0	9 224	60 094	5 370
Interest expenditure on subordinated term debt	8 894	0	281	8 569	44
Interest expenditure on debt/equity (hybrid) instruments	13 458		124	13 334	0
Interest expenditure on other liabilities	6 789		78	3 152	3 555
Interest expenditure, total	594 679	2 483	214 060	294 358	83 778
INTEREST AND DIVIDEND INCOME, NET	1 153 082	8257	743 998	335 118	65 709
CREDIT PROVISIONS					
Accrued provisions	455 907	0			
Reintegrated provisions	304 425	0			
Credit provisions, net	151 482	0			

(continued)

(continued)

(BGN'000)

	Total	Including			
		Related parties	BGN	EUR	Other currencies
TRADING PORTFOLIO GAIN/LOSS					
Gain/loss on securities trading portfolio	-32 120	0			
Gain/loss on derivatives held for trading	4 427	-1			
Gain/loss on other instruments in trading portfolio	325	0			
Trading portfolio gain/loss, total	-27 368	-1			
GAIN/LOSS ON INVESTMENTS AVAILABLE FOR SALE					
Gain/loss on investments available for sale	5 918	0			
Gain/loss on instruments effectively hedging investments available for sale	-141	0			
GAIN/LOSS ON INVESTMENTS HELD TO MATURITY	9 078	0			
OTHER NON-INTEREST INCOME					
Loan servicing income	119 192	0			
Fee income on off-balance sheet accounts	27 225	0			
Service charges on deposits	130 143	0			
Other fees and commissions	136 996	0			
Gain/loss on assets held for resale	-113	0			
Gain/loss on sale of other assets	21 620	0			
Gain/loss on foreign currency transactions	45 214	-1 042			
Other non-interest income	36 040	1 257			
NON-INTEREST EXPENDITURE					
Salary, social security, and pension expenditure	310 804				
Occupancy expenditure, net	155 768				
External service expenditure paid to shareholders, subsidiaries and associated companies	11 463				
Other external service expenditure	226 578	835			
Other non-interest expenditure	215 982	0			
GAIN/LOSS BEFORE FOREIGN EXCHANGE REVALUATION, EXTRA INCOME/EXPENDITURE, AND TAX ITEMS					
	584 809	7 636			
FOREIGN EXCHANGE REVALUATION GAIN/LOSS					
	28 830	873			
EXTRAORDINARY GAIN/LOSS					
	8 166	0			
TAX					
	92 379				
MINORITY INTEREST					
	0				
PROFIT/LOSS, NET					
	529 426	8 509			

BALANCE SHEET OF GROUP I BANKS AS OF 30 SEPTEMBER 2006

(BGN'000)

	Total	Including		
		BGN	EUR	Other currencies
ASSETS				
Vault cash and current accounts with the BNB	2 534 077	925 622	1 528 268	80 187
Claims on financial institutions				
Demand deposits with banks	927 511	7 723	771 138	148 650
Time deposits with banks	4 488 788	1 184 046	1 925 299	1 379 443
Loans to banks	45 620	0	27 820	17 800
Other claims on banks	6 364	2 828	2 496	1 040
Loans to other financial institutions	140 630	17 292	123 338	0
Claims on financial institutions, total	5 608 913	1 211 889	2 850 091	1 546 933
Less: specific provisions	1 000	570	415	15
Claims on financial institutions, net	5 607 913	1 211 319	2 849 676	1 546 918
Claims under repurchase agreements	57 609	16 205	39 217	2 187
Trading portfolio	1 649 654	572 695	621 061	455 898
Investment portfolio				
Investments held to maturity	909 917	340 243	259 554	310 120
Investments available for sale	1 210 289	434 246	562 467	213 576
Loans to non-financial institutions and other customers				
Loans to budget	49 410	29 169	20 241	0
Commercial loans				
Commercial real estate and construction loans	2 456 928	462 003	1 943 422	51 503
Other commercial loans	6 673 962	2 615 617	3 871 199	187 146
Agricultural loans	224 730	158 265	63 959	2 506
Consumer loans	4 010 135	3 801 346	187 067	21 722
Housing mortgage loans to individuals	2 507 247	1 800 767	692 828	13 652
Other loans	162 314	98 146	53 802	10 366
Loans to non-financial institutions and other customers, total	16 084 726	8 965 313	6 832 518	286 895
Less: specific provisions	601 503	435 158	151 634	14 711
Loans to non-financial institutions and other customers, net	15 483 223	8 530 155	6 680 884	272 184
Memo: purchased loans	5 749			
Assets for resale	10 629	10 629	0	0
Investments in subsidiaries, associated and joint-venture companies	48 083	48 083	0	0
Other assets				
Hedging derivatives	1 387	792	0	595
Other assets	180 483	103 614	61 626	15 243
Other assets, total	181 870	104 406	61 626	15 838
Intangible assets	66 797	66 642	0	155
Premises and other fixed assets	662 083	661 233	0	850
Assets, total	28 422 144	12 921 478	12 602 753	2 897 913

(continued)

(continued)	(BGN'000)			
	Total	Including		
		BGN	EUR	Other currencies
LIABILITIES, MINORITY INTEREST, AND CAPITAL				
Deposits of financial institutions				
Demand deposits of banks	123 116	37 249	68 617	17 250
Time deposits of banks	2 287 038	948 508	1 198 794	139 736
Deposits of other financial institutions	1 252 300	447 650	794 681	9 969
Deposits of non-financial institutions and other customers				
Demand deposits	6 783 720	4 316 151	1 923 802	543 767
Time deposits	9 360 578	3 507 448	3 994 044	1 859 086
Savings deposits	2 188 180	1 159 192	686 525	342 463
Deposits, total	21 994 932	10 416 198	8 666 463	2 912 271
Borrowings under repurchase agreements	350 039	68 816	242 786	38 437
Short-term borrowings				
From the BNB	0	0	0	0
From banks	55	0	0	55
Other	17 518	16 918	600	0
Long-term borrowings	1 983 601	266 960	1 632 360	84 281
Memo: borrowings from banks	1 517 003	125 706	1 355 839	35 458
Subordinated term debt and debt/equity (hybrid) instruments				
Subordinated term debt	125 076	0	125 076	0
Debt/equity (hybrid) instruments	256 428	0	256 428	0
Other liabilities				
Trading portfolio liabilities	17 301	1 778	7 894	7 629
Hedging derivatives	5 343	5 343	0	0
Specific provisions on off-balance sheet commitments	48 027	4 720	2 393	40 914
Other liabilities	568 333	348 460	177 257	42 616
Liabilities, total	25 366 653	11 129 193	11 111 257	3 126 203
Minority interest in consolidated subsidiaries	0	0	0	0
Equity				
Common stock	854 421	854 421		
Share premium on common stock	0	0		
Preferred stock and related premium	0	0		
Reserves				
Retained profit/loss, previous years	41 855	41 855		
Statutory reserves	728 550	728 550		
Other reserves	785 516	785 516		
Cumulative foreign exchange translation adjustment	0	0		
Other equity components				
Revaluation – fixed assets	221 796	221 796		
Revaluation – investments available for sale	762	762		
Revaluation – cash flow hedges	0	0		
Profit/loss, current year	422 591	422 591		
One-off effect of the change in accounting regime	0	0		
Equity, total	3 055 491	3 055 491		
Liabilities, minority interest, and capital, total	28 422 144	14 184 684	11 111 257	3 126 203
Memo: credit substitutes and other off-balance sheet commitments	5 260 108	1 909 716	2 642 948	707 444

INCOME STATEMENT OF GROUP I BANKS

(September 2006)

(BGN'000)				
	Total	Including		
		BGN	EUR	Other currencies
INTEREST AND DIVIDEND INCOME				
Interest income from demand deposits with banks	5 660	4	4 719	937
Interest income from time deposits with banks	76 002	10 833	25 042	40 127
Interest income from loans to banks	1 491	40	795	656
Interest income from other claims on banks	1 865	3	919	943
Interest income from loans to other financial institutions	5 155	1 172	3 983	0
Interest income from claims under repurchase agreements	2 049	603	1 345	101
Interest income from trading portfolio	64 481	32 066	13 983	18 432
Interest income from investment portfolio	70 542	32 350	21 470	16 722
Bulgarian government securities	33 725	23 632	9 400	693
Other domestic debt securities	9 000	8 086	419	495
Debt securities issued by foreign governments and international financial institutions	14 252	256	7 857	6 139
Other external debt securities	13 565	376	3 794	9 395
Interest income from loans	1 077 867	689 175	363 417	25 275
Loans to budget	1 453	1 443	10	0
Commercial real estate and construction loans	147 488	31 603	108 546	7 339
Other commercial loans	414 543	192 209	205 670	16 664
Agricultural loans	9 731	7 072	2 628	31
Consumer loans	374 836	363 463	10 881	492
Housing mortgage loans to individuals	122 809	90 790	31 289	730
Other loans	7007	2595	4393	19
Dividend income	2368	2368	0	0
Interest and dividend income, total	1 307 480	768 614	435 673	103 193
INTEREST EXPENDITURE				
Interest expenditure on deposits of banks	31 811	10 570	14 668	6 573
Interest expenditure on deposits of other financial institutions	52 181	9 282	42 571	328
Interest expenditure on demand deposits of non-financial institutions and other customers	29 410	16 854	10 510	2 046
Interest expenditure on time deposits of non-financial institutions and other customers	203 643	93 447	71 935	38 261
Interest expenditure on savings deposits of non-financial institutions and other customers	20 076	14 313	4 122	1 641
Interest expenditure on borrowings under repurchase agreements	5 076	1 248	2 363	1 465
Interest expenditure on short-term borrowings	2 207	192	1 767	248
Interest expenditure on long-term borrowings	50 905	8 203	38 797	3 905
Interest expenditure on subordinated term debt	7 913	0	7 913	0
Interest expenditure on debt/equity (hybrid) instruments	12 190	0	12 190	0
Interest expenditure on other liabilities	5 520	30	2 735	2 755
Interest expenditure, total	420932	154139	209571	57222
INTEREST AND DIVIDEND INCOME, NET	886 548	614 475	226 102	45 971
CREDIT PROVISIONS				
Accrued provisions	360 953			
Reintegrated provisions	233 318			
Credit provisions, net	127 635			

(continued)

(continued)

(BGN'000)

	Total	Including		
		BGN	EUR	Other currencies
TRADING PORTFOLIO GAIN/LOSS				
Gain/loss on securities trading portfolio	-28 664			
Gain/loss on derivatives held for trading	2 627			
Gain/loss on other instruments in trading portfolio	473			
Trading portfolio gain/loss, total	-25 564			
GAIN/LOSS ON INVESTMENTS AVAILABLE FOR SALE				
Gain/loss on investments available for sale	4 598			
Gain/loss on instruments effectively hedging investments available for sale	0			
GAIN/LOSS ON INVESTMENTS HELD TO MATURITY	9 463			
OTHER NON-INTEREST INCOME				
Loan servicing income	97 182			
Fee income on off-balance sheet accounts	17 486			
Service charges on deposits	100 189			
Other fees and commissions	102 736			
Gain/loss on assets held for resale	17			
Gain/loss on sale of other assets	1 617			
Gain/loss on foreign currency transactions	31756			
Other non-interest income	20 138			
NON-INTEREST EXPENDITURE				
Salary, social security, and pension expenditure	216 082			
Occupancy expenditure, net	99 153			
External service expenditure paid to shareholders, subsidiaries and associated companies	6 776			
Other external service expenditure	176 161			
Other non-interest expenditure	151 934			
GAIN/LOSS BEFORE FOREIGN EXCHANGE REVALUATION, EXTRA INCOME/EXPENDITURE, AND TAX ITEMS	468 425			
FOREIGN EXCHANGE REVALUATION GAIN/LOSS	23 187			
EXTRAORDINARY GAIN/LOSS	6 161			
TAX	75 182			
MINORITY INTEREST	0			
PROFIT/LOSS, NET	422 591			

BALANCE SHEET OF GROUP II BANKS AS OF 30 SEPTEMBER 2006

(BGN'000)

	Total	Including		
		BGN	EUR	Other currencies
ASSETS				
Vault cash and current accounts with the BNB	1 244 356	877 213	333 888	33 255
Claims on financial institutions				
Demand deposits with banks	78 931	3 262	43 005	32 664
Time deposits with banks	1 596 782	423 837	731 848	441 097
Loans to banks	19 577	0	19 577	0
Other claims on banks	623	289	203	131
Loans to other financial institutions	48 024	7 202	40 822	0
Claims on financial institutions, total	1 743 937	434 590	835 455	473 892
Less: specific provisions	401	289	112	0
Claims on financial institutions, net	1 743 536	434 301	835 343	473 892
Claims under repurchase agreements	184 693	68 914	77 342	38 437
Trading portfolio	368 406	273 106	71 306	23 994
Investment portfolio				
Investments held to maturity	234 551	133 866	83 482	17 203
Investments available for sale	452 757	209 916	186 506	56 335
Loans to non-financial institutions and other customers				
Loans to budget	16 780	14 976	1 804	0
Commercial loans				
Commercial real estate and construction loans	1 079 608	302 156	737 435	40 017
Other commercial loans	1 997 485	1 110 868	765 647	120 970
Agricultural loans	172 132	157 245	14 144	743
Consumer loans	483 592	423 959	51 504	8 129
Housing mortgage loans to individuals	397 346	171 142	217 783	8 421
Other loans	159 287	46 289	109 473	3 525
Loans to non-financial institutions and other customers, total	4 306 230	2 226 635	1 897 790	181 805
Less: specific provisions	138 935	78 211	52 787	7 937
Loans to non-financial institutions and other customers, net	4 167 295	2 148 424	1 845 003	173 868
Memo: purchased loans	1 084			
Assets for resale	10 278	10 278	0	0
Investments in subsidiaries, associated and joint-venture companies	7 600	7 600	0	0
Other assets				
Hedging derivatives	0	0	0	0
Other assets	69 475	47 235	16 226	6 014
Other assets, total	69 475	47 235	16 226	6 014
Intangible assets	23 924	23 924	0	0
Premises and other fixed assets	196 276	196 276	0	0
Assets, total	8 703 147	4 431 053	3 449 096	822 998

(continued)

(continued)

(BGN'000)

	Total	Including		
		BGN	EUR	Other currencies
LIABILITIES, MINORITY INTEREST, AND CAPITAL				
Deposits of financial institutions				
Demand deposits of banks	14 231	3 036	8 137	3 058
Time deposits of banks	437 928	265 272	111 642	61 014
Deposits of other financial institutions	398 998	254 465	100 240	44 293
Deposits of non-financial institutions and other customers				
Demand deposits	2 380 924	1 766 279	449 273	165 372
Time deposits	3 040 736	1 023 703	1 423 475	593 558
Savings deposits	483 018	213 193	196 170	73 655
Deposits, total	6 755 835	3 525 948	2 288 937	940 950
Borrowings under repurchase agreements	29 802	27 846	1 956	0
Short-term borrowings				
From the BNB	0	0	0	0
From banks	130 281	0	130 281	0
Other	19 931	10 145	9 781	5
Long-term borrowings	632 030	70 956	555 128	5 946
Memo: borrowings from banks	320 208	0	320 208	0
Subordinated term debt and debt/equity (hybrid) instruments				
Subordinated term debt	57 920	25 578	31 702	640
Debt/equity (hybrid) instruments	31 438	11 124	20 314	0
Other liabilities				
Trading portfolio liabilities	714	21	404	289
Hedging derivatives	625	0	625	0
Specific provisions on off-balance sheet commitments	0	0	0	0
Other liabilities	147 997	77 999	55 138	14 860
Liabilities, total	7 806 573	3 749 617	3 094 266	962 690
Minority interest in consolidated subsidiaries	0	0	0	0
Equity				
Common stock	505 338	505 338		
Share premium on common stock	1 767	1 767		
Preferred stock and related premium	0	0		
Reserves				
Retained profit/loss, previous years	-9 524	-9 524		
Statutory reserves	182 565	182 565		
Other reserves	103 623	103 623		
Cumulative foreign exchange translation adjustment	0	0		
Other equity components				
Revaluation – fixed assets	14 184	14 184		
Revaluation – investments available for sale	569	569		
Revaluation – cash flow hedges	0	0		
Profit/loss, current year	96 699	96 699		
One-off effect of the change in accounting regime	1 353	1 353		
Equity, total	896 574	896 574		
Liabilities, minority interest, and capital, total	8 703 147	4 646 191	3 094 266	962 690
Memo: credit substitutes and other off-balance sheet commitments	1 662 595	809 221	740 215	113 159

INCOME STATEMENT OF GROUP II BANKS (September 2006)

(BGN'000)

	Total	Including		
		BGN	EUR	Other currencies
INTEREST AND DIVIDEND INCOME				
Interest income from demand deposits with banks	589	4	329	256
Interest income from time deposits with banks	38 035	3 369	16 183	18 483
Interest income from loans to banks	509	0	506	3
Interest income from other claims on banks	1	0	1	0
Interest income from loans to other financial institutions	2 402	504	1 898	0
Interest income from claims under repurchase agreements	5 196	1 561	2 154	1 481
Interest income from trading portfolio	15 732	9 822	3 827	2 083
Interest income from investment portfolio	22 332	7 726	11 376	3 230
Bulgarian government securities	11 714	6 414	4 219	1 081
Other domestic debt securities	6 319	1 094	4 951	274
Debt securities issued by foreign governments and international financial institutions	1 701	36	683	982
Other external debt securities	2 598	182	1 523	893
Interest income from loans	320 596	154 072	147 508	19 016
Loans to budget	775	680	95	0
Commercial real estate and construction loans	87 690	19 400	62 613	5 677
Other commercial loans	156 169	80 920	63 829	11 420
Agricultural loans	11 708	10 444	1 152	112
Consumer loans	32 498	29 200	3 089	209
Housing mortgage loans to individuals	24 020	10 431	13 013	576
Other loans	7736	2997	3717	1022
Dividend income	1227	1177	50	0
Interest and dividend income, total	406 619	178 235	183 832	44 552
INTEREST EXPENDITURE				
Interest expenditure on deposits of banks	5 184	1 162	2 764	1 258
Interest expenditure on deposits of other financial institutions	11 816	8 699	2 120	997
Interest expenditure on demand deposits of non-financial institutions and other customers	13 309	10 235	2 161	913
Interest expenditure on time deposits of non-financial institutions and other customers	86 594	28 519	40 333	17 742
Interest expenditure on savings deposits of non-financial institutions and other customers	10 304	5 706	3 406	1 192
Interest expenditure on borrowings under repurchase agreements	755	728	27	0
Interest expenditure on short-term borrowings	6 908	1 083	5 462	363
Interest expenditure on long-term borrowings	23 783	1 021	21 297	1 465
Interest expenditure on subordinated term debt	981	281	656	44
Interest expenditure on debt/equity (hybrid) instruments	1 268	124	1 144	0
Interest expenditure on other liabilities	1 265	48	417	800
Interest expenditure, total	162167	57606	79787	24774
INTEREST AND DIVIDEND INCOME, NET	244 452	120 629	104 045	19 778
CREDIT PROVISIONS				
Accrued provisions	93 592			
Reintegrated provisions	68 550			
Credit provisions, net	25 042			

(continued)

(continued)

(BGN'000)

	Total	Including		
		BGN	EUR	Other currencies
TRADING PORTFOLIO GAIN/LOSS				
Gain/loss on securities trading portfolio	-3 854			
Gain/loss on derivatives held for trading	135			
Gain/loss on other instruments in trading portfolio	0			
Trading portfolio gain/loss, total	-3 719			
GAIN/LOSS ON INVESTMENTS AVAILABLE FOR SALE				
Gain/loss on investments available for sale	1 484			
Gain/loss on instruments effectively hedging investments available for sale	-141			
GAIN/LOSS ON INVESTMENTS HELD TO MATURITY	-385			
OTHER NON-INTEREST INCOME				
Loan servicing income	21 222			
Fee income on off-balance sheet accounts	9 149			
Service charges on deposits	28 405			
Other fees and commissions	29 462			
Gain/loss on assets held for resale	-130			
Gain/loss on sale of other assets	20 003			
Gain/loss on foreign currency transactions	11 786			
Other non-interest income	13 120			
NON-INTEREST EXPENDITURE				
Salary, social security, and pension expenditure	86 193			
Occupancy expenditure, net	52 324			
External service expenditure paid to shareholders, subsidiaries and associated companies	4 687			
Other external service expenditure	42 635			
Other non-interest expenditure	57 987			
GAIN/LOSS BEFORE FOREIGN EXCHANGE REVALUATION, EXTRA INCOME/EXPENDITURE, AND TAX ITEMS	105 840			
FOREIGN EXCHANGE REVALUATION GAIN/LOSS	4 228			
EXTRAORDINARY GAIN/LOSS	2 022			
TAX	15 391			
MINORITY INTEREST	0			
PROFIT/LOSS, NET	96 699			

BALANCE SHEET OF GROUP III BANKS AS OF 30 SEPTEMBER 2006

(BGN'000)

	Total	Related parties	Unrelated parties			
			Total	BGN	EUR	Other currencies
ASSETS						
Vault cash and current accounts with the BNB	136 555		136 555	109 699	24 422	2 434
Claims on financial institutions						
Demand deposits with banks	178 244	176 881	1 363	16	112	1 235
Time deposits with banks	695 197	554 127	141 070	45 010	80 594	15 466
Loans to banks	2 071	0	2 071	2 071	0	0
Other claims on banks	0	0	0	0	0	0
Loans to other financial institutions	33 188	0	33 188	3 417	29 771	0
Claims on financial institutions, total	908 700	731 008	177 692	50 514	110 477	16 701
Less: specific provisions	0	0	0	0	0	0
Claims on financial institutions, net	908 700	731 008	177 692	50 514	110 477	16 701
Claims under repurchase agreements	0	0	0	0	0	0
Trading portfolio	39 991	403	39 588	23 616	11 678	4 294
Investment portfolio						
Investments held to maturity	0	0	0	0	0	0
Investments available for sale	35 857	0	35 857	9 287	22 564	4 006
Loans to non-financial institutions and other customers						
Loans to budget	0		0	0	0	0
Commercial loans						
Commercial real estate and construction loans	116 668		116 668	12 499	96 336	7 833
Other commercial loans	336 518		336 518	200 658	121 638	14 222
Agricultural loans	1 536		1 536	253	0	1 283
Consumer loans	2 665		2 665	2 180	410	75
Housing mortgage loans to individuals	20 313		20 313	8 215	12 071	27
Other loans	205	0	205	176	2	27
Loans to non-financial institutions and other customers, total	477 905	0	477 905	223 981	230 457	23 467
Less: specific provisions	2 440	0	2 440	459	1 258	723
Loans to non-financial institutions and other customers, net	475 465	0	475 465	223 522	229 199	22 744
Memo: purchased loans						
related parties	0					
unrelated parties	0					
Assets for resale	0		0	0	0	0
Other assets						
Hedging derivatives	0	0	0	0	0	0
Other assets	8 167	1 715	6 452	5 059	889	504
Other assets, total	8 167	1 715	6 452	5 059	889	504
Intangible assets	782		782	782	0	0
Premises and other fixed assets	12 426		12 426	12 426	0	0
Assets, total	1 617 943	733 126	884 817	434 905	399 229	50 683

(continued)

(continued)

(BGN'000)

	Total	Related parties	Unrelated parties			
			Total	BGN	EUR	Other currencies
LIABILITIES, RESERVES, AND FINANCIAL RESULT						
Deposits of financial institutions						
Demand deposits of banks	59 490	3 678	55 812	6 054	20 540	29 218
Time deposits of banks	84 079	1 236	82 843	45 513	33 465	3 865
Deposits of other financial institutions	33 239	0	33 239	15 873	15 548	1 818
Deposits of non-financial institutions and other customers						
Demand deposits	1 094 503	0	1 094 503	261 932	800 673	31 898
Time deposits	232 804	0	232 804	69 272	105 666	57 866
Savings deposits	21 427	0	21 427	2 592	16 220	2 615
Deposits, total	1 525 542	4 914	1 520 628	401 236	992 112	127 280
Borrowings under repurchase agreements	0	0	0	0	0	0
Short-term borrowings						
From the BNB	0		0	0	0	0
From banks	98	0	98	0	90	8
Other	0	0	0	0	0	0
Long-term borrowings	0	0	0	0	0	0
Memo: borrowings from banks	0	0	0	0	0	0
Other liabilities						
Trading portfolio liabilities	683	286	397	0	250	147
Hedging derivatives	0	0	0	0	0	0
Specific provisions on off-balance sheet commitments	0	0	0	0	0	0
Other liabilities	17 038	9 199	7 839	4 560	818	2 461
Liabilities, total	1 543 361	14 399	1 528 962	405 796	993 270	129 896
Reserves and financial result						
Reserves						
Retained profit/loss, previous years	38 849	38 849				
Other reserves	25 723	25 723				
Revaluation reserves						
Revaluation – fixed assets	0	0				
Revaluation – investments available for sale	-126	-126				
Revaluation – cash flow hedges	0	0				
Profit/loss, current year	10 136		10 136	10136		
One-off effect of the change in accounting regime	0	0				
Reserves and financial result, total	74 582	64 446	10 136	10136		
Liabilities, reserves, and financial result, total	1 617 943	78 845	1 539 098	415 932	993 270	129 896
Memo: credit substitutes and other off-balance sheet commitments	741 649	22 195	719 454	253 649	350 063	115 742

INCOME STATEMENT OF GROUP III BANKS (September 2006)

(BGN'000)

	Total	Related parties	Unrelated parties			
			Total	BGN	EUR	Other currencies
INTEREST AND DIVIDEND INCOME						
Interest income from demand deposits with banks	3 665	3 399	266	103	152	11
Interest income from time deposits with banks	8 515	7 341	1 174	1 001	161	12
Interest income from loans to banks	51	0	51	51	0	0
Interest income from other claims on banks	0	0	0	0	0	0
Interest income from loans to other financial institutions	1 412	0	1 412	163	1 249	0
Interest income from claims under repurchase agreements	8	0	8	8	0	0
Interest income from trading portfolio	1 255	0	1 255	1 255	0	0
Interest income from investment portfolio	1 553	0	1 553	505	848	200
Bulgarian government securities	505		505	505	0	0
Other domestic debt securities	0	0	0	0	0	0
External debt securities issued by foreign governments and international financial institutions	1 048		1 048	0	848	200
Other external debt securities	0	0	0	0	0	0
Interest income from loans	17 203	0	17 203	8 123	7 561	1 519
Loans to budget	0		0	0	0	0
Commercial real estate and construction loans	4 827		4 827	485	3 871	471
Other commercial loans	11 130		11 130	6 887	3 378	865
Agricultural loans	278		278	102	9	167
Consumer loans	213		213	189	10	14
Housing mortgage loans to individuals	749		749	454	293	2
Other loans	6	0	6	6	0	0
Dividend income	0	0	0	0	0	0
Interest and dividend income, total	33 662	10 740	22 922	11 209	9 971	1 742
INTEREST EXPENDITURE						
Interest expenditure on deposits of banks	4 195	2 479	1 716	598	662	456
Interest expenditure on deposits of other financial institutions	386	0	386	60	282	44
Interest expenditure on demand deposits of non-finacial institutions and other customers	3 848	0	3 848	1 333	2 366	149
Interest expenditure on time deposits of non-finacial institutions and other customers	2 752	0	2 752	321	1 317	1 114
Interest expenditure on savings deposits of non-finacial institutions and other customers	24	0	24	3	16	5
Interest expenditure on borrowings under repurchase agreements	0	0	0	0	0	0
Interest expenditure on short-term borrowings	371	0	371	0	357	14
Interest expenditure on long-term borrowings	0	0	0	0	0	0
Interest expenditure on other liabilities	4	4	0	0	0	0
Interest expenditure, total	11 580	2 483	9 097	2 315	5 000	1 782
INTEREST AND DIVIDEND INCOME, NET	22 082	8257	13 825	8 894	4 971	-40
CREDIT PROVISIONS						
Accrued provisions	1 362	0	1 362			
Reintegrated provisions	2 557	0	2 557			
Credit provisions, net	-1 195	0	-1 195			

(continued)

(continued)

(BGN'000)

	Total	Related parties	Unrelated parties			
			Total	BGN	EUR	Other currencies
TRADING PORTFOLIO GAIN/LOSS						
Gain/loss on trading portfolio securities	398	0	398			
Gain/loss on derivatives held for trading	1 665	-1	1 666			
Gain/loss on other instruments in trading portfolio	-148	0	-148			
Total trading portfolio gain/loss	1 915	-1	1 916			
GAIN/LOSS ON INVESTMENTS AVAILABLE FOR SALE						
Gain/loss on investments available for sale	-164	0	-164			
Gain/loss on instruments effectively hedging investments available for sale	0	0	0			
GAIN/LOSS ON INVESTMENTS HELD TO MATURITY	0	0	0			
OTHER NON-INTEREST INCOME						
Loan servicing income	788	0	788			
Fee income on off-balance sheet accounts	590	0	590			
Service charges on deposits	1 549	0	1 549			
Other fees and commissions	4 798	0	4 798			
Gain/loss on assets held for resale	0	0	0			
Gain/loss on sale of other assets	0	0	0			
Gain/loss on foreign currency transactions	1 672	-1 042	2 714			
Other non-interest income	2 782	1 257	1 525			
NON-INTEREST EXPENDITURE						
Salary, social security, and pension expenditure	8 529		8 529			
Occupancy expenditure, net	4 291		4 291			
External service expenditure	7 782	835	6 947			
Other non-interest expenditure	6 061	0	6 061			
GAIN/LOSS BEFORE FOREIGN EXCHANGE REVALUATION, EXTRA INCOME/EXPENDITURE, AND TAX ITEMS	10 544	7 636	2 908			
FOREIGN EXCHANGE REVALUATION GAIN/LOSS	1 415	873	542			
EXTRAORDINARY GAIN/LOSS	-17	0	-17			
TAX	1 806		1 806			
PROFIT/LOSS, NET	10 136	8 509	1 627			

V. Balance Sheets and Income Statements of Individual Commercial Banks*

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Balance Sheets and Income Statements of Individual Commercial Banks

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* Banks are arranged in alphabetical order, not according to bank code.

BALANCE SHEET AS OF 30 SEPTEMBER 2006

(BGN'000)

	Total	Including		
		BGN	EUR	Other currencies
ASSETS				
Vault cash and current accounts with the BNB	200 538	23 084	174 207	3 247
Claims on financial institutions, net	43 362	7 536	2 102	33 724
Claims under repurchase agreements	75 474	10 907	64 567	0
Trading portfolio	41 290	25 249	11 054	4 987
Investment portfolio	123 997	66 042	40 709	17 246
Loans to non-financial institutions and other customers, net	353 493	170 291	174 507	8 695
Loans to budget	0	0	0	0
Commercial loans	182 438	97 743	76 594	8 101
Commercial real estate and construction loans	70 679	29 876	39 836	967
Other commercial loans	111 759	67 867	36 758	7 134
Agricultural loans	9 192	9 192	0	0
Consumer loans	33 792	24 049	9 302	441
Housing mortgage loans to individuals	133 239	43 153	89 926	160
Other loans	0	0	0	0
Loans to non-financial institutions and other customers, total	358 661	174 137	175 822	8 702
Less: specific provisions	5 168	3 846	1 315	7
Assets for resale	22	22	0	0
Investments in unconsolidated subsidiaries and associated companies	0	0	0	0
Other assets	3 292	2 929	355	8
Intangible assets	2 031	2 031	0	0
Premises and other fixed assets	12 425	12 425	0	0
Assets, total	855 924	320 516	467 501	67 907
LIABILITIES, MINORITY INTEREST, AND CAPITAL				
Deposits of financial institutions	118 449	88 056	17 129	13 264
Demand deposits of banks	15	13	2	0
Time deposits of banks	0	0	0	0
Deposits of other financial institutions	118 434	88 043	17 127	13 264
Deposits of non-financial institutions and other customers	589 693	245 473	289 513	54 707
Demand deposits	233 465	137 567	87 069	8 829
Time deposits	318 147	99 236	177 806	41 105
Savings deposits	38 081	8 670	24 638	4 773
Deposits, total	708 142	333 529	306 642	67 971
Borrowings under repurchase agreements	0	0	0	0
Short-term borrowings	0	0	0	0
Long-term borrowings	82 994	5 479	77 515	0
Subordinated term debt and debt/equity (hybrid) instruments	0	0	0	0
Other liabilities	10 528	5 809	3 251	1 468
Liabilities, total	801 664	344 817	387 408	69 439
Minority interest in consolidated subsidiaries	0	0	0	0
Equity, total	54 260	54 260		
Shareholder capital	26 500	26 500		
Reserves	21 579	21 579		
Profit/loss, current year	6 181	6 181		
Liabilities, minority interest, and capital, total	855 924	399 077	387 408	69 439
Memo: credit substitutes and other off-balance sheet commitments	110 118	46 633	50 408	13 077



ALLIANZ BULGARIA COMMERCIAL BANK

INCOME STATEMENT (September 2006)

(BGN'000)

	Total	Including		
		BGN	EUR	Other currencies
INTEREST AND DIVIDEND INCOME	33 215	15 167	14 944	3 104
Interest income from claims on financial institutions	3 870	410	1 858	1 602
Interest income from claims under repurchase agreements	2 048	208	1 839	1
Interest income from trading portfolio	1 655	1 106	363	186
Interest income from investment portfolio	4 038	1 660	1 547	831
Interest income from loans	21 514	11 693	9 337	484
Dividend income	90	90	0	0
INTEREST EXPENDITURE	16 144	6 448	8 016	1 680
Interest expenditure on deposits of financial institutions	3 804	3 228	233	343
Interest expenditure on deposits of non-financial institutions and other customers	9 294	3 216	4 741	1 337
Interest expenditure on borrowings under repurchase agreements	4	4	0	0
Interest expenditure on borrowings	3 042	0	3 042	0
Interest expenditure on subordinated term debt and debt/equity (hybrid) instruments	0	0	0	0
Interest expenditure on other liabilities	0	0	0	0
INTEREST AND DIVIDEND INCOME, NET	17 071	8 719	6 928	1 424
CREDIT PROVISIONS				
Accrued provisions	2 928			
Reintegrated provisions	2 641			
Credit provisions, net	287			
TRADING PORTFOLIO GAIN/LOSS	-1 158			
GAIN/LOSS ON INVESTMENTS AVAILABLE FOR SALE	72			
GAIN/LOSS ON INVESTMENTS HELD TO MATURITY	-184			
OTHER NON-INTEREST INCOME	7 686			
NON-INTEREST EXPENDITURE	16 421			
GAIN/LOSS BEFORE FOREIGN EXCHANGE REVALUATION, EXTRA INCOME/EXPENDITURE AND TAX ITEMS	6 779			
FOREIGN EXCHANGE REVALUATION GAIN/LOSS	493			
EXTRAORDINARY GAIN/LOSS	0			
TAX	1 091			
MINORITY INTEREST	0			
PROFIT/LOSS, NET	6 181			

STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS AS OF 30 SEPTEMBER 2006

License granted by the BNB	Resolution No. 345 of 3 June 1997 of the BNB Governing Council. License updated by Order No. 100-00515 of 22 November 1999 and amended by Order No. RD 22-0446 of 27 October 2000, Order No. RD 22-0469 of 20 June 2002
Legal registration	Company file No. 12684 of 1997, vol. 487, p. 202, lot No. 44383
Address of the head office	79 Knyaginya Maria-Luiza Blvd., Sofia 1000 tel. 02/988 54 88; 921 54 04 Website: www.allianz.bg
Management	
Supervisory Board	Oleg Nikolov Nedialkov – Chairman Sofia Kamenova Hristova – Deputy Chairman Emil Dimitrov Gavrilov – Deputy Chairman Maxim Stanev Sirakov Temenouga Nenova Matrakchieva Radka Stefanova Rasina
Management Board	Dimitar Georgiev Zhelev – Chairman Svetoslav Veleslavov Gavriiski – Chief Executive Director Galya Dimitrova Dimitrova Georgi Yanchev Momchilov Hristo Borisov Babev
Shareholders (shares over 10%)	Allianz Bulgaria Holding Ltd. – 79.72%



ALPHA BANK, SOFIA BRANCH

BALANCE SHEET AS OF 30 SEPTEMBER 2006

(BGN'000)

	Total	Related parties	Unrelated parties			
			Total	BGN	EUR	Other currencies
ASSETS						
Vault cash and current accounts with the BNB	25 534	0	25 534	8 556	15 430	1 548
Claims on financial institutions, net	36 527	3 199	33 328	6 000	27 296	32
Claims under repurchase agreements	0	0	0	0	0	0
Trading portfolio	0	0	0	0	0	0
Investment portfolio	12	0	12	12	0	0
Loans to non-financial institutions and other customers, net	184 832	0	184 832	29 106	147 866	7 860
Loans to budget	0	0	0	0	0	0
Commercial loans	171 797	0	171 797	28 527	135 437	7 833
Commercial real estate and construction loans	114 815	0	114 815	10 646	96 336	7 833
Other commercial loans	56 982	0	56 982	17 881	39 101	0
Agricultural loans	0	0	0	0	0	0
Consumer loans	581	0	581	202	379	0
Housing mortgage loans to individuals	12 475	0	12 475	377	12 071	27
Other loans	0	0	0	0	0	0
Loans to non-financial institutions and other customers, total	184 853	0	184 853	29 106	147 887	7 860
Less: specific provisions	21	0	21	0	21	0
Assets for resale	0	0	0	0	0	0
Other assets, net	3 281	32	3 249	2 999	144	106
Intangible assets	32	0	32	32	0	0
Premises and other fixed assets	11 017	0	11 017	11 017	0	0
Assets, total	261 235	3 231	258 004	57 722	190 736	9 546
LIABILITIES, MINORITY INTEREST, AND CAPITAL						
Deposits of financial institutions	57 343	1 278	56 065	22 345	31 237	2 483
Demand deposits of banks	42	42	0	0	0	0
Time deposits of banks	44 778	1 236	43 542	21 506	19 562	2 474
Deposits of other financial institutions	12 523	0	12 523	839	11 675	9
Deposits of non-financial institutions and other customers	194 681	0	194 681	26 875	159 334	8 472
Demand deposits	101 870	0	101 870	18 696	81 956	1 218
Time deposits	71 384	0	71 384	5 587	61 158	4 639
Savings deposits	21 427	0	21 427	2 592	16 220	2 615
Deposits, total	252 024	1 278	250 746	49 220	190 571	10 955
Borrowings under repurchase agreements	0	0	0	0	0	0
Short-term borrowings	0	0	0	0	0	0
Long-term borrowings	0	0	0	0	0	0
Other liabilities	883	458	425	383	0	42
Liabilities, total	252 907	1 736	251 171	49 603	190 571	10 997
Reserves and financial result, total	8 328	6 727	1 601	1 601		
Reserves	6 727	6 727	0	0		
Profit/loss, current year	1 601	0	1 601	1 601		
Liabilities, reserves, and financial result, total	261 235	8 463	252 772	51 204	190 571	10 997
Memo: credit substitutes and other off-balance sheet commitments	104 243	0	104 243	16 462	79 478	8 303



INCOME STATEMENT

(September 2006)

(BGN'000)

	Total	Related parties	Unrelated parties			
			Total	BGN	EUR	Other currencies
INTEREST AND DIVIDEND INCOME	8 437	527	7 910	945	6492	473
Interest income from claims on financial institutions	1 641	527	1 114	22	1 092	0
Interest income from claims under repurchase agreements	0	0	0	0	0	0
Interest income from trading portfolio	0	0	0	0	0	0
Interest income from investment portfolio	0	0	0	0	0	0
Interest income from loans	6 796	0	6 796	923	5400	473
Dividend income	0	0	0	0	0	0
INTEREST EXPENDITURE	2 080	248	1 832	239	1413	180
Interest expenditure on deposits of financial institutions	1 043	248	795	144	557	94
Interest expenditure on deposits of non-financial institutions and other customers	1 037	0	1 037	95	856	86
Interest expenditure on borrowings under repurchase agreements	0	0	0	0	0	0
Interest expenditure on borrowings	0	0	0	0	0	0
Interest expenditure on other liabilities	0	0	0	0	0	0
INTEREST AND DIVIDEND INCOME, NET	6 357	279	6 078	706	5079	293
CREDIT PROVISIONS						
Accrued provisions	21	0	21			
Reintegrated provisions	0	0	0			
Credit provisions, net	21	0	21			
TRADING PORTFOLIO GAIN/LOSS	0	0	0			
GAIN/LOSS ON INVESTMENTS AVAILABLE FOR SALE	0	0	0			
GAIN/LOSS ON INVESTMENTS HELD TO MATURITY	0	0	0			
OTHER NON-INTEREST INCOME	2 243	0	2 243			
NON-INTEREST EXPENDITURE	6 700	0	6 700			
GAIN/LOSS BEFORE FOREIGN EXCHANGE REVALUATION, EXTRA						
INCOME/EXPENDITURE AND TAX ITEMS	1 879	279	1 600			
FOREIGN EXCHANGE REVALUATION GAIN/LOSS	22	0	22			
EXTRAORDINARY GAIN/LOSS	-18	0	-18			
TAX	282	0	282			
PROFIT/LOSS, NET	1 601	279	1 322			



ALPHA BANK, SOFIA BRANCH

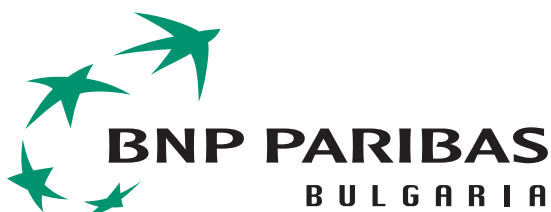
STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS AS OF 30 SEPTEMBER 2006

License granted by the BNB	Resolution No. 31 of 2 February 1995 of the BNB Governing Council; Order No. 100-00564 of 22 December 1999 for license update. Order No. RD22-571 of 27 November 2000: the BNB grants a permit to Alpha Bank AE, Athens, Greece, as a legal successor of the Ionian and Popular Bank of Greece, Athens (licensed by Order No. 100-00564 of 22 December 1999), to conduct bank activities through a branch named 'Alpha Bank, Sofia Branch'
Legal registration	Entered in the Commercial Register on company file No. 4005, vol. 280, p. 156 by Resolution No. 2 of 1 September 1995 of the Sofia City Court
Address	11 Narodno Sabranie Square, Sofia 1000 tel. 02/981 65 54 Website: www.alphabank.bg
Management	The branch is represented by two persons with first signature or with first and second signatures put jointly, i. e. with the signatures of: Yoannis Yordanis Yordanidis – Governor, Athanassios Dionissios Petropoulos – Governor, and Teoni Georgios Ziguraki – Deputy Governor, put jointly, or with the signature of one of them and one of the signatures of the deputy governors entitled to second signature: Iskrenna Stefanova Makarieva and Preslava Dobrova Dobrova
Shareholders (shares over 10%)	Branch of Alpha Bank AE, Athens, Greece

BALANCE SHEET AS OF 30 SEPTEMBER 2006

(BGN'000)

	Total	Including		
		BGN	EUR	Other currencies
ASSETS				
Vault cash and current accounts with the BNB	34 871	33 806	766	299
Claims on financial institutions, net	183 747	48 587	131 498	3 662
Claims under repurchase agreements	1 940	1 940	0	0
Trading portfolio	21	0	9	12
Investment portfolio	27 662	8 087	19 575	0
Loans to non-financial institutions and other customers, net	164 233	45 775	117 269	1 189
Loans to budget	0	0	0	0
Commercial loans	108 961	46 385	61 869	707
Commercial real estate and construction loans	0	0	0	0
Other commercial loans	108 961	46 385	61 869	707
Agricultural loans	0	0	0	0
Consumer loans	202	186	1	15
Housing mortgage loans to individuals	360	360	0	0
Other loans	56 635	0	56 129	506
Loans to non-financial institutions and other customers, total	166 158	46 931	117 999	1 228
Less: specific provisions	1 925	1 156	730	39
Assets for resale	0	0	0	0
Investments in unconsolidated subsidiaries and associated companies	0	0	0	0
Other assets	472	302	3	167
Intangible assets	45	45	0	0
Premises and other fixed assets	13 492	13 492	0	0
Assets, total	426 483	152 034	269 120	5 329
LIABILITIES, MINORITY INTEREST, AND CAPITAL				
Deposits of financial institutions	90 907	5 193	48 685	37 029
Demand deposits of banks	7 114	148	5 200	1 766
Time deposits of banks	76 795	0	42 897	33 898
Deposits of other financial institutions	6 998	5 045	588	1 365
Deposits of non-financial institutions and other customers	280 373	141 478	116 055	22 840
Demand deposits	227 789	135 577	75 529	16 683
Time deposits	52 584	5 901	40 526	6 157
Savings deposits	0	0	0	0
Deposits, total	371 280	146 671	164 740	59 869
Borrowings under repurchase agreements	0	0	0	0
Short-term borrowings	0	0	0	0
Long-term borrowings	0	0	0	0
Subordinated term debt and debt/equity (hybrid) instruments	0	0	0	0
Other liabilities	3 938	3 502	401	35
Liabilities, total	375 218	150 173	165 141	59 904
Minority interest in consolidated subsidiaries	0	0	0	0
Equity, total	51 265	51 265		
Shareholder capital	36 000	36 000		
Reserves	11 710	11 710		
Profit/loss, current year	3 555	3 555		
Liabilities, minority interest, and capital, total	426 483	201 438	165 141	59 904
Memo: credit substitutes and other off-balance sheet commitments	663 681	258 560	352 736	52 385



INCOME STATEMENT

(September 2006)

(BGN'000)

	Total	Including		
		BGN	EUR	Other currencies
INTEREST AND DIVIDEND INCOME	12 917	2 206	7 763	2 948
Interest income from claims on financial institutions	5 042	414	2 381	2 247
Interest income from claims under repurchase agreements	64	1	63	0
Interest income from trading portfolio	919	122	323	474
Interest income from investment portfolio	442	135	304	3
Interest income from loans	6 431	1 515	4 692	224
Dividend income	19	19	0	0
INTEREST EXPENDITURE	5 392	1 185	1 916	2 291
Interest expenditure on deposits of financial institutions	1 579	238	706	635
Interest expenditure on deposits of non-financial institutions and other customers	2 966	946	950	1 070
Interest expenditure on borrowings under repurchase agreements	0	0	0	0
Interest expenditure on borrowings	0	0	0	0
Interest expenditure on subordinated term debt and debt/equity (hybrid) instruments	0	0	0	0
Interest expenditure on other liabilities	847	1	260	586
INTEREST AND DIVIDEND INCOME, NET	7 525	1 021	5 847	657
CREDIT PROVISIONS				
Accrued provisions	1 983			
Reintegrated provisions	1 787			
Credit provisions, net	196			
TRADING PORTFOLIO GAIN/LOSS	-43			
GAIN/LOSS ON INVESTMENTS AVAILABLE FOR SALE	9			
GAIN/LOSS ON INVESTMENTS HELD TO MATURITY	0			
OTHER NON-INTEREST INCOME	5 156			
NON-INTEREST EXPENDITURE	8 329			
GAIN/LOSS BEFORE FOREIGN EXCHANGE REVALUATION, EXTRA INCOME/EXPENDITURE AND TAX ITEMS	4 122			
FOREIGN EXCHANGE REVALUATION GAIN/LOSS	119			
EXTRAORDINARY GAIN/LOSS	0			
TAX	686			
MINORITY INTEREST	0			
PROFIT/LOSS, NET	3 555			

STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS AS OF 30 SEPTEMBER 2006

License granted by the BNB	No. 349 of 14 November 1994 by Resolution of the BNB Governing Council accompanied by Letter No. 440-01046 of 25 November 1994 and Order No. 100-00496 of 18 November 1999 of the BNB Governor for license update
Legal registration	Company file No. 22740 of 1994, lot No. 21406, vol. 259, p. 142
Address of the head office	2 Tsar Osvoboditel Blvd., Sofia 1000 tel. 02/921 86 40; 921 86 50 Website: www.bnpparibas.bg
Management	
Supervisory Board	Matthieu Lacaze Gilles Franck André Boulanger Milko Dimitrov Kovachev
Management Board	Ullrich-Günther Schubert – Chairman and Executive Director David Joel Goyon – Executive Director Ivailo Lyubomirov Lyubomirov – Executive Director Blagoi Vankov Bochev – Executive Director
Shareholders (shares over 10%)	BNP Paribas – 100%



BALANCE SHEET AS OF 30 SEPTEMBER 2006

(BGN'000)

	Total	Including		
		BGN	EUR	Other currencies
ASSETS				
Vault cash and current accounts with the BNB	270 018	98 605	165 279	6 134
Claims on financial institutions, net	798 987	9 070	511 908	278 009
Claims under repurchase agreements	22 111	0	22 111	0
Trading portfolio	122 252	75 476	42 861	3 915
Investment portfolio	832 597	343 518	201 239	287 840
Loans to non-financial institutions and other customers, net	1 849 609	1 001 823	808 438	39 348
Loans to budget	3 244	3 244	0	0
Commercial loans	1 341 161	566 725	738 245	36 191
Commercial real estate and construction loans	180 841	59 034	121 571	236
Other commercial loans	1 160 320	507 691	616 674	35 955
Agricultural loans	14 946	13 408	656	882
Consumer loans	115 129	107 425	5 600	2 104
Housing mortgage loans to individuals	376 528	298 630	77 767	131
Other loans	63 482	61 220	818	1 444
Loans to non-financial institutions and other customers, total	1 914 490	1 050 652	823 086	40 752
Less: specific provisions	64 881	48 829	14 648	1 404
Assets for resale	34	34	0	0
Investments in unconsolidated subsidiaries and associated companies	8256	8256	0	0
Other assets	8 071	7 938	128	5
Intangible assets	5 662	5 662	0	0
Premises and other fixed assets	102 138	102 138	0	0
Assets, total	4 019 735	1 652 520	1 751 964	615 251
LIABILITIES, MINORITY INTEREST, AND CAPITAL				
Deposits of financial institutions	98 269	48 023	37 035	13 211
Demand deposits of banks	15 704	1 611	6 096	7 997
Time deposits of banks	44 281	16 503	24 268	3 510
Deposits of other financial institutions	38 284	29 909	6 671	1 704
Deposits of non-financial institutions and other customers	3 022 720	1 073 621	1 347 659	601 440
Demand deposits	1 437 395	715 645	536 203	185 547
Time deposits	1 578 317	356 705	808 067	413 545
Savings deposits	7 008	1 271	3 389	2 348
Deposits, total	3 120 989	1 121 644	1 384 694	614 651
Borrowings under repurchase agreements	13 805	13 805	0	0
Short-term borrowings	0	0	0	0
Long-term borrowings	80 845	0	80 845	0
Subordinated term debt and debt/equity (hybrid) instruments	0	0	0	0
Other liabilities	212 454	118 267	35 877	58 310
Liabilities, total	3 428 093	1 253 716	1 501 416	672 961
Minority interest in consolidated subsidiaries	0	0	0	0
Equity, total	591 642	591 642		
Shareholder capital	166 370	166 370		
Reserves	377 663	377 663		
Profit/loss, current year	47 609	47 609		
Liabilities, minority interest, and capital, total	4 019 735	1 845 358	1 501 416	672 961
Memo: credit substitutes and other off-balance sheet commitments	836 437	325 182	340 498	170 757

INCOME STATEMENT

(September 2006)

(BGN'000)

	Total	Including		
		BGN	EUR	Other currencies
INTEREST AND DIVIDEND INCOME	159 575	76 566	63 586	19 423
Interest income from claims on financial institutions	14 652	767	6 797	7 088
Interest income from claims under repurchase agreements	6	6	0	0
Interest income from trading portfolio	5 378	3 276	1 311	791
Interest income from investment portfolio	28 596	12 027	7 866	8 703
Interest income from loans	110 098	59 645	47 612	2 841
Dividend income	845	845	0	0
INTEREST EXPENDITURE	32 871	9 386	15 244	8 241
Interest expenditure on deposits of financial institutions	1 270	658	388	224
Interest expenditure on deposits of non-financial institutions and other customers	26 626	8 111	12 935	5 580
Interest expenditure on borrowings under repurchase agreements	617	617	0	0
Interest expenditure on borrowings	1 498	0	1 498	0
Interest expenditure on subordinated term debt and debt/equity (hybrid) instruments	0	0	0	0
Interest expenditure on other liabilities	2 860	0	423	2 437
INTEREST AND DIVIDEND INCOME, NET	126 704	67 180	48 342	11 182
CREDIT PROVISIONS				
Accrued provisions	21 767			
Reintegrated provisions	13 292			
Credit provisions, net	8 475			
TRADING PORTFOLIO GAIN/LOSS	-6 419			
GAIN/LOSS ON INVESTMENTS AVAILABLE FOR SALE	-1 529			
GAIN/LOSS ON INVESTMENTS HELD TO MATURITY	4 866			
OTHER NON-INTEREST INCOME	51 171			
NON-INTEREST EXPENDITURE	118 239			
GAIN/LOSS BEFORE FOREIGN EXCHANGE REVALUATION, EXTRA INCOME/EXPENDITURE AND TAX ITEMS	48 079			
FOREIGN EXCHANGE REVALUATION GAIN/LOSS	8 032			
EXTRAORDINARY GAIN/LOSS	0			
TAX	8 502			
MINORITY INTEREST	0			
PROFIT/LOSS, NET	47 609			



STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS AS OF 30 SEPTEMBER 2006

License granted by the BNB	Licensed by Resolution of the BNB Governing Council of 25 February 1991, updated by Order No. 100-00485 of the BNB Governor dated 17 November 1999
Legal registration	Entered under No. 17 of 21 February 1964 of the Sofia Regional Court on company file No. 9 of 1964 and in the Commercial Register under No. 503, vol. 5, p. 99 on company file No. 2010 of 1990 of the Sofia City Court
Address of the head office	7 Sveta Nedelya Sq., Sofia 1000 tel. 02/923 21 11 Website: www.bulbank.bg
Management	
Supervisory Board	Andrea Moneta – Chairman Alberto Fausto Galmarini – Deputy Chairman Dimitar Georgiev Zhelev Ivan Ivanov Stancioff Jan Krzysztof Bielecki Alessandro Decio Marco Iannaccone
Management Board	Levon Karekin Hampartsumyan – Chairman and Executive Director Peter Harold – Deputy Chairman and Executive Director Andrea Casini – Chief Operating Director and Executive Director Kalinka Kirova Stanislav Georgiev Lyubomir Ignatov Punchev
Shareholders (shares over 10%)	
	UniCredito Italiano S. A. – 85.19%

BALANCE SHEET AS OF 30 SEPTEMBER 2006

(BGN'000)

	Total	Including		
		BGN	EUR	Other currencies
ASSETS				
Vault cash and current accounts with the BNB	29 782	8 243	20 889	650
Claims on financial institutions, net	52 366	6	29 817	22 543
Claims under repurchase agreements	4 763	0	4 763	0
Trading portfolio	2 844	2 373	471	0
Investment portfolio	10 148	1 090	6 196	2 862
Loans to non-financial institutions and other customers, net	336 943	474	322 916	13 553
Loans to budget	0	0	0	0
Commercial loans	336 659	706	322 934	13 019
Commercial real estate and construction loans	264 733	0	256 143	8 590
Other commercial loans	71 926	706	66 791	4 429
Agricultural loans	5 493	0	4 750	743
Consumer loans	1 199	0	1 184	15
Housing mortgage loans to individuals	11 228	0	9 309	1 919
Other loans	5 848	0	4 075	1 773
Loans to non-financial institutions and other customers, total	360 427	706	342 252	17 469
Less: specific provisions	23 484	232	19 336	3 916
Assets for resale	1 436	1 436	0	0
Investments in unconsolidated subsidiaries and associated companies	3000	3000	0	0
Other assets	722	422	296	4
Intangible assets	153	153	0	0
Premises and other fixed assets	4 544	4 544	0	0
Assets, total	446 701	21 741	385 348	39 612
LIABILITIES, MINORITY INTEREST, AND CAPITAL				
Deposits of financial institutions	56 523	931	31 401	24 191
Demand deposits of banks	0	0	0	0
Time deposits of banks	0	0	0	0
Deposits of other financial institutions	56 523	931	31 401	24 191
Deposits of non-financial institutions and other customers	80 021	10 873	55 914	13 234
Demand deposits	28 623	7 645	18 624	2 354
Time deposits	51 398	3 228	37 290	10 880
Savings deposits	0	0	0	0
Deposits, total	136 544	11 804	87 315	37 425
Borrowings under repurchase agreements	0	0	0	0
Short-term borrowings	9 784	0	9 784	0
Long-term borrowings	192 973	0	192 973	0
Subordinated term debt and debt/equity (hybrid) instruments	0	0	0	0
Other liabilities	5 549	2 807	2 394	348
Liabilities, total	344 850	14 611	292 466	37 773
Minority interest in consolidated subsidiaries	0	0	0	0
Equity, total	101 851	101 851		
Shareholder capital	12 940	12 940		
Reserves	64 677	64 677		
Profit/loss, current year	24 234	24 234		
Liabilities, minority interest, and capital, total	446 701	116 462	292 466	37 773
Memo: credit substitutes and other off-balance sheet commitments	83 731	758	82 112	861

INCOME STATEMENT
 (September 2006)

(BGN'000)

	Total	Including		
		BGN	EUR	Other currencies
INTEREST AND DIVIDEND INCOME	43 907	245	39 036	4 626
Interest income from claims on financial institutions	1 515	18	545	952
Interest income from claims under repurchase agreements	195	0	95	100
Interest income from trading portfolio	23	0	23	0
Interest income from investment portfolio	426	36	318	72
Interest income from loans	41 696	139	38 055	3 502
Dividend income	52	52	0	0
INTEREST EXPENDITURE	10 890	163	8 693	2 034
Interest expenditure on deposits of financial institutions	720	101	213	406
Interest expenditure on deposits of non-financial institutions and other customers	1 174	62	759	353
Interest expenditure on borrowings under repurchase agreements	0	0	0	0
Interest expenditure on borrowings	8 996	0	7 721	1 275
Interest expenditure on subordinated term debt and debt/equity (hybrid) instruments	0	0	0	0
Interest expenditure on other liabilities	0	0	0	0
INTEREST AND DIVIDEND INCOME, NET	33 017	82	30 343	2 592
CREDIT PROVISIONS				
Accrued provisions	7 748			
Reintegrated provisions	5 251			
Credit provisions, net	2 497			
TRADING PORTFOLIO GAIN/LOSS	276			
GAIN/LOSS ON INVESTMENTS AVAILABLE FOR SALE	20			
GAIN/LOSS ON INVESTMENTS HELD TO MATURITY	0			
OTHER NON-INTEREST INCOME	4 018			
NON-INTEREST EXPENDITURE	7 417			
GAIN/LOSS BEFORE FOREIGN EXCHANGE REVALUATION, EXTRA INCOME/EXPENDITURE AND TAX ITEMS	27 417			
FOREIGN EXCHANGE REVALUATION GAIN/LOSS	-320			
EXTRAORDINARY GAIN/LOSS	0			
TAX	2 863			
MINORITY INTEREST	0			
PROFIT/LOSS, NET	24 234			

STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS AS OF 30 SEPTEMBER 2006

License granted by the BNB	Resolution of the BNB Governing Council of 11 July 1996; updated in accordance with the Law on Banks by BNB Order No. 100-000476 of 30 December 1999
Legal registration	Entered by Resolution No.1 of 3 December 1996 of the Sofia City Court on company file No. 12587 of 1996, lot No. 35659, vol. 397, p. 180
Address of the head office	16 Krakra Str., Sofia 1504 tel. 02/965 83 58 e-mail: bacb@baefinvest.com
Management	The Bank is represented jointly by each two of the executive directors: Franc Luis Bauer, Stoyan Nikolov Dinchyski and Dimitar Stoyanov Vuchev
Supervisory Board	Stephen William Filo – Chairman Marshal Lee Miller – Deputy Chairman Valentin Stefanov Braikov
Management Board	Franc Luis Bauer – Chairman and Executive Director Stoyan Nikolov Dinchyski – Executive Director Dimitar Stoyanov Vuchev – Executive Director Dennis Earl Fiehler Michael Hunsberger
Shareholders (shares over 10%)	Bulgarian-American Investment Fund – 69.38%



BALANCE SHEET AS OF 30 SEPTEMBER 2006

(BGN'000)

	Total	Including		
		BGN	EUR	Other currencies
ASSETS				
Vault cash and current accounts with the BNB	322 025	295 057	20 478	6 490
Claims on financial institutions, net	13 725	4 016	1 445	8 264
Claims under repurchase agreements	7 038	7 038	0	0
Trading portfolio	19 137	19 137	0	0
Investment portfolio	153 960	74 311	79 649	0
Loans to non-financial institutions and other customers, net	516 856	348 200	132 449	36 207
Loans to budget	0	0	0	0
Commercial loans	344 732	199 037	108 946	36 749
Commercial real estate and construction loans	84 977	50 571	34 406	0
Other commercial loans	259 755	148 466	74 540	36 749
Agricultural loans	26 610	25 803	807	0
Consumer loans	96 792	95 111	1 607	74
Housing mortgage loans to individuals	51 968	32 438	19 407	123
Other loans	4 260	1 925	2 258	77
Loans to non-financial institutions and other customers, total	524 362	354 314	133 025	37 023
Less: specific provisions	7 506	6 114	576	816
Assets for resale	0	0	0	0
Investments in unconsolidated subsidiaries and associated companies	0	0	0	0
Other assets	13 447	9 822	988	2 637
Intangible assets	3 564	3 564	0	0
Premises and other fixed assets	37 996	37 996	0	0
Assets, total	1 087 748	799 141	235 009	53 598
LIABILITIES, MINORITY INTEREST, AND CAPITAL				
Deposits of financial institutions	17 821	17 263	188	370
Demand deposits of banks	73	39	34	0
Time deposits of banks	0	0	0	0
Deposits of other financial institutions	17 748	17 224	154	370
Deposits of non-financial institutions and other customers	891 648	537 608	251 517	102 523
Demand deposits	304 634	252 261	26 895	25 478
Time deposits	548 824	269 047	209 661	70 116
Savings deposits	38 190	16 300	14 961	6 929
Deposits, total	909 469	554 871	251 705	102 893
Borrowings under repurchase agreements	850	850	0	0
Short-term borrowings	54 493	0	54 493	0
Long-term borrowings	8 947	8 947	0	0
Subordinated term debt and debt/equity (hybrid) instruments	0	0	0	0
Other liabilities	22 369	11 598	6 236	4 535
Liabilities, total	996 128	576 266	312 434	107 428
Minority interest in consolidated subsidiaries	0	0	0	0
Equity, total	91 620	91 620		
Shareholder capital	48 507	48 507		
Reserves	34 583	34 583		
Profit/loss, current year	8 530	8 530		
Liabilities, minority interest, and capital, total	1 087 748	667 886	312 434	107 428
Memo: credit substitutes and other off-balance sheet commitments	61 370	37 468	16 648	7 254

INCOME STATEMENT

(September 2006)

(BGN'000)

	Total	Including		
		BGN	EUR	Other currencies
INTEREST AND DIVIDEND INCOME	45 810	25 850	14 974	4 986
Interest income from claims on financial institutions	3 005	83	1 351	1 571
Interest income from claims under repurchase agreements	162	161	1	0
Interest income from trading portfolio	312	219	93	0
Interest income from investment portfolio	5 825	738	5 074	13
Interest income from loans	36 231	24 374	8 455	3 402
Dividend income	275	275	0	0
INTEREST EXPENDITURE	18 994	8 735	8 428	1 831
Interest expenditure on deposits of financial institutions	670	635	16	19
Interest expenditure on deposits of non-financial institutions and other customers	16 036	7 498	6 940	1 598
Interest expenditure on borrowings under repurchase agreements	480	469	11	0
Interest expenditure on borrowings	1 535	121	1 414	0
Interest expenditure on subordinated term debt and debt/equity (hybrid) instruments	0	0	0	0
Interest expenditure on other liabilities	273	12	47	214
INTEREST AND DIVIDEND INCOME, NET	26 816	17 115	6 546	3 155
CREDIT PROVISIONS				
Accrued provisions	5 463			
Reintegrated provisions	2 182			
Credit provisions, net	3 281			
TRADING PORTFOLIO GAIN/LOSS	3 701			
GAIN/LOSS ON INVESTMENTS AVAILABLE FOR SALE	1 076			
GAIN/LOSS ON INVESTMENTS HELD TO MATURITY	0			
OTHER NON-INTEREST INCOME	16 765			
NON-INTEREST EXPENDITURE	35 618			
GAIN/LOSS BEFORE FOREIGN EXCHANGE REVALUATION, EXTRA INCOME/EXPENDITURE AND TAX ITEMS	9 459			
FOREIGN EXCHANGE REVALUATION GAIN/LOSS	576			
EXTRAORDINARY GAIN/LOSS	0			
TAX	1 505			
MINORITY INTEREST	0			
PROFIT/LOSS, NET	8 530			



STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS AS OF 30 SEPTEMBER 2006

License granted by the BNB	Resolution No. 14 of 25 February 1991 of the BNB Governing Council. Updated by Order No. 100-00493 of the BNB Governor dated 17 November 1999
Legal registration	Resolution of the Sofia City Court of 28 March 1991 on company file No. 5227 of 1991, lot No. 334, vol. 4, p. 11
Address of the head office	103 Rakovski Str., Sofia 1000 tel. 02/926 62 66 Website: www.ccbank.bg
Management	The company is represented jointly by two of the executive directors Georgi Dimitrov Konstantinov, Lazar Petrov Iliev and Victor Ivanov Mechkarov, or by one of them and the procurator Tihomir Angelov Atanasov
Supervisory Board	Nikola Alexandrov Damyanov – Chairman Marin Velikov Mitev Central Cooperative Union represented by Petar Ivanov Stefanov
Management Board	Alexander Asenov Vodenicharov – Chairman Georgi Dimitrov Konstantinov – Executive Director Lazar Petrov Iliev – Executive Director Victor Ivanov Mechkarov – Executive Director Alexander Dimitrov Kerezov Tsvetan Tsankov Botev Biser Yordanov Slavkov
Procurator	Tihomir Angelov Atanasov
Shareholders (shares over 10%)	CCB Group Assets Management EAD – 67.70%

BALANCE SHEET AS OF 30 SEPTEMBER 2006

(BGN'000)

	Total	Related parties	Unrelated parties			
			Total	BGN	EUR	Other currencies
ASSETS						
Vault cash and current accounts with the BNB	81 082	0	81 082	80 703	142	237
Claims on financial institutions, net	644 797	518 104	126 693	39 016	72 182	15 495
Claims under repurchase agreements	0	0	0	0	0	0
Trading portfolio	683	403	280	0	0	280
Investment portfolio	9 229	0	9 229	9 229	0	0
Loans to non-financial institutions and other customers, net	125 131	0	125 131	64 826	53 144	7 161
Loans to budget	0	0	0	0	0	0
Commercial loans	127 468	0	127 468	65 229	54 381	7 858
Commercial real estate and construction loans	0	0	0	0	0	0
Other commercial loans	127 468	0	127 468	65 229	54 381	7 858
Agricultural loans	0	0	0	0	0	0
Consumer loans	19	0	19	19	0	0
Housing mortgage loans to individuals	0	0	0	0	0	0
Other loans	27	0	27	1	0	26
Loans to non-financial institutions and other customers, total	127 514	0	127 514	65 249	54 381	7 884
Less: specific provisions	2 383	0	2 383	423	1 237	723
Assets for resale	0	0	0	0	0	0
Other assets, net	2 670	1 683	987	751	129	107
Intangible assets	359	0	359	359	0	0
Premises and other fixed assets	610	0	610	610	0	0
Assets, total	864 561	520 190	344 371	195 494	125 597	23 280
LIABILITIES, MINORITY INTEREST, AND CAPITAL						
Deposits of financial institutions	38 057	286	37 771	28 514	6 387	2 870
Demand deposits of banks	286	286	0	0	0	0
Time deposits of banks	26 525	0	26 525	22 004	3 130	1 391
Deposits of other financial institutions	11 246	0	11 246	6 510	3 257	1 479
Deposits of non-financial institutions and other customers	812 520	0	812 520	146 439	630 868	35 213
Demand deposits	744 517	0	744 517	125 985	608 668	9 864
Time deposits	68 003	0	68 003	20 454	22 200	25 349
Savings deposits	0	0	0	0	0	0
Deposits, total	850 577	286	850 291	174 953	637 255	38 083
Borrowings under repurchase agreements	0	0	0	0	0	0
Short-term borrowings	0	0	0	0	0	0
Long-term borrowings	0	0	0	0	0	0
Other liabilities	5 401	498	4 903	3 422	443	1 038
Liabilities, total	855 978	784	855 194	178 375	637 698	39 121
Reserves and financial result, total	8 583	4 160	4 423	4 423		
Reserves	4 160	4 160	0	0		
Profit/loss, current year	4 423	0	4 423	4 423		
Liabilities, reserves, and financial result, total	864 561	4 944	859 617	182 798	637 698	39 121
Memo: credit substitutes and other off-balance sheet commitments	241 363	22 195	219 168	105 782	74 803	38 583



CITIBANK N. A., SOFIA BRANCH

INCOME STATEMENT (September 2006)

(BGN'000)

	Total	Related parties	Unrelated parties			
			Total	BGN	EUR	Other currencies
INTEREST AND DIVIDEND INCOME	8 646	3 742	4 904	3 005	1582	317
Interest income from claims on financial institutions	4 642	3 742	900	900	0	0
Interest income from claims under repurchase agreements	0	0	0	0	0	0
Interest income from trading portfolio	0	0	0	0	0	0
Interest income from investment portfolio	505	0	505	505	0	0
Interest income from loans	3 499	0	3 499	1 600	1582	317
Dividend income	0	0	0	0	0	0
INTEREST EXPENDITURE	3 671	4	3 667	1 179	1921	567
Interest expenditure on deposits of financial institutions	175	0	175	71	22	82
Interest expenditure on deposits of non-financial institutions and other customers	3 492	0	3 492	1 108	1 899	485
Interest expenditure on borrowings under repurchase agreements	0	0	0	0	0	0
Interest expenditure on borrowings	0	0	0	0	0	0
Interest expenditure on other liabilities	4	4	0	0	0	0
INTEREST AND DIVIDEND INCOME, NET	4 975	3 738	1 237	1 826	-339	-250
CREDIT PROVISIONS						
Accrued provisions	1 313	0	1 313			
Reintegrated provisions	2 519	0	2 519			
Credit provisions, net	-1 206	0	-1 206			
TRADING PORTFOLIO GAIN/LOSS	756	0	756			
GAIN/LOSS ON INVESTMENTS AVAILABLE FOR SALE	-164	0	-164			
GAIN/LOSS ON INVESTMENTS HELD TO MATURITY	0	0	0			
OTHER NON-INTEREST INCOME	5 078	1 257	3 821			
NON-INTEREST EXPENDITURE	7 028	761	6 267			
GAIN/LOSS BEFORE FOREIGN EXCHANGE REVALUATION, EXTRA INCOME/EXPENDITURE AND TAX ITEMS	4 823	4 234	589			
FOREIGN EXCHANGE REVALUATION GAIN/LOSS	398	0	398			
EXTRAORDINARY GAIN/LOSS	0	0	0			
TAX	798	0	798			
PROFIT/LOSS, NET	4 423	4 234	189			

STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS AS OF 30 SEPTEMBER 2006

License granted by the BNB	Order No. RD 22-319 of 22 June 2000 and Order No. RD 22-319 of 11 December 2000 amending Order No. RD 22-319 of 22 June 2000 which permitted Citibank N. A., Sofia Branch to conduct transactions under Article 1, para. 2, item 4 of the Law on Banks excluding purchases of shares and issuance of shares on its own account
Legal registration	Resolution No. 1 of the Sofia City Court of 6 July 2000, company file No. 8611, lot No. 57 183, vol. 627, reg. I, p. 132
Address of the branch	2 Knyaginya Maria-Luiza Blvd., floor 5, Sofia 1000 tel. 02/917 51 00; 981 99 14
Management	
Management Board	Amin Manekia – Country Corporate Officer Chavdar Petrov Risin Plamen Nikolov Gonkov Grigoriy Ananiev Ananiev Borislava Stoyanova Zhereva–Naimoushina Premislav Kachikovski Jan Karasek Nadya Spiridonova Ganeva Silvia Tsenkova Kamenova
Shareholders (shares over 10%)	Branch of Citibank N. A., New York, the USA



BALANCE SHEET AS OF 30 SEPTEMBER 2006

(BGN'000)

	Total	Including		
		BGN	EUR	Other currencies
ASSETS				
Vault cash and current accounts with the BNB	164 407	149 632	12 081	2 694
Claims on financial institutions, net	294 870	25	203 972	90 873
Claims under repurchase agreements	6 053	0	6 053	0
Trading portfolio	21 076	18 950	2 126	0
Investment portfolio	27 256	6 384	9 223	11 649
Loans to non-financial institutions and other customers, net	297 910	182 218	95 920	19 772
Loans to budget	0	0	0	0
Commercial loans	291 358	179 368	92 283	19 707
Commercial real estate and construction loans	14 295	8 863	5 397	35
Other commercial loans	277 063	170 505	86 886	19 672
Agricultural loans	418	418	0	0
Consumer loans	2 721	1 676	1 010	35
Housing mortgage loans to individuals	1 003	127	846	30
Other loans	3 164	1 296	1 868	0
Loans to non-financial institutions and other customers, total	298 664	182 885	96 007	19 772
Less: specific provisions	754	667	87	0
Assets for resale	0	0	0	0
Investments in unconsolidated subsidiaries and associated companies	5	5	0	0
Other assets	1 616	1 473	140	3
Intangible assets	346	346	0	0
Premises and other fixed assets	17 050	17 050	0	0
Assets, total	830 589	376 083	329 515	124 991
LIABILITIES, MINORITY INTEREST, AND CAPITAL				
Deposits of financial institutions	38 503	14 354	23 892	257
Demand deposits of banks	0	0	0	0
Time deposits of banks	0	0	0	0
Deposits of other financial institutions	38 503	14 354	23 892	257
Deposits of non-financial institutions and other customers	733 290	345 664	268 161	119 465
Demand deposits	258 223	181 924	39 790	36 509
Time deposits	254 569	51 613	148 748	54 208
Savings deposits	220 498	112 127	79 623	28 748
Deposits, total	771 793	360 018	292 053	119 722
Borrowings under repurchase agreements	0	0	0	0
Short-term borrowings	0	0	0	0
Long-term borrowings	106	106	0	0
Subordinated term debt and debt/equity (hybrid) instruments	0	0	0	0
Other liabilities	2 746	148	2 598	0
Liabilities, total	774 645	360 272	294 651	119 722
Minority interest in consolidated subsidiaries	0	0	0	0
Equity, total	55 944	55 944		
Shareholder capital	38 867	38 867		
Reserves	12 641	12 641		
Profit/loss, current year	4 436	4 436		
Liabilities, minority interest, and capital, total	830 589	416 216	294 651	119 722
Memo: credit substitutes and other off-balance sheet commitments	194 647	140 947	45 974	7 726



INCOME STATEMENT

(September 2006)

(BGN'000)

	Total	Including		
		BGN	EUR	Other currencies
INTEREST AND DIVIDEND INCOME	30 189	14 805	11 471	3 913
Interest income from claims on financial institutions	5 708	61	3 458	2 189
Interest income from claims under repurchase agreements	114	3	111	0
Interest income from trading portfolio	892	600	292	0
Interest income from investment portfolio	752	141	334	277
Interest income from loans	22 723	14 000	7 276	1 447
Dividend income	0	0	0	0
INTEREST EXPENDITURE	18 484	7 583	8 216	2 685
Interest expenditure on deposits of financial institutions	1 347	480	864	3
Interest expenditure on deposits of non-financial institutions and other customers	17 113	7 079	7 352	2 682
Interest expenditure on borrowings under repurchase agreements	0	0	0	0
Interest expenditure on borrowings	24	24	0	0
Interest expenditure on subordinated term debt and debt/equity (hybrid) instruments	0	0	0	0
Interest expenditure on other liabilities	0	0	0	0
INTEREST AND DIVIDEND INCOME, NET	11 705	7 222	3 255	1 228
CREDIT PROVISIONS				
Accrued provisions	751			
Reintegrated provisions	2 033			
Credit provisions, net	-1 282			
TRADING PORTFOLIO GAIN/LOSS	374			
GAIN/LOSS ON INVESTMENTS AVAILABLE FOR SALE	134			
GAIN/LOSS ON INVESTMENTS HELD TO MATURITY	0			
OTHER NON-INTEREST INCOME	6 074			
NON-INTEREST EXPENDITURE	15 999			
GAIN/LOSS BEFORE FOREIGN EXCHANGE REVALUATION, EXTRA INCOME/EXPENDITURE AND TAX ITEMS	3 570			
FOREIGN EXCHANGE REVALUATION GAIN/LOSS	1 649			
EXTRAORDINARY GAIN/LOSS	0			
TAX	783			
MINORITY INTEREST	0			
PROFIT/LOSS, NET	4 436			


STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS AS OF 30 SEPTEMBER 2006

License granted by the BNB	Resolution No. 24 of 21 January 1994. Pursuant to the provisions of § 47 of the Transitional and Final Provisions of the Amendments to the Law on Banks, the license was updated by Order No. 100-00499 of the BNB Governor dated 18 November 1999
Legal registration	Resolution of the Sofia City Court of 6 May 1994 on company file No. 3989 of 1994, lot No. 568, vol. 11, reg. II, p. 29. Changed by Resolution No. 8 of the Sofia City Court dated 19 June 2000
Address of the head office	10 Graf Ignatiev Str., Sofia 1000 tel. 02/980 93 62 Website: www.corpbank.bg
Management	
Supervisory Board	Tsvetan Radoev Vasilev – Chairman Zlatozar Krustev Surlekov Yancho Panayotov Angelov
Management Board	Orlin Nikolov Rousev – Chairman and Executive Director Ilian Atanasov Zafirov – Executive Director Lyubomir Ivanov Vesov – Executive Director
Shareholders (shares over 10%)	
	Bromak – 89.21% directly, and jointly with Victoria Insurance Company (indirectly) – 94.35%



BALANCE SHEET AS OF 30 SEPTEMBER 2006

(BGN'000)

	Total	Including		
		BGN	EUR	Other currencies
ASSETS				
Vault cash and current accounts with the BNB	6 725	5 708	400	617
Claims on financial institutions, net	15 551	500	4 432	10 619
Claims under repurchase agreements	1 959	0	1 959	0
Trading portfolio	12 158	6 093	6 065	0
Investment portfolio	12 032	10 960	1 072	0
Loans to non-financial institutions and other customers, net	29 446	10 696	12 347	6 403
Loans to budget	0	0	0	0
Commercial loans	28 596	10 091	12 029	6 476
Commercial real estate and construction loans	2 135	836	1 299	0
Other commercial loans	26 461	9 255	10 730	6 476
Agricultural loans	0	0	0	0
Consumer loans	1 207	669	493	45
Housing mortgage loans to individuals	0	0	0	0
Other loans	0	0	0	0
Loans to non-financial institutions and other customers, total	29 803	10 760	12 522	6 521
Less: specific provisions	357	64	175	118
Assets for resale	0	0	0	0
Investments in unconsolidated subsidiaries and associated companies	0	0	0	0
Other assets	244	235	2	7
Intangible assets	62	62	0	0
Premises and other fixed assets	690	690	0	0
Assets, total	78 867	34 944	26 277	17 646
LIABILITIES, MINORITY INTEREST, AND CAPITAL				
Deposits of financial institutions	4 911	1 915	2 940	56
Demand deposits of banks	640	0	590	50
Time deposits of banks	2 348	0	2 348	0
Deposits of other financial institutions	1 923	1 915	2	6
Deposits of non-financial institutions and other customers	51 137	12 318	6 801	32 018
Demand deposits	39 871	7 998	3 592	28 281
Time deposits	9 295	3 464	2 503	3 328
Savings deposits	1 971	856	706	409
Deposits, total	56 048	14 233	9 741	32 074
Borrowings under repurchase agreements	1 956	0	1 956	0
Short-term borrowings	0	0	0	0
Long-term borrowings	0	0	0	0
Subordinated term debt and debt/equity (hybrid) instruments	0	0	0	0
Other liabilities	1 250	243	720	287
Liabilities, total	59 254	14 476	12 417	32 361
Minority interest in consolidated subsidiaries	0	0	0	0
Equity, total	19 613	19 613		
Shareholder capital	20 000	20 000		
Reserves	-1 019	-1 019		
Profit/loss, current year	632	632		
Liabilities, minority interest, and capital, total	78 867	34 089	12 417	32 361
Memo: credit substitutes and other off-balance sheet commitments	10 703	4 435	5 301	967

**INCOME STATEMENT**

(September 2006)

(BGN'000)

	Total	Including		
		BGN	EUR	Other currencies
INTEREST AND DIVIDEND INCOME	3 804	1 295	1 727	782
Interest income from claims on financial institutions	320	16	99	205
Interest income from claims under repurchase agreements	45	0	45	0
Interest income from trading portfolio	442	168	274	0
Interest income from investment portfolio	283	236	47	0
Interest income from loans	2 714	875	1 262	577
Dividend income	0	0	0	0
INTEREST EXPENDITURE	944	167	283	494
Interest expenditure on deposits of financial institutions	116	58	46	12
Interest expenditure on deposits of non-financial institutions and other customers	783	109	192	482
Interest expenditure on borrowings under repurchase agreements	16	0	16	0
Interest expenditure on borrowings	0	0	0	0
Interest expenditure on subordinated term debt and debt/equity (hybrid) instruments	0	0	0	0
Interest expenditure on other liabilities	29	0	29	0
INTEREST AND DIVIDEND INCOME, NET	2 860	1 128	1 444	288
CREDIT PROVISIONS				
Accrued provisions	174			
Reintegrated provisions	220			
Credit provisions, net	-46			
TRADING PORTFOLIO GAIN/LOSS	-359			
GAIN/LOSS ON INVESTMENTS AVAILABLE FOR SALE	0			
GAIN/LOSS ON INVESTMENTS HELD TO MATURITY	0			
OTHER NON-INTEREST INCOME	515			
NON-INTEREST EXPENDITURE	3 483			
GAIN/LOSS BEFORE FOREIGN EXCHANGE REVALUATION, EXTRA INCOME/EXPENDITURE AND TAX ITEMS	-421			
FOREIGN EXCHANGE REVALUATION GAIN/LOSS	1 122			
EXTRAORDINARY GAIN/LOSS	0			
TAX	69			
MINORITY INTEREST	0			
PROFIT/LOSS, NET	632			



D COMMERCE BANK

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STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS AS OF 30 SEPTEMBER 2006

License granted by the BNB	No. 100-000101 of 12 March 1999
Legal registration	Resolution No. 1 of the Sofia City Court dated 15 April 1999, company file No. 3936 of 1999
Address of the head office	8 Tsar Osvoboditel Blvd., Sofia 1000 tel. 02/935 71 71 Website: www.dbank.bg
Management	
Supervisory Board	Mevlut Tufan Darbaz – Chairman Ismail Hasan Akcakayalioglu Dinc Uner Bahattin Gurbuz Ahmet Izzet Karacahisarli
Management Board	Muammer Aksit Ozkural – Chief Executive Director Ognyan Yordanov Yordanov – Executive Director Mumtaz Malik Agim – Executive Director
Shareholders* (shares over 10%)	
	Isil Dogan – 50% Halit Djangalluoglu – 40%

* By order No. RD 22-1704 of the BNB Deputy Governor heading the Banking Supervision Department dated 20 September 2006 Faut Gyuven, a Bulgarian and Turkish citizen, was granted permission to directly acquire 20,000 voting shares, which represent 100 per cent of the capital of D Commerce Bank. A change in the shareholders' structure of the bank is pending.


BALANCE SHEET AS OF 30 SEPTEMBER 2006

(BGN'000)

	Total	Including		
		BGN	EUR	Other currencies
ASSETS				
Vault cash and current accounts with the BNB	465 835	126 245	329 326	10 264
Claims on financial institutions, net	1 257 869	596 048	551 280	110 541
Claims under repurchase agreements	0	0	0	0
Trading portfolio	74 915	24 933	29 892	20 090
Investment portfolio	356 022	157 274	139 730	59 018
Loans to non-financial institutions and other customers, net	3 141 189	2 597 136	539 134	4 919
Loans to budget	1 318	1 318	0	0
Commercial loans	866 849	498 461	365 813	2 575
Commercial real estate and construction loans	75 584	27 128	48 394	62
Other commercial loans	791 265	471 333	317 419	2 513
Agricultural loans	7 403	6 999	404	0
Consumer loans	1 562 788	1 550 102	12 335	351
Housing mortgage loans to individuals	860 435	683 994	174 246	2 195
Other loans	1 573	1 537	11	25
Loans to non-financial institutions and other customers, total	3 300 366	2 742 411	552 809	5 146
Less: specific provisions	159 177	145 275	13 675	227
Assets for resale	133	133	0	0
Investments in unconsolidated subsidiaries and associated companies	21548	21548	0	0
Other assets	32 195	32 136	38	21
Intangible assets	10 123	10 123	0	0
Premises and other fixed assets	191 275	191 275	0	0
Assets, total	5 551 104	3 756 851	1 589 400	204 853
LIABILITIES, MINORITY INTEREST, AND CAPITAL				
Deposits of financial institutions	416 314	218 051	198 186	77
Demand deposits of banks	4 170	2 581	1 589	0
Time deposits of banks	376 671	181 055	195 616	0
Deposits of other financial institutions	35 473	34 415	981	77
Deposits of non-financial institutions and other customers	3 742 231	2 829 189	710 064	202 978
Demand deposits	749 875	658 741	83 904	7 230
Time deposits	2 073 900	1 435 637	486 565	151 698
Savings deposits	918 456	734 811	139 595	44 050
Deposits, total	4 158 545	3 047 240	908 250	203 055
Borrowings under repurchase agreements	0	0	0	0
Short-term borrowings	0	0	0	0
Long-term borrowings	683 722	0	683 722	0
Subordinated term debt and debt/equity (hybrid) instruments	0	0	0	0
Other liabilities	83 701	73 725	9 032	944
Liabilities, total	4 925 968	3 120 965	1 601 004	203 999
Minority interest in consolidated subsidiaries	0	0	0	0
Equity, total	625 136	625 136		
Shareholder capital	93 984	93 984		
Reserves	437 108	437 108		
Profit/loss, current year	94 044	94 044		
Liabilities, minority interest, and capital, total	5 551 104	3 746 101	1 601 004	203 999
Memo: credit substitutes and other off-balance sheet commitments	409 543	183 953	180 745	44 845



INCOME STATEMENT
(September 2006)

(BGN'000)

	Total	Including		
		BGN	EUR	Other currencies
INTEREST AND DIVIDEND INCOME	286 121	237 065	41 663	7 393
Interest income from claims on financial institutions	15 910	4 734	6 923	4 253
Interest income from claims under repurchase agreements	2	2	0	0
Interest income from trading portfolio	2 411	852	868	691
Interest income from investment portfolio	14 316	6 247	6 309	1 760
Interest income from loans	253 394	225 142	27 563	689
Dividend income	88	88	0	0
INTEREST EXPENDITURE	72 618	48 588	22 386	1 644
Interest expenditure on deposits of financial institutions	2 163	1 936	198	29
Interest expenditure on deposits of non-financial institutions and other customers	56 428	46 638	8 175	1 615
Interest expenditure on borrowings under repurchase agreements	14	14	0	0
Interest expenditure on borrowings	14 013	0	14 013	0
Interest expenditure on subordinated term debt and debt/equity (hybrid) instruments	0	0	0	0
Interest expenditure on other liabilities	0	0	0	0
INTEREST AND DIVIDEND INCOME, NET	213 503	188 477	19 277	5 749
CREDIT PROVISIONS				
Accrued provisions	111 819			
Reintegrated provisions	52 739			
Credit provisions, net	59 080			
TRADING PORTFOLIO GAIN/LOSS	-2 249			
GAIN/LOSS ON INVESTMENTS AVAILABLE FOR SALE	0			
GAIN/LOSS ON INVESTMENTS HELD TO MATURITY	4 472			
OTHER NON-INTEREST INCOME	81 729			
NON-INTEREST EXPENDITURE	129 016			
GAIN/LOSS BEFORE FOREIGN EXCHANGE REVALUATION, EXTRA INCOME/EXPENDITURE AND TAX ITEMS	109 359			
FOREIGN EXCHANGE REVALUATION GAIN/LOSS	1 381			
EXTRAORDINARY GAIN/LOSS	0			
TAX	16 696			
MINORITY INTEREST	0			
PROFIT/LOSS, NET	94 044			



DSK BANK PLC
OTP GROUP

STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS AS OF 30 SEPTEMBER 2006

License granted by the BNB	State Savings Bank (SSB) was transformed into a commercial bank according to Ordinance No. 59 of 25 November 1998 of the Council of Ministers pursuant to the Law on Transformation of the SSB (Darjaven Vestnik, issue 28 of 1998). Order RD 22-0882 of the BNB Governor dated 26 September 2002 for DSK Bank's license. By Resolution No. 10 of 8 January 2003 the Sofia City Court entered the change in the name of DSK Bank reflecting its legal status: sole equity proprietorship company, named DSK Bank EAD
Legal registration	Resolution No. 1 of the Sofia City Court of 26 January 1999, company file No. 756 of 1999, lot No. 875, vol. 16, reg. II, p. 22
Address of the head office	19 Moskovska Str., Sofia 1036 tel. 02/9391 220 Website: www.dskbank.bg
Management	
Supervisory Board	Sándor Csányi – Chairman Zoltán Spéder – Deputy Chairman László Wolf – Deputy Chairman Gyula Pap
Management Board	Violina Marinova Spasova – Chairman, Chief Executive Director Diana Decheva Miteva – Executive Director Kalin Nikolov Klisarov – Executive Director Miroslav Stanimirov Vichev – Member of the Management Board and Procurator
Procurators	Doroteya Nikolaeva Nikolova Nikolai Borisov Borisov
Shareholders (shares over 10%)	OTP Bank RT, Budapest – 100%



THE BULGARIAN FINANCIAL GROUP

Insurance - Banking - Consulting

DZI BANK

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BALANCE SHEET AS OF 30 SEPTEMBER 2006

(BGN'000)

	Total	Including		
		BGN	EUR	Other currencies
ASSETS				
Vault cash and current accounts with the BNB	109 172	101 633	4 497	3 042
Claims on financial institutions, net	246 623	47 057	65 890	133 676
Claims under repurchase agreements	0	0	0	0
Trading portfolio	104 527	95 948	5 798	2 781
Investment portfolio	108 281	18 851	58 204	31 226
Loans to non-financial institutions and other customers, net	463 375	297 949	129 409	36 017
Loans to budget	7 037	7 037	0	0
Commercial loans	318 875	180 824	103 577	34 474
Commercial real estate and construction loans	181 590	88 239	76 047	17 304
Other commercial loans	137 285	92 585	27 530	17 170
Agricultural loans	1 623	1 623	0	0
Consumer loans	50 836	49 215	1 503	118
Housing mortgage loans to individuals	84 321	66 422	16 419	1 480
Other loans	11 139	319	10 150	670
Loans to non-financial institutions and other customers, total	473 831	305 440	131 649	36 742
Less: specific provisions	10 456	7 491	2 240	725
Assets for resale	0	0	0	0
Investments in unconsolidated subsidiaries and associated companies	0	0	0	0
Other assets	10 054	8 690	33	1 331
Intangible assets	1 180	1 180	0	0
Premises and other fixed assets	19 100	19 100	0	0
Assets, total	1 062 312	590 408	263 831	208 073
LIABILITIES, MINORITY INTEREST, AND CAPITAL				
Deposits of financial institutions	103 341	93 738	4 851	4 752
Demand deposits of banks	2 856	2 418	98	340
Time deposits of banks	47 008	47 008	0	0
Deposits of other financial institutions	53 477	44 312	4 753	4 412
Deposits of non-financial institutions and other customers	840 275	380 455	255 386	204 434
Demand deposits	305 443	255 293	38 854	11 296
Time deposits	506 761	112 548	205 618	188 595
Savings deposits	28 071	12 614	10 914	4 543
Deposits, total	943 616	474 193	260 237	209 186
Borrowings under repurchase agreements	5 000	5 000	0	0
Short-term borrowings	0	0	0	0
Long-term borrowings	0	0	0	0
Subordinated term debt and debt/equity (hybrid) instruments	36 702	36 702	0	0
Other liabilities	14 653	6 676	7 453	524
Liabilities, total	999 971	522 571	267 690	209 710
Minority interest in consolidated subsidiaries	0	0	0	0
Equity, total	62 341	62 341		
Shareholder capital	50 000	50 000		
Reserves	9 559	9 559		
Profit/loss, current year	2 782	2 782		
Liabilities, minority interest, and capital, total	1 062 312	584 912	267 690	209 710
Memo: credit substitutes and other off-balance sheet commitments	104 431	59 613	29 498	15 320



THE BULGARIAN FINANCIAL GROUP

Insurance - Banking - Consulting

DZI BANK

INCOME STATEMENT

(September 2006)

(BGN'000)

	Total	Including		
		BGN	EUR	Other currencies
INTEREST AND DIVIDEND INCOME	45 108	20 299	14 165	10 644
Interest income from claims on financial institutions	6 883	156	2 673	4 054
Interest income from claims under repurchase agreements	88	88	0	0
Interest income from trading portfolio	4 016	3 110	446	460
Interest income from investment portfolio	4 679	565	2 354	1 760
Interest income from loans	29 369	16 307	8 692	4 370
Dividend income	73	73	0	0
INTEREST EXPENDITURE	21 629	7 318	7 486	6 825
Interest expenditure on deposits of financial institutions	1 670	1 355	83	232
Interest expenditure on deposits of non-financial institutions and other customers	19 525	5 529	7 403	6 593
Interest expenditure on borrowings under repurchase agreements	3	3	0	0
Interest expenditure on borrowings	15	15	0	0
Interest expenditure on subordinated term debt and debt/equity (hybrid) instruments	405	405	0	0
Interest expenditure on other liabilities	11	11	0	0
INTEREST AND DIVIDEND INCOME, NET	23 479	12 981	6 679	3 819
CREDIT PROVISIONS				
Accrued provisions	7 956			
Reintegrated provisions	2 673			
Credit provisions, net	5 283			
TRADING PORTFOLIO GAIN/LOSS	-2 831			
GAIN/LOSS ON INVESTMENTS AVAILABLE FOR SALE	-783			
GAIN/LOSS ON INVESTMENTS HELD TO MATURITY	-43			
OTHER NON-INTEREST INCOME	16 443			
NON-INTEREST EXPENDITURE	29 627			
GAIN/LOSS BEFORE FOREIGN EXCHANGE REVALUATION,				
EXTRA INCOME/EXPENDITURE AND TAX ITEMS	1 355			
FOREIGN EXCHANGE REVALUATION GAIN/LOSS	-81			
EXTRAORDINARY GAIN/LOSS	1 999			
TAX	491			
MINORITY INTEREST	0			
PROFIT/LOSS, NET	2 782			

STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS AS OF 30 SEPTEMBER 2006

License granted by the BNB	Roseximbank is a successor of the Trakia United Private Commercial Bank, Plovdiv, licensed by Resolution No. 77 of the BNB Governing Council dated 13 March 1995; Order No. 100-000251 of 17 July 1998 of the BNB Governor for licensing Roseximbank AD; Order No. 100-00514 of the BNB Governor dated 22 November 1999 amending the previous Order; Order No. RD 22-413 of the BNB Governor dated 28 July 2000 amending the previous Order. Order No. RD22-1093 of the BNB Deputy Governor heading the Banking Supervision Department dated 9 July 2004, permitting Roseximbank AD to change its name in the license to DZI Bank AD
Legal registration	Resolution No. 1 of 10 March 1998 of the Sofia City Court, company file No. 3006 of 1998; entered under No. 45652, v. 500, reg. I, p. 128
Address of the head office	4-6 Dondukov Blvd., Sofia 1000 tel. 02/980 25 38 Website: www.dzibank.bg
Management	
Supervisory Board	DZI AD, represented by Valeri Jordanov Aleksiev – Chairman Asen Raikov Oshanov – Deputy Chairman DZI General Insurance, represented by Milena Kamenova Plocheva Contract Holding Company, represented by Yuriy Alexandrov Kyulev Maxim Moncho Behar
Management Board	Vesela Ognyanova Kyuleva – Chairman* Krasimir Totev Angarski – Chief Executive Director Tatyana Todorova Yankova – Executive Director Iliyan Stoyanov Mitev – Executive Director Desislava Hristova Toteva – Executive Director Nikolina Georgieva Yotova – Executive Director Plamen Borisov Itsov Stanimir Metodiev Hristov Nedyalko Dimchev Chandurov
Procurator	Desislava Hristova Toteva
Shareholders** (shares over 10%)	DZI AD – 50.09%; jointly with related parties – 69.78% Bank Austria Creditanstalt – 19.48%

* By Letter No. 1729-0847 of 13 October 2006 the DZI Bank's management informed the BNB that by Resolution No. 70 of 9 October 2006 the Sofia City Court entered a deletion of Diana Mladenova as a chairman, executive director and member of the Management Board; Vesela Kyuleva was entered in the register as a chairman and Desislava Toteva, Nikolina Yotova and Nedyalko Chandurov as members of the Management Board. Under the same resolution Desislava Toteva and Nikolina Yotova were entered in the register as executive directors of the DZI Bank; Vesela Kyuleva was deleted as a representative of the DZI Supervisory Board and Valeri Aleksiev was entered as a representative of the DZI Supervisory Board.

** Source: information obtained from the Central Depository on the actual status of DZI Bank's shareholders as of 30 June 2006. It was submitted to the BNB Special Supervision Directorate.

BALANCE SHEET AS OF 30 SEPTEMBER 2006

(BGN'000)

	Total	Including		
		BGN	EUR	Other currencies
ASSETS				
Vault cash and current accounts with the BNB	118 300	106 145	7 116	5 039
Claims on financial institutions, net	374 677	8 064	199 946	166 667
Claims under repurchase agreements	0	0	0	0
Trading portfolio	234 361	74 079	73 082	87 200
Investment portfolio	24 098	23 193	905	0
Loans to non-financial institutions and other customers, net	491 167	201 687	259 693	29 787
Loans to budget	318	200	118	0
Commercial loans	444 433	170 082	244 457	29 894
Commercial real estate and construction loans	109 180	15 716	68 235	25 229
Other commercial loans	335 253	154 366	176 222	4 665
Agricultural loans	312	312	0	0
Consumer loans	33 024	31 709	1 234	81
Housing mortgage loans to individuals	21 277	10 944	10 215	118
Other loans	15 566	3 204	12 362	0
Loans to non-financial institutions and other customers, total	514 930	216 451	268 386	30 093
Less: specific provisions	23 763	14 764	8 693	306
Assets for resale	357	357	0	0
Investments in unconsolidated subsidiaries and associated companies	0	0	0	0
Other assets	17 475	6 921	6 095	4 459
Intangible assets	214	214	0	0
Premises and other fixed assets	29 300	29 300	0	0
Assets, total	1 289 949	449 960	546 837	293 152
LIABILITIES, MINORITY INTEREST, AND CAPITAL				
Deposits of financial institutions	130 171	29 992	96 958	3 221
Demand deposits of banks	1 470	1 372	66	32
Time deposits of banks	58 485	3 000	55 485	0
Deposits of other financial institutions	70 216	25 620	41 407	3 189
Deposits of non-financial institutions and other customers	980 379	274 481	412 734	293 164
Demand deposits	208 367	158 198	40 232	9 937
Time deposits	712 818	91 460	345 138	276 220
Savings deposits	59 194	24 823	27 364	7 007
Deposits, total	1 110 550	304 473	509 692	296 385
Borrowings under repurchase agreements	0	0	0	0
Short-term borrowings	0	0	0	0
Long-term borrowings	10 983	0	10 983	0
Subordinated term debt and debt/equity (hybrid) instruments	0	0	0	0
Other liabilities	9 827	9 109	639	79
Liabilities, total	1 131 360	313 582	521 314	296 464
Minority interest in consolidated subsidiaries	0	0	0	0
Equity, total	158 589	158 589		
Shareholder capital	69 721	69 721		
Reserves	61 992	61 992		
Profit/loss, current year	26 876	26 876		
Liabilities, minority interest, and capital, total	1 289 949	472 171	521 314	296 464
Memo: credit substitutes and other off-balance sheet commitments	65 075	32 178	31 114	1 783

INCOME STATEMENT

(September 2006)

(BGN'000)

	Total	Including		
		BGN	EUR	Other currencies
INTEREST AND DIVIDEND INCOME	52 747	16 580	22 302	13 865
Interest income from claims on financial institutions	11 572	393	5 738	5 441
Interest income from claims under repurchase agreements	18	12	0	6
Interest income from trading portfolio	11 097	2 219	3 282	5 596
Interest income from investment portfolio	385	385	0	0
Interest income from loans	28 553	12 449	13 282	2 822
Dividend income	1 122	1 122	0	0
INTEREST EXPENDITURE	36 929	5 374	18 088	13 467
Interest expenditure on deposits of financial institutions	3 786	667	2 990	129
Interest expenditure on deposits of non-financial institutions and other customers	32 082	4 704	14 371	13 007
Interest expenditure on borrowings under repurchase agreements	227	3	141	83
Interest expenditure on borrowings	834	0	586	248
Interest expenditure on subordinated term debt and debt/equity (hybrid) instruments	0	0	0	0
Interest expenditure on other liabilities	0	0	0	0
INTEREST AND DIVIDEND INCOME, NET	15 818	11 206	4 214	398
CREDIT PROVISIONS				
Accrued provisions	5 187			
Reintegrated provisions	33 961			
Credit provisions, net	-28 774			
TRADING PORTFOLIO GAIN/LOSS	-2 194			
GAIN/LOSS ON INVESTMENTS AVAILABLE FOR SALE	3 227			
GAIN/LOSS ON INVESTMENTS HELD TO MATURITY	0			
OTHER NON-INTEREST INCOME	16 582			
NON-INTEREST EXPENDITURE	31 738			
GAIN/LOSS BEFORE FOREIGN EXCHANGE REVALUATION, EXTRA INCOME/EXPENDITURE AND TAX ITEMS	30 469			
FOREIGN EXCHANGE REVALUATION GAIN/LOSS	1 022			
EXTRAORDINARY GAIN/LOSS	-70			
TAX	4 545			
MINORITY INTEREST	0			
PROFIT/LOSS, NET	26 876			



STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS AS OF 30 SEPTEMBER 2006

License granted by the BNB	Resolution No. 26 of 27 January 1995; the bank was renamed by Order No. RD 22-482 of 29 September 2000. Pursuant to § 47 of the Transitional and Final Provisions of the Law on Amendments to the Law on Banks the license was updated by Order No. 100-00502 of the BNB Governor of 18 November 1999
Legal registration	Resolution No.1 of 18 March 1995 of the Sofia City Court on company file No. 2757 of 1995, lot No. 665, vol. 12, reg. II, p. 126
Address of the head office	2 Slavyanska Str., Sofia 1000 tel. 02/9399 240; 9399 400 Website: www.eibank.bg
Management	
Supervisory Board	Tsvetelina Borislavova Karagiozova – Chairman Valentina Radkova Ivanova – Deputy Chairman Birgir Már Ragnarsson
Management Board	Vasil Stefanov Simov – Chairman and Executive Director Danail Mihailov Kamenov – Executive Director Anton Nikolaev Andonov Krasimir Vutev Katev Vladimir Trifonov Penchev
Shareholders (shares over 10%)	Valhamar Group Ltd, through Novator Finance Bulgaria S.A.R.L. – Luxembourg, a company owned directly and personally by it – 34% Tsvetelina Borislavova Karagiozova – 25.48% directly, and together with related parties Katex AD and Runo Kazanlak AD – 37.47% Katex AD – 10.61% directly, and together with related parties Runo Kazanlak AD and Tsvetelina Borislavova Karagiozova – 37.47% Svetoslav Bozhkov Bozhilov – 25.77%



BALANCE SHEET AS OF 30 SEPTEMBER 2006

(BGN'000)

	Total	Including		
		BGN	EUR	Other currencies
ASSETS				
Vault cash and current accounts with the BNB	7 626	4 778	2 577	271
Claims on financial institutions, net	8 055	2 057	3 946	2 052
Claims under repurchase agreements	0	0	0	0
Trading portfolio	0	0	0	0
Investment portfolio	147	103	44	0
Loans to non-financial institutions and other customers, net	95 761	4 623	91 138	0
Loans to budget	0	0	0	0
Commercial loans	95 037	2 371	92 666	0
Commercial real estate and construction loans	32 493	99	32 394	0
Other commercial loans	62 544	2 272	60 272	0
Agricultural loans	106	106	0	0
Consumer loans	2 382	2 382	0	0
Housing mortgage loans to individuals	4 352	0	4 352	0
Other loans	40	0	40	0
Loans to non-financial institutions and other customers, total	101 917	4 859	97 058	0
Less: specific provisions	6 156	236	5 920	0
Assets for resale	442	442	0	0
Investments in unconsolidated subsidiaries and associated companies	0	0	0	0
Other assets	865	838	15	12
Intangible assets	283	283	0	0
Premises and other fixed assets	6 010	6 010	0	0
Assets, total	119 189	19 134	97 720	2 335
LIABILITIES, MINORITY INTEREST, AND CAPITAL				
Deposits of financial institutions	30 015	6 247	23 768	0
Demand deposits of banks	0	0	0	0
Time deposits of banks	29 251	5 500	23 751	0
Deposits of other financial institutions	764	747	17	0
Deposits of non-financial institutions and other customers	62 082	16 965	42 867	2 250
Demand deposits	22 639	11 752	9 894	993
Time deposits	39 443	5 213	32 973	1 257
Savings deposits	0	0	0	0
Deposits, total	92 097	23 212	66 635	2 250
Borrowings under repurchase agreements	0	0	0	0
Short-term borrowings	0	0	0	0
Long-term borrowings	0	0	0	0
Subordinated term debt and debt/equity (hybrid) instruments	0	0	0	0
Other liabilities	3 016	452	2 442	122
Liabilities, total	95 113	23 664	69 077	2 372
Minority interest in consolidated subsidiaries	0	0	0	0
Equity, total	24 076	24 076		
Shareholder capital	17 852	17 852		
Reserves	6 405	6 405		
Profit/loss, current year	-181	-181		
Liabilities, minority interest, and capital, total	119 189	47 740	69 077	2 372
Memo: credit substitutes and other off-balance sheet commitments	19 684	3 219	15 510	955



**Emporiki Bank
Bulgaria EAD**

INCOME STATEMENT
(September 2006)

(BGN'000)

	Total	Including		
		BGN	EUR	Other currencies
INTEREST AND DIVIDEND INCOME	5 013	339	4 549	125
Interest income from claims on financial institutions	347	136	86	125
Interest income from claims under repurchase agreements	0	0	0	0
Interest income from trading portfolio	0	0	0	0
Interest income from investment portfolio	5	0	5	0
Interest income from loans	4 661	203	4 458	0
Dividend income	0	0	0	0
INTEREST EXPENDITURE	1 288	239	997	52
Interest expenditure on deposits of financial institutions	551	85	466	0
Interest expenditure on deposits of non-financial institutions and other customers	737	154	531	52
Interest expenditure on borrowings under repurchase agreements	0	0	0	0
Interest expenditure on borrowings	0	0	0	0
Interest expenditure on subordinated term debt and debt/equity (hybrid) instruments	0	0	0	0
Interest expenditure on other liabilities	0	0	0	0
INTEREST AND DIVIDEND INCOME, NET	3 725	100	3 552	73
CREDIT PROVISIONS				
Accrued provisions	1 759			
Reintegrated provisions	983			
Credit provisions, net	776			
TRADING PORTFOLIO GAIN/LOSS	0			
GAIN/LOSS ON INVESTMENTS AVAILABLE FOR SALE	-13			
GAIN/LOSS ON INVESTMENTS HELD TO MATURITY	0			
OTHER NON-INTEREST INCOME	1 235			
NON-INTEREST EXPENDITURE	4 220			
GAIN/LOSS BEFORE FOREIGN EXCHANGE REVALUATION, EXTRA INCOME/EXPENDITURE AND TAX ITEMS	-49			
FOREIGN EXCHANGE REVALUATION GAIN/LOSS	6			
EXTRAORDINARY GAIN/LOSS	0			
TAX	138			
MINORITY INTEREST	0			
PROFIT/LOSS, NET	-181			



STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS AS OF 30 SEPTEMBER 2006

License granted by the BNB	BNB Order No. 100-01112 of 8 September 1997; updated by Order No. 100-00501 of the BNB Governor dated 18 November 1999; amended by Order No. RD 22-0447 of the BNB Governor dated 7 September 2000; Order No. RD 22-186 of the Deputy Governor heading the Banking Supervision Department dated 6 February 2004, permitting Commercial Bank of Greece – Bulgaria to change its name in the license to Emporiki Bank – Bulgaria
Legal registration	Company file No. 21376 of 1994, lot No. 20768, vol. 253, p. 168
Address of the head office	4 Laiosh Koshut Str., Sofia 1606 tel. 02/917 17 17 Website: www.emporiki.bg
Management	
Supervisory Board	Georgios Provopoulos – Chairman Leonidas Aristotelis Zonios – Deputy Chairman Ekaterini Konstantinos Beritsi Spiridon Lorentziadis Konstantinos Sotirios Pashalis
Management Board	Eleftherios Patroclus Baharopoulos – Chairman and Chief Executive Director Georgios Vassilios Tzamos – Executive Director Teodor Nikolov Palev – Executive Director
Shareholders (shares over 10%)	
	Commercial Bank of Greece, Athens – 100%



BALANCE SHEET AS OF 30 SEPTEMBER 2006

(BGN'000)

	Total	Including		
		BGN	EUR	Other currencies
ASSETS				
Vault cash and current accounts with the BNB	4 232	4 185	35	12
Claims on financial institutions, net	24 304	7 379	16 778	147
Claims under repurchase agreements	0	0	0	0
Trading portfolio	0	0	0	0
Investment portfolio	9 377	435	8 942	0
Loans to non-financial institutions and other customers, net	61 390	34 514	26 876	0
Loans to budget	0	0	0	0
Commercial loans	61 632	32 363	29 269	0
Commercial real estate and construction loans	46 826	19 918	26 908	0
Other commercial loans	14 806	12 445	2 361	0
Agricultural loans	6 423	6 423	0	0
Consumer loans	209	209	0	0
Housing mortgage loans to individuals	174	174	0	0
Other loans	0	0	0	0
Loans to non-financial institutions and other customers, total	68 438	39 169	29 269	0
Less: specific provisions	7 048	4 655	2 393	0
Assets for resale	1 377	1 377	0	0
Investments in unconsolidated subsidiaries and associated companies	0	0	0	0
Other assets	141	139	1	1
Intangible assets	81	81	0	0
Premises and other fixed assets	2 197	2 197	0	0
Assets, total	103 099	50 307	52 632	160
LIABILITIES, MINORITY INTEREST, AND CAPITAL				
Deposits of financial institutions	2 283	2 250	4	29
Demand deposits of banks	214	214	0	0
Time deposits of banks	2 000	2 000	0	0
Deposits of other financial institutions	69	36	4	29
Deposits of non-financial institutions and other customers	4 815	3 496	1 201	118
Demand deposits	4 615	3 332	1 174	109
Time deposits	95	59	27	9
Savings deposits	105	105	0	0
Deposits, total	7 098	5 746	1 205	147
Borrowings under repurchase agreements	0	0	0	0
Short-term borrowings	0	0	0	0
Long-term borrowings	55 647	1 676	53 971	0
Subordinated term debt and debt/equity (hybrid) instruments	0	0	0	0
Other liabilities	564	563	1	0
Liabilities, total	63 309	7 985	55 177	147
Minority interest in consolidated subsidiaries	0	0	0	0
Equity, total	39 790	39 790		
Shareholder capital	29 574	29 574		
Reserves	6 874	6 874		
Profit/loss, current year	3 342	3 342		
Liabilities, minority interest, and capital, total	103 099	47 775	55 177	147
Memo: credit substitutes and other off-balance sheet commitments	14 008	7 449	6 474	85



INCOME STATEMENT

(September 2006)

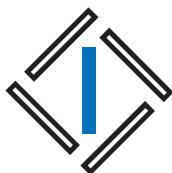
(BGN'000)

	Total	Including		
		BGN	EUR	Other currencies
INTEREST AND DIVIDEND INCOME	7 368	3 606	3 761	1
Interest income from claims on financial institutions	187	56	130	1
Interest income from claims under repurchase agreements	0	0	0	0
Interest income from trading portfolio	0	0	0	0
Interest income from investment portfolio	241	99	142	0
Interest income from loans	6 890	3 451	3 439	0
Dividend income	50	0	50	0
INTEREST EXPENDITURE	1 168	41	1 127	0
Interest expenditure on deposits of financial institutions	2	2	0	0
Interest expenditure on deposits of non-financial institutions and other customers	7	7	0	0
Interest expenditure on borrowings under repurchase agreements	0	0	0	0
Interest expenditure on borrowings	1 159	32	1 127	0
Interest expenditure on subordinated term debt and debt/equity (hybrid) instruments	0	0	0	0
Interest expenditure on other liabilities	0	0	0	0
INTEREST AND DIVIDEND INCOME, NET	6 200	3 565	2 634	1
CREDIT PROVISIONS				
Accrued provisions	4 241			
Reintegrated provisions	3 399			
Credit provisions, net	842			
TRADING PORTFOLIO GAIN/LOSS	0			
GAIN/LOSS ON INVESTMENTS AVAILABLE FOR SALE	354			
GAIN/LOSS ON INVESTMENTS HELD TO MATURITY	0			
OTHER NON-INTEREST INCOME	691			
NON-INTEREST EXPENDITURE	2 469			
GAIN/LOSS BEFORE FOREIGN EXCHANGE REVALUATION, EXTRA INCOME/EXPENDITURE AND TAX ITEMS	3 934			
FOREIGN EXCHANGE REVALUATION GAIN/LOSS	-2			
EXTRAORDINARY GAIN/LOSS	0			
TAX	590			
MINORITY INTEREST	0			
PROFIT/LOSS, NET	3 342			



STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS AS OF 30 SEPTEMBER 2006

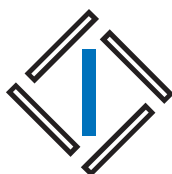
License granted by the BNB	Order No. 100-000078 of 25 February 1999 of the BNB Governor
Legal registration	Resolution No. 1 of the Sofia City Court of 11 March 1999 on company file No. 3400 of 1999
Address of the head office	1 Dyakon Ignatii Str., Sofia 1000 tel. 02/930 63 33 Website: www.nasbank.bg
Management	The Bank is managed and represented jointly by the executive directors Dimitar Kirilov Dimitrov and Sasho Petrov Chakalski or by each of the executive directors and the procurator Krasimirka Davitkova Velinova-Saeva
Supervisory Board	Atanas Slavchev Katsarchev – Chairman Nina Hristova Radeva – Deputy Chairman Kiril Milanov Ananiev
Management Board	Dimitar Kirilov Dimitrov – Chairman and Executive Director Sasho Petrov Chakalski – Executive Director Dimitar Nikolov Tadarakov
Procurator	Krasimirka Davitkova Velinova-Saeva
Shareholders (shares over 10%)	Ministry of Finance – 99.995%



BALANCE SHEET AS OF 30 SEPTEMBER 2006

(BGN'000)

	Total	Including		
		BGN	EUR	Other currencies
ASSETS				
Vault cash and current accounts with the BNB	241 479	68 196	163 195	10 088
Claims on financial institutions, net	222 649	7 205	185 874	29 570
Claims under repurchase agreements	10 568	0	10 091	477
Trading portfolio	26 116	2 699	119	23 298
Investment portfolio	523 875	86 851	275 687	161 337
Loans to non-financial institutions and other customers, net	1 492 343	584 721	871 189	36 433
Loans to budget	0	0	0	0
Commercial loans	1 090 757	257 613	799 321	33 823
Commercial real estate and construction loans	734 808	146 774	574 265	13 769
Other commercial loans	355 949	110 839	225 056	20 054
Agricultural loans	22 740	20 256	2 019	465
Consumer loans	203 523	162 555	39 906	1 062
Housing mortgage loans to individuals	198 036	154 042	43 088	906
Other loans	32 705	16 333	8 074	8 298
Loans to non-financial institutions and other customers, total	1 547 761	610 799	892 408	44 554
Less: specific provisions	55 418	26 078	21 219	8 121
Assets for resale	4 363	4 363	0	0
Investments in unconsolidated subsidiaries and associated companies	8364	8364	0	0
Other assets	18 139	13 820	3 583	736
Intangible assets	576	421	0	155
Premises and other fixed assets	76 201	75 351	0	850
Assets, total	2 624 673	851 991	1 509 738	262 944
LIABILITIES, MINORITY INTEREST, AND CAPITAL				
Deposits of financial institutions	708 144	23 158	683 578	1 408
Demand deposits of banks	1 070	70	659	341
Time deposits of banks	11 358	9 793	1 565	0
Deposits of other financial institutions	695 716	13 295	681 354	1 067
Deposits of non-financial institutions and other customers	1 346 108	601 159	477 876	267 073
Demand deposits	628 080	369 008	198 800	60 272
Time deposits	718 028	232 151	279 076	206 801
Savings deposits	0	0	0	0
Deposits, total	2 054 252	624 317	1 161 454	268 481
Borrowings under repurchase agreements	172 988	17 081	155 907	0
Short-term borrowings	17 518	16 918	600	0
Long-term borrowings	92 481	0	57 023	35 458
Subordinated term debt and debt/equity (hybrid) instruments	143 325	0	143 325	0
Other liabilities	5 307	5 164	7	136
Liabilities, total	2 485 871	663 480	1 518 316	304 075
Minority interest in consolidated subsidiaries	0	0	0	0
Equity, total	138 802	138 802		
Shareholder capital	10 000	10 000		
Reserves	119 635	119 635		
Profit/loss, current year	9 167	9 167		
Liabilities, minority interest, and capital, total	2 624 673	802 282	1 518 316	304 075
Memo: credit substitutes and other off-balance sheet commitments	694 565	224 229	390 065	80 271


INCOME STATEMENT
(September 2006)

(BGN'000)

	Total	Including		
		BGN	EUR	Other currencies
INTEREST AND DIVIDEND INCOME	141 222	49 954	77 087	14 181
Interest income from claims on financial institutions	2 227	63	1 107	1 057
Interest income from claims under repurchase agreements	614	7	607	0
Interest income from trading portfolio	370	40	74	256
Interest income from investment portfolio	14 294	2 069	6 312	5 913
Interest income from loans	123 697	47 755	68 987	6 955
Dividend income	20	20	0	0
INTEREST EXPENDITURE	81 888	11 592	61 565	8 731
Interest expenditure on deposits of financial institutions	39 856	927	38 823	106
Interest expenditure on deposits of non-financial institutions and other customers	22 927	9 774	6 628	6 525
Interest expenditure on borrowings under repurchase agreements	497	146	351	0
Interest expenditure on borrowings	5 052	726	2 226	2 100
Interest expenditure on subordinated term debt and debt/equity (hybrid) instruments	13 534	0	13 534	0
Interest expenditure on other liabilities	22	19	3	0
INTEREST AND DIVIDEND INCOME, NET	59 334	38 362	15 522	5 450
CREDIT PROVISIONS				
Accrued provisions	39 977			
Reintegrated provisions	16 971			
Credit provisions, net	23 006			
TRADING PORTFOLIO GAIN/LOSS	461			
GAIN/LOSS ON INVESTMENTS AVAILABLE FOR SALE	369			
GAIN/LOSS ON INVESTMENTS HELD TO MATURITY	125			
OTHER NON-INTEREST INCOME	34 976			
NON-INTEREST EXPENDITURE	59 469			
GAIN/LOSS BEFORE FOREIGN EXCHANGE REVALUATION, EXTRA INCOME/EXPENDITURE AND TAX ITEMS	12 790			
FOREIGN EXCHANGE REVALUATION GAIN/LOSS	-1 819			
EXTRAORDINARY GAIN/LOSS	0			
TAX	1 804			
MINORITY INTEREST	0			
PROFIT/LOSS, NET	9 167			



STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS AS OF 30 SEPTEMBER 2006

License granted by the BNB	Limited license: Resolution of the BNB Governing Council No. 278 of 1 October 1993. Full license: Resolution of the BNB Governing Council No. 273 of 14 September 1995. License update: Order No. 100-00498 of the BNB Governor dated 18 November 1999 in accordance with the Law on Banks
Legal registration	Entered in the Commercial Register by Resolution of the Sofia City Court on company file No. 18045 of 1993, lot No. 11941, vol. 163, p. 106
Address of the head office	37 Dragan Tsankov Blvd., Sofia 1797 tel. 02/817 11 00 Website: www.fibank.bg
Management	
Supervisory Board	Georgi Dimitrov Moutafchiev – Chairman David Cameron Mathew Radka Veselinova Mineva Todor Breshkov Stefan Pinter
Management Board	Jonathan Henry Martyn Harfield – Chief Executive Director Matio Alexandrov Mateev – Deputy Chief Executive Director Maya Lyubenova Georgieva – Executive Director Yordan Velichkov Skorchev – Executive Director Evgeni Krustev Lukanov – Executive Director Ivan Stefanov Ivanov Radoslav Todorov Milenkov Maya Oyfalosh
Shareholders (shares over 10%)	Ivailo Dimitrov Moutafchiev – 31.83% Tseko Todorov Minev – 31.83% First Financial Brokerage House – 13.89%



BALANCE SHEET AS OF 30 SEPTEMBER 2006

(BGN'000)

	Total	Including		
		BGN	EUR	Other currencies
ASSETS				
Vault cash and current accounts with the BNB	63 802	58 025	3 461	2 316
Claims on financial institutions, net	280 951	216 292	14 289	50 370
Claims under repurchase agreements	38 437	0	0	38 437
Trading portfolio	0	0	0	0
Investment portfolio	17 552	17 144	29	379
Loans to non-financial institutions and other customers, net	430 454	271 657	147 914	10 883
Loans to budget	454	454	0	0
Commercial loans	176 991	76 698	100 006	287
Commercial real estate and construction loans	59 366	17 372	41 994	0
Other commercial loans	117 625	59 326	58 012	287
Agricultural loans	25 542	19 320	6 222	0
Consumer loans	207 342	180 883	19 949	6 510
Housing mortgage loans to individuals	32 722	8 261	20 166	4 295
Other loans	15 591	8 607	6 767	217
Loans to non-financial institutions and other customers, total	458 642	294 223	153 110	11 309
Less: specific provisions	28 188	22 566	5 196	426
Assets for resale	1 429	1 429	0	0
Investments in unconsolidated subsidiaries and associated companies	1311	1311	0	0
Other assets	3 265	2 845	53	367
Intangible assets	8 481	8 481	0	0
Premises and other fixed assets	29 923	29 923	0	0
Assets, total	875 605	607 107	165 746	102 752
LIABILITIES, MINORITY INTEREST, AND CAPITAL				
Deposits of financial institutions	155 739	141 513	247	13 979
Demand deposits of banks	3	3	0	0
Time deposits of banks	154 000	140 023	0	13 977
Deposits of other financial institutions	1 736	1 487	247	2
Deposits of non-financial institutions and other customers	556 653	326 425	141 992	88 236
Demand deposits	211 031	186 284	17 770	6 977
Time deposits	250 555	98 198	89 559	62 798
Savings deposits	95 067	41 943	34 663	18 461
Deposits, total	712 392	467 938	142 239	102 215
Borrowings under repurchase agreements	0	0	0	0
Short-term borrowings	0	0	0	0
Long-term borrowings	4 350	4 350	0	0
Subordinated term debt and debt/equity (hybrid) instruments	20 818	0	20 818	0
Other liabilities	22 497	20 982	1 287	228
Liabilities, total	760 057	493 270	164 344	102 443
Minority interest in consolidated subsidiaries	0	0	0	0
Equity, total	115 548	115 548		
Shareholder capital	41 103	41 103		
Reserves	51 833	51 833		
Profit/loss, current year	22 612	22 612		
Liabilities, minority interest, and capital, total	875 605	608 818	164 344	102 443
Memo: credit substitutes and other off-balance sheet commitments	57 229	27 561	29 382	286

INCOME STATEMENT

(September 2006)

(BGN'000)

	Total	Including		
		BGN	EUR	Other currencies
INTEREST AND DIVIDEND INCOME	37 163	22 461	11 231	3 471
Interest income from claims on financial institutions	3 872	1 456	520	1 896
Interest income from claims under repurchase agreements	1 385	5	0	1 380
Interest income from trading portfolio	0	0	0	0
Interest income from investment portfolio	551	536	0	15
Interest income from loans	31 355	20 464	10 711	180
Dividend income	0	0	0	0
INTEREST EXPENDITURE	8 289	4 536	2 737	1 016
Interest expenditure on deposits of financial institutions	781	182	495	104
Interest expenditure on deposits of non-financial institutions and other customers	6 774	4 210	1 652	912
Interest expenditure on borrowings under repurchase agreements	0	0	0	0
Interest expenditure on borrowings	139	139	0	0
Interest expenditure on subordinated term debt and debt/equity (hybrid) instruments	590	0	590	0
Interest expenditure on other liabilities	5	5	0	0
INTEREST AND DIVIDEND INCOME, NET	28 874	17 925	8 494	2 455
CREDIT PROVISIONS				
Accrued provisions	31 101			
Reintegrated provisions	24 733			
Credit provisions, net	6 368			
TRADING PORTFOLIO GAIN/LOSS	0			
GAIN/LOSS ON INVESTMENTS AVAILABLE FOR SALE	406			
GAIN/LOSS ON INVESTMENTS HELD TO MATURITY	0			
OTHER NON-INTEREST INCOME	37 577			
NON-INTEREST EXPENDITURE	33 894			
GAIN/LOSS BEFORE FOREIGN EXCHANGE REVALUATION, EXTRA INCOME/EXPENDITURE AND TAX ITEMS	26 595			
FOREIGN EXCHANGE REVALUATION GAIN/LOSS	19			
EXTRAORDINARY GAIN/LOSS	0			
TAX	4 002			
MINORITY INTEREST	0			
PROFIT/LOSS, NET	22 612			



STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS AS OF 30 SEPTEMBER 2006

License granted by the BNB	Resolution No.177 of 3 June 1993 of the BNB Governing Council, updated in accordance with the Law on Banks by Order No. 100-00489 of the BNB Governor dated 17 November 1999
Legal registration	Entered in the registers of the Plovdiv Regional Court by Resolution No. 6965 of 8 June 1993
Address of the head office	37 Tsar Boris III Obedinitel Blvd., Plovdiv 4018 tel. 032/63 18 76; 62 88 70 Website: www.hebros.bg
Management	
Supervisory Board	Helmut Bernkopf – Chairman Ludwig Wagner – Deputy Chairman Josef Duregger
Management Board	Peter Harold – Chairman and Chief Executive Director Ludmil Gatchev – Executive Director Alexander Tsachev – Executive Director
Procurators	Georgi Kostadinov Zamanov Andreas Schoberwalter
Shareholders (shares over 10%)	
	Bank Austria Creditanstalt – 89.92%

BALANCE SHEET AS OF 30 SEPTEMBER 2006

(BGN'000)

	Total	Including		
		BGN	EUR	Other currencies
ASSETS				
Vault cash and current accounts with the BNB	189 108	157 095	26 587	5 426
Claims on financial institutions, net	556 477	286 650	138 302	131 525
Claims under repurchase agreements	6 190	5 633	557	0
Trading portfolio	356 953	93 010	144 101	119 842
Investment portfolio	13 402	13 402	0	0
Loans to non-financial institutions and other customers, net	1 572 067	677 501	849 070	45 496
Loans to budget	18 994	18 994	0	0
Commercial loans	1 108 752	367 739	719 238	21 775
Commercial real estate and construction loans	467 563	115 015	351 514	1 034
Other commercial loans	641 189	252 724	367 724	20 741
Agricultural loans	11 783	8 627	3 156	0
Consumer loans	403 083	284 277	101 696	17 110
Housing mortgage loans to individuals	87 542	23 803	56 672	7 067
Other loans	2 446	2 084	2	360
Loans to non-financial institutions and other customers, total	1 632 600	705 524	880 764	46 312
Less: specific provisions	60 533	28 023	31 694	816
Assets for resale	2 551	2 551	0	0
Investments in unconsolidated subsidiaries and associated companies	655	655	0	0
Other assets	8 957	8 709	189	59
Intangible assets	4 850	4 850	0	0
Premises and other fixed assets	50 829	50 829	0	0
Assets, total	2 762 039	1 300 885	1 158 806	302 348
LIABILITIES, MINORITY INTEREST, AND CAPITAL				
Deposits of financial institutions	794 537	431 602	284 501	78 434
Demand deposits of banks	12 459	12 196	154	109
Time deposits of banks	752 535	394 407	279 934	78 194
Deposits of other financial institutions	29 543	24 999	4 413	131
Deposits of non-financial institutions and other customers	1 353 667	708 538	427 717	217 412
Demand deposits	693 313	507 269	152 264	33 780
Time deposits	361 084	74 769	155 432	130 883
Savings deposits	299 270	126 500	120 021	52 749
Deposits, total	2 148 204	1 140 140	712 218	295 846
Borrowings under repurchase agreements	121 112	0	82 675	38 437
Short-term borrowings	55	0	0	55
Long-term borrowings	109 926	1 521	108 405	0
Subordinated term debt and debt/equity (hybrid) instruments	78 138	0	78 138	0
Other liabilities	67 647	37 402	23 495	6 750
Liabilities, total	2 525 082	1 179 063	1 004 931	341 088
Minority interest in consolidated subsidiaries	0	0	0	0
Equity, total	236 957	236 957		
Shareholder capital	36 842	36 842		
Reserves	158 001	158 001		
Profit/loss, current year	42 114	42 114		
Liabilities, minority interest, and capital, total	2 762 039	1 416 020	1 004 931	341 088
Memo: credit substitutes and other off-balance sheet commitments	618 514	304 887	290 387	23 240

INCOME STATEMENT
 (September 2006)

(BGN'000)

	Total	Including		
		BGN	EUR	Other currencies
INTEREST AND DIVIDEND INCOME	113 415	54 042	46 989	12 384
Interest income from claims on financial institutions	8 058	3 358	1 454	3 246
Interest income from claims under repurchase agreements	164	94	70	0
Interest income from trading portfolio	15 347	4 029	4 288	7 030
Interest income from investment portfolio	287	287	0	0
Interest income from loans	89 531	46 246	41 177	2 108
Dividend income	28	28	0	0
INTEREST EXPENDITURE	32 526	10 812	14 548	7 166
Interest expenditure on deposits of financial institutions	14 796	5 952	4 818	4 026
Interest expenditure on deposits of non-financial institutions and other customers	9 527	4 845	2 924	1 758
Interest expenditure on borrowings under repurchase agreements	3 231	5	1 844	1 382
Interest expenditure on borrowings	2 863	8	2 855	0
Interest expenditure on subordinated term debt and debt/equity (hybrid) instruments	2 085	0	2 085	0
Interest expenditure on other liabilities	24	2	22	0
INTEREST AND DIVIDEND INCOME, NET	80 889	43 230	32 441	5 218
CREDIT PROVISIONS				
Accrued provisions	34 010			
Reintegrated provisions	19 723			
Credit provisions, net	14 287			
TRADING PORTFOLIO GAIN/LOSS	-1 728			
GAIN/LOSS ON INVESTMENTS AVAILABLE FOR SALE	4			
GAIN/LOSS ON INVESTMENTS HELD TO MATURITY	0			
OTHER NON-INTEREST INCOME	37 271			
NON-INTEREST EXPENDITURE	51 109			
GAIN/LOSS BEFORE FOREIGN EXCHANGE REVALUATION, EXTRA INCOME/EXPENDITURE AND TAX ITEMS	51 040			
FOREIGN EXCHANGE REVALUATION GAIN/LOSS	-1 069			
EXTRAORDINARY GAIN/LOSS	0			
TAX	7 857			
MINORITY INTEREST	0			
PROFIT/LOSS, NET	42 114			

STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS AS OF 30 SEPTEMBER 2006

License granted by the BNB	No. 140-00415 of 5 September 1995, Resolution No. 266 of 4 September 1995 of the BNB Governing Council. License updated in accordance with requirements of § 47 of the Transitional and Final Provisions of the Law on Amendments to the Law on Banks by Order No. 100-00486 of the BNB Governor dated 17 November 1999
Legal registration	Resolution of 13 September 1995 of the Sofia City Court on company file No. 14835 of 1995 of the Sofia City Court, entered in the Commercial Register, lot No. 691, vol. 13, reg. I, p. 12
Address of the head office	1 Ivan Vazov Str., Sofia 1026 tel. 02/926 92 10 Website: www.biochim.com
Management	
Supervisory Board	Regina Prehofer – Chairman Helmut Bernkopf – Deputy Chairman Heinz Meidlinger Wolfgang Edelmüller Josef Duregger Robert Zadrazil
Management Board	Peter Harold – Chairman and Chief Executive Director Andrea Casini – Deputy Chairman and Executive Director Emiliya Stefanova Palibachiyska – Executive Director Ludwig Wagner – Executive Director
Shareholders (shares over 10%)	Bank Austria Creditanstalt – 99.59%

BALANCE SHEET AS OF 30 SEPTEMBER 2006

(BGN'000)

	Total	Related parties	Unrelated parties			
			Total	BGN	EUR	Other currencies
ASSETS						
Vault cash and current accounts with the BNB	27 823	0	27 823	19 088	8 248	487
Claims on financial institutions, net	208 775	199 592	9 183	5 494	2 580	1 109
Claims under repurchase agreements	0	0	0	0	0	0
Trading portfolio	39 308	0	39 308	23 616	11 678	4 014
Investment portfolio	46	0	46	46	0	0
Loans to non-financial institutions and other customers, net	164 905	0	164 905	129 099	28 158	7 648
Loans to budget	0	0	0	0	0	0
Commercial loans	153 561	0	153 561	119 041	28 156	6 364
Commercial real estate and construction loans	1 853	0	1 853	1 853	0	0
Other commercial loans	151 708	0	151 708	117 188	28 156	6 364
Agricultural loans	1 536	0	1 536	253	0	1 283
Consumer loans	1 828	0	1 828	1 828	0	0
Housing mortgage loans to individuals	7 838	0	7 838	7 838	0	0
Other loans	178	0	178	175	2	1
Loans to non-financial institutions and other customers, total	164 941	0	164 941	129 135	28 158	7 648
Less: specific provisions	36	0	36	36	0	0
Assets for resale	0	0	0	0	0	0
Other assets, net	2 153	0	2 153	1 246	616	291
Intangible assets	179	0	179	179	0	0
Premises and other fixed assets	771	0	771	771	0	0
Assets, total	443 960	199 592	244 368	179 539	51 280	13 549
LIABILITIES, MINORITY INTEREST, AND CAPITAL						
Deposits of financial institutions	78 548	490	78 058	16 581	31 929	29 548
Demand deposits of banks	56 302	490	55 812	6 054	20 540	29 218
Time deposits of banks	12 776	0	12 776	2 003	10 773	0
Deposits of other financial institutions	9 470	0	9 470	8 524	616	330
Deposits of non-financial institutions and other customers	323 633	0	323 633	158 214	120 920	44 499
Demand deposits	243 583	0	243 583	115 329	108 745	19 509
Time deposits	80 050	0	80 050	42 885	12 175	24 990
Savings deposits	0	0	0	0	0	0
Deposits, total	402 181	490	401 691	174 795	152 849	74 047
Borrowings under repurchase agreements	0	0	0	0	0	0
Short-term borrowings	98	0	98	0	90	8
Long-term borrowings	0	0	0	0	0	0
Other liabilities	11 307	8 529	2 778	703	553	1 522
Liabilities, total	413 586	9 019	404 567	175 498	153 492	75 577
Reserves and financial result, total	30 374	26 721	3 653	3 653		
Reserves	26 721	26 721	0	0		
Profit/loss, current year	3 653	0	3 653	3 653		
Liabilities, reserves, and financial result, total	443 960	35 740	408 220	179 151	153 492	75 577
Memo: credit substitutes and other off-balance sheet commitments	395 562	0	395 562	131 132	195 587	68 843

INCOME STATEMENT
(September 2006)

(BGN'000)

	Total	Related parties	Unrelated parties			
			Total	BGN	EUR	Other currencies
INTEREST AND DIVIDEND INCOME	15 258	6 422	8 836	7 217	885	734
Interest income from claims on financial institutions	7 130	6 422	708	388	309	11
Interest income from claims under repurchase agreements	8	0	8	8	0	0
Interest income from trading portfolio	1 255	0	1 255	1 255	0	0
Interest income from investment portfolio	0	0	0	0	0	0
Interest income from loans	6 865	0	6 865	5 566	576	723
Dividend income	0	0	0	0	0	0
INTEREST EXPENDITURE	5 699	2 231	3 468	891	1593	984
Interest expenditure on deposits of financial institutions	3 363	2 231	1 132	443	365	324
Interest expenditure on deposits of non-financial institutions and other customers	1 965	0	1 965	448	871	646
Interest expenditure on borrowings under repurchase agreements	0	0	0	0	0	0
Interest expenditure on borrowings	371	0	371	0	357	14
Interest expenditure on other liabilities	0	0	0	0	0	0
INTEREST AND DIVIDEND INCOME, NET	9 559	4 191	5 368	6 326	-708	-250
CREDIT PROVISIONS						
Accrued provisions	28	0	28			
Reintegrated provisions	38	0	38			
Credit provisions, net	-10	0	-10			
TRADING PORTFOLIO GAIN/LOSS	1 159	-1	1 160			
GAIN/LOSS ON INVESTMENTS AVAILABLE FOR SALE	0	0	0			
GAIN/LOSS ON INVESTMENTS HELD TO MATURITY	0	0	0			
OTHER NON-INTEREST INCOME	4 713	-1 042	5 755			
NON-INTEREST EXPENDITURE	12 125	74	12 051			
GAIN/LOSS BEFORE FOREIGN EXCHANGE REVALUATION, EXTRA						
INCOME/EXPENDITURE AND TAX ITEMS	3 316	3 074	242			
FOREIGN EXCHANGE REVALUATION GAIN/LOSS	981	873	108			
EXTRAORDINARY GAIN/LOSS	0	0	0			
TAX	644	0	644			
PROFIT/LOSS, NET	3 653	3 947	-294			

**STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS AS OF 30 SEPTEMBER 2006**

License granted by the BNB	Resolution No.199 of 16 June 1994 of the BNB Governing Council; License updated by Order No. 100-00563 of 22 December 1999
Legal registration	Company file No. 11357 of 26 July 1994
Address of the branch	12 Emil Bersinski Str., Ivan Vazov District, Sofia 1408 tel. 02/917 64 00 Website: www.ing.bg
Management	Jan Willem Overwater – Country Manager Frank Hawkes – Executive Director Vladimir Boyanov Tchimov – Executive Director Dimitar Nikolov Kostadinov – Executive Director
Shareholders (shares over 10%)	Sole shareholder: ING Group N. V./4972

BALANCE SHEET AS OF 30 SEPTEMBER 2006

(BGN'000)

	Total	Including		
		BGN	EUR	Other currencies
ASSETS				
Vault cash and current accounts with the BNB	34 253	10 214	23 076	963
Claims on financial institutions, net	40 403	219	22 804	17 380
Claims under repurchase agreements	0	0	0	0
Trading portfolio	3 218	586	1 964	668
Investment portfolio	33 115	26 399	4 983	1 733
Loans to non-financial institutions and other customers, net	216 410	132 012	75 683	8 715
Loans to budget	1 977	1 973	4	0
Commercial loans	151 066	95 859	46 086	9 121
Commercial real estate and construction loans	45 603	26 896	18 176	531
Other commercial loans	105 463	68 963	27 910	8 590
Agricultural loans	10 000	9 709	291	0
Consumer loans	6 081	5 601	381	99
Housing mortgage loans to individuals	4 272	737	3 535	0
Other loans	46 799	21 088	25 661	50
Loans to non-financial institutions and other customers, total	220 195	134 967	75 958	9 270
Less: specific provisions	3 785	2 955	275	555
Assets for resale	5 376	5 376	0	0
Investments in unconsolidated subsidiaries and associated companies	0	0	0	0
Other assets	7 456	5 794	436	1 226
Intangible assets	126	126	0	0
Premises and other fixed assets	16 452	16 452	0	0
Assets, total	356 809	197 178	128 946	30 685
LIABILITIES, MINORITY INTEREST, AND CAPITAL				
Deposits of financial institutions	18 308	3 578	14 715	15
Demand deposits of banks	19	19	0	0
Time deposits of banks	17 338	2 859	14 479	0
Deposits of other financial institutions	951	700	236	15
Deposits of non-financial institutions and other customers	210 261	98 593	84 210	27 458
Demand deposits	98 278	72 364	21 347	4 567
Time deposits	98 684	22 229	55 690	20 765
Savings deposits	13 299	4 000	7 173	2 126
Deposits, total	228 569	102 171	98 925	27 473
Borrowings under repurchase agreements	16 430	16 430	0	0
Short-term borrowings	46 725	0	46 725	0
Long-term borrowings	7 769	7 769	0	0
Subordinated term debt and debt/equity (hybrid) instruments	0	0	0	0
Other liabilities	17 796	4 237	10 481	3 078
Liabilities, total	317 289	130 607	156 131	30 551
Minority interest in consolidated subsidiaries	0	0	0	0
Equity, total	39 520	39 520		
Shareholder capital	20 050	20 050		
Reserves	13 361	13 361		
Profit/loss, current year	6 109	6 109		
Liabilities, minority interest, and capital, total	356 809	170 127	156 131	30 551
Memo: credit substitutes and other off-balance sheet commitments	104 931	68 609	32 893	3 429

INCOME STATEMENT
 (September 2006)

(BGN'000)

	Total	Including		
		BGN	EUR	Other currencies
INTEREST AND DIVIDEND INCOME	17 328	10 344	5 644	1 340
Interest income from claims on financial institutions	619	4	103	512
Interest income from claims under repurchase agreements	0	0	0	0
Interest income from trading portfolio	3	0	2	1
Interest income from investment portfolio	1 014	770	185	59
Interest income from loans	15 687	9 565	5 354	768
Dividend income	5	5	0	0
INTEREST EXPENDITURE	6 162	1 835	3 741	586
Interest expenditure on deposits of financial institutions	391	71	320	0
Interest expenditure on deposits of non-financial institutions and other customers	3 770	1 415	1 769	586
Interest expenditure on borrowings under repurchase agreements	236	236	0	0
Interest expenditure on borrowings	1 666	95	1 571	0
Interest expenditure on subordinated term debt and debt/equity (hybrid) instruments	0	0	0	0
Interest expenditure on other liabilities	99	18	81	0
INTEREST AND DIVIDEND INCOME, NET	11 166	8 509	1 903	754
CREDIT PROVISIONS				
Accrued provisions	1 067			
Reintegrated provisions	436			
Credit provisions, net	631			
TRADING PORTFOLIO GAIN/LOSS	44			
GAIN/LOSS ON INVESTMENTS AVAILABLE FOR SALE	-403			
GAIN/LOSS ON INVESTMENTS HELD TO MATURITY	0			
OTHER NON-INTEREST INCOME	6 876			
NON-INTEREST EXPENDITURE	9 660			
GAIN/LOSS BEFORE FOREIGN EXCHANGE REVALUATION, EXTRA INCOME/EXPENDITURE AND TAX ITEMS	7 392			
FOREIGN EXCHANGE REVALUATION GAIN/LOSS	-196			
EXTRAORDINARY GAIN/LOSS	0			
TAX	1 087			
MINORITY INTEREST	0			
PROFIT/LOSS, NET	6 109			

STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS AS OF 30 SEPTEMBER 2006

License granted by the BNB	Protocol No. 42 of the BNB Governing Council dated 25 October 1989. License updated under § 47 of the Transitional and Final Provisions of the Amendments to the Law on Banks, Order No. 100-00492 of the BNB Governor dated 17 November 1999
Legal registration	Resolution of the Sofia City Court of 6 May 1991, company file No. 2367, vol. 1, p. 140, lot No. 53
Address of the head office	81-83 Todor Alexandrov Blvd., Sofia 1303 tel. 02/812 01 11; 920 43 03 Website: www.iabank.bg
Management	
Supervisory Board	Ivan Minkov Dragnevski – Chairman Georgi Stoinev Harizanov – Deputy Chairman Georgi Borislavov Georgiev Mladen Ivanov Moutafchiyski
Management Board	Anna Dimitrova Sabeva – Chairman and Executive Member Rossitsa Asenova Tosheva – Executive Member Youri Jaque Aroyo Kostadin Vasilev Karanlakov
Shareholders (shares over 10%)	Dynatrade International – 25.51%


BALANCE SHEET AS OF 30 SEPTEMBER 2006

(BGN'000)

	Total	Including		
		BGN	EUR	Other currencies
ASSETS				
Vault cash and current accounts with the BNB	67 385	49 136	13 901	4 348
Claims on financial institutions, net	77 456	14 959	42 090	20 407
Claims under repurchase agreements	3 340	3 340	0	0
Trading portfolio	25 144	13 306	9 803	2 035
Investment portfolio	76 946	64 340	9 885	2 721
Loans to non-financial institutions and other customers, net	146 791	97 052	41 574	8 165
Loans to budget	1 800	0	1 800	0
Commercial loans	113 671	75 235	30 944	7 492
Commercial real estate and construction loans	27 920	15 469	10 457	1 994
Other commercial loans	85 751	59 766	20 487	5 498
Agricultural loans	10 011	10 011	0	0
Consumer loans	10 455	8 502	1 280	673
Housing mortgage loans to individuals	14 399	6 802	7 597	0
Other loans	0	0	0	0
Loans to non-financial institutions and other customers, total	150 336	100 550	41 621	8 165
Less: specific provisions	3 545	3 498	47	0
Assets for resale	51	51	0	0
Investments in unconsolidated subsidiaries and associated companies	0	0	0	0
Other assets	3 125	1 734	1 197	194
Intangible assets	589	589	0	0
Premises and other fixed assets	3 964	3 964	0	0
Assets, total	404 791	248 471	118 450	37 870
LIABILITIES, MINORITY INTEREST, AND CAPITAL				
Deposits of financial institutions	43 790	35 453	8 062	275
Demand deposits of banks	1 308	0	1 040	268
Time deposits of banks	18 869	13 001	5 868	0
Deposits of other financial institutions	23 613	22 452	1 154	7
Deposits of non-financial institutions and other customers	299 967	155 157	108 210	36 600
Demand deposits	99 431	80 348	16 544	2 539
Time deposits	184 888	68 992	83 586	32 310
Savings deposits	15 648	5 817	8 080	1 751
Deposits, total	343 757	190 610	116 272	36 875
Borrowings under repurchase agreements	5 012	5 012	0	0
Short-term borrowings	5	0	0	5
Long-term borrowings	24 328	10 284	14 044	0
Subordinated term debt and debt/equity (hybrid) instruments	4 039	0	4 039	0
Other liabilities	4 780	2 865	1 005	910
Liabilities, total	381 921	208 771	135 360	37 790
Minority interest in consolidated subsidiaries	0	0	0	0
Equity, total	22 870	22 870		
Shareholder capital	20 000	20 000		
Reserves	1 677	1 677		
Profit/loss, current year	1 193	1 193		
Liabilities, minority interest, and capital, total	404 791	231 641	135 360	37 790
Memo: credit substitutes and other off-balance sheet commitments	29 664	18 556	10 666	442

INCOME STATEMENT
(September 2006)

(BGN'000)

	Total	Including		
		BGN	EUR	Other currencies
INTEREST AND DIVIDEND INCOME	15 234	9 171	4 425	1 638
Interest income from claims on financial institutions	1 441	397	464	580
Interest income from claims under repurchase agreements	100	100	0	0
Interest income from trading portfolio	588	343	174	71
Interest income from investment portfolio	2 487	1 833	511	143
Interest income from loans	10 432	6 312	3 276	844
Dividend income	186	186	0	0
INTEREST EXPENDITURE	9 370	3 844	4 447	1 079
Interest expenditure on deposits of financial institutions	695	657	36	2
Interest expenditure on deposits of non-financial institutions and other customers	7 772	3 041	3 654	1 077
Interest expenditure on borrowings under repurchase agreements	12	12	0	0
Interest expenditure on borrowings	852	134	718	0
Interest expenditure on subordinated term debt and debt/equity (hybrid) instruments	39	0	39	0
Interest expenditure on other liabilities	0	0	0	0
INTEREST AND DIVIDEND INCOME, NET	5 864	5 327	-22	559
CREDIT PROVISIONS				
Accrued provisions	362			
Reintegrated provisions	128			
Credit provisions, net	234			
TRADING PORTFOLIO GAIN/LOSS	-248			
GAIN/LOSS ON INVESTMENTS AVAILABLE FOR SALE	539			
GAIN/LOSS ON INVESTMENTS HELD TO MATURITY	-158			
OTHER NON-INTEREST INCOME	4 792			
NON-INTEREST EXPENDITURE	9 439			
GAIN/LOSS BEFORE FOREIGN EXCHANGE REVALUATION, EXTRA INCOME/EXPENDITURE AND TAX ITEMS	1 116			
FOREIGN EXCHANGE REVALUATION GAIN/LOSS	213			
EXTRAORDINARY GAIN/LOSS	54			
TAX	190			
MINORITY INTEREST	0			
PROFIT/LOSS, NET	1 193			



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STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS AS OF 30 SEPTEMBER 2006

License granted by the BNB	Resolution No. 364 of the BNB Governing Council of 1 December 1994, updated in accordance with the Law on Banks by Order No. 100-000574 of 27 December 1999
Legal registration	Resolution No.1 of the Sofia City Court dated 16 December 1994
Address of the head office	83 A Bulgaria Blvd., Sofia 1404 tel. 02/81 86 112; 81 86 130 Website: www.ibank.bg
Management	
Supervisory Board	Petya Ivanova Barakova-Slavova – Chairman Vincom AD, represented by Petya Ivanova Barakova-Slavova Festa Holding AD, represented by Dimitar Marinov Dimitrov
Management Board	Vladimir Ivanov Vladimirov – Chairman and Executive Director Plamen Yordanov Milkov – Executive Director Diana Zhivkova Mladenova – Executive Director Tsanko Iliev Kolovski – Procurator Pencho Stoyanov Cherkezov
Shareholders (shares over 10%)	
	Festa Holding – 78.73% Vincom – 15.49%

BALANCE SHEET AS OF 30 SEPTEMBER 2006

(BGN'000)

	Total	Including		
		BGN	EUR	Other currencies
ASSETS				
Vault cash and current accounts with the BNB	45 760	14 804	28 431	2 525
Claims on financial institutions, net	167 839	4 026	125 210	38 603
Claims under repurchase agreements	0	0	0	0
Trading portfolio	32 670	7 958	13 331	11 381
Investment portfolio	15 670	13 276	1 981	413
Loans to non-financial institutions and other customers, net	320 829	58 870	248 825	13 134
Loans to budget	309	309	0	0
Commercial loans	272 290	42 282	216 880	13 128
Commercial real estate and construction loans	139 210	4 044	127 938	7 228
Other commercial loans	133 080	38 238	88 942	5 900
Agricultural loans	13 245	11 435	1 810	0
Consumer loans	16 991	5 929	11 046	16
Housing mortgage loans to individuals	22 720	127	22 245	348
Other loans	0	0	0	0
Loans to non-financial institutions and other customers, total	325 555	60 082	251 981	13 492
Less: specific provisions	4 726	1 212	3 156	358
Assets for resale	37	37	0	0
Investments in unconsolidated subsidiaries and associated companies	2000	2000	0	0
Other assets	2 543	2 405	133	5
Intangible assets	1 388	1 388	0	0
Premises and other fixed assets	5 445	5 445	0	0
Assets, total	594 181	110 209	417 911	66 061
LIABILITIES, MINORITY INTEREST, AND CAPITAL				
Deposits of financial institutions	29 559	9 435	19 905	219
Demand deposits of banks	81	19	0	62
Time deposits of banks	0	0	0	0
Deposits of other financial institutions	29 478	9 416	19 905	157
Deposits of non-financial institutions and other customers	433 266	135 426	238 596	59 244
Demand deposits	134 990	91 131	33 859	10 000
Time deposits	289 422	43 583	199 138	46 701
Savings deposits	8 854	712	5 599	2 543
Deposits, total	462 825	144 861	258 501	59 463
Borrowings under repurchase agreements	0	0	0	0
Short-term borrowings	0	0	0	0
Long-term borrowings	56 809	6 617	44 246	5 946
Subordinated term debt and debt/equity (hybrid) instruments	0	0	0	0
Other liabilities	9 962	6 041	2 550	1 371
Liabilities, total	529 596	157 519	305 297	66 780
Minority interest in consolidated subsidiaries	0	0	0	0
Equity, total	64 585	64 585		
Shareholder capital	15 412	15 412		
Reserves	45 675	45 675		
Profit/loss, current year	3 498	3 498		
Liabilities, minority interest, and capital, total	594 181	222 104	305 297	66 780
Memo: credit substitutes and other off-balance sheet commitments	50 280	28 933	16 766	4 581



INCOME STATEMENT

(September 2006)

(BGN'000)

	Total	Including		
		BGN	EUR	Other currencies
INTEREST AND DIVIDEND INCOME	30 116	5 731	20 815	3 570
Interest income from claims on financial institutions	3 290	85	1 695	1 510
Interest income from claims under repurchase agreements	0	0	0	0
Interest income from trading portfolio	1 657	306	822	529
Interest income from investment portfolio	627	525	83	19
Interest income from loans	24 526	4 799	18 215	1 512
Dividend income	16	16	0	0
INTEREST EXPENDITURE	14 340	2 828	9 401	2 111
Interest expenditure on deposits of financial institutions	1 284	547	735	2
Interest expenditure on deposits of non-financial institutions and other customers	9 981	2 197	6 092	1 692
Interest expenditure on borrowings under repurchase agreements	0	0	0	0
Interest expenditure on borrowings	3 075	84	2 574	417
Interest expenditure on subordinated term debt and debt/equity (hybrid) instruments	0	0	0	0
Interest expenditure on other liabilities	0	0	0	0
INTEREST AND DIVIDEND INCOME, NET	15 776	2 903	11 414	1 459
CREDIT PROVISIONS				
Accrued provisions	3 695			
Reintegrated provisions	2 482			
Credit provisions, net	1 213			
TRADING PORTFOLIO GAIN/LOSS	-2 320			
GAIN/LOSS ON INVESTMENTS AVAILABLE FOR SALE	-36			
GAIN/LOSS ON INVESTMENTS HELD TO MATURITY	0			
OTHER NON-INTEREST INCOME	6 285			
NON-INTEREST EXPENDITURE	15 018			
GAIN/LOSS BEFORE FOREIGN EXCHANGE REVALUATION,				
EXTRA INCOME/EXPENDITURE AND TAX ITEMS	3 474			
FOREIGN EXCHANGE REVALUATION GAIN/LOSS	645			
EXTRAORDINARY GAIN/LOSS	0			
TAX	621			
MINORITY INTEREST	0			
PROFIT/LOSS, NET	3 498			

STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS AS OF 30 SEPTEMBER 2006

License granted by the BNB	Protocol Resolution of 20 October 1994 of the BNB Governing Council accompanied by Letter No. 140-00332 of 2 November 1994 and Order No. 100-00494 of 17 November 1999 of the BNB Governor for license update
Legal registration	Company file No. 31533 of 1992, lot No. 648, vol. 12, p. 75
Address of the head office	30–32 General Tottleben Blvd., Krasno Selo District, Sofia 1606 tel. 02/9153 333; 9153 315 Website: www.unionbank.bg
Management	
Supervisory Board	Tamas Erdei – Chairman Imre Balogh – Deputy Chairman Gerhard Gribkowsky Emanuil Yankov Manolov Union Group, represented by Emil Ivanov Ivanov
Management Board	Ivan Totev Radev* – Chairman and Chief Executive Director Anna Ivanova Asparouhova – Deputy Chairman and Executive Director Dorcho Dimitrov Ilchev – Executive Director Peter Cherfalvi – Executive Director Ivailo Tsvetanov Donchev*
Shareholders (shares over 10%)	
	MKB Bank, Hungary – 60% Union Group – 19.86% Boras – 14.14%

* By Resolution No. 42 of 9 October 2006 the Sofia City Court entered a deletion of Ivan Totev Radev as a chief executive director and Ivailo Tsvetanov Donchev as a member of the Management Board; under the same resolution Maria Dimova Ilieva was entered as a chief executive director and member of the Management Board and Radoslav Simeonov Velkov as a procurator. Ivan Totev Radev is still in office as a chairman of the Management Board.



MUNICIPAL BANK PLC

BALANCE SHEET AS OF 30 SEPTEMBER 2006

(BGN'000)

	Total	Including		
		BGN	EUR	Other currencies
ASSETS				
Vault cash and current accounts with the BNB	78 216	73 783	2 471	1 962
Claims on financial institutions, net	127 731	54 988	52 859	19 884
Claims under repurchase agreements	45 689	45 689	0	0
Trading portfolio	86 893	75 772	8 991	2 130
Investment portfolio	48 003	32 320	15 675	8
Loans to non-financial institutions and other customers, net	173 594	133 303	37 016	3 275
Loans to budget	5 203	5 203	0	0
Commercial loans	146 253	100 350	42 860	3 043
Commercial real estate and construction loans	49 206	25 682	22 000	1 524
Other commercial loans	97 047	74 668	20 860	1 519
Agricultural loans	3 851	3 851	0	0
Consumer loans	21 834	21 193	641	0
Housing mortgage loans to individuals	5 779	4 734	1 045	0
Other loans	9 272	8 732	308	232
Loans to non-financial institutions and other customers, total	192 192	144 063	44 854	3 275
Less: specific provisions	18 598	10 760	7 838	0
Assets for resale	0	0	0	0
Investments in unconsolidated subsidiaries and associated companies	0	0	0	0
Other assets	2 711	2 680	30	1
Intangible assets	2 277	2 277	0	0
Premises and other fixed assets	8 603	8 603	0	0
Assets, total	573 717	429 415	117 042	27 260
LIABILITIES, MINORITY INTEREST, AND CAPITAL				
Deposits of financial institutions	56 649	56 232	274	143
Demand deposits of banks	260	97	47	116
Time deposits of banks	49 708	49 708	0	0
Deposits of other financial institutions	6 681	6 427	227	27
Deposits of non-financial institutions and other customers	405 678	328 122	51 341	26 215
Demand deposits	255 507	241 244	9 988	4 275
Time deposits	138 449	81 374	36 923	20 152
Savings deposits	11 722	5 504	4 430	1 788
Deposits, total	462 327	384 354	51 615	26 358
Borrowings under repurchase agreements	554	554	0	0
Short-term borrowings	8 480	84	8 396	0
Long-term borrowings	45 100	946	44 154	0
Subordinated term debt and debt/equity (hybrid) instruments	0	0	0	0
Other liabilities	17 692	5 377	11 490	825
Liabilities, total	534 153	391 315	115 655	27 183
Minority interest in consolidated subsidiaries	0	0	0	0
Equity, total	39 564	39 564		
Shareholder capital	25 000	25 000		
Reserves	13 266	13 266		
Profit/loss, current year	1 298	1 298		
Liabilities, minority interest, and capital, total	573 717	430 879	115 655	27 183
Memo: credit substitutes and other off-balance sheet commitments	58 143	46 564	11 285	294



INCOME STATEMENT

(September 2006)

(BGN'000)

	Total	Including		
		BGN	EUR	Other currencies
INTEREST AND DIVIDEND INCOME	21 751	15 103	5 215	1 433
Interest income from claims on financial institutions	2 275	397	1 263	615
Interest income from claims under repurchase agreements	995	995	0	0
Interest income from trading portfolio	4 412	3 765	574	73
Interest income from investment portfolio	493	357	136	0
Interest income from loans	13 550	9 563	3 242	745
Dividend income	26	26	0	0
INTEREST EXPENDITURE	7 147	2 913	3 677	557
Interest expenditure on deposits of financial institutions	386	298	73	15
Interest expenditure on deposits of non-financial institutions and other customers	4 384	2 593	1 249	542
Interest expenditure on borrowings under repurchase agreements	4	4	0	0
Interest expenditure on borrowings	2 373	18	2 355	0
Interest expenditure on subordinated term debt and debt/equity (hybrid) instruments	0	0	0	0
Interest expenditure on other liabilities	0	0	0	0
INTEREST AND DIVIDEND INCOME, NET	14 604	12 190	1 538	876
CREDIT PROVISIONS				
Accrued provisions	5 516			
Reintegrated provisions	5 625			
Credit provisions, net	-109			
TRADING PORTFOLIO GAIN/LOSS	-840			
GAIN/LOSS ON INVESTMENTS AVAILABLE FOR SALE	174			
GAIN/LOSS ON INVESTMENTS HELD TO MATURITY	0			
OTHER NON-INTEREST INCOME	6 356			
NON-INTEREST EXPENDITURE	18 887			
GAIN/LOSS BEFORE FOREIGN EXCHANGE REVALUATION,				
EXTRA INCOME/EXPENDITURE AND TAX ITEMS	1 516			
FOREIGN EXCHANGE REVALUATION GAIN/LOSS	55			
EXTRAORDINARY GAIN/LOSS	0			
TAX	273			
MINORITY INTEREST	0			
PROFIT/LOSS, NET	1 298			



MUNICIPAL BANK PLC

STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS AS OF 30 SEPTEMBER 2006

License granted by the BNB	Order No. 100-00491 of the BNB Governor dated 17 November 1999
Legal registration	Resolution No. 1 of 4 April 1996 of the Sofia City Court on company file No. 5197 of 1996, lot No. 737, reg. II, vol. 13, p. 138
Address of the head office	6 Vrabcha Str., Sofia 1000 tel. 02/930 01 11 Website: www.municipalbank.bg
Management	
Supervisory Board	Dimitar Paounkov Kolev – Chairman Nikifor Istaliyanov Vangelov – Deputy Chairman Spas Simeonov Dimitrov
Management Board	Vasil Petrov Vasilev – Chairman Alexander Petrov Lichev – Executive Director Vasil Borisov Trenev – Executive Director Georgi Hristov Belovski – Executive Director Violeta Stefanova Ilieva – Executive Director
Procurators	Asya Boyanova Krumova Violeta Stefanova Ilieva Radostina Draganova Dimova
Shareholders (shares over 10%)	Sofia Municipality – 67%

BALANCE SHEET AS OF 30 SEPTEMBER 2006

(BGN'000)

	Total	Including		
		BGN	EUR	Other currencies
ASSETS				
Vault cash and current accounts with the BNB	7 428	6 731	497	200
Claims on financial institutions, net	23 201	2 101	20 239	861
Claims under repurchase agreements	0	0	0	0
Trading portfolio	319	319	0	0
Investment portfolio	4 866	2 847	2 019	0
Loans to non-financial institutions and other customers, net	81 110	27 944	48 924	4 242
Loans to budget	0	0	0	0
Commercial loans	62 285	8 194	49 453	4 638
Commercial real estate and construction loans	37 898	3 060	33 932	906
Other commercial loans	24 387	5 134	15 521	3 732
Agricultural loans	21 455	21 455	0	0
Consumer loans	344	116	228	0
Housing mortgage loans to individuals	330	50	280	0
Other loans	0	0	0	0
Loans to non-financial institutions and other customers, total	84 414	29 815	49 961	4 638
Less: specific provisions	3 304	1 871	1 037	396
Assets for resale	0	0	0	0
Investments in unconsolidated subsidiaries and associated companies	784	784	0	0
Other assets	801	152	644	5
Intangible assets	579	579	0	0
Premises and other fixed assets	351	351	0	0
Assets, total	119 439	41 808	72 323	5 308
LIABILITIES, MINORITY INTEREST, AND CAPITAL				
Deposits of financial institutions	24 981	354	20 452	4 175
Demand deposits of banks	39	19	17	3
Time deposits of banks	24 515	0	20 343	4 172
Deposits of other financial institutions	427	335	92	0
Deposits of non-financial institutions and other customers	40 782	20 924	18 679	1 179
Demand deposits	22 979	5 913	16 029	1 037
Time deposits	17 803	15 011	2 650	142
Savings deposits	0	0	0	0
Deposits, total	65 763	21 278	39 131	5 354
Borrowings under repurchase agreements	0	0	0	0
Short-term borrowings	0	0	0	0
Long-term borrowings	26 609	13 749	12 860	0
Subordinated term debt and debt/equity (hybrid) instruments	6 066	0	6 066	0
Other liabilities	1 794	407	1 041	346
Liabilities, total	100 232	35 434	59 098	5 700
Minority interest in consolidated subsidiaries	0	0	0	0
Equity, total	19 207	19 207		
Shareholder capital	15 800	15 800		
Reserves	404	404		
Profit/loss, current year	3 003	3 003		
Liabilities, minority interest, and capital, total	119 439	54 641	59 098	5 700
Memo: credit substitutes and other off-balance sheet commitments	29 559	8 174	17 724	3 661

INCOME STATEMENT
 (September 2006)

(BGN'000)

	Total	Including		
		BGN	EUR	Other currencies
INTEREST AND DIVIDEND INCOME	7 800	2 473	5 006	321
Interest income from claims on financial institutions	603	32	539	32
Interest income from claims under repurchase agreements	0	0	0	0
Interest income from trading portfolio	0	0	0	0
Interest income from investment portfolio	198	95	103	0
Interest income from loans	6 999	2 346	4 364	289
Dividend income	0	0	0	0
INTEREST EXPENDITURE	1 957	713	1 086	158
Interest expenditure on deposits of financial institutions	689	2	536	151
Interest expenditure on deposits of non-financial institutions and other customers	641	461	173	7
Interest expenditure on borrowings under repurchase agreements	0	0	0	0
Interest expenditure on borrowings	627	250	377	0
Interest expenditure on subordinated term debt and debt/equity (hybrid) instruments	0	0	0	0
Interest expenditure on other liabilities	0	0	0	0
INTEREST AND DIVIDEND INCOME, NET	5 843	1 760	3 920	163
CREDIT PROVISIONS				
Accrued provisions	642			
Reintegrated provisions	0			
Credit provisions, net	642			
TRADING PORTFOLIO GAIN/LOSS	26			
GAIN/LOSS ON INVESTMENTS AVAILABLE FOR SALE	0			
GAIN/LOSS ON INVESTMENTS HELD TO MATURITY	0			
OTHER NON-INTEREST INCOME	594			
NON-INTEREST EXPENDITURE	2 897			
GAIN/LOSS BEFORE FOREIGN EXCHANGE REVALUATION, EXTRA INCOME/EXPENDITURE AND TAX ITEMS	2 924			
FOREIGN EXCHANGE REVALUATION GAIN/LOSS	180			
EXTRAORDINARY GAIN/LOSS	0			
TAX	101			
MINORITY INTEREST	0			
PROFIT/LOSS, NET	3 003			

STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS AS OF 30 SEPTEMBER 2006

License granted by the BNB	Order No. RD 22-1067 of 13 August 2003 of the BNB Governor entitling the West-East Bank to conduct bank operations in Bulgaria and abroad
Legal registration	Resolution of the Sofia City Court No. 1 of 28 August 2003, company file No. 9270 of 2003, lot No. 78318, vol. 927, reg. I, p. 158
Address of the head office	36 Dragan Tsankov Blvd., Sofia 1040 Interpred World Trade Centre tel. 02/970 24 10 Website: www.westeastbank.bg
Management	
Supervisory Board	Boris Pesjak – Chairman Andrej Hazabent Gregor Kaiser
Management Board	Dusan Valencic – Chairman and Executive Director Nabil Khalil Issa – Executive Director Margarita Atanasova Gencheva – Executive Director
Procurator	Safi Said Harb
Shareholders (shares over 10%)	
	Nova Ljubljanska Banka, Slovenia – 72.51% LB Maxima, Ljubljana – 24.50%



BALANCE SHEET AS OF 30 SEPTEMBER 2006

(BGN'000)

	Total	Including		
		BGN	EUR	Other currencies
ASSETS				
Vault cash and current accounts with the BNB	151 688	133 229	13 768	4 691
Claims on financial institutions, net	333 553	91 256	174 075	68 222
Claims under repurchase agreements	0	0	0	0
Trading portfolio	90 312	55 900	14 940	19 472
Investment portfolio	1 449	367	284	798
Loans to non-financial institutions and other customers, net	979 801	298 196	659 426	22 179
Loans to budget	0	0	0	0
Commercial loans	785 358	209 510	553 355	22 493
Commercial real estate and construction loans	305 301	25 256	276 403	3 642
Other commercial loans	480 057	184 254	276 952	18 851
Agricultural loans	10 721	8 306	2 415	0
Consumer loans	62 840	58 288	4 489	63
Housing mortgage loans to individuals	144 957	37 599	107 181	177
Other loans	469	405	55	9
Loans to non-financial institutions and other customers, total	1 004 345	314 108	667 495	22 742
Less: specific provisions	24 544	15 912	8 069	563
Assets for resale	1 063	1 063	0	0
Investments in unconsolidated subsidiaries and associated companies	40	40	0	0
Other assets	61 591	10 939	42 890	7 762
Intangible assets	2 340	2 340	0	0
Premises and other fixed assets	19 762	19 762	0	0
Assets, total	1 641 599	613 092	905 383	123 124
LIABILITIES, MINORITY INTEREST, AND CAPITAL				
Deposits of financial institutions	767 981	177 778	566 850	23 353
Demand deposits of banks	627	627	0	0
Time deposits of banks	703 350	114 590	565 580	23 180
Deposits of other financial institutions	64 004	62 561	1 270	173
Deposits of non-financial institutions and other customers	600 129	265 220	249 072	85 837
Demand deposits	216 146	130 956	74 608	10 582
Time deposits	333 213	127 733	134 071	71 409
Savings deposits	50 770	6 531	40 393	3 846
Deposits, total	1 368 110	442 998	815 922	109 190
Borrowings under repurchase agreements	2 043	2 043	0	0
Short-term borrowings	0	0	0	0
Long-term borrowings	22 470	12 762	9 708	0
Subordinated term debt and debt/equity (hybrid) instruments	39 781	0	39 781	0
Other liabilities	107 653	28 696	66 326	12 631
Liabilities, total	1 540 057	486 499	931 737	121 821
Minority interest in consolidated subsidiaries	0	0	0	0
Equity, total	101 542	101 542		
Shareholder capital	70 362	70 362		
Reserves	16 025	16 025		
Profit/loss, current year	15 155	15 155		
Liabilities, minority interest, and capital, total	1 641 599	588 041	931 737	121 821
Memo: credit substitutes and other off-balance sheet commitments	224 954	128 060	85 824	11 070

INCOME STATEMENT

(September 2006)

(BGN'000)

	Total	Including		
		BGN	EUR	Other currencies
INTEREST AND DIVIDEND INCOME	55 232	23 842	25 996	5 394
Interest income from claims on financial institutions	4 117	1 047	294	2 776
Interest income from claims under repurchase agreements	4	4	0	0
Interest income from trading portfolio	2 572	1 479	288	805
Interest income from investment portfolio	957	593	196	168
Interest income from loans	47 582	20 719	25 218	1 645
Dividend income	0	0	0	0
INTEREST EXPENDITURE	24 151	8 851	11 683	3 617
Interest expenditure on deposits of financial institutions	11 423	3 281	6 998	1 144
Interest expenditure on deposits of non-financial institutions and other customers	10 571	4 897	3 201	2 473
Interest expenditure on borrowings under repurchase agreements	176	176	0	0
Interest expenditure on borrowings	1 242	496	746	0
Interest expenditure on subordinated term debt and debt/equity (hybrid) instruments	738	0	738	0
Interest expenditure on other liabilities	1	1	0	0
INTEREST AND DIVIDEND INCOME, NET	31 081	14 991	14 313	1 777
CREDIT PROVISIONS				
Accrued provisions	8 747			
Reintegrated provisions	6 501			
Credit provisions, net	2 246			
TRADING PORTFOLIO GAIN/LOSS	-4 200			
GAIN/LOSS ON INVESTMENTS AVAILABLE FOR SALE	-1 258			
GAIN/LOSS ON INVESTMENTS HELD TO MATURITY	0			
OTHER NON-INTEREST INCOME	15 770			
NON-INTEREST EXPENDITURE	23 157			
GAIN/LOSS BEFORE FOREIGN EXCHANGE REVALUATION, EXTRA INCOME/EXPENDITURE AND TAX ITEMS	15 990			
FOREIGN EXCHANGE REVALUATION GAIN/LOSS	1 861			
EXTRAORDINARY GAIN/LOSS	0			
TAX	2 696			
MINORITY INTEREST	0			
PROFIT/LOSS, NET	15 155			



STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS AS OF 30 SEPTEMBER 2006

License granted by the BNB	Protocol of Meeting of the BNB Governing Council No. 101-00013 of 2 March 1994, Order No. 100-000484 of 3 October 1997 of the BNB Governor; license updated by Order No. 100-00503 of the BNB Governor dated 18 November 1999
Legal registration	Company file No. 24013 of 1993 of the Sofia City Court, lot No. 15059, vol. 194, p. 174
Address of the head office	3 Vitosha Blvd., Sredets District, Sofia 1000 tel. 02/9805654 Website: www.piraeusbank.bg
Management	
Board of Directors	Michael Colakides – Chairman Athanasios Kutsopoulos – Chief Executive Officer Emil Angelov John Kyriakopoulos George Mantakas George Papaioannou Spiridon Papaspyrou Vassiliki Campbell Ilias Milis
Executive Members of the Board of Directors	Athanasios Kutsopoulos – Chief Executive Director Emil Angelov – Deputy Chief Executive Director
Shareholders (shares over 10%)	
	Piraeus Bank S.A., Athens, Greece – 99.85%

BALANCE SHEET AS OF 30 SEPTEMBER 2006

(BGN'000)

	Total	Including		
		BGN	EUR	Other currencies
ASSETS				
Vault cash and current accounts with the BNB	201 458	45 155	148 049	8 254
Claims on financial institutions, net	737 142	19 042	596 617	121 483
Claims under repurchase agreements	12 713	9 566	2 567	580
Trading portfolio	109 111	54 036	32 599	22 476
Investment portfolio	68 288	6 156	56 596	5 536
Loans to non-financial institutions and other customers, net	1 259 489	635 535	595 628	28 326
Loans to budget	0	0	0	0
Commercial loans	791 032	290 906	472 756	27 370
Commercial real estate and construction loans	175 555	34 153	136 751	4 651
Other commercial loans	615 477	256 753	336 005	22 719
Agricultural loans	3 019	2 823	196	0
Consumer loans	289 455	288 440	859	156
Housing mortgage loans to individuals	197 976	95 115	102 131	730
Other loans	39 394	7 049	32 208	137
Loans to non-financial institutions and other customers, total	1 320 876	684 333	608 150	28 393
Less: specific provisions	61 387	48 798	12 522	67
Assets for resale	433	433	0	0
Investments in unconsolidated subsidiaries and associated companies	0	0	0	0
Other assets	11 857	6 891	3 429	1 537
Intangible assets	10 132	10 132	0	0
Premises and other fixed assets	53 553	53 553	0	0
Assets, total	2 464 176	840 499	1 435 485	188 192
LIABILITIES, MINORITY INTEREST, AND CAPITAL				
Deposits of financial institutions	125 187	62 828	60 778	1 581
Demand deposits of banks	49 004	5 994	42 839	171
Time deposits of banks	36 498	29 065	7 433	0
Deposits of other financial institutions	39 685	27 769	10 506	1 410
Deposits of non-financial institutions and other customers	1 877 861	664 816	1 020 942	192 103
Demand deposits	477 654	294 076	155 986	27 592
Time deposits	1 228 952	293 050	811 912	123 990
Savings deposits	171 255	77 690	53 044	40 521
Deposits, total	2 003 048	727 644	1 081 720	193 684
Borrowings under repurchase agreements	24 525	24 525	0	0
Short-term borrowings	0	0	0	0
Long-term borrowings	113 864	95 470	18 394	0
Subordinated term debt and debt/equity (hybrid) instruments	0	0	0	0
Other liabilities	33 199	25 304	5 629	2 266
Liabilities, total	2 174 636	872 943	1 105 743	195 950
Minority interest in consolidated subsidiaries	0	0	0	0
Equity, total	289 540	289 540		
Shareholder capital	207 716	207 716		
Reserves	59 453	59 453		
Profit/loss, current year	22 371	22 371		
Liabilities, minority interest, and capital, total	2 464 176	1 162 483	1 105 743	195 950
Memo: credit substitutes and other off-balance sheet commitments	884 451	276 091	525 677	82 683



INCOME STATEMENT

(September 2006)

(BGN'000)

	Total	Including		
		BGN	EUR	Other currencies
INTEREST AND DIVIDEND INCOME	105 684	61 404	38 014	6 266
Interest income from claims on financial institutions	9 147	148	5 623	3 376
Interest income from claims under repurchase agreements	579	411	117	51
Interest income from trading portfolio	3 717	1 176	1 721	820
Interest income from investment portfolio	1 801	326	1 297	178
Interest income from loans	90 315	59 218	29 256	1 841
Dividend income	125	125	0	0
INTEREST EXPENDITURE	37 828	13 919	21 133	2 776
Interest expenditure on deposits of financial institutions	2 371	1 024	1 277	70
Interest expenditure on deposits of non-financial institutions and other customers	27 595	10 474	14 733	2 388
Interest expenditure on borrowings under repurchase agreements	203	203	0	0
Interest expenditure on borrowings	5 051	2 215	2 836	0
Interest expenditure on subordinated term debt and debt/equity (hybrid) instruments	0	0	0	0
Interest expenditure on other liabilities	2 608	3	2 287	318
INTEREST AND DIVIDEND INCOME, NET	67 856	47 485	16 881	3 490
CREDIT PROVISIONS				
Accrued provisions	38 578			
Reintegrated provisions	19 861			
Credit provisions, net	18 717			
TRADING PORTFOLIO GAIN/LOSS	-829			
GAIN/LOSS ON INVESTMENTS AVAILABLE FOR SALE	2 786			
GAIN/LOSS ON INVESTMENTS HELD TO MATURITY	0			
OTHER NON-INTEREST INCOME	38 374			
NON-INTEREST EXPENDITURE	64 023			
GAIN/LOSS BEFORE FOREIGN EXCHANGE REVALUATION, EXTRA INCOME/EXPENDITURE AND TAX ITEMS	25 447			
FOREIGN EXCHANGE REVALUATION GAIN/LOSS	1 058			
EXTRAORDINARY GAIN/LOSS	-164			
TAX	3 970			
MINORITY INTEREST	0			
PROFIT/LOSS, NET	22 371			

STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS AS OF 30 SEPTEMBER 2006

License granted by the BNB	Resolution No. 21 of 14 March 1991 and No.104 of 31 March 1992 of the BNB Governing Council; updated by Order No. 100-00488 of 17 November 1999
Legal registration	Entered by Resolution of the Sofia City Court on company file No. 10646 of 1991, lot No. 14, vol. 4, p. 91
Address of the head office	14 Tsar Osvoboditel Blvd., Sofia 1048 tel. 02/816 60 00 Website: www.postbank.bg
Management	
Board of Directors	Antonios Konstantinos Hassiotis – Chief Executive Director Theodore Karakassis – Executive Director Asen Vasilev Yagodin – Executive Director Evangelos Yoanis Kavalos Haralambos Margaritis Kyrkos Hristos Prodromos Komiopoulos Piergiorgio Pradelli Georgios Spiridon Katsaros
Procurator	Petya Nikolova Dimitrova
Shareholders (shares over 10%)	
	EFG Eurobank Ergasias S. A. – 75.33%
	CEN Balkan Holdings Limited – 24.33%



BALANCE SHEET AS OF 30 SEPTEMBER 2006

(BGN'000)

	Total	Including		
		BGN	EUR	Other currencies
ASSETS				
Vault cash and current accounts with the BNB	50 902	25 760	22 500	2 642
Claims on financial institutions, net	123 067	21 731	88 474	12 862
Claims under repurchase agreements	0	0	0	0
Trading portfolio	0	0	0	0
Investment portfolio	5 278	95	4 453	730
Loans to non-financial institutions and other customers, net	395 432	275 835	117 958	1 639
Loans to budget	0	0	0	0
Commercial loans	330 722	231 608	97 513	1 601
Commercial real estate and construction loans	2 422	376	1 786	260
Other commercial loans	328 300	231 232	95 727	1 341
Agricultural loans	27 675	27 411	264	0
Consumer loans	19 197	18 890	300	7
Housing mortgage loans to individuals	28 760	6 854	21 864	42
Other loans	0	0	0	0
Loans to non-financial institutions and other customers, total	406 354	284 763	119 941	1 650
Less: specific provisions	10 922	8 928	1 983	11
Assets for resale	7	7	0	0
Investments in unconsolidated subsidiaries and associated companies	500	500	0	0
Other assets	16 203	4 270	11 891	42
Intangible assets	2 413	2 413	0	0
Premises and other fixed assets	8 567	8 567	0	0
Assets, total	602 369	339 178	245 276	17 915
LIABILITIES, MINORITY INTEREST, AND CAPITAL				
Deposits of financial institutions	54 061	43 294	1 386	9 381
Demand deposits of banks	1 428	47	1 000	381
Time deposits of banks	11 340	2 373	0	8 967
Deposits of other financial institutions	41 293	40 874	386	33
Deposits of non-financial institutions and other customers	328 319	198 715	102 072	27 532
Demand deposits	105 917	80 862	21 740	3 315
Time deposits	213 092	114 279	75 750	23 063
Savings deposits	9 310	3 574	4 582	1 154
Deposits, total	382 380	242 009	103 458	36 913
Borrowings under repurchase agreements	0	0	0	0
Short-term borrowings	30 725	10 061	20 664	0
Long-term borrowings	111 448	0	111 448	0
Subordinated term debt and debt/equity (hybrid) instruments	20 314	0	20 314	0
Other liabilities	8 009	4 704	2 350	955
Liabilities, total	552 876	256 774	258 234	37 868
Minority interest in consolidated subsidiaries	0	0	0	0
Equity, total	49 493	49 493		
Shareholder capital	34 500	34 500		
Reserves	9 783	9 783		
Profit/loss, current year	5 210	5 210		
Liabilities, minority interest, and capital, total	602 369	306 267	258 234	37 868
Memo: credit substitutes and other off-balance sheet commitments	57 202	41 185	14 896	1 121



INCOME STATEMENT

(September 2006)

(BGN'000)

	Total	Including		
		BGN	EUR	Other currencies
INTEREST AND DIVIDEND INCOME	41 984	25 124	16 379	481
Interest income from claims on financial institutions	2 009	83	1 582	344
Interest income from claims under repurchase agreements	0	0	0	0
Interest income from trading portfolio	0	0	0	0
Interest income from investment portfolio	271	0	233	38
Interest income from loans	39 704	25 041	14 564	99
Dividend income	0	0	0	0
INTEREST EXPENDITURE	17 542	7 984	8 618	940
Interest expenditure on deposits of financial institutions	2 275	1 883	62	330
Interest expenditure on deposits of non-financial institutions and other customers	7 252	5 022	1 756	474
Interest expenditure on borrowings under repurchase agreements	0	0	0	0
Interest expenditure on borrowings	6 871	1 079	5 656	136
Interest expenditure on subordinated term debt and debt/equity (hybrid) instruments	1 144	0	1 144	0
Interest expenditure on other liabilities	0	0	0	0
INTEREST AND DIVIDEND INCOME, NET	24 442	17 140	7 761	-459
CREDIT PROVISIONS				
Accrued provisions	15 741			
Reintegrated provisions	12 576			
Credit provisions, net	3 165			
TRADING PORTFOLIO GAIN/LOSS	0			
GAIN/LOSS ON INVESTMENTS AVAILABLE FOR SALE	-206			
GAIN/LOSS ON INVESTMENTS HELD TO MATURITY	0			
OTHER NON-INTEREST INCOME	8 625			
NON-INTEREST EXPENDITURE	23 797			
GAIN/LOSS BEFORE FOREIGN EXCHANGE REVALUATION, EXTRA INCOME/EXPENDITURE AND TAX ITEMS	5 899			
FOREIGN EXCHANGE REVALUATION GAIN/LOSS	80			
EXTRAORDINARY GAIN/LOSS	132			
TAX	901			
MINORITY INTEREST	0			
PROFIT/LOSS, NET	5 210			



ProCredit Bank

STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS AS OF 30 SEPTEMBER 2006

License granted by the BNB	Order No. RD 22-442 of 25 September 2001
Legal registration	Company file No. 9478 of the Sofia City Court of 2001, lot No. 64 228 , vol. 733, reg. I, p. 116
Address of the head office	131 Hristo Botev Blvd., Sofia 1233 tel. 02/921 71 00 Website: www.procreditbank.bg
Management	
Supervisory Board	Klaus-Peter Zeitingner – Chairman Hanns Martin Hagen – Deputy Chairman Christoph Andreas Freytag Perr Maria Gerhard Leonard Heinrih Fischer Konstantin Torgov
Management Board	Petar Slavchev Slavov – Executive Director Mariana Dimitrova Petkova – Executive Director Kai Ilm – Procurator
Shareholders (shares over 10%)	
	ProCredit Holding AG – 59.13% European Bank for Reconstruction and Development – 19.71% Commerzbank AG – 19.71%



BALANCE SHEET AS OF 30 SEPTEMBER 2006

(BGN'000)

	Total	Including		
		BGN	EUR	Other currencies
ASSETS				
Vault cash and current accounts with the BNB	257 048	43 670	204 672	8 706
Claims on financial institutions, net	670 372	44 343	379 365	246 664
Claims under repurchase agreements	0	0	0	0
Trading portfolio	418 919	107 544	219 800	91 575
Investment portfolio	288 501	132 376	147 447	8 678
Loans to non-financial institutions and other customers, net	1 562 360	566 651	974 353	21 356
Loans to budget	23 899	3 776	20 123	0
Commercial loans	1 215 686	296 458	895 434	23 794
Commercial real estate and construction loans	239 415	18 824	220 200	391
Other commercial loans	976 271	277 634	675 234	23 403
Agricultural loans	19 558	10 413	9 145	0
Consumer loans	261 877	245 369	16 495	13
Housing mortgage loans to individuals	94 033	28 258	65 178	597
Other loans	0	0	0	0
Loans to non-financial institutions and other customers, total	1 615 053	584 274	1 006 375	24 404
Less: specific provisions	52 693	17 623	32 022	3 048
Assets for resale	0	0	0	0
Investments in unconsolidated subsidiaries and associated companies	4700	4700	0	0
Other assets	9 861	4 828	3 915	1 118
Intangible assets	9 872	9 872	0	0
Premises and other fixed assets	18 547	18 547	0	0
Assets, total	3 240 180	932 531	1 929 552	378 097
LIABILITIES, MINORITY INTEREST, AND CAPITAL				
Deposits of financial institutions	207 527	105 355	81 793	20 379
Demand deposits of banks	11 774	7 662	3 922	190
Time deposits of banks	114 792	29 038	66 355	19 399
Deposits of other financial institutions	80 961	68 655	11 516	790
Deposits of non-financial institutions and other customers	2 103 125	842 904	906 214	354 007
Demand deposits	1 085 907	549 512	413 422	122 973
Time deposits	1 016 904	293 356	492 526	231 022
Savings deposits	314	36	266	12
Deposits, total	2 310 652	948 259	988 007	374 386
Borrowings under repurchase agreements	1 941	1 941	0	0
Short-term borrowings	0	0	0	0
Long-term borrowings	496 076	11 962	435 291	48 823
Subordinated term debt and debt/equity (hybrid) instruments	120 260	0	120 260	0
Other liabilities	80 086	31 275	41 441	7 370
Liabilities, total	3 009 015	993 437	1 584 999	430 579
Minority interest in consolidated subsidiaries	0	0	0	0
Equity, total	231 165	231 165		
Shareholder capital	94 932	94 932		
Reserves	86 122	86 122		
Profit/loss, current year	50 111	50 111		
Liabilities, minority interest, and capital, total	3 240 180	1 224 602	1 584 999	430 579
Memo: credit substitutes and other off-balance sheet commitments	692 057	234 103	374 723	83 231



INCOME STATEMENT (September 2006)

(BGN'000)

	Total	Including		
		BGN	EUR	Other currencies
INTEREST AND DIVIDEND INCOME	145 242	82 444	55 198	7 600
Interest income from claims on financial institutions	11 047	1 193	5 178	4 676
Interest income from claims under repurchase agreements	370	4	366	0
Interest income from trading portfolio	15 503	15 503	0	0
Interest income from investment portfolio	9 843	10 369	-526	0
Interest income from loans	108 479	55 375	50 180	2 924
Dividend income	0	0	0	0
INTEREST EXPENDITURE	45 581	10 231	29 274	6 076
Interest expenditure on deposits of financial institutions	2 966	1 159	950	857
Interest expenditure on deposits of non-financial institutions and other customers	26 357	8 929	14 014	3 414
Interest expenditure on borrowings under repurchase agreements	25	25	0	0
Interest expenditure on borrowings	12 482	113	10 564	1 805
Interest expenditure on subordinated term debt and debt/equity (hybrid) instruments	3 746	0	3 746	0
Interest expenditure on other liabilities	5	5	0	0
INTEREST AND DIVIDEND INCOME, NET	99 661	72 213	25 924	1 524
CREDIT PROVISIONS				
Accrued provisions	27 842			
Reintegrated provisions	19 007			
Credit provisions, net	8 835			
TRADING PORTFOLIO GAIN/LOSS	-4 154			
GAIN/LOSS ON INVESTMENTS AVAILABLE FOR SALE	764			
GAIN/LOSS ON INVESTMENTS HELD TO MATURITY	0			
OTHER NON-INTEREST INCOME	28 473			
NON-INTEREST EXPENDITURE	56 877			
GAIN/LOSS BEFORE FOREIGN EXCHANGE REVALUATION, EXTRA INCOME/EXPENDITURE AND TAX ITEMS	59 032			
FOREIGN EXCHANGE REVALUATION GAIN/LOSS	-31			
EXTRAORDINARY GAIN/LOSS	-47			
TAX	8 843			
MINORITY INTEREST	0			
PROFIT/LOSS, NET	50 111			



Raiffeisen BANK

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Balance Sheets and Income Statements of Individual Commercial Banks

STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS AS OF 30 SEPTEMBER 2006

License granted by the BNB	Resolution No. 198 of 16 June 1994 of the BNB Governing Council, updated by Order No. 100-00497 of the BNB Governor dated 18 November 1999
Legal registration	Resolution of the Sofia City Court of 1 August 1994 on company file No. 14195, lot No. 18414, vol. 230, p. 38
Address of the head office	18–20 Gogol Str., Sofia 1000 tel. 02/919 85 101 Website: www.rbb.bg
Management	
Supervisory Board	Herbert Stepic – Chairman Heinz Heudel Peter Lenkh
Management Board	Momchil Ivanov Andreev – Chairman and Executive Director Tsenka Kalcheva Petkova – Executive Director Evelina Miltenova Georgieva – Executive Director Jan Majtan – Executive Director Nadezhda Ilieva Mihailova – Procurator
Shareholders (shares over 10%)	
	Raiffeisen International Bank-Holding AG – 100%



SOCIETE GENERALE ЕКСПРЕСБАНК

BALANCE SHEET AS OF 30 SEPTEMBER 2006

(BGN'000)

	Total	Including		
		BGN	EUR	Other currencies
ASSETS				
Vault cash and current accounts with the BNB	94 264	38 337	50 863	5 064
Claims on financial institutions, net	205 318	5 026	57 757	142 535
Claims under repurchase agreements	0	0	0	0
Trading portfolio	29 236	22 430	856	5 950
Investment portfolio	10 244	10 240	4	0
Loans to non-financial institutions and other customers, net	738 626	527 581	191 011	20 034
Loans to budget	7	7	0	0
Commercial loans	376 933	179 942	179 157	17 834
Commercial real estate and construction loans	0	0	0	0
Other commercial loans	376 933	179 942	179 157	17 834
Agricultural loans	2 778	387	2 391	0
Consumer loans	345 445	342 060	2 634	751
Housing mortgage loans to individuals	26 854	17 113	8 168	1 573
Other loans	3 201	3 201	0	0
Loans to non-financial institutions and other customers, total	755 218	542 710	192 350	20 158
Less: specific provisions	16 592	15 129	1 339	124
Assets for resale	464	464	0	0
Investments in unconsolidated subsidiaries and associated companies	800	800	0	0
Other assets	6 047	4 569	1 352	126
Intangible assets	7 160	7 160	0	0
Premises and other fixed assets	52 650	52 650	0	0
Assets, total	1 144 809	669 257	301 843	173 709
LIABILITIES, MINORITY INTEREST, AND CAPITAL				
Deposits of financial institutions	67 548	36 622	15 466	15 460
Demand deposits of banks	25	25	0	0
Time deposits of banks	21 479	6 026	0	15 453
Deposits of other financial institutions	46 044	30 571	15 466	7
Deposits of non-financial institutions and other customers	872 135	456 083	226 907	189 145
Demand deposits	321 949	246 210	44 410	31 329
Time deposits	366 931	175 312	114 751	76 868
Savings deposits	183 255	34 561	67 746	80 948
Deposits, total	939 683	492 705	242 373	204 605
Borrowings under repurchase agreements	0	0	0	0
Short-term borrowings	0	0	0	0
Long-term borrowings	3 118	3 118	0	0
Subordinated term debt and debt/equity (hybrid) instruments	0	0	0	0
Other liabilities	24 820	17 049	5 098	2 673
Liabilities, total	967 621	512 872	247 471	207 278
Minority interest in consolidated subsidiaries	0	0	0	0
Equity, total	177 188	177 188		
Shareholder capital	28 530	28 530		
Reserves	118 277	118 277		
Profit/loss, current year	30 381	30 381		
Liabilities, minority interest, and capital, total	1 144 809	690 060	247 471	207 278
Memo: credit substitutes and other off-balance sheet commitments	417 652	118 437	275 183	24 032



INCOME STATEMENT

(September 2006)

(BGN'000)

	Total	Including		
		BGN	EUR	Other currencies
INTEREST AND DIVIDEND INCOME	56 675	40 213	11 973	4 489
Interest income from claims on financial institutions	4 540	53	1 257	3 230
Interest income from claims under repurchase agreements	0	0	0	0
Interest income from trading portfolio	1 145	1 145	0	0
Interest income from investment portfolio	63	47	16	0
Interest income from loans	50 927	38 968	10 700	1 259
Dividend income	0	0	0	0
INTEREST EXPENDITURE	14 360	10 194	2 752	1 414
Interest expenditure on deposits of financial institutions	1 888	1 650	234	4
Interest expenditure on deposits of non-financial institutions and other customers	12 450	8 522	2 518	1 410
Interest expenditure on borrowings under repurchase agreements	0	0	0	0
Interest expenditure on borrowings	22	22	0	0
Interest expenditure on subordinated term debt and debt/equity (hybrid) instruments	0	0	0	0
Interest expenditure on other liabilities	0	0	0	0
INTEREST AND DIVIDEND INCOME, NET	42 315	30 019	9 221	3 075
CREDIT PROVISIONS				
Accrued provisions	13 545			
Reintegrated provisions	19 962			
Credit provisions, net	-6 417			
TRADING PORTFOLIO GAIN/LOSS	-660			
GAIN/LOSS ON INVESTMENTS AVAILABLE FOR SALE	63			
GAIN/LOSS ON INVESTMENTS HELD TO MATURITY	0			
OTHER NON-INTEREST INCOME	13 959			
NON-INTEREST EXPENDITURE	32 411			
GAIN/LOSS BEFORE FOREIGN EXCHANGE REVALUATION, EXTRA INCOME/EXPENDITURE AND TAX ITEMS	29 683			
FOREIGN EXCHANGE REVALUATION GAIN/LOSS	6 059			
EXTRAORDINARY GAIN/LOSS	0			
TAX	5 361			
MINORITY INTEREST	0			
PROFIT/LOSS, NET	30 381			



SOCIETE GENERALE ЕКСПРЕСБАНК

STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS AS OF 30 SEPTEMBER 2006

License granted by the BNB	License No. 00246 of 4 June 1993, updated in accordance with the Law on Banks by Order No. 100-00490 of the BNB Governor dated 17 November 1999
Legal registration	Resolution No. 4024 of 24 June 1993 of the Varna Regional Court. A permit was given to SG Expressbank to be renamed to Société Générale Expressbank by Order No. 22-1387 of the BNB Deputy Governor heading the Banking Supervision Department dated 29 July 2005. The change was entered in the Commercial Register of the Varna Regional Court.
Address of the head office	92 Vladislav Varnenchik Blvd., Varna 9000 tel. 052/686 100; 02/937 04 76 Website: www.sgexpressbank.bg
Management	
Supervisory Board	Philippe Vigué – Chairman Emmanuel Piot – Deputy Chairman Jean-Louis Mattei Andre-Marc Prudent Jean-Didier Georges François René
Management Board	Philippe Charles Lhotte – Chairman and Chief Executive Officer Philippe Ives Victor Lame – Deputy Chairman and Executive Director Krassimir Georgiev Zhilov – Executive Director Maria Stoyanova Dobрева Zhivka Stoyanova Sarachinova Elenka Petrova Bakalova
Shareholders (shares over 10%)	Société Générale, Paris – 97.95%



T. C. ZIRAAT BANK, SOFIA BRANCH

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Balance Sheets and Income Statements of Individual Commercial Banks

BALANCE SHEET AS OF 30 SEPTEMBER 2006

(BGN'000)

	Total	Related parties	Unrelated parties			
			Total	BGN	EUR	Other currencies
ASSETS						
Vault cash and current accounts with the BNB	2 116	0	2 116	1 352	602	162
Claims on financial institutions, net	18 601	10 113	8 488	4	8 419	65
Claims under repurchase agreements	0	0	0	0	0	0
Trading portfolio	0	0	0	0	0	0
Investment portfolio	26 570	0	26 570	0	22 564	4 006
Loans to non-financial institutions and other customers, net	597	0	597	491	31	75
Loans to budget	0	0	0	0	0	0
Commercial loans	360	0	360	360	0	0
Commercial real estate and construction loans	0	0	0	0	0	0
Other commercial loans	360	0	360	360	0	0
Agricultural loans	0	0	0	0	0	0
Consumer loans	237	0	237	131	31	75
Housing mortgage loans to individuals	0	0	0	0	0	0
Other loans	0	0	0	0	0	0
Loans to non-financial institutions and other customers, total	597	0	597	491	31	75
Less: specific provisions	0	0	0	0	0	0
Assets for resale	0	0	0	0	0	0
Other assets, net	63	0	63	63	0	0
Intangible assets	212	0	212	212	0	0
Premises and other fixed assets	28	0	28	28	0	0
Assets, total	48 187	10 113	38 074	2 150	31 616	4 308
LIABILITIES, MINORITY INTEREST, AND CAPITAL						
Deposits of financial institutions	2 860	2 860	0	0	0	0
Demand deposits of banks	2 860	2 860	0	0	0	0
Time deposits of banks	0	0	0	0	0	0
Deposits of other financial institutions	0	0	0	0	0	0
Deposits of non-financial institutions and other customers	17 900	0	17 900	2 268	11 437	4 195
Demand deposits	4 533	0	4 533	1 922	1 304	1 307
Time deposits	13 367	0	13 367	346	10 133	2 888
Savings deposits	0	0	0	0	0	0
Deposits, total	20 760	2 860	17 900	2 268	11 437	4 195
Borrowings under repurchase agreements	0	0	0	0	0	0
Short-term borrowings	0	0	0	0	0	0
Long-term borrowings	0	0	0	0	0	0
Other liabilities	130	0	130	52	72	6
Liabilities, total	20 890	2 860	18 030	2 320	11 509	4 201
Reserves and financial result, total	27 297	26 838	459	459		
Reserves	26 838	26 838	0	0		
Profit/loss, current year	459	0	459	459		
Liabilities, reserves, and financial result, total	48 187	29 698	18 489	2 779	11 509	4 201
Memo: credit substitutes and other off-balance sheet commitments	481	0	481	273	195	13



T. C. ZIRAAT BANK, SOFIA BRANCH

INCOME STATEMENT (September 2006)

(BGN'000)

	Total	Related parties	Unrelated parties			
			Total	BGN	EUR	Other currencies
INTEREST AND DIVIDEND INCOME	1 321	49	1 272	42	1012	218
Interest income from claims on financial institutions	230	49	181	8	161	12
Interest income from claims under repurchase agreements	0	0	0	0	0	0
Interest income from trading portfolio	0	0	0	0	0	0
Interest income from investment portfolio	1048	0	1048	0	848	200
Interest income from loans	43	0	43	34	3	6
Dividend income	0	0	0	0	0	0
INTEREST EXPENDITURE	130	0	130	6	73	51
Interest expenditure on deposits of financial institutions	0	0	0	0	0	0
Interest expenditure on deposits of non-financial institutions and other customers	130	0	130	6	73	51
Interest expenditure on borrowings under repurchase agreements	0	0	0	0	0	0
Interest expenditure on borrowings	0	0	0	0	0	0
Interest expenditure on other liabilities	0	0	0	0	0	0
INTEREST AND DIVIDEND INCOME, NET	1 191	49	1 142	36	939	167
CREDIT PROVISIONS						
Accrued provisions	0	0	0			
Reintegrated provisions	0	0	0			
Credit provisions, net	0	0	0			
TRADING PORTFOLIO GAIN/LOSS	0	0	0			
GAIN/LOSS ON INVESTMENTS AVAILABLE FOR SALE	0	0	0			
GAIN/LOSS ON INVESTMENTS HELD TO MATURITY	0	0	0			
OTHER NON-INTEREST INCOME	145	0	145			
NON-INTEREST EXPENDITURE	810	0	810			
GAIN/LOSS BEFORE FOREIGN EXCHANGE REVALUATION, EXTRA INCOME/EXPENDITURE AND TAX ITEMS	526	49	477			
FOREIGN EXCHANGE REVALUATION GAIN/LOSS	14	0	14			
EXTRAORDINARY GAIN/LOSS	1	0	1			
TAX	82	0	82			
PROFIT/LOSS, NET	459	49	410			



T. C. ZIRAAT BANK, SOFIA BRANCH

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Balance Sheets and Income Statements of Individual Commercial Banks

STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS AS OF 30 SEPTEMBER 2006

License granted by the BNB	Order No. 100-000218 of 26 June 1998 of the BNB Governor. By Order No. RD 22-512 of 19 October 2000 changes were made in item 6 on transactions under Article 54, para. 1 of the Law on Public Offering of Securities and item 9 was repealed; item 6 was repealed by Order No. RD 22-458 of 2 October 2001 of the BNB Governor
Legal registration	Company file No. 8801 of 1998 of the Sofia City Court, lot No. 863, vol. 15, p. 173
Address of the branch	19 Sveta Nedelya Sq., Sofia 1000 tel. 02/980 00 87 e-mail: ziraat@medicom.bg
Management	
Management Board	Sezgin Bayar – President Gurgan Sener – Vice President
Shareholders (shares over 10%)	
	T. C. Ziraat Bank, Ankara – 100%



TEXIM PRIVATE ENTREPRENEURIAL BANK

BALANCE SHEET AS OF 30 SEPTEMBER 2006

(BGN'000)

	Total	Including		
		BGN	EUR	Other currencies
ASSETS				
Vault cash and current accounts with the BNB	2 649	1 261	1 244	144
Claims on financial institutions, net	9 074	13	2 139	6 922
Claims under repurchase agreements	0	0	0	0
Trading portfolio	665	199	466	0
Investment portfolio	45	45	0	0
Loans to non-financial institutions and other customers, net	23 654	12 840	10 534	280
Loans to budget	0	0	0	0
Commercial loans	17 323	9 681	6 921	721
Commercial real estate and construction loans	7 902	3 917	3 821	164
Other commercial loans	9 421	5 764	3 100	557
Agricultural loans	3 024	3 024	0	0
Consumer loans	1 150	258	886	6
Housing mortgage loans to individuals	635	0	611	24
Other loans	2 229	12	2 217	0
Loans to non-financial institutions and other customers, total	24 361	12 975	10 635	751
Less: specific provisions	707	135	101	471
Assets for resale	101	101	0	0
Investments in unconsolidated subsidiaries and associated companies	0	0	0	0
Other assets	2 201	2 191	6	4
Intangible assets	66	66	0	0
Premises and other fixed assets	6 096	6 096	0	0
Assets, total	44 551	22 812	14 389	7 350
LIABILITIES, MINORITY INTEREST, AND CAPITAL				
Deposits of financial institutions	2 042	30	2 011	1
Demand deposits of banks	0	0	0	0
Time deposits of banks	1 956	0	1 956	0
Deposits of other financial institutions	86	30	55	1
Deposits of non-financial institutions and other customers	17 736	8 576	4 549	4 611
Demand deposits	5 192	3 433	788	971
Time deposits	10 342	4 172	2 960	3 210
Savings deposits	2 202	971	801	430
Deposits, total	19 778	8 606	6 560	4 612
Borrowings under repurchase agreements	0	0	0	0
Short-term borrowings	0	0	0	0
Long-term borrowings	7 865	3 948	3 917	0
Subordinated term debt and debt/equity (hybrid) instruments	1 419	0	779	640
Other liabilities	875	834	3	38
Liabilities, total	29 937	13 388	11 259	5 290
Minority interest in consolidated subsidiaries	0	0	0	0
Equity, total	14 614	14 614		
Shareholder capital	10 000	10 000		
Reserves	4 073	4 073		
Profit/loss, current year	541	541		
Liabilities, minority interest, and capital, total	44 551	28 002	11 259	5 290
Memo: credit substitutes and other off-balance sheet commitments	4 480	4 037	57	386



TEXIM PRIVATE ENTREPRENEURIAL BANK

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INCOME STATEMENT (September 2006)

(BGN'000)

	Total	Including		
		BGN	EUR	Other currencies
INTEREST AND DIVIDEND INCOME	2 329	871	841	617
Interest income from claims on financial institutions	366	54	53	259
Interest income from claims under repurchase agreements	0	0	0	0
Interest income from trading portfolio	11	11	0	0
Interest income from investment portfolio	0	0	0	0
Interest income from loans	1 952	806	788	358
Dividend income	0	0	0	0
INTEREST EXPENDITURE	687	240	315	132
Interest expenditure on deposits of financial institutions	21	21	0	0
Interest expenditure on deposits of non-financial institutions and other customers	367	195	84	88
Interest expenditure on borrowings under repurchase agreements	0	0	0	0
Interest expenditure on borrowings	227	23	204	0
Interest expenditure on subordinated term debt and debt/equity (hybrid) instruments	71	0	27	44
Interest expenditure on other liabilities	1	1	0	0
INTEREST AND DIVIDEND INCOME, NET	1 642	631	526	485
CREDIT PROVISIONS				
Accrued provisions	1 111			
Reintegrated provisions	919			
Credit provisions, net	192			
TRADING PORTFOLIO GAIN/LOSS	-1			
GAIN/LOSS ON INVESTMENTS AVAILABLE FOR SALE	0			
GAIN/LOSS ON INVESTMENTS HELD TO MATURITY	0			
OTHER NON-INTEREST INCOME	2 236			
NON-INTEREST EXPENDITURE	2 574			
GAIN/LOSS BEFORE FOREIGN EXCHANGE REVALUATION, EXTRA INCOME/EXPENDITURE AND TAX ITEMS	1 111			
FOREIGN EXCHANGE REVALUATION GAIN/LOSS	-407			
EXTRAORDINARY GAIN/LOSS	-163			
TAX	0			
MINORITY INTEREST	0			
PROFIT/LOSS, NET	541			



TEXIM PRIVATE ENTREPRENEURIAL BANK

STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS AS OF 30 SEPTEMBER 2006

License granted by the BNB	Protocol Resolution No. 243 of 4 March 1992 of the BNB Governing Council, Resolution No. 248 of 11 April 1997 of the BNB Governing Council. License updated by Order No. 100-00570 of the BNB Governor dated 23 December 1999, amended by Order No. RD22-0687 of 25 April 2006 of the BNB Governor, изменена със Заповед № РД22-0687 от 3 август 2006 г. на управителя на БНБ
Legal registration	Company file No. 24103 of the Sofia City Court of 1992, lot No. 4542, vol. 89, p. 180
Address of the head office	107 Knyaginya Maria-Luiza Blvd., Sofia 1202 tel. 02/9359 300; 9359 301 Website: www.teximbank.bg
Management	
Supervisory Board	Marieta Georgieva Naidenova Rosen Ivanov Chobanov Madlena Dimova Dimova
Management Board	Maria Petrova Vidolova – Chairman and Chief Executive Director Elena Borisova Delcheva – Executive Director Roumen Emilov Vasilev
Shareholders (shares over 10%)	
	Paton Anstalt – 27.33% Marieta Georgieva Naidenova – 15.24% Pavlina Georgieva Naidenova – 15.09%

BALANCE SHEET AS OF 30 SEPTEMBER 2006

(BGN'000)

	Total	Including		
		BGN	EUR	Other currencies
ASSETS				
Vault cash and current accounts with the BNB	14 583	11 373	2 377	833
Claims on financial institutions, net	11 211	2 809	7 359	1 043
Claims under repurchase agreements	0	0	0	0
Trading portfolio	18 444	7 216	11 228	0
Investment portfolio	12 973	1 053	7 349	4 571
Loans to non-financial institutions and other customers, net	59 614	44 171	13 744	1 699
Loans to budget	0	0	0	0
Commercial loans	38 204	24 229	12 252	1 723
Commercial real estate and construction loans	12 353	6 938	4 901	514
Other commercial loans	25 851	17 291	7 351	1 209
Agricultural loans	7 464	7 464	0	0
Consumer loans	10 858	9 090	1 693	75
Housing mortgage loans to individuals	1 084	903	181	0
Other loans	4 310	4 310	0	0
Loans to non-financial institutions and other customers, total	61 920	45 996	14 126	1 798
Less: specific provisions	2 306	1 825	382	99
Assets for resale	0	0	0	0
Investments in unconsolidated subsidiaries and associated companies	0	0	0	0
Other assets	317	314	3	0
Intangible assets	260	260	0	0
Premises and other fixed assets	3 371	3 371	0	0
Assets, total	120 773	70 567	42 060	8 146
LIABILITIES, MINORITY INTEREST, AND CAPITAL				
Deposits of financial institutions	3 275	2 937	109	229
Demand deposits of banks	181	0	109	72
Time deposits of banks	2 800	2 800	0	0
Deposits of other financial institutions	294	137	0	157
Deposits of non-financial institutions and other customers	78 682	36 907	31 854	9 921
Demand deposits	22 297	11 351	9 787	1 159
Time deposits	56 385	25 556	22 067	8 762
Savings deposits	0	0	0	0
Deposits, total	81 957	39 844	31 963	10 150
Borrowings under repurchase agreements	0	0	0	0
Short-term borrowings	0	0	0	0
Long-term borrowings	7 085	7 085	0	0
Subordinated term debt and debt/equity (hybrid) instruments	0	0	0	0
Other liabilities	1 318	775	464	79
Liabilities, total	90 360	47 704	32 427	10 229
Minority interest in consolidated subsidiaries	0	0	0	0
Equity, total	30 413	30 413		
Shareholder capital	45 000	45 000		
Reserves	-14 311	-14 311		
Profit/loss, current year	-276	-276		
Liabilities, minority interest, and capital, total	120 773	78 117	32 427	10 229
Memo: credit substitutes and other off-balance sheet commitments	8 734	6 520	1 885	329

INCOME STATEMENT
 (September 2006)

(BGN'000)

	Total	Including		
		BGN	EUR	Other currencies
INTEREST AND DIVIDEND INCOME	5 583	3 145	1 886	552
Interest income from claims on financial institutions	184	19	117	48
Interest income from claims under repurchase agreements	0	0	0	0
Interest income from trading portfolio	802	72	441	289
Interest income from investment portfolio	0	0	0	0
Interest income from loans	4 162	2 619	1 328	215
Dividend income	435	435	0	0
INTEREST EXPENDITURE	1 740	834	603	303
Interest expenditure on deposits of financial institutions	19	18	0	1
Interest expenditure on deposits of non-financial institutions and other customers	1 631	726	603	302
Interest expenditure on borrowings under repurchase agreements	0	0	0	0
Interest expenditure on borrowings	90	90	0	0
Interest expenditure on subordinated term debt and debt/equity (hybrid) instruments	0	0	0	0
Interest expenditure on other liabilities	0	0	0	0
INTEREST AND DIVIDEND INCOME, NET	3 843	2 311	1 283	249
CREDIT PROVISIONS				
Accrued provisions	1 354			
Reintegrated provisions	482			
Credit provisions, net	872			
TRADING PORTFOLIO GAIN/LOSS	-340			
GAIN/LOSS ON INVESTMENTS AVAILABLE FOR SALE	0			
GAIN/LOSS ON INVESTMENTS HELD TO MATURITY	0			
OTHER NON-INTEREST INCOME	1 093			
NON-INTEREST EXPENDITURE	4 077			
GAIN/LOSS BEFORE FOREIGN EXCHANGE REVALUATION, EXTRA INCOME/EXPENDITURE AND TAX ITEMS	-353			
FOREIGN EXCHANGE REVALUATION GAIN/LOSS	77			
EXTRAORDINARY GAIN/LOSS	0			
TAX	0			
MINORITY INTEREST	0			
PROFIT/LOSS, NET	-276			

STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS AS OF 30 SEPTEMBER 2006

License granted by the BNB	No. 14004410 of 5 October 1994 by Resolution No. 365 of 1 December 1994 of the BNB Governing Council. License updated in accordance with the requirements of § 47 of the Transitional and Final Provisions of the Amendments to the Law on Banks by Order No. 100-00571 of the BNB Governor dated 23 December 1999. License by Order No. RD22-147 of 30 January 2003 to conduct bank operations in Bulgaria and abroad under Article No. 1, paragraphs 1 and 2 of the Law on Banks
Legal registration	Resolution No. 4196 of 15 July 2002 of the Plovdiv Regional Court on company file No. 4463 of 2001 of the Plovdiv Regional Court, entered in the Commercial Register, lot No. 31, vol. 23, p. 122
Address of the head office	3, Graf Ignatiev Str., Sofia 1000 tel. 02/981 21 05; 937 00 30
Management	
Supervisory Board	Satoru Nakagami* – Chairman International Hospital Services Co., represented by Rumen Slaveikov Serbezov Tokushukai, Sofia, represented by Lyubomir Petrov Dachev and Valentin Krustev Stankov
Management Board	Stoyan Peikov Stoyanov – Chairman and Procurator Plamen Ivanov Petrov – Executive Director Yonka Nikolova Kinova – Executive Director Lyubomir Stoyanchov Manolov* – Executive Director Stanimir Boyanov Mihailov – Procurator
Shareholders (shares over 10%)	International Hospital Services Co. – 93.84%

* Approved by the General Meeting; as of 30 October 2006 his name was not entered in the Register.


**UNITED
BULGARIAN
BANK**

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BALANCE SHEET AS OF 30 SEPTEMBER 2006

(BGN'000)

	Total	Including		
		BGN	EUR	Other currencies
ASSETS				
Vault cash and current accounts with the BNB	544 879	108 945	419 413	16 521
Claims on financial institutions, net	450 869	144 615	54 552	251 702
Claims under repurchase agreements	6 027	1 006	3 891	1 130
Trading portfolio	187 479	62 588	62 811	62 080
Investment portfolio	1 730	1 112	129	489
Loans to non-financial institutions and other customers, net	2 396 572	1 439 324	932 942	24 306
Loans to budget	1 630	1 630	0	0
Commercial loans	1 109 929	240 184	846 845	22 900
Commercial real estate and construction loans	168 681	20 103	146 089	2 489
Other commercial loans	941 248	220 081	700 756	20 411
Agricultural loans	131 470	86 734	43 577	1 159
Consumer loans	732 971	731 121	1 819	31
Housing mortgage loans to individuals	499 609	451 269	48 182	158
Other loans	3 478	3 113	272	93
Loans to non-financial institutions and other customers, total	2 479 087	1 514 051	940 695	24 341
Less: specific provisions	82 515	74 727	7 753	35
Assets for resale	1 231	1 231	0	0
Investments in unconsolidated subsidiaries and associated companies	3720	3720	0	0
Other assets	7 677	7 655	7	15
Intangible assets	15 868	15 868	0	0
Premises and other fixed assets	67 828	67 828	0	0
Assets, total	3 683 880	1 853 892	1 473 745	356 243
LIABILITIES, MINORITY INTEREST, AND CAPITAL				
Deposits of financial institutions	346 776	299 998	36 947	9 831
Demand deposits of banks	26 813	5 111	13 292	8 410
Time deposits of banks	167 589	165 031	2 558	0
Deposits of other financial institutions	152 374	129 856	21 097	1 421
Deposits of non-financial institutions and other customers	2 434 123	1 266 780	825 186	342 157
Demand deposits	965 034	686 536	223 973	54 525
Time deposits	970 431	427 275	366 506	176 650
Savings deposits	498 658	152 969	234 707	110 982
Deposits, total	2 780 899	1 566 778	862 133	351 988
Borrowings under repurchase agreements	13 625	9 421	4 204	0
Short-term borrowings	0	0	0	0
Long-term borrowings	370 116	142 127	227 989	0
Subordinated term debt and debt/equity (hybrid) instruments	0	0	0	0
Other liabilities	14 310	14 310	0	0
Liabilities, total	3 178 950	1 732 636	1 094 326	351 988
Minority interest in consolidated subsidiaries	0	0	0	0
Equity, total	504 930	504 930		
Shareholder capital	75 964	75 964		
Reserves	344 203	344 203		
Profit/loss, current year	84 763	84 763		
Liabilities, minority interest, and capital, total	3 683 880	2 237 566	1 094 326	351 988
Memo: credit substitutes and other off-balance sheet commitments	416 860	82 596	148 732	185 532



INCOME STATEMENT

(September 2006)

(BGN'000)

	Total	Including		
		BGN	EUR	Other currencies
INTEREST AND DIVIDEND INCOME	191 567	126 504	52 865	12 198
Interest income from claims on financial institutions	8 903	296	1 087	7 520
Interest income from claims under repurchase agreements	292	63	185	44
Interest income from trading portfolio	6 941	2 347	2 151	2 443
Interest income from investment portfolio	0	0	0	0
Interest income from loans	175 291	123 658	49 442	2 191
Dividend income	140	140	0	0
INTEREST EXPENDITURE	42 180	25 192	12 898	4 090
Interest expenditure on deposits of financial institutions	3 473	2 598	563	312
Interest expenditure on deposits of non-financial institutions and other customers	28 566	17 720	7 068	3 778
Interest expenditure on borrowings under repurchase agreements	86	59	27	0
Interest expenditure on borrowings	10 055	4 815	5 240	0
Interest expenditure on subordinated term debt and debt/equity (hybrid) instruments	0	0	0	0
Interest expenditure on other liabilities	0	0	0	0
INTEREST AND DIVIDEND INCOME, NET	149 387	101 312	39 967	8 108
CREDIT PROVISIONS				
Accrued provisions	59 481			
Reintegrated provisions	31 301			
Credit provisions, net	28 180			
TRADING PORTFOLIO GAIN/LOSS	-3 592			
GAIN/LOSS ON INVESTMENTS AVAILABLE FOR SALE	172			
GAIN/LOSS ON INVESTMENTS HELD TO MATURITY	0			
OTHER NON-INTEREST INCOME	52 816			
NON-INTEREST EXPENDITURE	84 067			
GAIN/LOSS BEFORE FOREIGN EXCHANGE REVALUATION,				
EXTRA INCOME/EXPENDITURE AND TAX ITEMS	86 536			
FOREIGN EXCHANGE REVALUATION GAIN/LOSS	6 693			
EXTRAORDINARY GAIN/LOSS	6 442			
TAX	14 908			
MINORITY INTEREST	0			
PROFIT/LOSS, NET	84 763			



**UNITED
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STATUS, MANAGEMENT AND MAJOR SHAREHOLDERS AS OF 30 SEPTEMBER 2006

License granted by the BNB	Resolution of the BNB Governing Council of 25 February 1991. Updated by Order No. 100-00487 of 17 November 1999
Legal registration	Entered on company file No. 31848 of the Sofia City Court of 1992, lot No. 376, vol. 8, p. 105
Address of the head office	5 Sv. Sofia Str., Sofia 1000 tel. 02/9854 2800, 2117, 2136, 2232 Website: www.ubb.bg
Management	
Board of Directors	Stilian Petkov Vatev – Chief Executive Director Christos Alexandros Katsanis – Executive Director Radka Ivanova Toncheva – Executive Director Ioannis Pechlivanidis Efstratios Georgios Arapoglou Agis Ioannis Leopoulos Alexandros Georgios Tourkolias Anthimos Thomopoulos Konstantinos Adamantios Othoneos
Shareholders (shares over 10%)	
	National Bank of Greece – 99.9%